

001 Amery Regional Medical Center
 225 Scholl Ct
 Amery, WI 54001
 715-268-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.8%	59.2%	0.91	49.6%	1.08	51.2%	1.05	165.6%	0.32
Obstetrics	20.2%	41.5%	0.49	31.8%	0.64	31.9%	0.63	85.5%	0.24
Pediatrics	0.0%	52.2%	N/A	16.4%	N/A	10.7%	N/A	0.0%	N/A
Total Hospital	45.8%	57.2%	0.80	47.6%	0.96	47.8%	0.96	122.4%	0.37
Average Census (Patients)									
Adult Medical-Surgical	9.7	31.4	0.31	10.9	0.89	11.9	0.81	8.3	1.17
Obstetrics	0.8	5.3	0.15	1.7	0.48	1.6	0.51	0.9	0.95
Pediatrics	0.1	2.2	0.04	0.1	0.85	0.0	2.83	0.0	N/A
Total Hospital	11.5	53.6	0.21	21.5	0.53	15.9	0.72	9.8	1.17
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.6	0.97	3.4	1.03	3.2	1.09	2.7	1.30
Obstetrics	2.4	2.4	1.01	2.4	1.01	2.1	1.15	2.3	1.06
Pediatrics	1.6	2.2	0.74	1.7	0.96	1.6	1.02	0.0	N/A
Total Hospital	3.1	4.3	0.71	3.8	0.81	3.2	0.96	3.2	0.96
Surgical Operations									
Inpatient	351	1,903	0.18	599	0.59	462	0.76	256	1.37
Outpatient	1,953	4,240	0.46	1,651	1.18	1,992	0.98	1,981	0.99
Inpatient as % of All Surgeries	15.2%	31.0%	0.49	26.6%	0.57	18.8%	0.81	11.4%	1.33
Outpatient Visits									
Non-Emergency Visits	79,385	89,386	0.89	39,733	2.00	45,630	1.74	77,327	1.03
Emergency Visits	4,392	15,537	0.28	6,788	0.65	9,489	0.46	4,392	1.00
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.1	0.18	10.6	0.28	10.9	0.28	3.0	1.00
Nurses, Licensed	49.1	180.9	0.27	83.9	0.58	68.2	0.72	42.5	1.15
Ancillary Nursing Personnel	4.4	35.0	0.13	17.6	0.25	13.6	0.33	2.3	1.95
All Other Personnel	230.7	419.6	0.55	215.9	1.07	197.3	1.17	166.7	1.38
Total FTEs	287.2	652.6	0.44	328.1	0.88	290.0	0.99	214.5	1.34
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.6	16.6	0.40	21.5	0.31	23.8	0.28	7.6	0.86
Nurses, Licensed	107.4	175.7	0.61	169.8	0.63	149.0	0.72	107.9	1.00
Ancillary Nursing Personnel	9.7	34.0	0.28	35.6	0.27	29.8	0.32	5.7	1.68
All Other Personnel	505.1	407.4	1.24	436.8	1.16	431.3	1.17	423.6	1.19
Total FTEs	628.8	633.7	0.99	663.8	0.95	633.9	0.99	544.9	1.15

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,367
 Inpatient Days 4,182

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 14
 Inpatient Days 66

Newborn Nursery:
 Bassinets 6
 Total Births 177
 Newborn Days 359

001 Amery Regional Medical Center
Amery, WI 54001

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	1,010	3,533	53.8%	9.7	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	2	5	0.0%	0.0	2.5
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	19	31	0.0%	0.1	1.6
Obstetrics	1	4	122	295	20.2%	0.8	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	216	342	31.2%	0.9	1.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	11	2	12.1
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	1	1.5
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	1	1.6
Registered Nurses	32	21	45.5	Occupational Therapy Assistants/Aides	0	1	0.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	1	4.4
Licensed Practical Nurses	1	3	2.6	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	2	4	4.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	10	0	10.0	Social Workers	1	0	1.0
Pharmacy Personnel	2	3	3.5	All Other Health Professionals	77	39	101.2
Clinical Laboratory Personnel	13	0	13.0	All Other Personnel	69	10	74.5
Surgical Personnel	4	1	4.4				
				Total	235	87	287.2

001 Amery Regional Medical Center

Amery, WI 54001

Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$17,198,333	36.6%	41.4%	0.88	44.6%	0.82	43.8%	0.84	38.0%	0.96
Medical Assistance	\$3,931,618	8.4%	10.3%	0.81	8.7%	0.96	8.6%	0.97	8.4%	1.00
Commercial	\$24,043,114	51.2%	41.8%	1.23	40.5%	1.26	40.6%	1.26	49.9%	1.03
All Other	\$1,770,085	3.8%	6.5%	0.58	6.1%	0.62	7.0%	0.54	3.7%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$6,126,014	13.0%	25.6%	0.51	25.0%	0.52	25.1%	0.52	11.9%	1.10
Medical Assistance	\$2,043,073	4.4%	7.7%	0.57	6.3%	0.69	6.2%	0.70	4.0%	1.09
Commercial	\$3,600,569	7.7%	10.6%	0.72	6.5%	1.18	8.7%	0.88	7.3%	1.05
Charity Care	\$400,629	0.9%	1.6%	0.53	1.4%	0.61	1.4%	0.61	0.7%	1.16
All Other	\$681,542	1.5%	1.4%	1.04	1.5%	0.97	1.2%	1.21	1.5%	0.95
Total Deductions	\$12,851,827	27.4%	47.0%	0.58	40.6%	0.67	42.7%	0.64	25.5%	1.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.9%	4.5%	0.42	3.6%	0.53	2.8%	0.68	2.2%	0.87
Net Gains/Losses as % of Net Income		52.0%	20.7%	2.51	18.4%	2.83	25.9%	2.01	18.1%	2.88
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,071,041	43.1%	47.5%	0.91	51.6%	0.84	52.0%	0.83	43.0%	1.00
Supplies & Services	\$15,044,487	46.1%	40.1%	1.15	37.5%	1.23	34.9%	1.32	44.8%	1.03
Capital Component	\$2,250,352	6.9%	9.0%	0.77	7.3%	0.94	9.1%	0.76	8.6%	0.80
Bad Debt	\$1,271,537	3.9%	3.5%	1.11	3.6%	1.08	4.1%	0.95	3.6%	1.09
Fiscal Statistics										
Operating Margin (%)		6.1%	5.9%	1.03	9.5%	0.64	6.3%	0.96	4.4%	1.38
Total Hospital Net Income (%)		11.9%	7.3%	1.63	11.4%	1.04	8.3%	1.43	5.3%	2.23
Return on Equity (%)		7.1%	6.1%	1.16	10.1%	0.70	6.0%	1.18	6.4%	1.10
Current Ratio		1.4	3.0	0.46	3.2	0.44	2.8	0.50	1.2	1.12
Days in Net Patient Accounts Receivable		59.9	51.6	1.16	56.6	1.06	56.8	1.06	50.4	1.19
Average Payment Period		76.2	51.3	1.49	46.1	1.65	60.3	1.26	79.3	0.96
Equity Financing (%)		30.7%	60.2%	0.51	68.2%	0.45	56.6%	0.54	57.6%	0.53
Long-Term Debt to Equity Ratio		1.9	0.4	4.77	0.3	6.36	0.6	3.18	0.3	5.90
Times Interest Earned		22.1	6.1	3.62	14.3	1.54	5.2	4.25	5.9	3.74
Total Asset Turnover		0.6	0.8	0.70	0.9	0.62	0.7	0.80	1.2	0.47
Average Age of Plant (Years)		11.6	8.6	1.34	7.9	1.46	9.1	1.27	8.9	1.30
Increase (Decrease) Total Net Patient Revenue		19.9%	6.2%	3.22	11.9%	1.68	7.7%	2.59	10.6%	1.88
Outpatient Gross Revenue (% of Total GPR)		74.9%	48.0%	1.56	56.5%	1.33	65.3%	1.15	75.1%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,224		\$10,323	0.60	\$8,061	0.77	\$6,558	0.95	\$6,869	0.91
Inpatient Net Revenue per Day	\$2,023		\$2,382	0.85	\$2,035	0.99	\$1,982	1.02	\$2,134	0.95
Outpatient Net Revenue per Visit	\$304		\$450	0.68	\$507	0.60	\$438	0.69	\$252	1.21

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$46,943,150	Cash & Cash Equivalents	\$3,016,585	Current Liabilities	\$6,608,995
Less Deductions	\$12,851,827	Net Patient Receivables	\$5,597,208	Long-Term Debt	\$36,487,076
Net Patient Revenue	\$34,091,323	Other Receivables	\$77,666	Other Liabilities	\$0
Plus Other Revenue	\$656,883			Subtotal	\$43,096,071
Total Revenue	\$34,748,206	Land, Buildings & Equipment (Net)	\$25,107,540	Unrestricted Fund Balance	\$19,114,142
Less Expenses	\$32,637,417	Other Assets	\$28,411,214	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,290,388			Total Liabilities & Fund Balance	\$62,210,213
Net Income	\$4,401,177	Total Assets	\$62,210,213		