

**020 St Joseph's Hospital**  
 2661 Cty Rd I  
 Chippewa Falls, WI 54729  
 715-726-3200

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Chippewa  
 Analysis Area: West Central (5A)  
 Volume Group: 5

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	32.8%	59.2%	0.55	49.6%	0.66	51.2%	0.64	39.0%	0.84
Obstetrics	32.7%	41.5%	0.79	31.8%	1.03	32.7%	1.00	32.4%	1.01
Pediatrics	0.0%	52.2%	N/A	16.4%	N/A	14.9%	N/A	0.0%	N/A
Total Hospital	37.5%	57.2%	0.66	47.6%	0.79	48.6%	0.77	41.8%	0.90
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	13.1	31.4	0.42	10.9	1.21	21.4	0.61	15.6	0.84
Obstetrics	3.3	5.3	0.62	1.7	1.92	3.1	1.05	3.2	1.01
Pediatrics	0.0	2.2	N/A	0.1	N/A	0.3	N/A	0.0	N/A
Total Hospital	39.0	53.6	0.73	21.5	1.81	34.1	1.14	43.4	0.90
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.5	3.6	0.69	3.4	0.73	3.4	0.73	2.8	0.88
Obstetrics	2.2	2.4	0.91	2.4	0.91	2.3	0.95	2.3	0.95
Pediatrics	0.0	2.2	N/A	1.7	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.8	4.3	0.87	3.8	0.99	3.6	1.04	4.1	0.92
<b>Surgical Operations</b>									
Inpatient	758	1,903	0.40	599	1.27	940	0.81	749	1.01
Outpatient	2,161	4,240	0.51	1,651	1.31	2,892	0.75	2,275	0.95
Inpatient as % of All Surgeries	26.0%	31.0%	0.84	26.6%	0.98	24.5%	1.06	24.8%	1.05
<b>Outpatient Visits</b>									
Non-Emergency Visits	54,774	89,386	0.61	39,733	1.38	64,006	0.86	53,590	1.02
Emergency Visits	16,593	15,537	1.07	6,788	2.44	17,244	0.96	16,382	1.01
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	47.3	17.1	2.76	10.6	4.46	16.7	2.83	47.3	1.00
Nurses, Licensed	125.4	180.9	0.69	83.9	1.49	119.4	1.05	115.3	1.09
Ancillary Nursing Personnel	26.3	35.0	0.75	17.6	1.49	19.3	1.36	32.8	0.80
All Other Personnel	313.3	419.6	0.75	215.9	1.45	318.9	0.98	246.5	1.27
Total FTEs	512.3	652.6	0.78	328.1	1.56	474.3	1.08	441.8	1.16
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	49.0	16.6	2.95	21.5	2.28	19.2	2.55	45.4	1.08
Nurses, Licensed	130.0	175.7	0.74	169.8	0.77	137.3	0.95	110.6	1.18
Ancillary Nursing Personnel	27.2	34.0	0.80	35.6	0.77	22.1	1.23	31.4	0.87
All Other Personnel	324.8	407.4	0.80	436.8	0.74	366.6	0.89	236.5	1.37
Total FTEs	531.0	633.7	0.84	663.8	0.80	545.2	0.97	423.9	1.25

**Total Hospital:**  
 Beds Set Up & Staffed 104  
 Discharges 3,784  
 Inpatient Days 14,223

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 12  
 Total Births 502  
 Newborn Days 1,177

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	40	1,943	4,795	32.8%	13.1	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	10	548	1,193	32.7%	3.3	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	1	48	1,293	7,223	41.2%	19.8	5.6
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	187	1,012	46.2%	2.8	5.4
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	46	2	47.3	Radiological Services Personnel	11	10	17.4
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	3	8.7
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	6	5.4
Registered Nurses	43	111	116.6	Occupational Therapy Assistants/Aides	0	2	1.4
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	11	9.3
Licensed Practical Nurses	5	10	8.8	Physical Therapy Assistants/Aides	4	3	4.8
Ancillary Nursing Personnel	10	36	26.3	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	5	1.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	14	1	14.8	Social Workers	3	4	5.8
Pharmacy Personnel	5	20	12.9	All Other Health Professionals	42	28	52.7
Clinical Laboratory Personnel	7	8	10.9	All Other Personnel	130	72	161.8
Surgical Personnel	3	3	5.6				
				<b>Total</b>	<b>336</b>	<b>335</b>	<b>512.3</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$34,372,552	37.9%	41.4%	0.92	44.6%	0.85	43.6%	0.87	39.9%	0.95
Medical Assistance	\$14,620,208	16.1%	10.3%	1.57	8.7%	1.85	10.8%	1.49	15.3%	1.06
Commercial	\$34,697,292	38.3%	41.8%	0.92	40.5%	0.94	38.3%	1.00	37.3%	1.03
All Other	\$6,986,738	7.7%	6.5%	1.19	6.1%	1.26	7.3%	1.06	7.6%	1.02
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$19,958,796	22.0%	25.6%	0.86	25.0%	0.88	27.3%	0.81	23.8%	0.92
Medical Assistance	\$11,510,655	12.7%	7.7%	1.65	6.3%	2.01	8.5%	1.49	12.0%	1.06
Commercial	\$4,368,833	4.8%	10.6%	0.45	6.5%	0.74	7.8%	0.62	4.5%	1.08
Charity Care	\$2,098,101	2.3%	1.6%	1.45	1.4%	1.65	1.8%	1.29	2.1%	1.12
All Other	\$1,468,251	1.6%	1.4%	1.16	1.5%	1.08	1.3%	1.25	1.6%	1.00
Total Deductions	\$39,404,636	43.5%	47.0%	0.92	40.6%	1.07	46.7%	0.93	44.0%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.8%	4.5%	0.85	3.6%	1.06	3.7%	1.03	4.3%	0.89
Net Gains/Losses as % of Net Income		56.0%	20.7%	2.70	18.4%	3.04	N/A	N/A	22.8%	2.45
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$30,326,018	60.1%	47.5%	1.26	51.6%	1.16	49.0%	1.23	59.6%	1.01
Supplies & Services	\$15,906,795	31.5%	40.1%	0.79	37.5%	0.84	33.6%	0.94	31.3%	1.01
Capital Component	\$2,989,649	5.9%	9.0%	0.66	7.3%	0.81	13.3%	0.45	6.2%	0.96
Bad Debt	\$1,276,000	2.5%	3.5%	0.72	3.6%	0.70	4.1%	0.62	2.9%	0.87
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.3%	5.9%	0.89	9.5%	0.56	-3.0%	N/A	6.9%	0.76
Total Hospital Net Income (%)		11.2%	7.3%	1.54	11.4%	0.99	-1.2%	N/A	8.8%	1.28
Return on Equity (%)		11.7%	6.1%	1.92	10.1%	1.16	-1.0%	N/A	8.9%	1.32
Current Ratio		2.5	3.0	0.83	3.2	0.78	3.4	0.73	2.6	0.96
Days in Net Patient Accounts Receivable		58.0	51.6	1.12	56.6	1.02	60.0	0.97	58.4	0.99
Average Payment Period		33.1	51.3	0.65	46.1	0.72	48.2	0.69	34.5	0.96
Equity Financing (%)		75.4%	60.2%	1.25	68.2%	1.10	56.7%	1.33	69.1%	1.09
Long-Term Debt to Equity Ratio		0.2	0.4	0.54	0.3	0.72	0.4	0.54	0.3	0.83
Times Interest Earned		21.0	6.1	3.45	14.3	1.47	0.2	105.16	16.2	1.30
Total Asset Turnover		1.0	0.8	1.22	0.9	1.09	0.8	1.22	1.0	0.99
Average Age of Plant (Years)		12.1	8.6	1.40	7.9	1.53	5.4	2.23	11.6	1.04
Increase (Decrease) Total Net Patient Revenue		5.9%	6.2%	0.95	11.9%	0.50	8.4%	0.70	10.5%	0.56
Outpatient Gross Revenue (% of Total GPR)		59.6%	48.0%	1.24	56.5%	1.05	60.9%	0.98	58.3%	1.02
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$5,767		\$10,323	0.56	\$8,061	0.72	\$6,745	0.86	\$5,487	1.05
Inpatient Net Revenue per Day	\$1,534		\$2,382	0.64	\$2,035	0.75	\$1,843	0.83	\$1,347	1.14
Outpatient Net Revenue per Visit	\$413		\$450	0.92	\$507	0.81	\$483	0.85	\$387	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$90,676,790	Cash & Cash Equivalents	\$1,271,356	Current Liabilities	\$4,398,306
Less Deductions	\$39,404,636	Net Patient Receivables	\$8,147,861	Long-Term Debt	\$8,818,370
Net Patient Revenue	\$51,272,154	Other Receivables	\$284,487	Other Liabilities	\$215,017
Plus Other Revenue	\$2,039,809			Subtotal	\$13,431,693
Total Revenue	\$53,311,963	Land, Buildings & Equipment (Net)	\$16,502,032	Unrestricted Fund Balance	\$41,080,885
Less Expenses	\$50,498,462	Other Assets	\$28,306,842	Restricted Fund Balance	\$6,447,557
Non-Operating Gains/Losses	\$3,578,947			Total Liabilities & Fund Balance	\$54,512,578
Net Income	\$6,392,448	Total Assets	\$54,512,578		