

198 Oakleaf Surgical Hospital
 3801 W Oakwood Mall Dr
 Eau Claire, WI 54701
 715-831-8130

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Partnership

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.2%	59.2%	0.51	49.6%	0.61	24.0%	1.26	29.4%	1.03
Obstetrics	0.0%	41.5%	N/A	31.8%	N/A	16.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.2%	N/A	16.4%	N/A	2.4%	N/A	0.0%	N/A
Total Hospital	30.2%	57.2%	0.53	47.6%	0.63	28.6%	1.06	29.4%	1.03
Average Census (Patients)									
Adult Medical-Surgical	3.9	31.4	0.13	10.9	0.36	4.7	0.84	3.8	1.03
Obstetrics	0.0	5.3	N/A	1.7	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.9	53.6	0.07	21.5	0.18	6.8	0.58	3.8	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.6	0.75	3.4	0.80	3.2	0.85	2.6	1.03
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.7	N/A	1.8	N/A	0.0	N/A
Total Hospital	2.7	4.3	0.63	3.8	0.71	3.1	0.87	2.6	1.03
Surgical Operations									
Inpatient	531	1,903	0.28	599	0.89	150	3.54	532	1.00
Outpatient	6,798	4,240	1.60	1,651	4.12	886	7.67	7,364	0.92
Inpatient as % of All Surgeries	7.2%	31.0%	0.23	26.6%	0.27	14.4%	0.50	6.7%	1.08
Outpatient Visits									
Non-Emergency Visits	6,798	89,386	0.08	39,733	0.17	18,933	0.36	7,364	0.92
Emergency Visits	0	15,537	N/A	6,788	N/A	4,488	N/A	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.1	0.18	10.6	0.28	3.6	0.83	2.0	1.50
Nurses, Licensed	42.9	180.9	0.24	83.9	0.51	30.9	1.39	38.5	1.11
Ancillary Nursing Personnel	0.0	35.0	N/A	17.6	N/A	10.3	N/A	0.0	N/A
All Other Personnel	49.5	419.6	0.12	215.9	0.23	81.4	0.61	41.6	1.19
Total FTEs	95.4	652.6	0.15	328.1	0.29	126.2	0.76	82.1	1.16
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.4	16.6	0.93	21.5	0.72	21.2	0.73	10.1	1.53
Nurses, Licensed	220.5	175.7	1.25	169.8	1.30	183.7	1.20	193.9	1.14
Ancillary Nursing Personnel	0.0	34.0	N/A	35.6	N/A	61.4	N/A	0.0	N/A
All Other Personnel	254.7	407.4	0.63	436.8	0.58	483.0	0.53	209.5	1.22
Total FTEs	490.7	633.7	0.77	663.8	0.74	749.3	0.65	413.5	1.19

Total Hospital:
 Beds Set Up & Staffed 13
 Discharges 531
 Inpatient Days 1,434

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	530	1,434	30.2%	3.9	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	4	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	1	1	1.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	17	40	42.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	2	0	2.0	Social Workers	0	0	0.0
Pharmacy Personnel	1	3	2.8	All Other Health Professionals	1	1	1.5
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	22	14	31.2
Surgical Personnel	7	4	10.2	Total	54	63	95.4

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$16,198,583	32.8%	41.4%	0.79	44.6%	0.74	48.8%	0.67	27.0%	1.21
Medical Assistance	\$1,844,199	3.7%	10.3%	0.36	8.7%	0.43	8.1%	0.46	8.7%	0.43
Commercial	\$29,776,648	60.3%	41.8%	1.44	40.5%	1.49	36.0%	1.67	61.3%	0.98
All Other	\$1,567,673	3.2%	6.5%	0.49	6.1%	0.52	7.2%	0.44	3.0%	1.07
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,235,025	24.8%	25.6%	0.97	25.0%	0.99	24.5%	1.01	19.9%	1.25
Medical Assistance	\$1,148,524	2.3%	7.7%	0.30	6.3%	0.37	4.8%	0.48	6.2%	0.38
Commercial	\$4,319,776	8.7%	10.6%	0.83	6.5%	1.35	8.1%	1.08	12.8%	0.68
Charity Care	\$0	0.0%	1.6%	N/A	1.4%	N/A	1.0%	N/A	0.0%	N/A
All Other	\$624,689	1.3%	1.4%	0.90	1.5%	0.84	1.5%	0.84	1.5%	0.85
Total Deductions	\$18,328,014	37.1%	47.0%	0.79	40.6%	0.91	39.9%	0.93	40.3%	0.92
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.4%	4.5%	0.08	3.6%	0.11	2.2%	0.17	0.1%	5.49
Net Gains/Losses as % of Net Income		-5.8%	20.7%	N/A	18.4%	N/A	1.0%	N/A	-6.5%	0.90
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,324,970	41.0%	47.5%	0.86	51.6%	0.79	50.0%	0.82	41.3%	0.99
Supplies & Services	\$9,164,742	51.3%	40.1%	1.28	37.5%	1.37	36.2%	1.42	50.9%	1.01
Capital Component	\$1,386,222	7.8%	9.0%	0.86	7.3%	1.06	10.0%	0.78	7.8%	1.00
Bad Debt	\$0	0.0%	3.5%	N/A	3.6%	N/A	3.8%	N/A	0.0%	N/A
Fiscal Statistics										
Operating Margin (%)		42.7%	5.9%	7.23	9.5%	4.49	8.7%	4.90	38.5%	1.11
Total Hospital Net Income (%)		41.3%	7.3%	5.66	11.4%	3.62	8.7%	4.75	37.0%	1.11
Return on Equity (%)		117.2%	6.1%	19.22	10.1%	11.61	10.7%	10.96	103.8%	1.13
Current Ratio		4.8	3.0	1.60	3.2	1.50	2.1	2.29	4.5	1.08
Days in Net Patient Accounts Receivable		49.3	51.6	0.96	56.6	0.87	55.7	0.89	50.0	0.99
Average Payment Period		35.7	51.3	0.70	46.1	0.77	58.1	0.61	35.0	1.02
Equity Financing (%)		84.2%	60.2%	1.40	68.2%	1.24	37.8%	2.23	83.6%	1.01
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	1.1	N/A	0.0	N/A
Times Interest Earned		0.0	6.1	N/A	14.3	N/A	4.8	N/A	1,693.3	0.00
Total Asset Turnover		2.9	0.8	3.63	0.9	3.23	1.2	2.42	2.9	1.01
Average Age of Plant (Years)		2.1	8.6	0.24	7.9	0.26	9.4	0.22	1.3	1.61
Increase (Decrease) Total Net Patient Revenue		18.3%	6.2%	2.95	11.9%	1.54	10.8%	1.69	19.7%	0.93
Outpatient Gross Revenue (% of Total GPR)		79.8%	48.0%	1.66	56.5%	1.41	59.5%	1.34	80.8%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,031		\$10,323	1.07	\$8,061	1.37	\$7,850	1.41	\$9,167	1.20
Inpatient Net Revenue per Day	\$4,085		\$2,382	1.71	\$2,035	2.01	\$2,060	1.98	\$3,501	1.17
Outpatient Net Revenue per Visit	\$3,707		\$450	8.24	\$507	7.31	\$446	8.31	\$2,903	1.28

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$49,387,103	Cash & Cash Equivalents	\$3,241,933	Current Liabilities	\$1,690,990
Less Deductions	\$18,328,014	Net Patient Receivables	\$4,199,021	Long-Term Debt	\$0
Net Patient Revenue	\$31,059,089	Other Receivables	-\$170,116	Other Liabilities	\$0
Plus Other Revenue	\$118,309			Subtotal	\$1,690,990
Total Revenue	\$31,177,398	Land, Buildings & Equipment (Net)	\$2,584,692	Unrestricted Fund Balance	\$9,033,080
Less Expenses	\$17,875,934	Other Assets	\$868,540	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$729,669			Total Liabilities & Fund Balance	\$10,724,070
Net Income	\$12,571,795	Total Assets	\$10,724,070		