

039 Bellin Memorial Hospital
 744 S Webster Ave
 Green Bay, WI 54305
 920-433-3500

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	56.3%	59.2%	0.95	57.2%	0.98	69.4%	0.81	53.6%	1.05
Obstetrics	42.4%	41.5%	1.02	41.6%	1.02	51.3%	0.83	40.1%	1.06
Pediatrics	12.3%	52.2%	0.24	24.1%	0.51	40.6%	0.30	15.8%	0.78
Total Hospital	45.7%	57.2%	0.80	52.2%	0.88	65.1%	0.70	46.0%	0.99
Average Census (Patients)									
Adult Medical-Surgical	47.9	31.4	1.52	30.2	1.58	105.1	0.46	48.2	0.99
Obstetrics	10.6	5.3	2.00	5.1	2.08	16.7	0.64	10.0	1.06
Pediatrics	1.8	2.2	0.84	1.3	1.42	4.0	0.46	1.9	0.98
Total Hospital	86.9	53.6	1.62	52.5	1.66	194.0	0.45	83.8	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.6	0.90	3.6	0.90	3.8	0.85	3.3	0.99
Obstetrics	2.9	2.4	1.21	2.6	1.11	2.4	1.21	2.7	1.08
Pediatrics	1.9	2.2	0.88	2.6	0.75	2.9	0.67	2.1	0.92
Total Hospital	4.0	4.3	0.94	3.9	1.03	4.7	0.86	4.0	1.01
Surgical Operations									
Inpatient	3,720	1,903	1.95	1,724	2.16	7,008	0.53	3,737	1.00
Outpatient	11,236	4,240	2.65	5,823	1.93	12,695	0.89	11,446	0.98
Inpatient as % of All Surgeries	24.9%	31.0%	0.80	22.8%	1.09	35.6%	0.70	24.6%	1.01
Outpatient Visits									
Non-Emergency Visits	370,399	89,386	4.14	96,447	3.84	291,470	1.27	280,685	1.32
Emergency Visits	27,030	15,537	1.74	20,252	1.33	38,407	0.70	31,568	0.86
Full-Time Equivalents (FTEs)									
Administrators	8.0	17.1	0.47	9.7	0.82	44.5	0.18	9.0	0.89
Nurses, Licensed	488.7	180.9	2.70	222.1	2.20	623.4	0.78	488.0	1.00
Ancillary Nursing Personnel	52.0	35.0	1.48	36.9	1.41	122.5	0.42	54.0	0.96
All Other Personnel	1,209.8	419.6	2.88	523.8	2.31	1,378.7	0.88	1,232.6	0.98
Total FTEs	1,758.4	652.6	2.69	792.6	2.22	2,169.1	0.81	1,783.5	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.9	16.6	0.24	7.8	0.50	13.3	0.30	4.6	0.85
Nurses, Licensed	240.4	175.7	1.37	177.8	1.35	185.8	1.29	249.8	0.96
Ancillary Nursing Personnel	25.6	34.0	0.75	29.6	0.86	36.5	0.70	27.7	0.92
All Other Personnel	595.3	407.4	1.46	419.3	1.42	410.9	1.45	630.9	0.94
Total FTEs	865.2	633.7	1.37	634.5	1.36	646.4	1.34	912.9	0.95

Total Hospital:

Beds Set Up & Staffed 190
 Discharges 7,867
 Inpatient Days 31,722

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 39
 Total Births 1,234
 Newborn Days 3,482

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	85	5,409	17,466	56.3%	47.9	3.2
Orthopedic	1	30	1,295	3,916	35.8%	10.7	3.0
Rehabilitation & Physical Medicine	1	12	175	1,748	39.9%	4.8	10.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	15	347	675	12.3%	1.8	1.9
Obstetrics	1	25	1,338	3,872	42.4%	10.6	2.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	23	2,184	4,114	49.0%	11.3	1.9
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	0	8.0	Radiological Services Personnel	32	16	39.0
Physicians & Dentists	58	5	61.3	Respiratory Therapists	5	10	12.2
Medical & Dental Residents	0	0	0.0	Occupational Therapists	10	5	10.8
Registered Nurses	258	302	440.3	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	24	12	30.7
Licensed Practical Nurses	18	35	39.4	Physical Therapy Assistants/Aides	6	10	13.3
Ancillary Nursing Personnel	25	53	52.0	Recreational Therapists	0	0	0.0
Physician Assistants	11	3	12.1	Dietitians & Nutritionists	6	7	11.0
Nurse Practitioners	9	0	9.0	Psychologists	0	0	0.0
Medical Records Personnel	13	11	18.6	Social Workers	0	0	0.0
Pharmacy Personnel	23	7	26.8	All Other Health Professionals	206	101	266.2
Clinical Laboratory Personnel	33	19	46.4	All Other Personnel	449	299	613.9
Surgical Personnel	35	19	47.5	Total	1,229	914	1,758.4

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$140,143,967	37.1%	41.4%	0.90	41.7%	0.89	41.2%	0.90	34.9%	1.06
Medical Assistance	\$24,181,465	6.4%	10.3%	0.62	7.6%	0.84	10.4%	0.62	6.6%	0.96
Commercial	\$182,934,915	48.4%	41.8%	1.16	43.6%	1.11	41.2%	1.18	49.8%	0.97
All Other	\$30,347,419	8.0%	6.5%	1.24	7.0%	1.15	7.1%	1.13	8.6%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$83,591,391	22.1%	25.6%	0.86	26.7%	0.83	25.9%	0.85	20.4%	1.08
Medical Assistance	\$18,090,927	4.8%	7.7%	0.62	6.0%	0.80	7.8%	0.61	4.9%	0.98
Commercial	\$45,912,378	12.2%	10.6%	1.15	9.7%	1.25	11.3%	1.08	10.1%	1.21
Charity Care	\$4,749,622	1.3%	1.6%	0.79	1.7%	0.74	1.8%	0.70	1.3%	0.97
All Other	\$3,715,641	1.0%	1.4%	0.70	1.1%	0.89	1.6%	0.61	1.6%	0.63
Total Deductions	\$156,059,959	41.3%	47.0%	0.88	45.3%	0.91	48.5%	0.85	38.3%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.0%	4.5%	0.67	3.3%	0.92	5.3%	0.57	3.1%	0.96
Net Gains/Losses as % of Net Income		13.3%	20.7%	0.64	23.3%	0.57	18.3%	0.73	0.4%	37.14
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$118,830,843	53.3%	47.5%	1.12	52.3%	1.02	45.7%	1.17	54.9%	0.97
Supplies & Services	\$78,800,680	35.3%	40.1%	0.88	33.9%	1.04	42.9%	0.82	34.3%	1.03
Capital Component	\$19,173,944	8.6%	9.0%	0.96	10.3%	0.84	7.9%	1.09	8.9%	0.97
Bad Debt	\$6,113,330	2.7%	3.5%	0.78	3.5%	0.78	3.5%	0.78	2.0%	1.39
Fiscal Statistics										
Operating Margin (%)		2.4%	5.9%	0.41	5.1%	0.48	5.7%	0.43	5.0%	0.49
Total Hospital Net Income (%)		2.8%	7.3%	0.38	6.5%	0.43	6.9%	0.40	5.0%	0.56
Return on Equity (%)		2.5%	6.1%	0.41	5.1%	0.49	6.1%	0.41	5.1%	0.49
Current Ratio		3.0	3.0	0.99	2.8	1.06	2.9	1.03	2.6	1.13
Days in Net Patient Accounts Receivable		52.9	51.6	1.03	59.0	0.90	46.7	1.13	54.1	0.98
Average Payment Period		49.0	51.3	0.96	54.3	0.90	51.3	0.96	43.3	1.13
Equity Financing (%)		52.4%	60.2%	0.87	59.5%	0.88	60.4%	0.87	55.3%	0.95
Long-Term Debt to Equity Ratio		0.7	0.4	1.72	0.5	1.38	0.4	1.72	0.5	1.30
Times Interest Earned		2.9	6.1	0.48	3.9	0.75	7.0	0.42	4.5	0.64
Total Asset Turnover		0.9	0.8	1.12	0.8	1.12	0.9	0.99	1.0	0.87
Average Age of Plant (Years)		9.7	8.6	1.13	8.5	1.14	9.9	0.98	9.5	1.02
Increase (Decrease) Total Net Patient Revenue		2.0%	6.2%	0.32	5.6%	0.36	5.7%	0.35	8.0%	0.25
Outpatient Gross Revenue (% of Total GPR)		57.2%	48.0%	1.19	55.2%	1.04	42.2%	1.36	57.1%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,035		\$10,323	1.07	\$9,032	1.22	\$11,980	0.92	\$11,301	0.98
Inpatient Net Revenue per Day	\$2,737		\$2,382	1.15	\$2,285	1.20	\$2,574	1.06	\$2,826	0.97
Outpatient Net Revenue per Visit	\$339		\$450	0.75	\$496	0.68	\$413	0.82	\$419	0.81

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$377,607,766	Cash & Cash Equivalents	\$43,032,161	Current Liabilities	\$28,479,298
Less Deductions	\$156,059,959	Net Patient Receivables	\$32,111,583	Long-Term Debt	\$92,471,594
Net Patient Revenue	\$221,547,807	Other Receivables	\$883,472	Other Liabilities	\$674,361
Plus Other Revenue	\$6,916,046			Subtotal	\$121,625,253
Total Revenue	\$228,463,853	Land, Buildings & Equipment (Net)	\$109,290,764	Unrestricted Fund Balance	\$134,142,042
Less Expenses	\$222,918,797	Other Assets	\$70,449,315	Restricted Fund Balance	\$1,029,507
Non-Operating Gains/Losses	\$848,983			Total Liabilities & Fund Balance	\$255,767,295
Net Income	\$6,394,039	Total Assets	\$255,767,295		