

030 Sacred Heart Hospital
 900 W Clairemont Ave
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	71.5%	59.2%	1.21	49.6%	1.44	58.1%	1.23	65.8%	1.09
Obstetrics	33.8%	41.5%	0.81	31.8%	1.06	37.7%	0.90	35.2%	0.96
Pediatrics	0.0%	52.2%	N/A	16.4%	N/A	84.0%	N/A	0.0%	N/A
Total Hospital	59.1%	57.2%	1.03	47.6%	1.24	55.7%	1.06	59.3%	1.00
Average Census (Patients)									
Adult Medical-Surgical	80.8	31.4	2.57	10.9	7.41	40.6	1.99	75.0	1.08
Obstetrics	8.8	5.3	1.66	1.7	5.17	6.4	1.37	8.8	1.00
Pediatrics	0.0	2.2	N/A	0.1	N/A	8.0	N/A	0.0	N/A
Total Hospital	129.3	53.6	2.41	21.5	6.02	81.4	1.59	125.1	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	3.6	1.22	3.4	1.29	3.7	1.19	4.3	1.03
Obstetrics	2.3	2.4	0.95	2.4	0.95	2.5	0.91	2.3	0.99
Pediatrics	0.0	2.2	N/A	1.7	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.9	4.3	1.13	3.8	1.28	4.2	1.16	4.8	1.02
Surgical Operations									
Inpatient	2,934	1,903	1.54	599	4.90	2,574	1.14	2,814	1.04
Outpatient	1,576	4,240	0.37	1,651	0.95	6,209	0.25	1,305	1.21
Inpatient as % of All Surgeries	65.1%	31.0%	2.10	26.6%	2.45	29.3%	2.22	68.3%	0.95
Outpatient Visits									
Non-Emergency Visits	107,955	89,386	1.21	39,733	2.72	112,584	0.96	103,222	1.05
Emergency Visits	26,317	15,537	1.69	6,788	3.88	22,560	1.17	24,630	1.07
Full-Time Equivalents (FTEs)									
Administrators	6.0	17.1	0.35	10.6	0.57	29.5	0.20	5.0	1.20
Nurses, Licensed	296.6	180.9	1.64	83.9	3.53	273.4	1.08	275.2	1.08
Ancillary Nursing Personnel	40.3	35.0	1.15	17.6	2.29	46.3	0.87	37.6	1.07
All Other Personnel	725.9	419.6	1.73	215.9	3.36	614.8	1.18	745.3	0.97
Total FTEs	1,068.7	652.6	1.64	328.1	3.26	964.1	1.11	1,063.0	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.9	16.6	0.17	21.5	0.13	18.4	0.15	2.5	1.15
Nurses, Licensed	140.9	175.7	0.80	169.8	0.83	170.6	0.83	136.0	1.04
Ancillary Nursing Personnel	19.1	34.0	0.56	35.6	0.54	28.9	0.66	18.6	1.03
All Other Personnel	345.0	407.4	0.85	436.8	0.79	383.7	0.90	368.4	0.94
Total FTEs	507.9	633.7	0.80	663.8	0.77	601.6	0.84	525.5	0.97

Total Hospital:
 Beds Set Up & Staffed 219
 Discharges 9,709
 Inpatient Days 47,207

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 15
 Total Births 1,211
 Newborn Days 1,989

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	113	6,699	29,490	71.5%	80.8	4.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	350	5,413	61.8%	14.8	15.5
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	26	1,404	3,209	33.8%	8.8	2.3
Psychiatric	1	29	1,042	5,261	49.7%	14.4	5.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	214	3,834	47.7%	10.5	17.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	170	740	40.5%	2.0	4.4
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Radiological Services Personnel	36	25	49.2
Physicians & Dentists	2	0	2.0	Respiratory Therapists	8	12	13.4
Medical & Dental Residents	0	0	0.0	Occupational Therapists	6	11	10.8
Registered Nurses	148	218	268.5	Occupational Therapy Assistants/Aides	2	5	3.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	7	11	12.8
Licensed Practical Nurses	17	21	28.0	Physical Therapy Assistants/Aides	6	7	7.6
Ancillary Nursing Personnel	21	40	40.3	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	3	5.9
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	13	1	13.4	Social Workers	4	9	6.1
Pharmacy Personnel	13	20	19.3	All Other Health Professionals	118	106	159.2
Clinical Laboratory Personnel	18	19	29.2	All Other Personnel	314	122	371.8
Surgical Personnel	19	6	20.9	Total	764	636	1,068.7

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$142,831,420	49.1%	41.4%	1.19	44.6%	1.10	39.2%	1.25	47.7%	1.03
Medical Assistance	\$33,767,420	11.6%	10.3%	1.13	8.7%	1.33	10.7%	1.09	12.3%	0.94
Commercial	\$99,533,676	34.2%	41.8%	0.82	40.5%	0.85	45.3%	0.76	35.1%	0.98
All Other	\$14,618,320	5.0%	6.5%	0.77	6.1%	0.82	4.8%	1.05	4.9%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$91,988,191	31.6%	25.6%	1.24	25.0%	1.27	25.7%	1.23	29.9%	1.06
Medical Assistance	\$28,362,937	9.8%	7.7%	1.27	6.3%	1.55	8.0%	1.22	10.0%	0.97
Commercial	\$16,090,065	5.5%	10.6%	0.52	6.5%	0.85	11.2%	0.49	6.3%	0.88
Charity Care	\$5,859,320	2.0%	1.6%	1.26	1.4%	1.44	1.2%	1.68	1.3%	1.57
All Other	\$1,656,227	0.6%	1.4%	0.41	1.5%	0.38	1.2%	0.47	0.6%	0.96
Total Deductions	\$143,956,740	49.5%	47.0%	1.05	40.6%	1.22	47.3%	1.05	48.1%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.9%	4.5%	0.65	3.6%	0.81	3.9%	0.75	2.8%	1.06
Net Gains/Losses as % of Net Income		18.5%	20.7%	0.89	18.4%	1.00	19.1%	0.97	39.3%	0.47
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$71,908,624	51.7%	47.5%	1.09	51.6%	1.00	48.7%	1.06	51.2%	1.01
Supplies & Services	\$50,891,867	36.6%	40.1%	0.91	37.5%	0.98	38.8%	0.94	37.8%	0.97
Capital Component	\$11,411,897	8.2%	9.0%	0.91	7.3%	1.12	9.6%	0.86	7.6%	1.08
Bad Debt	\$4,813,874	3.5%	3.5%	0.99	3.6%	0.96	2.8%	1.24	3.4%	1.01
Fiscal Statistics										
Operating Margin (%)		8.1%	5.9%	1.37	9.5%	0.85	8.8%	0.92	8.2%	0.98
Total Hospital Net Income (%)		9.7%	7.3%	1.33	11.4%	0.85	10.7%	0.91	12.9%	0.76
Return on Equity (%)		6.3%	6.1%	1.03	10.1%	0.62	8.1%	0.77	8.4%	0.75
Current Ratio		1.8	3.0	0.61	3.2	0.58	3.3	0.56	2.4	0.76
Days in Net Patient Accounts Receivable		47.7	51.6	0.92	56.6	0.84	55.1	0.87	59.1	0.81
Average Payment Period		46.4	51.3	0.90	46.1	1.01	49.9	0.93	42.1	1.10
Equity Financing (%)		78.4%	60.2%	1.30	68.2%	1.15	64.0%	1.23	77.4%	1.01
Long-Term Debt to Equity Ratio		0.2	0.4	0.46	0.3	0.61	0.4	0.46	0.2	0.89
Times Interest Earned		17.1	6.1	2.81	14.3	1.20	7.1	2.41	28.1	0.61
Total Asset Turnover		0.6	0.8	0.79	0.9	0.70	0.7	0.91	0.6	1.03
Average Age of Plant (Years)		6.3	8.6	0.73	7.9	0.79	8.3	0.75	6.4	0.98
Increase (Decrease) Total Net Patient Revenue		10.4%	6.2%	1.67	11.9%	0.87	5.0%	2.08	15.8%	0.66
Outpatient Gross Revenue (% of Total GPR)		38.5%	48.0%	0.80	56.5%	0.68	49.2%	0.78	38.2%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,138	\$10,323	0.89	\$8,061	1.13	\$9,923	0.92	\$8,528	1.07	
Inpatient Net Revenue per Day	\$1,879	\$2,382	0.79	\$2,035	0.92	\$2,387	0.79	\$1,786	1.05	
Outpatient Net Revenue per Visit	\$432	\$450	0.96	\$507	0.85	\$531	0.81	\$402	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$290,750,836	Cash & Cash Equivalents	\$4,911,883	Current Liabilities	\$16,414,956
Less Deductions	\$143,956,740	Net Patient Receivables	\$19,176,626	Long-Term Debt	\$34,196,418
Net Patient Revenue	\$146,794,096	Other Receivables	\$322,527	Other Liabilities	\$883,641
Plus Other Revenue	\$4,432,487			Subtotal	\$51,495,015
Total Revenue	\$151,226,586	Land, Buildings & Equipment (Net)	\$83,271,175	Unrestricted Fund Balance	\$186,914,345
Less Expenses	\$139,026,262	Other Assets	\$130,727,149	Restricted Fund Balance	\$8,211,400
Non-Operating Gains/Losses	\$2,761,105			Total Liabilities & Fund Balance	\$238,409,360
Net Income	\$14,961,429	Total Assets	\$238,409,360		