

041 St Mary's Hospital Medical Center
 1726 Shawano Ave
 Green Bay, WI 54303
 920-498-4200

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	62.6%	59.2%	1.06	57.2%	1.09	51.2%	1.22	61.4%	1.02
Obstetrics	41.6%	41.5%	1.00	41.6%	1.00	32.7%	1.27	34.1%	1.22
Pediatrics	30.9%	52.2%	0.59	24.1%	1.28	14.9%	2.07	30.1%	1.02
Total Hospital	56.3%	57.2%	0.98	52.2%	1.08	48.6%	1.16	54.7%	1.03
Average Census (Patients)									
Adult Medical-Surgical	40.7	31.4	1.30	30.2	1.35	21.4	1.90	39.9	1.02
Obstetrics	5.0	5.3	0.94	5.1	0.98	3.1	1.61	4.1	1.22
Pediatrics	2.5	2.2	1.12	1.3	1.90	0.3	8.23	2.4	1.02
Total Hospital	52.9	53.6	0.99	52.5	1.01	34.1	1.55	51.4	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	3.6	1.10	3.6	1.10	3.4	1.16	3.8	1.03
Obstetrics	2.4	2.4	0.99	2.6	0.91	2.3	1.03	2.3	1.05
Pediatrics	2.9	2.2	1.32	2.6	1.11	2.4	1.21	2.8	1.04
Total Hospital	3.5	4.3	0.81	3.9	0.89	3.6	0.96	3.4	1.01
Surgical Operations									
Inpatient	1,860	1,903	0.98	1,724	1.08	940	1.98	1,868	1.00
Outpatient	4,022	4,240	0.95	5,823	0.69	2,892	1.39	4,124	0.98
Inpatient as % of All Surgeries	31.6%	31.0%	1.02	22.8%	1.39	24.5%	1.29	31.2%	1.01
Outpatient Visits									
Non-Emergency Visits	51,633	89,386	0.58	96,447	0.54	64,006	0.81	53,416	0.97
Emergency Visits	35,170	15,537	2.26	20,252	1.74	17,244	2.04	34,641	1.02
Full-Time Equivalents (FTEs)									
Administrators	4.0	17.1	0.23	9.7	0.41	16.7	0.24	4.0	1.00
Nurses, Licensed	234.9	180.9	1.30	222.1	1.06	119.4	1.97	227.8	1.03
Ancillary Nursing Personnel	19.0	35.0	0.54	36.9	0.52	19.3	0.99	20.2	0.94
All Other Personnel	488.9	419.6	1.17	523.8	0.93	318.9	1.53	465.1	1.05
Total FTEs	746.9	652.6	1.14	792.6	0.94	474.3	1.57	717.1	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.8	16.6	0.23	7.8	0.49	19.2	0.20	3.9	0.98
Nurses, Licensed	223.4	175.7	1.27	177.8	1.26	137.3	1.63	220.3	1.01
Ancillary Nursing Personnel	18.1	34.0	0.53	29.6	0.61	22.1	0.82	19.5	0.93
All Other Personnel	465.0	407.4	1.14	419.3	1.11	366.6	1.27	449.8	1.03
Total FTEs	710.3	633.7	1.12	634.5	1.12	545.2	1.30	693.5	1.02

Total Hospital:
 Beds Set Up & Staffed 94
 Discharges 5,572
 Inpatient Days 19,308

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 657
 Newborn Days 1,486

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	65	3,761	14,846	62.6%	40.7	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	1	1	53	224	61.4%	0.6	4.2
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	8	311	901	30.9%	2.5	2.9
Obstetrics	1	12	768	1,823	41.6%	5.0	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	665	1,684	57.7%	4.6	2.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	24	36	45.1
Physicians & Dentists	0	0	0.0	Respiratory Therapists	6	11	9.6
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	3	1.5
Registered Nurses	39	257	217.0	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	8	7.6
Licensed Practical Nurses	3	28	17.9	Physical Therapy Assistants/Aides	0	7	5.3
Ancillary Nursing Personnel	4	39	19.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	7	4.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	26	12	33.3	Social Workers	1	7	2.7
Pharmacy Personnel	8	11	15.8	All Other Health Professionals	9	9	13.7
Clinical Laboratory Personnel	25	26	42.1	All Other Personnel	126	260	291.9
Surgical Personnel	2	16	15.9	Total	279	737	746.9

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$73,731,251	45.1%	41.4%	1.09	41.7%	1.08	43.6%	1.03	44.3%	1.02
Medical Assistance	\$12,257,067	7.5%	10.3%	0.73	7.6%	0.99	10.8%	0.69	6.7%	1.11
Commercial	\$68,467,083	41.9%	41.8%	1.00	43.6%	0.96	38.3%	1.09	44.0%	0.95
All Other	\$8,939,014	5.5%	6.5%	0.84	7.0%	0.78	7.3%	0.75	4.9%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$46,098,684	28.2%	25.6%	1.10	26.7%	1.06	27.3%	1.03	26.5%	1.06
Medical Assistance	\$9,533,573	5.8%	7.7%	0.76	6.0%	0.97	8.5%	0.69	5.1%	1.15
Commercial	\$13,186,863	8.1%	10.6%	0.76	9.7%	0.83	7.8%	1.03	8.1%	1.00
Charity Care	\$2,907,168	1.8%	1.6%	1.11	1.7%	1.05	1.8%	0.99	1.7%	1.06
All Other	\$1,021,095	0.6%	1.4%	0.45	1.1%	0.57	1.3%	0.48	0.5%	1.17
Total Deductions	\$72,747,383	44.5%	47.0%	0.95	45.3%	0.98	46.7%	0.95	41.9%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.0%	4.5%	1.11	3.3%	1.52	3.7%	1.35	3.4%	1.49
Net Gains/Losses as % of Net Income		46.4%	20.7%	2.24	23.3%	1.99	N/A	N/A	-7.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$49,196,336	53.9%	47.5%	1.14	52.3%	1.03	49.0%	1.10	54.3%	0.99
Supplies & Services	\$29,809,771	32.7%	40.1%	0.81	33.9%	0.96	33.6%	0.97	34.2%	0.96
Capital Component	\$7,900,233	8.7%	9.0%	0.96	10.3%	0.84	13.3%	0.65	8.4%	1.03
Bad Debt	\$4,308,510	4.7%	3.5%	1.35	3.5%	1.35	4.1%	1.15	3.1%	1.54
Fiscal Statistics										
Operating Margin (%)		4.4%	5.9%	0.75	5.1%	0.86	-3.0%	N/A	5.9%	0.75
Total Hospital Net Income (%)		7.9%	7.3%	1.08	6.5%	1.22	-1.2%	N/A	5.5%	1.43
Return on Equity (%)		8.6%	6.1%	1.41	5.1%	1.68	-1.0%	N/A	5.6%	1.53
Current Ratio		2.4	3.0	0.81	2.8	0.87	3.4	0.72	2.5	0.96
Days in Net Patient Accounts Receivable		63.2	51.6	1.22	59.0	1.07	60.0	1.05	62.0	1.02
Average Payment Period		36.0	51.3	0.70	54.3	0.66	48.2	0.75	37.9	0.95
Equity Financing (%)		79.0%	60.2%	1.31	59.5%	1.33	56.7%	1.39	74.7%	1.06
Long-Term Debt to Equity Ratio		0.1	0.4	0.36	0.5	0.29	0.4	0.36	0.2	0.84
Times Interest Earned		22.3	6.1	3.66	3.9	5.73	0.2	111.66	21.8	1.02
Total Asset Turnover		1.0	0.8	1.31	0.8	1.31	0.8	1.31	1.0	1.03
Average Age of Plant (Years)		10.5	8.6	1.22	8.5	1.24	5.4	1.95	11.7	0.90
Increase (Decrease) Total Net Patient Revenue		7.0%	6.2%	1.13	5.6%	1.26	8.4%	0.84	8.9%	0.79
Outpatient Gross Revenue (% of Total GPR)		49.7%	48.0%	1.04	55.2%	0.90	60.9%	0.82	50.3%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,707		\$10,323	0.75	\$9,032	0.85	\$6,745	1.14	\$7,330	1.05
Inpatient Net Revenue per Day	\$2,224		\$2,382	0.93	\$2,285	0.97	\$1,843	1.21	\$2,144	1.04
Outpatient Net Revenue per Visit	\$550		\$450	1.22	\$496	1.11	\$483	1.14	\$505	1.09

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$163,394,415	Cash & Cash Equivalents	\$506,311	Current Liabilities	\$8,499,408
Less Deductions	\$72,747,383	Net Patient Receivables	\$15,697,249	Long-Term Debt	\$10,321,725
Net Patient Revenue	\$90,647,032	Other Receivables	\$424,258	Other Liabilities	\$364,777
Plus Other Revenue	\$4,771,915			Subtotal	\$19,185,910
Total Revenue	\$95,418,947	Land, Buildings & Equipment (Net)	\$51,198,462	Unrestricted Fund Balance	\$72,096,994
Less Expenses	\$91,214,850	Other Assets	\$23,456,624	Restricted Fund Balance	\$6,807,791
Non-Operating Gains/Losses	\$3,635,316			Total Liabilities & Fund Balance	\$91,282,904
Net Income	\$7,839,413	Total Assets	\$91,282,904		