

032 Aurora Lakeland Medical Center
W3985 Cty Rd NN
Elkhorn, WI 53121
262-741-2000

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Walworth
Analysis Area: Southeastern (2A)
Volume Group: 5

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.5%	59.2%	1.12	66.0%	1.01	51.2%	1.30	75.3%	0.88
Obstetrics	38.5%	41.5%	0.93	42.3%	0.91	32.7%	1.18	34.5%	1.11
Pediatrics	0.0%	52.2%	N/A	19.6%	N/A	14.9%	N/A	0.0%	N/A
Total Hospital	59.5%	57.2%	1.04	60.8%	0.98	48.6%	1.23	62.3%	0.96
Average Census (Patients)									
Adult Medical-Surgical	26.6	31.4	0.85	48.1	0.55	21.4	1.24	30.1	0.88
Obstetrics	4.6	5.3	0.87	6.8	0.68	3.1	1.49	4.1	1.11
Pediatrics	0.0	2.2	N/A	0.8	N/A	0.3	N/A	0.0	N/A
Total Hospital	44.7	53.6	0.83	81.2	0.55	34.1	1.31	46.7	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.6	0.87	3.6	0.87	3.4	0.92	3.3	0.94
Obstetrics	2.1	2.4	0.87	2.4	0.87	2.3	0.90	2.1	0.98
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.5	4.3	0.81	4.2	0.83	3.6	0.97	3.4	1.01
Surgical Operations									
Inpatient	1,169	1,903	0.61	2,019	0.58	940	1.24	1,191	0.98
Outpatient	2,664	4,240	0.63	4,558	0.58	2,892	0.92	2,444	1.09
Inpatient as % of All Surgeries	30.5%	31.0%	0.98	30.7%	0.99	24.5%	1.24	32.8%	0.93
Outpatient Visits									
Non-Emergency Visits	48,119	89,386	0.54	128,780	0.37	64,006	0.75	43,729	1.10
Emergency Visits	14,683	15,537	0.95	22,456	0.65	17,244	0.85	14,358	1.02
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.1	0.12	33.0	0.06	16.7	0.12	1.0	2.00
Nurses, Licensed	109.7	180.9	0.61	240.0	0.46	119.4	0.92	111.9	0.98
Ancillary Nursing Personnel	29.4	35.0	0.84	45.9	0.64	19.3	1.52	29.7	0.99
All Other Personnel	285.6	419.6	0.68	552.0	0.52	318.9	0.90	277.0	1.03
Total FTEs	426.6	652.6	0.65	870.9	0.49	474.3	0.90	419.6	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.1	16.6	0.13	17.1	0.12	19.2	0.11	1.0	2.00
Nurses, Licensed	114.1	175.7	0.65	124.5	0.92	137.3	0.83	116.7	0.98
Ancillary Nursing Personnel	30.6	34.0	0.90	23.8	1.28	22.1	1.38	30.9	0.99
All Other Personnel	297.2	407.4	0.73	286.2	1.04	366.6	0.81	288.9	1.03
Total FTEs	444.0	633.7	0.70	451.6	0.98	545.2	0.81	437.6	1.01

Total Hospital:

Beds Set Up & Staffed 75
Discharges 4,673
Inpatient Days 16,299

Contract with:

Health Maintenance Organization (HMO) Yes
Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 12
Total Births 812
Newborn Days 1,545

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	40	3,104	9,702	66.5%	26.6	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	10	235	2,511	68.8%	6.9	10.7
Hospice	2	1	66	176	48.2%	0.5	2.7
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	812	1,686	38.5%	4.6	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	208	1,455	66.4%	4.0	7.0
Step-Down (Special Care)	1	6	257	769	35.1%	2.1	3.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	18	19	22.0
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	2	8.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	2	4.6
Registered Nurses	76	67	106.1	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	6	7.4
Licensed Practical Nurses	3	1	3.6	Physical Therapy Assistants/Aides	4	1	4.0
Ancillary Nursing Personnel	16	32	29.4	Recreational Therapists	0	1	0.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	27	12	34.1	Social Workers	1	2	1.3
Pharmacy Personnel	8	7	8.4	All Other Health Professionals	43	40	59.0
Clinical Laboratory Personnel	9	4	10.7	All Other Personnel	82	75	120.0
Surgical Personnel	4	0	4.0				
				Total	309	273	426.6

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$72,200,977	49.5%	41.4%	1.20	43.1%	1.15	43.6%	1.14	50.2%	0.99
Medical Assistance	\$11,005,333	7.5%	10.3%	0.73	7.2%	1.05	10.8%	0.70	7.5%	1.00
Commercial	\$49,980,562	34.3%	41.8%	0.82	45.1%	0.76	38.3%	0.89	35.1%	0.98
All Other	\$12,660,564	8.7%	6.5%	1.34	4.6%	1.89	7.3%	1.19	7.1%	1.21
Deductions as % of Total Gross Patient Revenue										
Medicare	\$49,877,647	34.2%	25.6%	1.34	28.2%	1.21	27.3%	1.25	34.7%	0.99
Medical Assistance	\$9,978,351	6.8%	7.7%	0.89	5.6%	1.22	8.5%	0.80	6.5%	1.05
Commercial	\$12,040,601	8.3%	10.6%	0.78	12.4%	0.67	7.8%	1.06	5.5%	1.49
Charity Care	\$2,212,377	1.5%	1.6%	0.95	1.3%	1.17	1.8%	0.84	1.4%	1.08
All Other	\$1,563,724	1.1%	1.4%	0.77	0.7%	1.53	1.3%	0.82	1.4%	0.75
Total Deductions	\$75,672,700	51.9%	47.0%	1.10	48.2%	1.08	46.7%	1.11	49.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.1%	4.5%	1.14	3.1%	1.66	3.7%	1.39	4.6%	1.12
Net Gains/Losses as % of Net Income		0.0%	20.7%	0.00	15.4%	0.00	N/A	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$29,227,459	48.0%	47.5%	1.01	48.2%	1.00	49.0%	0.98	46.1%	1.04
Supplies & Services	\$27,046,695	44.4%	40.1%	1.11	38.9%	1.14	33.6%	1.32	44.1%	1.01
Capital Component	\$2,726,116	4.5%	9.0%	0.50	8.8%	0.51	13.3%	0.34	5.3%	0.85
Bad Debt	\$1,898,000	3.1%	3.5%	0.89	4.0%	0.78	4.1%	0.76	4.5%	0.69
Fiscal Statistics										
Operating Margin (%)		17.7%	5.9%	3.00	8.7%	2.03	-3.0%	N/A	16.1%	1.10
Total Hospital Net Income (%)		17.7%	7.3%	2.42	10.2%	1.73	-1.2%	N/A	16.1%	1.10
Return on Equity (%)		11.8%	6.1%	1.94	8.0%	1.48	-1.0%	N/A	11.2%	1.06
Current Ratio		16.9	3.0	5.63	4.7	3.59	3.4	4.96	15.4	1.09
Days in Net Patient Accounts Receivable		73.4	51.6	1.42	49.3	1.49	60.0	1.22	62.6	1.17
Average Payment Period		36.2	51.3	0.70	39.2	0.92	48.2	0.75	37.0	0.98
Equity Financing (%)		90.8%	60.2%	1.51	70.1%	1.29	56.7%	1.60	87.2%	1.04
Long-Term Debt to Equity Ratio		0.0	0.4	0.04	0.3	0.05	0.4	0.04	0.0	0.85
Times Interest Earned		97.8	6.1	16.03	9.7	10.08	0.2	488.82	23.2	4.22
Total Asset Turnover		0.7	0.8	0.84	0.8	0.84	0.8	0.84	0.7	0.97
Average Age of Plant (Years)		9.7	8.6	1.12	9.5	1.02	5.4	1.79	9.1	1.06
Increase (Decrease) Total Net Patient Revenue		6.4%	6.2%	1.03	2.3%	2.79	8.4%	0.76	6.5%	0.99
Outpatient Gross Revenue (% of Total GPR)		53.5%	48.0%	1.12	55.8%	0.96	60.9%	0.88	51.3%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,856		\$10,323	0.66	\$8,449	0.81	\$6,745	1.02	\$6,269	1.09
Inpatient Net Revenue per Day	\$1,966		\$2,382	0.83	\$2,002	0.98	\$1,843	1.07	\$1,818	1.08
Outpatient Net Revenue per Visit	\$607		\$450	1.35	\$513	1.18	\$483	1.26	\$602	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$145,847,436	Cash & Cash Equivalents	\$84,348,137	Current Liabilities	\$5,886,100
Less Deductions	\$75,672,700	Net Patient Receivables	\$14,103,645	Long-Term Debt	\$1,598,508
Net Patient Revenue	\$70,174,736	Other Receivables	\$228,830	Other Liabilities	\$2,738,151
Plus Other Revenue	\$3,798,148			Subtotal	\$10,222,759
Total Revenue	\$73,972,885	Land, Buildings & Equipment (Net)	\$10,437,288	Unrestricted Fund Balance	\$100,364,204
Less Expenses	\$60,898,269	Other Assets	\$1,469,063	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$400			Total Liabilities & Fund Balance	\$110,586,963
Net Income	\$13,075,016	Total Assets	\$110,586,963		