

038 Burnett Medical Center Inc
 257 W St George
 Grantsburg, WI 54840
 715-463-5353

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Burnett
 Analysis Area: Western Lake Superior (7)
 Volume Group: 3

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 7		Volume Group 3		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	20.3%	59.2%	0.34	32.5%	0.63	47.0%	0.43	19.6%	1.04
Obstetrics	10.1%	41.5%	0.24	16.8%	0.60	26.1%	0.39	8.6%	1.17
Pediatrics	0.0%	52.2%	N/A	2.1%	N/A	11.5%	N/A	0.0%	N/A
Total Hospital	19.4%	57.2%	0.34	30.5%	0.63	40.9%	0.47	18.3%	1.06
Average Census (Patients)									
Adult Medical-Surgical	3.0	31.4	0.10	9.2	0.33	7.3	0.42	2.9	1.04
Obstetrics	0.2	5.3	0.04	0.7	0.29	0.9	0.23	0.2	1.17
Pediatrics	0.0	2.2	0.01	0.0	0.91	0.1	0.27	0.0	N/A
Total Hospital	3.3	53.6	0.06	10.5	0.31	8.6	0.38	3.1	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.6	0.76	3.4	0.80	3.1	0.88	2.8	0.99
Obstetrics	2.2	2.4	0.93	2.3	0.97	2.4	0.93	1.9	1.21
Pediatrics	1.7	2.2	0.76	1.8	0.93	1.7	0.98	0.0	N/A
Total Hospital	2.7	4.3	0.62	3.3	0.81	3.0	0.89	2.7	1.00
Surgical Operations									
Inpatient	68	1,903	0.04	188	0.36	256	0.27	70	0.97
Outpatient	744	4,240	0.18	868	0.86	1,251	0.59	639	1.16
Inpatient as % of All Surgeries	8.4%	31.0%	0.27	17.8%	0.47	17.0%	0.49	9.9%	0.85
Outpatient Visits									
Non-Emergency Visits	30,638	89,386	0.34	20,586	1.49	28,175	1.09	28,319	1.08
Emergency Visits	3,762	15,537	0.24	7,147	0.53	5,846	0.64	3,757	1.00
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.1	0.12	2.8	0.71	4.9	0.41	2.0	1.00
Nurses, Licensed	22.3	180.9	0.12	44.0	0.51	45.2	0.49	21.9	1.02
Ancillary Nursing Personnel	1.5	35.0	0.04	8.8	0.17	10.2	0.15	0.6	2.40
All Other Personnel	57.8	419.6	0.14	111.9	0.52	117.7	0.49	60.6	0.95
Total FTEs	83.6	652.6	0.13	167.6	0.50	178.0	0.47	85.2	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.0	16.6	0.54	9.3	0.96	17.6	0.51	10.3	0.87
Nurses, Licensed	99.7	175.7	0.57	146.7	0.68	164.0	0.61	112.6	0.89
Ancillary Nursing Personnel	6.7	34.0	0.20	29.2	0.23	37.0	0.18	3.2	2.09
All Other Personnel	258.6	407.4	0.63	372.7	0.69	427.0	0.61	311.2	0.83
Total FTEs	374.0	633.7	0.59	557.9	0.67	645.6	0.58	437.3	0.86

Total Hospital:
 Beds Set Up & Staffed 17
 Discharges 450
 Inpatient Days 1,201

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 25
 Inpatient Days 152

Newborn Nursery:
 Bassinets 2
 Total Births 49
 Newborn Days 106

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	407	1,113	20.3%	3.0	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	4	11	0.0%	0.0	2.8
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	6	10	0.0%	0.0	1.7
Obstetrics	1	2	33	74	10.1%	0.2	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	3	1	3.6
Physicians & Dentists	1	1	1.7	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	12	13	17.6	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	0	2.0
Licensed Practical Nurses	1	5	4.7	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	0	3	1.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	5	0	5.0	Social Workers	0	1	0.6
Pharmacy Personnel	3	1	3.2	All Other Health Professionals	2	0	2.0
Clinical Laboratory Personnel	5	0	5.0	All Other Personnel	23	21	30.9
Surgical Personnel	0	2	0.7	Total	62	48	83.6

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$8,619,505	43.9%	41.4%	1.06	44.2%	0.99	40.9%	1.07	42.6%	1.03
Medical Assistance	\$2,490,624	12.7%	10.3%	1.23	16.0%	0.79	9.6%	1.32	12.9%	0.98
Commercial	\$7,117,213	36.3%	41.8%	0.87	31.2%	1.16	44.6%	0.81	36.1%	1.00
All Other	\$1,399,611	7.1%	6.5%	1.10	8.6%	0.83	4.9%	1.46	8.4%	0.85
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,853,105	19.6%	25.6%	0.77	20.1%	0.98	17.1%	1.15	17.5%	1.12
Medical Assistance	\$1,531,869	7.8%	7.7%	1.01	9.3%	0.84	5.5%	1.42	7.1%	1.11
Commercial	\$1,379,828	7.0%	10.6%	0.66	3.2%	2.20	9.5%	0.74	6.7%	1.06
Charity Care	\$292,048	1.5%	1.6%	0.93	1.3%	1.14	0.9%	1.65	2.0%	0.76
All Other	\$218,580	1.1%	1.4%	0.80	1.6%	0.70	0.7%	1.59	1.0%	1.08
Total Deductions	\$7,275,430	37.1%	47.0%	0.79	35.5%	1.04	33.6%	1.10	34.2%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.9%	4.5%	0.20	1.8%	0.50	3.4%	0.26	0.9%	0.98
Net Gains/Losses as % of Net Income		11.4%	20.7%	0.55	1.8%	6.31	15.2%	0.75	4.3%	2.61
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$5,791,693	51.0%	47.5%	1.07	56.7%	0.90	50.5%	1.01	51.3%	0.99
Supplies & Services	\$4,374,659	38.5%	40.1%	0.96	30.5%	1.26	36.6%	1.05	37.6%	1.02
Capital Component	\$516,461	4.5%	9.0%	0.50	7.0%	0.65	8.4%	0.54	5.7%	0.80
Bad Debt	\$681,737	6.0%	3.5%	1.71	5.8%	1.03	4.6%	1.30	5.4%	1.10
Fiscal Statistics										
Operating Margin (%)		8.8%	5.9%	1.49	6.8%	1.30	10.3%	0.86	11.1%	0.80
Total Hospital Net Income (%)		9.8%	7.3%	1.35	6.9%	1.42	11.9%	0.83	11.5%	0.85
Return on Equity (%)		11.0%	6.1%	1.80	8.3%	1.32	9.4%	1.17	12.8%	0.86
Current Ratio		4.1	3.0	1.38	2.6	1.59	4.7	0.88	4.4	0.94
Days in Net Patient Accounts Receivable		65.4	51.6	1.27	58.1	1.13	60.8	1.08	63.0	1.04
Average Payment Period		51.9	51.3	1.01	58.4	0.89	45.1	1.15	48.0	1.08
Equity Financing (%)		74.1%	60.2%	1.23	48.6%	1.53	58.0%	1.28	72.8%	1.02
Long-Term Debt to Equity Ratio		0.2	0.4	0.38	0.5	0.31	0.4	0.38	0.2	0.78
Times Interest Earned		20.8	6.1	3.41	8.5	2.45	7.7	2.70	19.1	1.09
Total Asset Turnover		1.1	0.8	1.38	1.2	0.92	0.8	1.38	1.1	1.00
Average Age of Plant (Years)		15.3	8.6	1.78	9.8	1.56	8.4	1.82	12.5	1.23
Increase (Decrease) Total Net Patient Revenue		7.9%	6.2%	1.27	7.2%	1.10	13.3%	0.59	8.6%	0.92
Outpatient Gross Revenue (% of Total GPR)		85.3%	48.0%	1.78	64.9%	1.31	69.0%	1.24	84.0%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$4,976	\$10,323	0.48	\$6,053	0.82	\$6,776	0.73	\$4,819	1.03	
Inpatient Net Revenue per Day	\$1,693	\$2,382	0.71	\$1,587	1.07	\$2,010	0.84	\$1,587	1.07	
Outpatient Net Revenue per Visit	\$290	\$450	0.65	\$438	0.66	\$442	0.66	\$287	1.01	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$19,626,953	Cash & Cash Equivalents	\$3,690,700	Current Liabilities	\$1,559,693
Less Deductions	\$7,275,430	Net Patient Receivables	\$2,214,026	Long-Term Debt	\$1,289,283
Net Patient Revenue	\$12,351,523	Other Receivables	\$0	Other Liabilities	\$76,601
Plus Other Revenue	\$111,275			Subtotal	\$2,925,577
Total Revenue	\$12,462,798	Land, Buildings & Equipment (Net)	\$4,740,530	Unrestricted Fund Balance	\$8,380,915
Less Expenses	\$11,364,550	Other Assets	\$661,236	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$140,693			Total Liabilities & Fund Balance	\$11,306,492
Net Income	\$1,238,941	Total Assets	\$11,306,492		