

034 St Agnes Hospital
 430 E Division St
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.8%	59.2%	0.82	47.5%	1.03	69.4%	0.70	52.0%	0.94
Obstetrics	25.7%	41.5%	0.62	36.8%	0.70	51.3%	0.50	25.3%	1.02
Pediatrics	0.0%	52.2%	N/A	22.2%	N/A	40.6%	N/A	0.0%	N/A
Total Hospital	48.3%	57.2%	0.84	47.9%	1.01	65.1%	0.74	42.5%	1.14
Average Census (Patients)									
Adult Medical-Surgical	42.9	31.4	1.37	22.9	1.87	105.1	0.41	46.8	0.92
Obstetrics	8.2	5.3	1.55	5.3	1.55	16.7	0.49	8.1	1.02
Pediatrics	0.0	2.2	N/A	0.5	N/A	4.0	N/A	0.0	N/A
Total Hospital	85.5	53.6	1.59	40.7	2.10	194.0	0.44	76.0	1.12
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.6	1.02	3.4	1.08	3.8	0.97	3.8	0.96
Obstetrics	2.4	2.4	0.99	2.5	0.95	2.4	0.99	2.3	1.01
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.9	N/A	0.0	N/A
Total Hospital	4.3	4.3	0.99	4.0	1.07	4.7	0.91	3.9	1.08
Surgical Operations									
Inpatient	1,737	1,903	0.91	1,278	1.36	7,008	0.25	1,797	0.97
Outpatient	9,492	4,240	2.24	4,836	1.96	12,695	0.75	9,116	1.04
Inpatient as % of All Surgeries	15.5%	31.0%	0.50	20.9%	0.74	35.6%	0.43	16.5%	0.94
Outpatient Visits									
Non-Emergency Visits	157,099	89,386	1.76	58,165	2.70	291,470	0.54	152,702	1.03
Emergency Visits	19,598	15,537	1.26	13,251	1.48	38,407	0.51	16,894	1.16
Full-Time Equivalents (FTEs)									
Administrators	32.4	17.1	1.90	15.5	2.09	44.5	0.73	80.3	0.40
Nurses, Licensed	315.3	180.9	1.74	151.9	2.08	623.4	0.51	346.0	0.91
Ancillary Nursing Personnel	51.4	35.0	1.47	22.6	2.27	122.5	0.42	50.7	1.01
All Other Personnel	695.2	419.6	1.66	297.3	2.34	1,378.7	0.50	685.0	1.01
Total FTEs	1,094.3	652.6	1.68	487.3	2.25	2,169.1	0.50	1,161.9	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.3	16.6	0.68	11.2	1.01	13.3	0.85	32.1	0.35
Nurses, Licensed	109.8	175.7	0.62	109.5	1.00	185.8	0.59	138.2	0.79
Ancillary Nursing Personnel	17.9	34.0	0.53	16.3	1.10	36.5	0.49	20.2	0.88
All Other Personnel	242.0	407.4	0.59	214.4	1.13	410.9	0.59	273.6	0.88
Total FTEs	381.0	633.7	0.60	351.4	1.08	646.4	0.59	464.1	0.82

Total Hospital:
 Beds Set Up & Staffed 177
 Discharges 7,293
 Inpatient Days 31,202

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 940
 Newborn Days 2,203

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	88	4,255	15,665	48.8%	42.9	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	164	1,837	41.9%	5.0	11.2
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	32	1,265	2,999	25.7%	8.2	2.4
Psychiatric	1	16	734	4,042	69.2%	11.1	5.5
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	259	1,593	54.6%	4.4	6.2
Step-Down (Special Care)	1	4	240	926	63.4%	2.5	3.9
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	17	376	4,140	66.7%	11.3	11.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	7	32.4	Radiological Services Personnel	28	27	44.0
Physicians & Dentists	26	0	26.0	Respiratory Therapists	6	4	8.8
Medical & Dental Residents	0	0	0.0	Occupational Therapists	9	8	12.3
Registered Nurses	152	203	264.6	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	13	12	21.0
Licensed Practical Nurses	31	38	48.5	Physical Therapy Assistants/Aides	2	2	3.4
Ancillary Nursing Personnel	19	55	51.4	Recreational Therapists	5	8	9.0
Physician Assistants	2	2	3.7	Dietitians & Nutritionists	2	2	2.6
Nurse Practitioners	2	4	2.2	Psychologists	8	2	9.4
Medical Records Personnel	16	14	21.3	Social Workers	4	7	7.4
Pharmacy Personnel	16	15	23.8	All Other Health Professionals	119	137	188.8
Clinical Laboratory Personnel	1	0	1.0	All Other Personnel	207	162	294.0
Surgical Personnel	18	3	18.7	Total	715	712	1,094.3

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$140,553,731	38.5%	41.4%	0.93	42.4%	0.91	41.2%	0.93	38.4%	1.00
Medical Assistance	\$25,459,793	7.0%	10.3%	0.68	6.7%	1.04	10.4%	0.67	7.1%	0.98
Commercial	\$183,821,140	50.3%	41.8%	1.20	46.3%	1.09	41.2%	1.22	49.3%	1.02
All Other	\$15,406,965	4.2%	6.5%	0.65	4.7%	0.90	7.1%	0.59	5.2%	0.81
Deductions as % of Total Gross Patient Revenue										
Medicare	\$89,803,348	24.6%	25.6%	0.96	24.3%	1.01	25.9%	0.95	24.9%	0.99
Medical Assistance	\$19,649,879	5.4%	7.7%	0.70	4.9%	1.10	7.8%	0.69	5.3%	1.01
Commercial	\$47,628,618	13.0%	10.6%	1.23	11.8%	1.11	11.3%	1.15	11.7%	1.12
Charity Care	\$8,805,660	2.4%	1.6%	1.51	1.5%	1.61	1.8%	1.34	2.2%	1.11
All Other	\$224,797	0.1%	1.4%	0.04	0.4%	0.15	1.6%	0.04	0.0%	N/A
Total Deductions	\$166,112,302	45.5%	47.0%	0.97	43.0%	1.06	48.5%	0.94	44.1%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.2%	4.5%	0.49	2.8%	0.79	5.3%	0.42	2.2%	1.00
Net Gains/Losses as % of Net Income		145.6%	20.7%	7.03	42.9%	3.39	18.3%	7.96	48.1%	3.03
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$83,486,205	40.6%	47.5%	0.85	47.2%	0.86	45.7%	0.89	40.8%	0.99
Supplies & Services	\$97,796,142	47.5%	40.1%	1.18	38.5%	1.23	42.9%	1.11	48.8%	0.97
Capital Component	\$19,730,291	9.6%	9.0%	1.06	11.1%	0.86	7.9%	1.21	8.3%	1.16
Bad Debt	\$4,853,072	2.4%	3.5%	0.67	3.2%	0.74	3.5%	0.67	2.2%	1.08
Fiscal Statistics										
Operating Margin (%)		-1.1%	5.9%	N/A	3.4%	N/A	5.7%	N/A	2.4%	N/A
Total Hospital Net Income (%)		2.3%	7.3%	0.31	5.8%	0.40	6.9%	0.33	4.5%	0.51
Return on Equity (%)		1.8%	6.1%	0.30	4.7%	0.39	6.1%	0.30	4.0%	0.46
Current Ratio		2.5	3.0	0.83	3.1	0.80	2.9	0.86	2.3	1.09
Days in Net Patient Accounts Receivable		68.0	51.6	1.32	56.8	1.20	46.7	1.46	57.9	1.17
Average Payment Period		57.2	51.3	1.11	47.9	1.19	51.3	1.11	49.6	1.15
Equity Financing (%)		44.5%	60.2%	0.74	53.9%	0.83	60.4%	0.74	49.2%	0.90
Long-Term Debt to Equity Ratio		1.0	0.4	2.47	0.5	1.97	0.4	2.47	0.8	1.22
Times Interest Earned		2.1	6.1	0.34	3.3	0.63	7.0	0.30	3.8	0.54
Total Asset Turnover		0.8	0.8	0.97	0.8	0.97	0.9	0.86	0.9	0.89
Average Age of Plant (Years)		6.1	8.6	0.71	8.3	0.74	9.9	0.62	6.2	0.99
Increase (Decrease) Total Net Patient Revenue		5.0%	6.2%	0.80	5.4%	0.92	5.7%	0.87	14.1%	0.35
Outpatient Gross Revenue (% of Total GPR)		70.2%	48.0%	1.46	57.7%	1.22	42.2%	1.66	69.6%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$6,879	\$10,323	0.67	\$8,059	0.85	\$11,980	0.57	\$7,342	0.94
Inpatient Net Revenue per Day		\$1,608	\$2,382	0.68	\$1,996	0.81	\$2,574	0.62	\$1,701	0.95
Outpatient Net Revenue per Visit		\$843	\$450	1.87	\$585	1.44	\$413	2.04	\$797	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$365,241,629	Cash & Cash Equivalents	\$7,345,288	Current Liabilities	\$30,618,654
Less Deductions	\$166,112,302	Net Patient Receivables	\$37,071,824	Long-Term Debt	\$115,316,563
Net Patient Revenue	\$199,129,327	Other Receivables	\$28,852,425	Other Liabilities	\$0
Plus Other Revenue	\$4,530,480			Subtotal	\$145,935,217
Total Revenue	\$203,659,808	Land, Buildings & Equipment (Net)	\$123,915,500	Unrestricted Fund Balance	\$116,938,048
Less Expenses	\$205,865,710	Other Assets	\$65,688,228	Restricted Fund Balance	\$4,423,955
Non-Operating Gains/Losses	\$7,042,225			Total Liabilities & Fund Balance	\$262,873,265
Net Income	\$4,836,323	Total Assets	\$262,873,265		