

189 Aurora Medical Center - Kenosha
 10400 75th St
 Kenosha, WI 53142
 262-948-5600

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	67.9%	59.2%	1.15	66.0%	1.03	58.1%	1.17	69.8%	0.97
Obstetrics	52.3%	41.5%	1.26	42.3%	1.24	37.7%	1.39	52.7%	0.99
Pediatrics	0.0%	52.2%	N/A	19.6%	N/A	84.0%	N/A	0.0%	N/A
Total Hospital	65.3%	57.2%	1.14	60.8%	1.07	55.7%	1.17	67.0%	0.98
Average Census (Patients)									
Adult Medical-Surgical	32.6	31.4	1.04	48.1	0.68	40.6	0.80	33.5	0.97
Obstetrics	6.8	5.3	1.28	6.8	1.00	6.4	1.06	6.8	0.99
Pediatrics	0.0	2.2	N/A	0.8	N/A	8.0	N/A	0.0	N/A
Total Hospital	47.7	53.6	0.89	81.2	0.59	81.4	0.59	48.9	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.6	0.89	3.6	0.89	3.7	0.87	3.4	0.94
Obstetrics	2.0	2.4	0.82	2.4	0.82	2.5	0.79	2.1	0.92
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.1	4.3	0.73	4.2	0.74	4.2	0.74	4.3	0.73
Surgical Operations									
Inpatient	1,444	1,903	0.76	2,019	0.72	2,574	0.56	1,425	1.01
Outpatient	3,970	4,240	0.94	4,558	0.87	6,209	0.64	3,808	1.04
Inpatient as % of All Surgeries	26.7%	31.0%	0.86	30.7%	0.87	29.3%	0.91	27.2%	0.98
Outpatient Visits									
Non-Emergency Visits	73,710	89,386	0.82	128,780	0.57	112,584	0.65	67,746	1.09
Emergency Visits	22,535	15,537	1.45	22,456	1.00	22,560	1.00	22,055	1.02
Full-Time Equivalents (FTEs)									
Administrators	1.0	17.1	0.06	33.0	0.03	29.5	0.03	1.0	1.00
Nurses, Licensed	144.4	180.9	0.80	240.0	0.60	273.4	0.53	149.0	0.97
Ancillary Nursing Personnel	14.8	35.0	0.42	45.9	0.32	46.3	0.32	19.1	0.77
All Other Personnel	405.2	419.6	0.97	552.0	0.73	614.8	0.66	399.2	1.01
Total FTEs	565.4	652.6	0.87	870.9	0.65	964.1	0.59	568.3	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.8	16.6	0.05	17.1	0.05	18.4	0.05	0.8	1.00
Nurses, Licensed	121.6	175.7	0.69	124.5	0.98	170.6	0.71	126.0	0.97
Ancillary Nursing Personnel	12.5	34.0	0.37	23.8	0.52	28.9	0.43	16.1	0.77
All Other Personnel	341.3	407.4	0.84	286.2	1.19	383.7	0.89	337.5	1.01
Total FTEs	476.2	633.7	0.75	451.6	1.05	601.6	0.79	480.4	0.99

Total Hospital:
 Beds Set Up & Staffed 73
 Discharges 5,584
 Inpatient Days 17,412

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 13
 Total Births 1,256
 Newborn Days 2,069

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	48	3,699	11,889	67.9%	32.6	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	1,256	2,480	52.3%	6.8	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	629	3,043	69.5%	8.3	4.8
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	24	27	37.2
Physicians & Dentists	0	0	0.0	Respiratory Therapists	6	4	7.7
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	2	4.5
Registered Nurses	116	66	140.8	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	10	4	12.2
Licensed Practical Nurses	2	5	3.6	Physical Therapy Assistants/Aides	3	0	3.0
Ancillary Nursing Personnel	8	21	14.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	38	21	50.9	Social Workers	1	2	2.1
Pharmacy Personnel	7	9	10.3	All Other Health Professionals	84	60	103.2
Clinical Laboratory Personnel	8	11	12.3	All Other Personnel	106	95	147.4
Surgical Personnel	9	8	12.4	Total	428	335	565.4

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$75,938,507	34.5%	41.4%	0.83	43.1%	0.80	39.2%	0.88	34.2%	1.01
Medical Assistance	\$39,791,912	18.1%	10.3%	1.75	7.2%	2.51	10.7%	1.69	17.1%	1.06
Commercial	\$82,553,923	37.5%	41.8%	0.90	45.1%	0.83	45.3%	0.83	37.7%	0.99
All Other	\$22,028,454	10.0%	6.5%	1.54	4.6%	2.17	4.8%	2.08	11.0%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$53,770,119	24.4%	25.6%	0.95	28.2%	0.87	25.7%	0.95	24.0%	1.02
Medical Assistance	\$32,243,225	14.6%	7.7%	1.90	5.6%	2.61	8.0%	1.83	14.5%	1.01
Commercial	\$22,327,911	10.1%	10.6%	0.96	12.4%	0.82	11.2%	0.90	7.1%	1.43
Charity Care	\$3,321,010	1.5%	1.6%	0.94	1.3%	1.16	1.2%	1.26	1.5%	0.98
All Other	\$4,730,533	2.1%	1.4%	1.53	0.7%	3.07	1.2%	1.79	1.9%	1.15
Total Deductions	\$116,392,798	52.8%	47.0%	1.12	48.2%	1.10	47.3%	1.12	49.0%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.8%	4.5%	0.41	3.1%	0.59	3.9%	0.47	1.8%	0.99
Net Gains/Losses as % of Net Income		-0.9%	20.7%	N/A	15.4%	N/A	19.1%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$36,441,741	43.8%	47.5%	0.92	48.2%	0.91	48.7%	0.90	42.6%	1.03
Supplies & Services	\$36,387,603	43.7%	40.1%	1.09	38.9%	1.12	38.8%	1.13	39.2%	1.11
Capital Component	\$7,699,832	9.3%	9.0%	1.03	8.8%	1.05	9.6%	0.96	11.9%	0.78
Bad Debt	\$2,704,000	3.2%	3.5%	0.93	4.0%	0.81	2.8%	1.16	6.2%	0.52
Fiscal Statistics										
Operating Margin (%)		21.4%	5.9%	3.62	8.7%	2.46	8.8%	2.43	20.9%	1.02
Total Hospital Net Income (%)		21.2%	7.3%	2.91	10.2%	2.08	10.7%	1.98	20.9%	1.02
Return on Equity (%)		13.3%	6.1%	2.19	8.0%	1.67	8.1%	1.65	14.5%	0.92
Current Ratio		11.1	3.0	3.71	4.7	2.37	3.3	3.37	9.0	1.23
Days in Net Patient Accounts Receivable		64.8	51.6	1.26	49.3	1.31	55.1	1.18	56.0	1.16
Average Payment Period		39.9	51.3	0.78	39.2	1.02	49.9	0.80	40.9	0.98
Equity Financing (%)		68.4%	60.2%	1.14	70.1%	0.98	64.0%	1.07	63.5%	1.08
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		16.7	6.1	2.74	9.7	1.72	7.1	2.35	7.5	2.23
Total Asset Turnover		0.6	0.8	0.79	0.8	0.79	0.7	0.90	0.7	0.91
Average Age of Plant (Years)		9.6	8.6	1.12	9.5	1.02	8.3	1.16	8.6	1.13
Increase (Decrease) Total Net Patient Revenue		4.8%	6.2%	0.77	2.3%	2.07	5.0%	0.95	3.3%	1.44
Outpatient Gross Revenue (% of Total GPR)		59.8%	48.0%	1.25	55.8%	1.07	49.2%	1.22	58.7%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,102		\$10,323	0.69	\$8,449	0.84	\$9,923	0.72	\$9,409	0.75
Inpatient Net Revenue per Day	\$2,278		\$2,382	0.96	\$2,002	1.14	\$2,387	0.95	\$2,207	1.03
Outpatient Net Revenue per Visit	\$668		\$450	1.48	\$513	1.30	\$531	1.26	\$666	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$220,312,796	Cash & Cash Equivalents	\$77,407,070	Current Liabilities	\$8,668,017
Less Deductions	\$116,392,798	Net Patient Receivables	\$18,450,813	Long-Term Debt	\$0
Net Patient Revenue	\$103,919,998	Other Receivables	\$5,582	Other Liabilities	\$44,510,823
Plus Other Revenue	\$1,931,931			Subtotal	\$53,178,840
Total Revenue	\$105,851,930	Land, Buildings & Equipment (Net)	\$61,621,309	Unrestricted Fund Balance	\$114,873,400
Less Expenses	\$83,233,176	Other Assets	\$10,567,466	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$197,076			Total Liabilities & Fund Balance	\$168,052,240
Net Income	\$22,421,678	Total Assets	\$168,052,240		