

**004 St Elizabeth Hospital**  
 1506 S Oneida St  
 Appleton, WI 54915  
 920-738-2000

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Outagamie  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	48.0%	59.2%	0.81	47.5%	1.01	58.1%	0.83	49.4%	0.97
Obstetrics	47.1%	41.5%	1.13	36.8%	1.28	37.7%	1.25	47.5%	0.99
Pediatrics	0.0%	52.2%	N/A	22.2%	N/A	84.0%	N/A	0.0%	N/A
Total Hospital	50.0%	57.2%	0.87	47.9%	1.04	55.7%	0.90	48.6%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	29.7	31.4	0.95	22.9	1.30	40.6	0.73	27.7	1.07
Obstetrics	8.9	5.3	1.69	5.3	1.69	6.4	1.40	9.0	0.99
Pediatrics	0.0	2.2	N/A	0.5	N/A	8.0	N/A	0.0	N/A
Total Hospital	98.6	53.6	1.84	40.7	2.42	81.4	1.21	91.9	1.07
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	3.6	0.98	3.4	1.04	3.7	0.96	2.8	1.28
Obstetrics	2.6	2.4	1.06	2.5	1.02	2.5	1.02	2.4	1.07
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.4	4.3	1.03	4.0	1.11	4.2	1.06	4.3	1.03
<b>Surgical Operations</b>									
Inpatient	2,587	1,903	1.36	1,278	2.02	2,574	1.01	2,490	1.04
Outpatient	4,765	4,240	1.12	4,836	0.99	6,209	0.77	5,068	0.94
Inpatient as % of All Surgeries	35.2%	31.0%	1.14	20.9%	1.68	29.3%	1.20	32.9%	1.07
<b>Outpatient Visits</b>									
Non-Emergency Visits	47,526	89,386	0.53	58,165	0.82	112,584	0.42	49,307	0.96
Emergency Visits	27,031	15,537	1.74	13,251	2.04	22,560	1.20	28,698	0.94
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	11.0	17.1	0.64	15.5	0.71	29.5	0.37	31.0	0.35
Nurses, Licensed	306.2	180.9	1.69	151.9	2.02	273.4	1.12	187.6	1.63
Ancillary Nursing Personnel	45.7	35.0	1.31	22.6	2.02	46.3	0.99	32.1	1.42
All Other Personnel	496.2	419.6	1.18	297.3	1.67	614.8	0.81	474.8	1.04
Total FTEs	859.0	652.6	1.32	487.3	1.76	964.1	0.89	725.5	1.18
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.1	16.6	0.36	11.2	0.54	18.4	0.33	17.1	0.35
Nurses, Licensed	168.6	175.7	0.96	109.5	1.54	170.6	0.99	103.5	1.63
Ancillary Nursing Personnel	25.2	34.0	0.74	16.3	1.54	28.9	0.87	17.7	1.42
All Other Personnel	273.2	407.4	0.67	214.4	1.27	383.7	0.71	262.0	1.04
Total FTEs	473.0	633.7	0.75	351.4	1.35	601.6	0.79	400.4	1.18

**Total Hospital:**  
 Beds Set Up & Staffed 197  
 Discharges 8,110  
 Inpatient Days 35,987

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 25  
 Total Births 1,141  
 Newborn Days 2,444

**004 St Elizabeth Hospital**  
Appleton, WI 54915

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	62	3,066	10,856	48.0%	29.7	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	19	1,279	3,266	47.1%	8.9	2.6
<b>Psychiatric</b>	1	43	1,054	5,497	35.0%	15.1	5.2
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	214	2,789	63.7%	7.6	13.0
Step-Down (Special Care)	1	26	1,894	6,124	64.5%	16.8	3.2
Neonatal Intensive/Intermediate Care	1	15	138	2,752	50.3%	7.5	19.9
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	1	20	465	4,703	64.4%	12.9	10.1
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	0	11.0	Radiological Services Personnel	36	20	51.2
Physicians & Dentists	0	0	0.0	Respiratory Therapists	10	1	10.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	12	11.3
Registered Nurses	120	249	298.0	Occupational Therapy Assistants/Aides	2	4	3.7
Certified Nurse Midwives	0	0	0.0	Physical Therapists	14	11	21.1
Licensed Practical Nurses	4	6	8.2	Physical Therapy Assistants/Aides	6	2	7.3
Ancillary Nursing Personnel	26	32	45.7	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	2	4.6
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	0	0	0.0	Social Workers	3	2	3.9
Pharmacy Personnel	18	3	18.9	All Other Health Professionals	40	50	74.5
Clinical Laboratory Personnel	44	21	57.5	All Other Personnel	133	106	200.2
Surgical Personnel	23	11	31.1	<b>Total</b>	<b>498</b>	<b>532</b>	<b>859.0</b>

**004 St Elizabeth Hospital**  
Appleton, WI 54915

Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$95,949,552	44.0%	41.4%	1.06	42.4%	1.04	39.2%	1.12	41.9%	1.05
Medical Assistance	\$17,860,865	8.2%	10.3%	0.79	6.7%	1.22	10.7%	0.76	8.4%	0.98
Commercial	\$96,397,357	44.2%	41.8%	1.06	46.3%	0.95	45.3%	0.98	46.5%	0.95
All Other	\$8,002,400	3.7%	6.5%	0.56	4.7%	0.78	4.8%	0.76	3.3%	1.13
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$56,266,193	25.8%	25.6%	1.01	24.3%	1.06	25.7%	1.00	24.4%	1.06
Medical Assistance	\$13,880,587	6.4%	7.7%	0.83	4.9%	1.30	8.0%	0.80	6.5%	0.98
Commercial	\$23,041,404	10.6%	10.6%	1.00	11.8%	0.89	11.2%	0.94	10.0%	1.05
Charity Care	\$3,415,262	1.6%	1.6%	0.98	1.5%	1.04	1.2%	1.30	1.1%	1.43
All Other	\$534,779	0.2%	1.4%	0.18	0.4%	0.61	1.2%	0.20	0.2%	1.35
Total Deductions	\$97,138,226	44.5%	47.0%	0.95	43.0%	1.04	47.3%	0.94	42.2%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		-2.5%	4.5%	N/A	2.8%	N/A	3.9%	N/A	-0.5%	4.71
Net Gains/Losses as % of Net Income		75.2%	20.7%	3.63	42.9%	1.75	19.1%	3.94	47.8%	1.57
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$58,414,706	50.1%	47.5%	1.05	47.2%	1.06	48.7%	1.03	50.9%	0.98
Supplies & Services	\$42,023,293	36.0%	40.1%	0.90	38.5%	0.94	38.8%	0.93	33.8%	1.07
Capital Component	\$11,540,052	9.9%	9.0%	1.10	11.1%	0.89	9.6%	1.03	10.7%	0.93
Bad Debt	\$4,626,747	4.0%	3.5%	1.13	3.2%	1.24	2.8%	1.42	4.6%	0.87
<b>Fiscal Statistics</b>										
Operating Margin (%)		1.3%	5.9%	0.22	3.4%	0.38	8.8%	0.15	5.1%	0.25
Total Hospital Net Income (%)		5.0%	7.3%	0.69	5.8%	0.87	10.7%	0.47	9.4%	0.54
Return on Equity (%)		3.2%	6.1%	0.53	4.7%	0.68	8.1%	0.40	6.2%	0.52
Current Ratio		1.2	3.0	0.39	3.1	0.37	3.3	0.35	1.5	0.76
Days in Net Patient Accounts Receivable		61.7	51.6	1.20	56.8	1.09	55.1	1.12	55.2	1.12
Average Payment Period		94.8	51.3	1.85	47.9	1.98	49.9	1.90	78.8	1.20
Equity Financing (%)		70.2%	60.2%	1.17	53.9%	1.30	64.0%	1.10	71.1%	0.99
Long-Term Debt to Equity Ratio		0.2	0.4	0.54	0.5	0.43	0.4	0.54	0.2	0.90
Times Interest Earned		4.2	6.1	0.68	3.3	1.26	7.1	0.59	6.4	0.65
Total Asset Turnover		0.6	0.8	0.77	0.8	0.77	0.7	0.88	0.6	0.98
Average Age of Plant (Years)		13.8	8.6	1.60	8.3	1.66	8.3	1.66	13.7	1.01
Increase (Decrease) Total Net Patient Revenue		5.7%	6.2%	0.92	5.4%	1.05	5.0%	1.14	4.8%	1.18
Outpatient Gross Revenue (% of Total GPR)		45.7%	48.0%	0.95	57.7%	0.79	49.2%	0.93	49.3%	0.93
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$8,427		\$10,323	0.82	\$8,059	1.05	\$9,923	0.85	\$7,758	1.09
Inpatient Net Revenue per Day	\$1,899		\$2,382	0.80	\$1,996	0.95	\$2,387	0.80	\$1,795	1.06
Outpatient Net Revenue per Visit	\$707		\$450	1.57	\$585	1.21	\$531	1.33	\$697	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$218,210,173	Cash & Cash Equivalents	\$7,432,477	Current Liabilities	\$28,006,049
Less Deductions	\$97,138,226	Net Patient Receivables	\$20,457,916	Long-Term Debt	\$29,028,009
Net Patient Revenue	\$121,071,947	Other Receivables	\$1,923,977	Other Liabilities	\$350,210
Plus Other Revenue	-\$2,932,570			Subtotal	\$57,384,268
Total Revenue	\$118,139,378	Land, Buildings & Equipment (Net)	\$56,767,706	Unrestricted Fund Balance	\$135,218,872
Less Expenses	\$116,604,797	Other Assets	\$106,021,064	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,650,757			Total Liabilities & Fund Balance	\$192,603,140
Net Income	\$6,185,337	Total Assets	\$192,603,140		