

**045 St Joseph's Community Health Services Inc**  
 400 Water Ave PO Box 527  
 Hillsboro, WI 54634  
 608-489-8000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Vernon  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	176.4%	59.2%	2.98	45.9%	3.84	16.9%	10.44	35.2%	5.01
Obstetrics	0.0%	41.5%	N/A	42.3%	N/A	5.4%	N/A	9.3%	0.00
Pediatrics	0.0%	52.2%	N/A	29.8%	N/A	21.3%	N/A	0.0%	N/A
Total Hospital	184.5%	57.2%	3.23	46.0%	4.01	39.1%	4.72	27.7%	6.67
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.5	31.4	0.11	13.2	0.27	1.9	1.86	3.2	1.11
Obstetrics	0.2	5.3	0.03	2.7	0.06	0.2	0.77	0.1	1.65
Pediatrics	0.0	2.2	N/A	0.8	N/A	1.0	N/A	0.0	N/A
Total Hospital	3.7	53.6	0.07	25.2	0.15	9.5	0.39	3.3	1.11
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.0	3.6	0.82	3.1	0.95	3.0	0.98	2.8	1.05
Obstetrics	2.1	2.4	0.86	2.4	0.86	1.8	1.15	1.8	1.16
Pediatrics	0.0	2.2	N/A	2.3	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.9	4.3	0.68	3.6	0.81	9.0	0.32	2.8	1.04
<b>Surgical Operations</b>									
Inpatient	58	1,903	0.03	818	0.07	14	4.14	41	1.41
Outpatient	260	4,240	0.06	1,706	0.15	118	2.20	141	1.84
Inpatient as % of All Surgeries	18.2%	31.0%	0.59	32.4%	0.56	10.5%	1.74	22.5%	0.81
<b>Outpatient Visits</b>									
Non-Emergency Visits	15,693	89,386	0.18	38,767	0.40	8,715	1.80	18,887	0.83
Emergency Visits	2,036	15,537	0.13	8,058	0.25	1,418	1.44	1,840	1.11
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	11.0	17.1	0.64	6.2	1.77	2.4	4.58	2.0	5.50
Nurses, Licensed	12.5	180.9	0.07	111.3	0.11	23.8	0.52	13.7	0.91
Ancillary Nursing Personnel	6.0	35.0	0.17	24.4	0.25	8.8	0.68	4.1	1.48
All Other Personnel	71.0	419.6	0.17	258.4	0.27	42.1	1.69	66.2	1.07
Total FTEs	100.5	652.6	0.15	400.3	0.25	77.1	1.30	85.9	1.17
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	90.2	16.6	5.43	12.3	7.33	17.1	5.27	27.7	3.25
Nurses, Licensed	102.1	175.7	0.58	220.2	0.46	170.5	0.60	189.3	0.54
Ancillary Nursing Personnel	49.4	34.0	1.45	48.3	1.02	63.2	0.78	56.5	0.87
All Other Personnel	582.2	407.4	1.43	511.2	1.14	301.2	1.93	917.6	0.63
Total FTEs	823.8	633.7	1.30	792.0	1.04	552.0	1.49	1,191.1	0.69

**Total Hospital:**  
 Beds Set Up & Staffed 2  
 Discharges 463  
 Inpatient Days 1,347

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 3  
 Discharges 56  
 Inpatient Days 666

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 24  
 Newborn Days 46

**045 St Joseph's Community Health Services Inc**  
Hillsboro, WI 54634

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	2	436	1,288	176.4%	3.5	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	8	47	0.0%	0.1	5.9
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	0	27	56	0.0%	0.2	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	0	11.0	Radiological Services Personnel	5	1	5.0
Physicians & Dentists	5	0	5.0	Respiratory Therapists	1	1	1.4
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	0	1.0
Registered Nurses	10	7	11.5	Occupational Therapy Assistants/Aides	1	1	1.6
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	1	3.0
Licensed Practical Nurses	0	1	0.9	Physical Therapy Assistants/Aides	3	0	3.0
Ancillary Nursing Personnel	5	4	6.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	5	5	6.9	Social Workers	2	0	2.0
Pharmacy Personnel	2	4	3.3	All Other Health Professionals	0	0	0.0
Clinical Laboratory Personnel	3	3	4.9	All Other Personnel	28	16	32.6
Surgical Personnel	0	3	1.4				
				<b>Total</b>	<b>85</b>	<b>47</b>	<b>100.5</b>

**045 St Joseph's Community Health Services Inc**  
Hillsboro, WI 54634

Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$8,619,653	41.7%	41.4%	1.01	45.2%	0.92	56.2%	0.74	37.0%	1.13
Medical Assistance	\$1,754,583	8.5%	10.3%	0.82	8.6%	0.99	9.5%	0.89	18.8%	0.45
Commercial	\$8,316,950	40.3%	41.8%	0.96	38.5%	1.05	29.0%	1.39	34.1%	1.18
All Other	\$1,964,365	9.5%	6.5%	1.46	7.7%	1.24	5.3%	1.79	10.1%	0.94
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$4,355,691	21.1%	25.6%	0.82	25.0%	0.84	24.9%	0.85	16.1%	1.31
Medical Assistance	\$1,183,122	5.7%	7.7%	0.74	6.2%	0.92	5.5%	1.04	6.9%	0.83
Commercial	\$2,355,827	11.4%	10.6%	1.08	6.1%	1.87	7.6%	1.50	11.4%	1.00
Charity Care	\$52,693	0.3%	1.6%	0.16	0.8%	0.32	0.4%	0.64	0.0%	20.56
All Other	\$590,023	2.9%	1.4%	2.04	2.4%	1.19	0.1%	28.56	2.5%	1.16
Total Deductions	\$8,537,355	41.3%	47.0%	0.88	40.5%	1.02	38.5%	1.07	36.9%	1.12
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.8%	4.5%	0.19	4.1%	0.21	3.1%	0.27	0.7%	1.16
Net Gains/Losses as % of Net Income		21.6%	20.7%	1.04	3.7%	5.83	N/A	N/A	-22.9%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$6,372,303	54.4%	47.5%	1.15	50.0%	1.09	50.2%	1.08	57.9%	0.94
Supplies & Services	\$3,836,996	32.7%	40.1%	0.82	39.7%	0.82	40.0%	0.82	29.6%	1.11
Capital Component	\$988,142	8.4%	9.0%	0.94	5.7%	1.48	7.6%	1.11	9.4%	0.90
Bad Debt	\$518,955	4.4%	3.5%	1.27	4.6%	0.96	2.2%	2.01	3.1%	1.41
<b>Fiscal Statistics</b>										
Operating Margin (%)		4.1%	5.9%	0.70	11.3%	0.37	6.1%	0.68	-3.0%	N/A
Total Hospital Net Income (%)		5.2%	7.3%	0.71	11.7%	0.45	5.6%	0.93	-2.4%	N/A
Return on Equity (%)		9.5%	6.1%	1.56	9.7%	0.98	8.6%	1.10	-5.0%	N/A
Current Ratio		0.7	3.0	0.24	6.4	0.11	1.6	0.45	0.8	0.93
Days in Net Patient Accounts Receivable		95.8	51.6	1.86	65.8	1.46	65.4	1.47	69.0	1.39
Average Payment Period		152.2	51.3	2.97	47.2	3.22	62.9	2.42	110.7	1.37
Equity Financing (%)		-12.5%	60.2%	N/A	69.3%	N/A	44.0%	N/A	-10.8%	1.15
Long-Term Debt to Equity Ratio		-3.4	0.4	N/A	0.1	N/A	0.8	N/A	-4.6	0.74
Times Interest Earned		3.8	6.1	0.62	25.0	0.15	4.8	0.79	-0.2	N/A
Total Asset Turnover		1.8	0.8	2.25	0.8	2.25	1.6	1.13	2.1	0.88
Average Age of Plant (Years)		23.1	8.6	2.69	13.0	1.78	10.4	2.22	11.9	1.94
Increase (Decrease) Total Net Patient Revenue		11.5%	6.2%	1.86	10.9%	1.06	6.6%	1.75	30.0%	0.38
Outpatient Gross Revenue (% of Total GPR)		69.7%	48.0%	1.45	50.1%	1.39	32.1%	2.17	54.0%	1.29
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$6,845		\$10,323	0.66	\$10,276	0.67	\$15,322	0.45	\$13,215	0.52
Inpatient Net Revenue per Day	\$1,728		\$2,382	0.73	\$2,719	0.64	\$1,591	1.09	\$2,843	0.61
Outpatient Net Revenue per Visit	\$480		\$450	1.07	\$587	0.82	\$370	1.30	\$323	1.48

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$20,655,552	Cash & Cash Equivalents	\$37,769	Current Liabilities	\$4,714,716
Less Deductions	\$8,537,355	Net Patient Receivables	\$3,182,248	Long-Term Debt	\$2,912,269
Net Patient Revenue	\$12,118,197	Other Receivables	\$20,593	Other Liabilities	\$0
Plus Other Revenue	\$103,268			Subtotal	\$7,626,985
Total Revenue	\$12,221,465	Land, Buildings & Equipment (Net)	\$2,897,167	Unrestricted Fund Balance	-\$845,679
Less Expenses	\$11,716,396	Other Assets	\$643,529	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$139,001			Total Liabilities & Fund Balance	\$6,781,306
Net Income	\$644,070	Total Assets	\$6,781,306		