

305 United Hospital System Inc
 6308 8th Ave
 Kenosha, WI 53143
 262-656-3011

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2A		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.9%	59.2%	1.13	66.0%	1.01	69.4%	0.96	68.4%	0.98
Obstetrics	32.8%	41.5%	0.79	42.3%	0.78	51.3%	0.64	34.2%	0.96
Pediatrics	0.0%	52.2%	N/A	19.6%	N/A	40.6%	N/A	0.0%	N/A
Total Hospital	56.7%	57.2%	0.99	60.8%	0.93	65.1%	0.87	58.6%	0.97
Average Census (Patients)									
Adult Medical-Surgical	72.3	31.4	2.30	48.1	1.50	105.1	0.69	73.8	0.98
Obstetrics	6.2	5.3	1.18	6.8	0.92	16.7	0.37	6.5	0.96
Pediatrics	0.0	2.2	N/A	0.8	N/A	4.0	N/A	0.0	N/A
Total Hospital	107.2	53.6	2.00	81.2	1.32	194.0	0.55	110.7	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	3.6	1.25	3.6	1.25	3.8	1.19	4.6	0.97
Obstetrics	2.5	2.4	1.03	2.4	1.03	2.4	1.03	2.5	0.99
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.9	N/A	0.0	N/A
Total Hospital	4.3	4.3	1.01	4.2	1.04	4.7	0.93	4.5	0.97
Surgical Operations									
Inpatient	2,637	1,903	1.39	2,019	1.31	7,008	0.38	2,643	1.00
Outpatient	5,060	4,240	1.19	4,558	1.11	12,695	0.40	4,860	1.04
Inpatient as % of All Surgeries	34.3%	31.0%	1.11	30.7%	1.12	35.6%	0.96	35.2%	0.97
Outpatient Visits									
Non-Emergency Visits	270,276	89,386	3.02	128,780	2.10	291,470	0.93	275,647	0.98
Emergency Visits	45,426	15,537	2.92	22,456	2.02	38,407	1.18	44,112	1.03
Full-Time Equivalents (FTEs)									
Administrators	50.2	17.1	2.93	33.0	1.52	44.5	1.13	47.9	1.05
Nurses, Licensed	346.2	180.9	1.91	240.0	1.44	623.4	0.56	371.5	0.93
Ancillary Nursing Personnel	74.0	35.0	2.11	45.9	1.61	122.5	0.60	77.9	0.95
All Other Personnel	977.3	419.6	2.33	552.0	1.77	1,378.7	0.71	950.2	1.03
Total FTEs	1,447.7	652.6	2.22	870.9	1.66	2,169.1	0.67	1,447.4	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	20.0	16.6	1.20	17.1	1.17	13.3	1.50	18.7	1.07
Nurses, Licensed	137.7	175.7	0.78	124.5	1.11	185.8	0.74	145.1	0.95
Ancillary Nursing Personnel	29.4	34.0	0.86	23.8	1.24	36.5	0.81	30.4	0.97
All Other Personnel	388.6	407.4	0.95	286.2	1.36	410.9	0.95	371.0	1.05
Total FTEs	575.7	633.7	0.91	451.6	1.27	646.4	0.89	565.2	1.02

Total Hospital:
 Beds Set Up & Staffed 189
 Discharges 8,994
 Inpatient Days 39,112

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 24
 Total Births 699
 Newborn Days 1,586

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	108	5,853	26,384	66.9%	72.3	4.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	923	2,276	32.8%	6.2	2.5
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	33	626	4,723	39.2%	12.9	7.5
Step-Down (Special Care)	1	29	1,592	5,729	54.1%	15.7	3.6
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	46	7	50.2	Radiological Services Personnel	34	38	62.5
Physicians & Dentists	37	1	37.7	Respiratory Therapists	18	10	22.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	4	3.8
Registered Nurses	153	257	321.6	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	6	5	8.0
Licensed Practical Nurses	11	20	24.0	Physical Therapy Assistants/Aides	5	8	9.3
Ancillary Nursing Personnel	31	76	74.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	1	3.6	Dietitians & Nutritionists	4	3	5.9
Nurse Practitioners	0	2	0.7	Psychologists	0	0	0.0
Medical Records Personnel	56	22	68.1	Social Workers	6	0	6.0
Pharmacy Personnel	18	14	25.9	All Other Health Professionals	87	135	155.3
Clinical Laboratory Personnel	53	19	63.0	All Other Personnel	377	170	474.3
Surgical Personnel	27	4	31.5	Total	974	796	1,447.7

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$199,939,059	46.8%	41.4%	1.13	43.1%	1.09	41.2%	1.14	46.3%	1.01
Medical Assistance	\$30,709,245	7.2%	10.3%	0.70	7.2%	1.00	10.4%	0.69	6.1%	1.18
Commercial	\$172,677,138	40.4%	41.8%	0.97	45.1%	0.90	41.2%	0.98	42.7%	0.95
All Other	\$23,638,041	5.5%	6.5%	0.85	4.6%	1.20	7.1%	0.78	4.9%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$143,755,820	33.7%	25.6%	1.32	28.2%	1.19	25.9%	1.30	31.5%	1.07
Medical Assistance	\$27,686,773	6.5%	7.7%	0.84	5.6%	1.16	7.8%	0.83	5.6%	1.16
Commercial	\$47,644,195	11.2%	10.6%	1.05	12.4%	0.90	11.3%	0.99	12.7%	0.88
Charity Care	\$9,810,339	2.3%	1.6%	1.44	1.3%	1.77	1.8%	1.28	1.9%	1.21
All Other	\$1,789,692	0.4%	1.4%	0.30	0.7%	0.60	1.6%	0.26	0.3%	1.25
Total Deductions	\$230,686,819	54.0%	47.0%	1.15	48.2%	1.12	48.5%	1.11	52.0%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.7%	4.5%	0.82	3.1%	1.19	5.3%	0.69	2.8%	1.32
Net Gains/Losses as % of Net Income		3.8%	20.7%	0.18	15.4%	0.25	18.3%	0.21	5.7%	0.66
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$95,777,437	54.5%	47.5%	1.15	48.2%	1.13	45.7%	1.19	54.2%	1.01
Supplies & Services	\$54,368,024	31.0%	40.1%	0.77	38.9%	0.80	42.9%	0.72	30.5%	1.01
Capital Component	\$16,898,571	9.6%	9.0%	1.07	8.8%	1.09	7.9%	1.22	10.4%	0.92
Bad Debt	\$8,543,986	4.9%	3.5%	1.39	4.0%	1.22	3.5%	1.39	4.9%	1.00
Fiscal Statistics										
Operating Margin (%)		13.8%	5.9%	2.34	8.7%	1.59	5.7%	2.43	16.9%	0.82
Total Hospital Net Income (%)		14.3%	7.3%	1.96	10.2%	1.40	6.9%	2.07	17.8%	0.80
Return on Equity (%)		13.6%	6.1%	2.24	8.0%	1.71	6.1%	2.24	19.4%	0.70
Current Ratio		4.9	3.0	1.64	4.7	1.05	2.9	1.70	4.4	1.12
Days in Net Patient Accounts Receivable		48.6	51.6	0.94	49.3	0.99	46.7	1.04	47.9	1.01
Average Payment Period		48.8	51.3	0.95	39.2	1.24	51.3	0.95	50.8	0.96
Equity Financing (%)		72.2%	60.2%	1.20	70.1%	1.03	60.4%	1.20	63.4%	1.14
Long-Term Debt to Equity Ratio		0.2	0.4	0.48	0.3	0.64	0.4	0.48	0.3	0.73
Times Interest Earned		17.3	6.1	2.83	9.7	1.78	7.0	2.47	20.6	0.84
Total Asset Turnover		0.9	0.8	1.19	0.8	1.19	0.9	1.05	1.1	0.88
Average Age of Plant (Years)		13.0	8.6	1.51	9.5	1.37	9.9	1.32	12.4	1.05
Increase (Decrease) Total Net Patient Revenue		1.9%	6.2%	0.31	2.3%	0.85	5.7%	0.34	19.1%	0.10
Outpatient Gross Revenue (% of Total GPR)		57.4%	48.0%	1.20	55.8%	1.03	42.2%	1.36	56.8%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,232	\$10,323	0.80	\$8,449	0.97	\$11,980	0.69	\$8,430	0.98	
Inpatient Net Revenue per Day	\$1,893	\$2,382	0.79	\$2,002	0.95	\$2,574	0.74	\$1,877	1.01	
Outpatient Net Revenue per Visit	\$387	\$450	0.86	\$513	0.75	\$413	0.94	\$365	1.06	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$426,963,483	Cash & Cash Equivalents	\$48,761,507	Current Liabilities	\$22,487,587
Less Deductions	\$230,686,819	Net Patient Receivables	\$26,147,841	Long-Term Debt	\$29,845,942
Net Patient Revenue	\$196,276,664	Other Receivables	\$198,174	Other Liabilities	\$7,335,360
Plus Other Revenue	\$7,485,471			Subtotal	\$59,668,889
Total Revenue	\$203,762,135	Land, Buildings & Equipment (Net)	\$67,518,867	Unrestricted Fund Balance	\$154,961,828
Less Expenses	\$175,588,018	Other Assets	\$72,004,328	Restricted Fund Balance	\$1,924,472
Non-Operating Gains/Losses	\$1,106,395			Total Liabilities & Fund Balance	\$214,630,717
Net Income	\$29,280,512	Total Assets	\$214,630,717		