

016 Boscobel Area Health Care
 205 Parker St
 Boscobel, WI 53805
 608-375-4112

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	20.3%	59.2%	0.34	58.1%	0.35	24.0%	0.85	17.3%	1.17
Obstetrics	17.5%	41.5%	0.42	43.1%	0.41	16.9%	1.04	18.8%	0.93
Pediatrics	0.0%	52.2%	N/A	48.9%	N/A	2.4%	N/A	0.0%	N/A
Total Hospital	30.4%	57.2%	0.53	57.8%	0.53	28.6%	1.06	30.8%	0.99
Average Census (Patients)									
Adult Medical-Surgical	4.3	31.4	0.14	31.9	0.13	4.7	0.91	3.6	1.17
Obstetrics	0.4	5.3	0.07	5.0	0.07	0.9	0.39	0.4	0.93
Pediatrics	0.0	2.2	N/A	1.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.7	53.6	0.20	55.2	0.19	6.8	1.57	10.8	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.6	0.96	3.5	0.99	3.2	1.08	3.2	1.07
Obstetrics	2.0	2.4	0.85	1.9	1.07	2.4	0.85	2.1	0.98
Pediatrics	0.0	2.2	N/A	3.1	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.77	4.3	0.77	3.1	1.06	3.2	1.03
Surgical Operations									
Inpatient	96	1,903	0.05	1,703	0.06	150	0.64	107	0.90
Outpatient	432	4,240	0.10	5,219	0.08	886	0.49	407	1.06
Inpatient as % of All Surgeries	18.2%	31.0%	0.59	24.6%	0.74	14.4%	1.26	20.8%	0.87
Outpatient Visits									
Non-Emergency Visits	2,683	89,386	0.03	124,955	0.02	18,933	0.14	2,683	1.00
Emergency Visits	1,942	15,537	0.12	15,019	0.13	4,488	0.43	1,762	1.10
Full-Time Equivalents (FTEs)									
Administrators	0.0	17.1	N/A	15.6	N/A	3.6	N/A	0.0	N/A
Nurses, Licensed	33.9	180.9	0.19	193.9	0.17	30.9	1.10	32.1	1.05
Ancillary Nursing Personnel	13.1	35.0	0.37	33.7	0.39	10.3	1.27	16.4	0.80
All Other Personnel	105.1	419.6	0.25	519.4	0.20	81.4	1.29	95.0	1.11
Total FTEs	152.1	652.6	0.23	762.7	0.20	126.2	1.20	143.5	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	16.6	N/A	12.7	N/A	21.2	N/A	0.0	N/A
Nurses, Licensed	165.2	175.7	0.94	157.8	1.05	183.7	0.90	137.0	1.21
Ancillary Nursing Personnel	63.8	34.0	1.88	27.4	2.33	61.4	1.04	69.9	0.91
All Other Personnel	512.6	407.4	1.26	422.8	1.21	483.0	1.06	405.1	1.27
Total FTEs	741.6	633.7	1.17	620.7	1.19	749.3	0.99	612.1	1.21

Total Hospital:
 Beds Set Up & Staffed 35
 Discharges 1,178
 Inpatient Days 3,888

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 2
 Discharges 46
 Inpatient Days 416

Newborn Nursery:
 Bassinets 2
 Total Births 65
 Newborn Days 117

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	21	449	1,555	20.3%	4.3	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	63	128	17.5%	0.4	2.0
Psychiatric	1	10	642	2,167	59.4%	5.9	3.4
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	24	38	5.2%	0.1	1.6
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Radiological Services Personnel	4	2	4.7
Physicians & Dentists	7	0	7.0	Respiratory Therapists	0	1	0.9
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	1	1.9
Registered Nurses	7	30	28.3	Occupational Therapy Assistants/Aides	1	2	1.9
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	3	2.5
Licensed Practical Nurses	2	4	4.8	Physical Therapy Assistants/Aides	1	1	1.8
Ancillary Nursing Personnel	7	11	13.1	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	1	0.8	Psychologists	1	0	1.0
Medical Records Personnel	8	1	8.2	Social Workers	3	2	5.3
Pharmacy Personnel	1	2	2.6	All Other Health Professionals	5	4	6.9
Clinical Laboratory Personnel	5	0	5.0	All Other Personnel	43	19	53.5
Surgical Personnel	1	1	2.0	Total	97	85	152.1

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$8,938,121	34.2%	41.4%	0.82	38.5%	0.89	48.8%	0.70	38.8%	0.88
Medical Assistance	\$5,250,413	20.1%	10.3%	1.95	8.2%	2.45	8.1%	2.48	13.4%	1.50
Commercial	\$8,744,296	33.4%	41.8%	0.80	46.1%	0.72	36.0%	0.93	36.7%	0.91
All Other	\$3,238,753	12.4%	6.5%	1.90	7.2%	1.72	7.2%	1.72	11.1%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,376,330	16.7%	25.6%	0.65	22.5%	0.74	24.5%	0.68	18.9%	0.88
Medical Assistance	\$1,964,703	7.5%	7.7%	0.97	6.2%	1.21	4.8%	1.56	7.7%	0.97
Commercial	\$2,549,026	9.7%	10.6%	0.92	12.5%	0.78	8.1%	1.20	11.2%	0.87
Charity Care	\$153,811	0.6%	1.6%	0.37	1.8%	0.33	1.0%	0.59	0.1%	5.41
All Other	\$629,539	2.4%	1.4%	1.72	1.9%	1.27	1.5%	1.60	2.0%	1.22
Total Deductions	\$9,673,409	37.0%	47.0%	0.79	45.0%	0.82	39.9%	0.93	39.9%	0.93
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.4%	4.5%	0.31	8.5%	0.16	2.2%	0.63	1.3%	1.06
Net Gains/Losses as % of Net Income		9.6%	20.7%	0.47	26.0%	0.37	1.0%	9.64	18.6%	0.52
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$9,822,783	60.4%	47.5%	1.27	49.7%	1.21	50.0%	1.21	59.3%	1.02
Supplies & Services	\$4,448,669	27.3%	40.1%	0.68	39.5%	0.69	36.2%	0.76	29.0%	0.94
Capital Component	\$1,196,245	7.4%	9.0%	0.82	8.0%	0.92	10.0%	0.74	8.4%	0.87
Bad Debt	\$805,695	5.0%	3.5%	1.41	2.8%	1.77	3.8%	1.30	3.3%	1.52
Fiscal Statistics										
Operating Margin (%)		2.7%	5.9%	0.46	7.0%	0.39	8.7%	0.31	2.9%	0.94
Total Hospital Net Income (%)		3.0%	7.3%	0.41	9.2%	0.33	8.7%	0.35	3.5%	0.85
Return on Equity (%)		5.6%	6.1%	0.91	7.8%	0.71	10.7%	0.52	5.1%	1.09
Current Ratio		2.7	3.0	0.89	2.5	1.07	2.1	1.27	2.5	1.05
Days in Net Patient Accounts Receivable		57.8	51.6	1.12	46.9	1.23	55.7	1.04	69.9	0.83
Average Payment Period		38.5	51.3	0.75	50.3	0.77	58.1	0.66	52.1	0.74
Equity Financing (%)		56.2%	60.2%	0.93	51.0%	1.10	37.8%	1.49	52.8%	1.06
Long-Term Debt to Equity Ratio		0.5	0.4	1.13	0.7	0.65	1.1	0.41	0.5	0.85
Times Interest Earned		5.1	6.1	0.83	7.5	0.68	4.8	1.06	4.9	1.05
Total Asset Turnover		1.8	0.8	2.30	0.8	2.30	1.2	1.53	1.4	1.29
Average Age of Plant (Years)		18.6	8.6	2.16	9.4	1.98	9.4	1.98	19.8	0.94
Increase (Decrease) Total Net Patient Revenue		36.3%	6.2%	5.85	9.2%	3.94	10.8%	3.36	-5.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		48.0%	48.0%	1.00	47.1%	1.02	59.5%	0.81	54.0%	0.89
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,806		\$10,323	0.76	\$11,083	0.70	\$7,850	0.99	\$4,423	1.76
Inpatient Net Revenue per Day	\$2,208		\$2,382	0.93	\$2,562	0.86	\$2,060	1.07	\$1,281	1.72
Outpatient Net Revenue per Visit	\$1,493		\$450	3.32	\$335	4.46	\$446	3.35	\$1,447	1.03

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$26,171,583	Cash & Cash Equivalents	\$1,466,509	Current Liabilities	\$1,668,893
Less Deductions	\$9,673,409	Net Patient Receivables	\$2,613,529	Long-Term Debt	\$2,308,194
Net Patient Revenue	\$16,498,174	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$231,526			Subtotal	\$3,977,087
Total Revenue	\$16,729,700	Land, Buildings & Equipment (Net)	\$4,478,930	Unrestricted Fund Balance	\$5,110,619
Less Expenses	\$16,273,392	Other Assets	\$528,738	Restricted Fund Balance	\$885,609
Non-Operating Gains/Losses	\$48,662			Total Liabilities & Fund Balance	\$9,087,706
Net Income	\$504,970	Total Assets	\$9,087,706		