

057 Franciscan Skemp Healthcare - La Crosse
 700 West Ave S
 La Crosse, WI 54601
 608-785-0940

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	45.6%	59.2%	0.77	45.9%	0.99	58.1%	0.79	44.5%	1.03
Obstetrics	43.4%	41.5%	1.05	42.3%	1.03	37.7%	1.15	43.4%	1.00
Pediatrics	25.2%	52.2%	0.48	29.8%	0.84	84.0%	0.30	27.3%	0.92
Total Hospital	45.2%	57.2%	0.79	46.0%	0.98	55.7%	0.81	46.1%	0.98
Average Census (Patients)									
Adult Medical-Surgical	42.4	31.4	1.35	13.2	3.22	40.6	1.05	41.4	1.03
Obstetrics	6.9	5.3	1.31	2.7	2.57	6.4	1.08	6.9	1.00
Pediatrics	2.0	2.2	0.92	0.8	2.52	8.0	0.25	2.2	0.92
Total Hospital	79.1	53.6	1.48	25.2	3.14	81.4	0.97	80.6	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.6	0.90	3.1	1.05	3.7	0.88	3.4	0.96
Obstetrics	2.9	2.4	1.20	2.4	1.20	2.5	1.16	3.0	0.98
Pediatrics	2.2	2.2	0.99	2.3	0.95	2.1	1.04	2.6	0.84
Total Hospital	3.7	4.3	0.87	3.6	1.04	4.2	0.89	3.9	0.96
Surgical Operations									
Inpatient	2,262	1,903	1.19	818	2.77	2,574	0.88	2,156	1.05
Outpatient	4,544	4,240	1.07	1,706	2.66	6,209	0.73	4,427	1.03
Inpatient as % of All Surgeries	33.2%	31.0%	1.07	32.4%	1.03	29.3%	1.13	32.8%	1.01
Outpatient Visits									
Non-Emergency Visits	57,161	89,386	0.64	38,767	1.47	112,584	0.51	55,484	1.03
Emergency Visits	13,680	15,537	0.88	8,058	1.70	22,560	0.61	13,245	1.03
Full-Time Equivalents (FTEs)									
Administrators	41.5	17.1	2.43	6.2	6.69	29.5	1.41	38.4	1.08
Nurses, Licensed	252.7	180.9	1.40	111.3	2.27	273.4	0.92	247.1	1.02
Ancillary Nursing Personnel	67.3	35.0	1.92	24.4	2.76	46.3	1.45	62.1	1.08
All Other Personnel	974.1	419.6	2.32	258.4	3.77	614.8	1.58	918.4	1.06
Total FTEs	1,335.6	652.6	2.05	400.3	3.34	964.1	1.39	1,266.0	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	25.8	16.6	1.56	12.3	2.10	18.4	1.40	23.7	1.09
Nurses, Licensed	157.2	175.7	0.89	220.2	0.71	170.6	0.92	152.6	1.03
Ancillary Nursing Personnel	41.9	34.0	1.23	48.3	0.87	28.9	1.45	38.4	1.09
All Other Personnel	605.9	407.4	1.49	511.2	1.19	383.7	1.58	567.1	1.07
Total FTEs	830.8	633.7	1.31	792.0	1.05	601.6	1.38	781.8	1.06

Total Hospital:
 Beds Set Up & Staffed 175
 Discharges 7,718
 Inpatient Days 28,863

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 20
 Total Births 727
 Newborn Days 1,521

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	93	4,760	15,491	45.6%	42.4	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	8	337	735	25.2%	2.0	2.2
Obstetrics	1	16	877	2,533	43.4%	6.9	2.9
Psychiatric	1	27	1,201	5,941	60.3%	16.3	4.9
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	402	2,778	47.6%	7.6	6.9
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	15	141	1,385	25.3%	3.8	9.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	41	2	41.5	Radiological Services Personnel	48	19	59.9
Physicians & Dentists	14	6	18.3	Respiratory Therapists	4	18	14.3
Medical & Dental Residents	16	0	16.0	Occupational Therapists	4	4	7.2
Registered Nurses	97	214	240.2	Occupational Therapy Assistants/Aides	1	4	4.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	8	2	9.6
Licensed Practical Nurses	5	6	7.5	Physical Therapy Assistants/Aides	8	6	12.2
Ancillary Nursing Personnel	26	80	67.3	Recreational Therapists	1	2	2.7
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	6	3	6.6
Nurse Practitioners	5	0	5.0	Psychologists	2	1	2.8
Medical Records Personnel	39	12	47.5	Social Workers	11	8	14.2
Pharmacy Personnel	18	8	24.8	All Other Health Professionals	29	21	37.3
Clinical Laboratory Personnel	33	41	59.1	All Other Personnel	506	192	610.0
Surgical Personnel	19	12	27.2	Total	941	661	1,335.6

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$105,654,992	40.7%	41.4%	0.98	45.2%	0.90	39.2%	1.04	41.1%	0.99
Medical Assistance	\$25,381,030	9.8%	10.3%	0.95	8.6%	1.14	10.7%	0.91	8.8%	1.11
Commercial	\$110,973,475	42.8%	41.8%	1.02	38.5%	1.11	45.3%	0.94	43.2%	0.99
All Other	\$17,555,775	6.8%	6.5%	1.04	7.7%	0.88	4.8%	1.41	6.9%	0.98
Deductions as % of Total Gross Patient Revenue										
Medicare	\$67,380,759	26.0%	25.6%	1.01	25.0%	1.04	25.7%	1.01	25.9%	1.00
Medical Assistance	\$22,156,412	8.5%	7.7%	1.11	6.2%	1.38	8.0%	1.07	7.2%	1.19
Commercial	\$11,807,357	4.5%	10.6%	0.43	6.1%	0.75	11.2%	0.41	6.7%	0.68
Charity Care	\$2,472,680	1.0%	1.6%	0.60	0.8%	1.19	1.2%	0.79	1.2%	0.82
All Other	\$7,489,940	2.9%	1.4%	2.06	2.4%	1.20	1.2%	2.40	2.8%	1.01
Total Deductions	\$111,307,148	42.9%	47.0%	0.91	40.5%	1.06	47.3%	0.91	43.8%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.0%	4.5%	0.89	4.1%	0.98	3.9%	1.03	2.3%	1.73
Net Gains/Losses as % of Net Income		0.0%	20.7%	N/A	3.7%	N/A	19.1%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$77,479,257	57.2%	47.5%	1.20	50.0%	1.14	48.7%	1.17	58.4%	0.98
Supplies & Services	\$42,805,735	31.6%	40.1%	0.79	39.7%	0.80	38.8%	0.81	30.0%	1.05
Capital Component	\$9,364,249	6.9%	9.0%	0.77	5.7%	1.21	9.6%	0.72	7.9%	0.87
Bad Debt	\$5,866,110	4.3%	3.5%	1.24	4.6%	0.94	2.8%	1.55	3.7%	1.17
Fiscal Statistics										
Operating Margin (%)		12.3%	5.9%	2.08	11.3%	1.09	8.8%	1.39	10.1%	1.21
Total Hospital Net Income (%)		12.3%	7.3%	1.68	11.7%	1.05	10.7%	1.15	10.1%	1.21
Return on Equity (%)		10.9%	6.1%	1.78	9.7%	1.12	8.1%	1.34	9.2%	1.19
Current Ratio		1.3	3.0	0.44	6.4	0.20	3.3	0.40	1.2	1.08
Days in Net Patient Accounts Receivable		114.4	51.6	2.22	65.8	1.74	55.1	2.08	119.3	0.96
Average Payment Period		114.8	51.3	2.24	47.2	2.43	49.9	2.30	108.6	1.06
Equity Financing (%)		63.6%	60.2%	1.06	69.3%	0.92	64.0%	0.99	62.3%	1.02
Long-Term Debt to Equity Ratio		0.2	0.4	0.42	0.1	1.68	0.4	0.42	0.2	0.80
Times Interest Earned		20.7	6.1	3.39	25.0	0.83	7.1	2.92	11.7	1.77
Total Asset Turnover		0.9	0.8	1.11	0.8	1.11	0.7	1.26	0.9	0.98
Average Age of Plant (Years)		15.5	8.6	1.81	13.0	1.19	8.3	1.87	14.0	1.11
Increase (Decrease) Total Net Patient Revenue		12.2%	6.2%	1.97	10.9%	1.12	5.0%	2.45	12.3%	0.99
Outpatient Gross Revenue (% of Total GPR)		50.8%	48.0%	1.06	50.1%	1.01	49.2%	1.03	50.2%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,793	\$10,323	0.85	\$10,276	0.86	\$9,923	0.89	\$8,255	1.07
Inpatient Net Revenue per Day		\$2,351	\$2,382	0.99	\$2,719	0.86	\$2,387	0.99	\$2,116	1.11
Outpatient Net Revenue per Visit		\$1,135	\$450	2.52	\$587	1.93	\$531	2.14	\$1,016	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$259,565,272	Cash & Cash Equivalents	\$2,033,813	Current Liabilities	\$40,637,671
Less Deductions	\$111,307,148	Net Patient Receivables	\$46,484,347	Long-Term Debt	\$18,675,891
Net Patient Revenue	\$148,258,124	Other Receivables	\$2,734,073	Other Liabilities	\$4,305,170
Plus Other Revenue	\$6,211,663			Subtotal	\$63,618,732
Total Revenue	\$154,469,787	Land, Buildings & Equipment (Net)	\$95,306,333	Unrestricted Fund Balance	\$110,945,965
Less Expenses	\$135,515,351	Other Assets	\$28,006,131	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$174,564,697	Total Liabilities & Fund Balance	\$174,564,697
Net Income	\$18,954,436				