

**042 St Vincent Hospital**  
 835 S Van Buren St  
 Green Bay, WI 54301  
 920-433-0111

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	59.2%	59.2%	1.00	57.2%	1.04	69.4%	0.85	57.9%	1.02
Obstetrics	81.4%	41.5%	1.96	41.6%	1.96	51.3%	1.59	74.3%	1.09
Pediatrics	34.9%	52.2%	0.67	24.1%	1.45	40.6%	0.86	31.9%	1.10
Total Hospital	57.9%	57.2%	1.01	52.2%	1.11	65.1%	0.89	56.8%	1.02
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	75.8	31.4	2.41	30.2	2.51	105.1	0.72	77.6	0.98
Obstetrics	11.4	5.3	2.15	5.1	2.23	16.7	0.68	10.4	1.09
Pediatrics	7.0	2.2	3.18	1.3	5.37	4.0	1.75	6.7	1.04
Total Hospital	147.8	53.6	2.76	52.5	2.81	194.0	0.76	152.7	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.1	3.6	1.14	3.6	1.14	3.8	1.08	4.6	0.89
Obstetrics	3.6	2.4	1.51	2.6	1.39	2.4	1.51	1.8	2.04
Pediatrics	3.1	2.2	1.43	2.6	1.21	2.9	1.08	2.9	1.07
Total Hospital	5.2	4.3	1.21	3.9	1.34	4.7	1.11	5.0	1.05
<b>Surgical Operations</b>									
Inpatient	3,215	1,903	1.69	1,724	1.86	7,008	0.46	3,419	0.94
Outpatient	6,660	4,240	1.57	5,823	1.14	12,695	0.52	7,274	0.92
Inpatient as % of All Surgeries	32.6%	31.0%	1.05	22.8%	1.43	35.6%	0.91	32.0%	1.02
<b>Outpatient Visits</b>									
Non-Emergency Visits	69,435	89,386	0.78	96,447	0.72	291,470	0.24	74,022	0.94
Emergency Visits	43,645	15,537	2.81	20,252	2.16	38,407	1.14	44,068	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	17.1	0.29	9.7	0.52	44.5	0.11	5.0	1.00
Nurses, Licensed	606.9	180.9	3.36	222.1	2.73	623.4	0.97	589.7	1.03
Ancillary Nursing Personnel	188.6	35.0	5.39	36.9	5.11	122.5	1.54	176.5	1.07
All Other Personnel	1,022.8	419.6	2.44	523.8	1.95	1,378.7	0.74	994.2	1.03
Total FTEs	1,823.3	652.6	2.79	792.6	2.30	2,169.1	0.84	1,765.4	1.03
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.9	16.6	0.12	7.8	0.25	13.3	0.15	1.9	1.03
Nurses, Licensed	235.3	175.7	1.34	177.8	1.32	185.8	1.27	221.3	1.06
Ancillary Nursing Personnel	73.1	34.0	2.15	29.6	2.47	36.5	2.00	66.2	1.10
All Other Personnel	396.5	407.4	0.97	419.3	0.95	410.9	0.96	373.1	1.06
Total FTEs	706.8	633.7	1.12	634.5	1.11	646.4	1.09	662.5	1.07

**Total Hospital:**  
 Beds Set Up & Staffed 255  
 Discharges 10,339  
 Inpatient Days 53,934

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 24  
 Total Births 1,088  
 Newborn Days 2,123

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	128	6,731	27,670	59.2%	75.8	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	32	493	5,509	47.2%	15.1	11.2
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	20	812	2,550	34.9%	7.0	3.1
<b>Obstetrics</b>	2	14	1,148	4,159	81.4%	11.4	3.6
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	20	490	5,555	76.1%	15.2	11.3
Cardiac Intensive Unit	1	4	7	109	7.5%	0.3	15.6
Pediatric Intensive Care	1	4	87	796	54.5%	2.2	9.1
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	9	305	2,342	71.3%	6.4	7.7
Neonatal Intensive/Intermediate Care	1	24	266	5,244	59.9%	14.4	19.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Radiological Services Personnel	50	35	67.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	40	14	47.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	6	8	10.2
Registered Nurses	310	396	548.9	Occupational Therapy Assistants/Aides	0	4	2.3
Certified Nurse Midwives	0	0	0.0	Physical Therapists	10	9	13.7
Licensed Practical Nurses	20	37	44.2	Physical Therapy Assistants/Aides	10	3	11.7
Ancillary Nursing Personnel	83	169	188.6	Recreational Therapists	1	0	1.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	4	9	10.2
Nurse Practitioners	12	2	13.8	Psychologists	0	0	0.0
Medical Records Personnel	24	1	24.6	Social Workers	8	19	13.9
Pharmacy Personnel	30	5	32.9	All Other Health Professionals	20	13	26.1
Clinical Laboratory Personnel	43	27	57.6	All Other Personnel	528	247	664.0
Surgical Personnel	26	22	38.9	<b>Total</b>	<b>1,231</b>	<b>1,020</b>	<b>1,823.3</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$149,451,554	39.3%	41.4%	0.95	41.7%	0.94	41.2%	0.95	39.4%	1.00
Medical Assistance	\$35,412,699	9.3%	10.3%	0.90	7.6%	1.22	10.4%	0.89	9.4%	0.99
Commercial	\$164,902,507	43.3%	41.8%	1.04	43.6%	0.99	41.2%	1.05	42.9%	1.01
All Other	\$30,736,955	8.1%	6.5%	1.24	7.0%	1.15	7.1%	1.14	8.3%	0.98
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$99,280,068	26.1%	25.6%	1.02	26.7%	0.98	25.9%	1.01	22.7%	1.15
Medical Assistance	\$29,736,135	7.8%	7.7%	1.01	6.0%	1.30	7.8%	1.00	7.8%	1.00
Commercial	\$29,384,482	7.7%	10.6%	0.73	9.7%	0.80	11.3%	0.68	7.1%	1.08
Charity Care	\$10,289,176	2.7%	1.6%	1.69	1.7%	1.59	1.8%	1.50	2.7%	1.00
All Other	\$4,119,529	1.1%	1.4%	0.77	1.1%	0.98	1.6%	0.68	1.1%	1.03
Total Deductions	\$172,809,390	45.4%	47.0%	0.97	45.3%	1.00	48.5%	0.94	41.5%	1.09
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.0%	4.5%	0.89	3.3%	1.22	5.3%	0.76	3.2%	1.25
Net Gains/Losses as % of Net Income		83.0%	20.7%	4.01	23.3%	3.56	18.3%	4.54	75.2%	1.10
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$119,118,114	55.4%	47.5%	1.17	52.3%	1.06	45.7%	1.21	56.6%	0.98
Supplies & Services	\$70,998,960	33.0%	40.1%	0.82	33.9%	0.97	42.9%	0.77	32.0%	1.03
Capital Component	\$18,035,281	8.4%	9.0%	0.93	10.3%	0.81	7.9%	1.06	8.4%	1.00
Bad Debt	\$6,794,110	3.2%	3.5%	0.90	3.5%	0.90	3.5%	0.90	3.1%	1.03
<b>Fiscal Statistics</b>										
Operating Margin (%)		0.7%	5.9%	0.11	5.1%	0.13	5.7%	0.12	1.3%	0.51
Total Hospital Net Income (%)		3.8%	7.3%	0.52	6.5%	0.59	6.9%	0.55	5.1%	0.75
Return on Equity (%)		2.4%	6.1%	0.40	5.1%	0.48	6.1%	0.40	3.1%	0.79
Current Ratio		2.6	3.0	0.86	2.8	0.92	2.9	0.89	2.3	1.11
Days in Net Patient Accounts Receivable		68.5	51.6	1.33	59.0	1.16	46.7	1.47	73.5	0.93
Average Payment Period		37.5	51.3	0.73	54.3	0.69	51.3	0.73	40.2	0.93
Equity Financing (%)		82.6%	60.2%	1.37	59.5%	1.39	60.4%	1.37	81.1%	1.02
Long-Term Debt to Equity Ratio		0.1	0.4	0.33	0.5	0.26	0.4	0.33	0.1	0.92
Times Interest Earned		7.2	6.1	1.17	3.9	1.83	7.0	1.02	13.8	0.52
Total Asset Turnover		0.6	0.8	0.77	0.8	0.77	0.9	0.69	0.6	1.06
Average Age of Plant (Years)		8.6	8.6	1.00	8.5	1.02	9.9	0.87	8.0	1.07
Increase (Decrease) Total Net Patient Revenue		6.3%	6.2%	1.02	5.6%	1.13	5.7%	1.11	0.2%	29.25
Outpatient Gross Revenue (% of Total GPR)		42.7%	48.0%	0.89	55.2%	0.77	42.2%	1.01	42.7%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,509		\$10,323	1.11	\$9,032	1.27	\$11,980	0.96	\$9,910	1.16
Inpatient Net Revenue per Day	\$2,206		\$2,382	0.93	\$2,285	0.97	\$2,574	0.86	\$1,990	1.11
Outpatient Net Revenue per Visit	\$784		\$450	1.74	\$496	1.58	\$413	1.90	\$715	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$380,503,715	Cash & Cash Equivalents	\$6,238,846	Current Liabilities	\$20,681,525
Less Deductions	\$172,809,390	Net Patient Receivables	\$39,003,965	Long-Term Debt	\$37,899,508
Net Patient Revenue	\$207,694,325	Other Receivables	\$444,113	Other Liabilities	\$2,346,509
Plus Other Revenue	\$8,697,278			Subtotal	\$60,927,542
Total Revenue	\$216,391,603	Land, Buildings & Equipment (Net)	\$107,964,376	Unrestricted Fund Balance	\$288,818,639
Less Expenses	\$214,946,465	Other Assets	\$196,094,881	Restricted Fund Balance	\$6,085,386
Non-Operating Gains/Losses	\$7,077,585			Total Liabilities & Fund Balance	\$349,746,181
Net Income	\$8,522,723	Total Assets	\$349,746,181		