

031 Edgerton Hospital and Health Services
 313 Stoughton Rd
 Edgerton, WI 53534
 608-884-3441

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Rock
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	15.1%	59.2%	0.26	58.1%	0.26	24.0%	0.63	21.2%	0.71
Obstetrics	0.0%	41.5%	N/A	43.1%	N/A	16.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.2%	N/A	48.9%	N/A	2.4%	N/A	0.0%	N/A
Total Hospital	15.2%	57.2%	0.27	57.8%	0.26	28.6%	0.53	17.5%	0.87
Average Census (Patients)									
Adult Medical-Surgical	3.8	31.4	0.12	31.9	0.12	4.7	0.80	5.3	0.71
Obstetrics	0.0	5.3	N/A	5.0	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	53.6	0.07	55.2	0.07	6.8	0.56	4.4	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.6	1.05	3.5	1.08	3.2	1.18	5.3	0.71
Obstetrics	0.0	2.4	N/A	1.9	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	3.1	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.1	4.3	0.73	4.3	0.73	3.1	1.01	3.1	1.01
Surgical Operations									
Inpatient	48	1,903	0.03	1,703	0.03	150	0.32	59	0.81
Outpatient	190	4,240	0.04	5,219	0.04	886	0.21	242	0.79
Inpatient as % of All Surgeries	20.2%	31.0%	0.65	24.6%	0.82	14.4%	1.40	19.6%	1.03
Outpatient Visits									
Non-Emergency Visits	1,878	89,386	0.02	124,955	0.02	18,933	0.10	1,650	1.14
Emergency Visits	5,157	15,537	0.33	15,019	0.34	4,488	1.15	5,198	0.99
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.1	0.18	15.6	0.19	3.6	0.83	3.0	1.00
Nurses, Licensed	19.5	180.9	0.11	193.9	0.10	30.9	0.63	30.4	0.64
Ancillary Nursing Personnel	10.4	35.0	0.30	33.7	0.31	10.3	1.01	9.7	1.07
All Other Personnel	89.0	419.6	0.21	519.4	0.17	81.4	1.09	84.4	1.05
Total FTEs	121.9	652.6	0.19	762.7	0.16	126.2	0.97	127.5	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	17.8	16.6	1.07	12.7	1.40	21.2	0.84	28.0	0.64
Nurses, Licensed	115.9	175.7	0.66	157.8	0.73	183.7	0.63	283.6	0.41
Ancillary Nursing Personnel	61.6	34.0	1.81	27.4	2.25	61.4	1.00	90.3	0.68
All Other Personnel	528.3	407.4	1.30	422.8	1.25	483.0	1.09	788.0	0.67
Total FTEs	723.6	633.7	1.14	620.7	1.17	749.3	0.97	1,189.9	0.61

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 444
 Inpatient Days 1,388

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 5
 Discharges 0
 Inpatient Days 1,887

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	365	1,379	15.1%	3.8	3.8
Orthopedic	1	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	1	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	2	4	4.3
Physicians & Dentists	1	0	1.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	0	2.0
Registered Nurses	11	7	15.2	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	0	1.0
Licensed Practical Nurses	3	3	4.3	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	4	12	10.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	4	3	5.2	Social Workers	1	0	1.0
Pharmacy Personnel	3	0	3.0	All Other Health Professionals	5	4	6.9
Clinical Laboratory Personnel	7	2	7.6	All Other Personnel	37	30	51.3
Surgical Personnel	2	1	2.2	Total	89	67	121.9

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$10,415,555	40.8%	41.4%	0.98	38.5%	1.06	48.8%	0.84	39.2%	1.04
Medical Assistance	\$1,752,156	6.9%	10.3%	0.67	8.2%	0.84	8.1%	0.85	5.2%	1.31
Commercial	\$7,835,936	30.7%	41.8%	0.73	46.1%	0.67	36.0%	0.85	31.5%	0.97
All Other	\$5,553,380	21.7%	6.5%	3.34	7.2%	3.02	7.2%	3.02	24.1%	0.90
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,204,474	20.4%	25.6%	0.80	22.5%	0.91	24.5%	0.83	21.1%	0.97
Medical Assistance	\$1,745,018	6.8%	7.7%	0.89	6.2%	1.10	4.8%	1.42	2.7%	2.55
Commercial	\$2,052,476	8.0%	10.6%	0.76	12.5%	0.64	8.1%	0.99	7.9%	1.02
Charity Care	\$85,993	0.3%	1.6%	0.21	1.8%	0.19	1.0%	0.34	0.7%	0.51
All Other	\$0	0.0%	1.4%	N/A	1.9%	N/A	1.5%	N/A	0.0%	N/A
Total Deductions	\$9,087,961	35.6%	47.0%	0.76	45.0%	0.79	39.9%	0.89	32.3%	1.10
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.2%	4.5%	0.27	8.5%	0.14	2.2%	0.54	0.4%	3.24
Net Gains/Losses as % of Net Income		23.4%	20.7%	1.13	26.0%	0.90	1.0%	23.40	2.3%	10.19
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$9,108,946	54.4%	47.5%	1.15	49.7%	1.09	50.0%	1.09	58.7%	0.93
Supplies & Services	\$5,525,512	33.0%	40.1%	0.82	39.5%	0.84	36.2%	0.91	30.8%	1.07
Capital Component	\$1,063,069	6.4%	9.0%	0.71	8.0%	0.79	10.0%	0.64	6.4%	1.00
Bad Debt	\$1,040,826	6.2%	3.5%	1.78	2.8%	2.22	3.8%	1.64	4.2%	1.49
Fiscal Statistics										
Operating Margin (%)		1.0%	5.9%	0.18	7.0%	0.15	8.7%	0.12	5.1%	0.20
Total Hospital Net Income (%)		1.4%	7.3%	0.19	9.2%	0.15	8.7%	0.16	5.2%	0.26
Return on Equity (%)		2.7%	6.1%	0.45	7.8%	0.35	10.7%	0.25	10.6%	0.26
Current Ratio		2.0	3.0	0.67	2.5	0.80	2.1	0.96	1.8	1.10
Days in Net Patient Accounts Receivable		58.8	51.6	1.14	46.9	1.25	55.7	1.06	48.0	1.23
Average Payment Period		50.1	51.3	0.98	50.3	1.00	58.1	0.86	57.0	0.88
Equity Financing (%)		58.9%	60.2%	0.98	51.0%	1.15	37.8%	1.56	51.7%	1.14
Long-Term Debt to Equity Ratio		0.1	0.4	0.20	0.7	0.12	1.1	0.07	0.2	0.45
Times Interest Earned		5.1	6.1	0.84	7.5	0.69	4.8	1.07	12.8	0.40
Total Asset Turnover		2.0	0.8	2.50	0.8	2.50	1.2	1.67	2.0	0.99
Average Age of Plant (Years)		17.2	8.6	2.00	9.4	1.83	9.4	1.83	18.2	0.95
Increase (Decrease) Total Net Patient Revenue		2.8%	6.2%	0.45	9.2%	0.30	10.8%	0.26	7.7%	0.36
Outpatient Gross Revenue (% of Total GPR)		78.2%	48.0%	1.63	47.1%	1.66	59.5%	1.31	59.2%	1.32
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,301	\$10,323	0.51	\$11,083	0.48	\$7,850	0.68	\$12,735	0.42	
Inpatient Net Revenue per Day	\$898	\$2,382	0.38	\$2,562	0.35	\$2,060	0.44	\$2,690	0.33	
Outpatient Net Revenue per Visit	\$1,952	\$450	4.34	\$335	5.83	\$446	4.38	\$1,203	1.62	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$25,557,027	Cash & Cash Equivalents	\$1,436,111	Current Liabilities	\$2,214,145
Less Deductions	\$9,087,961	Net Patient Receivables	\$2,654,207	Long-Term Debt	\$398,655
Net Patient Revenue	\$16,469,066	Other Receivables	\$784	Other Liabilities	\$814,966
Plus Other Revenue	\$199,788			Subtotal	\$3,427,766
Total Revenue	\$16,668,854	Land, Buildings & Equipment (Net)	\$3,002,814	Unrestricted Fund Balance	\$4,911,855
Less Expenses	\$16,738,353	Other Assets	\$1,245,705	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$53,021			Total Liabilities & Fund Balance	\$8,339,621
Net Income	\$226,612	Total Assets	\$8,339,621		