

058 Rusk Co Memorial Hospital & Nursing Home
 900 College Ave W
 Ladysmith, WI 54848
 715-532-5561

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: County

County: Rusk
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	21.2%	59.2%	0.36	49.6%	0.43	24.0%	0.88	24.9%	0.85
Obstetrics	26.3%	41.5%	0.63	31.8%	0.83	16.9%	1.56	11.5%	2.29
Pediatrics	0.0%	52.2%	N/A	16.4%	N/A	2.4%	N/A	0.0%	N/A
Total Hospital	22.5%	57.2%	0.39	47.6%	0.47	28.6%	0.79	23.3%	0.96
Average Census (Patients)									
Adult Medical-Surgical	4.5	31.4	0.14	10.9	0.41	4.7	0.95	4.7	0.94
Obstetrics	0.5	5.3	0.10	1.7	0.31	0.9	0.58	0.5	1.14
Pediatrics	0.1	2.2	0.03	0.1	0.63	0.0	1.58	0.1	0.79
Total Hospital	5.6	53.6	0.10	21.5	0.26	6.8	0.83	5.8	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.6	0.84	3.4	0.89	3.2	0.95	3.0	1.00
Obstetrics	2.1	2.4	0.88	2.4	0.88	2.4	0.88	1.8	1.14
Pediatrics	1.4	2.2	0.65	1.7	0.85	1.8	0.80	1.8	0.79
Total Hospital	2.9	4.3	0.68	3.8	0.77	3.1	0.94	2.9	0.99
Surgical Operations									
Inpatient	512	1,903	0.27	599	0.85	150	3.41	568	0.90
Outpatient	423	4,240	0.10	1,651	0.26	886	0.48	476	0.89
Inpatient as % of All Surgeries	54.8%	31.0%	1.77	26.6%	2.06	14.4%	3.80	54.4%	1.01
Outpatient Visits									
Non-Emergency Visits	29,175	89,386	0.33	39,733	0.73	18,933	1.54	29,827	0.98
Emergency Visits	4,177	15,537	0.27	6,788	0.62	4,488	0.93	5,263	0.79
Full-Time Equivalents (FTEs)									
Administrators	5.3	17.1	0.31	10.6	0.50	3.6	1.48	5.4	0.99
Nurses, Licensed	29.9	180.9	0.17	83.9	0.36	30.9	0.97	31.3	0.95
Ancillary Nursing Personnel	7.3	35.0	0.21	17.6	0.42	10.3	0.71	10.1	0.73
All Other Personnel	73.8	419.6	0.18	215.9	0.34	81.4	0.91	69.1	1.07
Total FTEs	116.3	652.6	0.18	328.1	0.35	126.2	0.92	115.9	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	30.1	16.6	1.81	21.5	1.40	21.2	1.42	29.2	1.03
Nurses, Licensed	168.8	175.7	0.96	169.8	0.99	183.7	0.92	170.0	0.99
Ancillary Nursing Personnel	41.4	34.0	1.22	35.6	1.16	61.4	0.67	54.9	0.75
All Other Personnel	417.1	407.4	1.02	436.8	0.95	483.0	0.86	375.7	1.11
Total FTEs	657.4	633.7	1.04	663.8	0.99	749.3	0.88	629.8	1.04

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 701
 Inpatient Days 2,050

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 5
 Discharges 146
 Inpatient Days 1,801

Newborn Nursery:
 Bassinets 6
 Total Births 79
 Newborn Days 144

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	21	537	1,625	21.2%	4.5	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	16	23	0.0%	0.1	1.4
Obstetrics	1	2	91	192	26.3%	0.5	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	55	210	28.8%	0.6	3.8
Cardiac Intensive Unit	1	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	4	5.3	Radiological Services Personnel	6	3	7.6
Physicians & Dentists	1	0	1.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	0	2.0
Registered Nurses	15	23	29.0	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	2	2.9
Licensed Practical Nurses	0	1	0.9	Physical Therapy Assistants/Aides	4	0	4.0
Ancillary Nursing Personnel	4	6	7.3	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	1	0.3
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	5	2	6.2	Social Workers	2	0	2.0
Pharmacy Personnel	3	0	3.0	All Other Health Professionals	5	4	7.2
Clinical Laboratory Personnel	3	4	5.3	All Other Personnel	10	36	28.4
Surgical Personnel	2	0	2.0				
				Total	69	86	116.3

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$12,284,402	51.7%	41.4%	1.25	44.6%	1.16	48.8%	1.06	49.4%	1.05
Medical Assistance	\$2,683,717	11.3%	10.3%	1.10	8.7%	1.30	8.1%	1.39	11.9%	0.95
Commercial	\$7,557,701	31.8%	41.8%	0.76	40.5%	0.79	36.0%	0.88	33.2%	0.96
All Other	\$1,245,353	5.2%	6.5%	0.81	6.1%	0.86	7.2%	0.73	5.5%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,135,852	17.4%	25.6%	0.68	25.0%	0.70	24.5%	0.71	19.0%	0.92
Medical Assistance	\$1,772,264	7.5%	7.7%	0.97	6.3%	1.18	4.8%	1.55	7.3%	1.03
Commercial	\$451,269	1.9%	10.6%	0.18	6.5%	0.29	8.1%	0.23	1.8%	1.08
Charity Care	\$76,748	0.3%	1.6%	0.20	1.4%	0.23	1.0%	0.32	0.6%	0.56
All Other	\$294,358	1.2%	1.4%	0.88	1.5%	0.83	1.5%	0.83	1.1%	1.16
Total Deductions	\$6,730,491	28.3%	47.0%	0.60	40.6%	0.70	39.9%	0.71	29.7%	0.95
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.1%	4.5%	0.46	3.6%	0.58	2.2%	0.95	2.2%	0.95
Net Gains/Losses as % of Net Income		2.1%	20.7%	0.10	18.4%	0.11	1.0%	2.09	0.7%	2.84
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,794,349	58.6%	47.5%	1.23	51.6%	1.14	50.0%	1.17	55.9%	1.05
Supplies & Services	\$4,949,495	33.0%	40.1%	0.82	37.5%	0.88	36.2%	0.91	36.0%	0.91
Capital Component	\$658,226	4.4%	9.0%	0.49	7.3%	0.60	10.0%	0.44	4.2%	1.04
Bad Debt	\$609,165	4.1%	3.5%	1.16	3.6%	1.13	3.8%	1.07	3.9%	1.05
Fiscal Statistics										
Operating Margin (%)		13.8%	5.9%	2.33	9.5%	1.45	8.7%	1.58	15.3%	0.90
Total Hospital Net Income (%)		14.0%	7.3%	1.92	11.4%	1.23	8.7%	1.61	15.4%	0.91
Return on Equity (%)		26.4%	6.1%	4.33	10.1%	2.62	10.7%	2.47	32.3%	0.82
Current Ratio		5.3	3.0	1.76	3.2	1.65	2.1	2.52	5.6	0.94
Days in Net Patient Accounts Receivable		58.5	51.6	1.13	56.6	1.03	55.7	1.05	43.7	1.34
Average Payment Period		31.5	51.3	0.61	46.1	0.68	58.1	0.54	25.7	1.23
Equity Financing (%)		93.2%	60.2%	1.55	68.2%	1.37	37.8%	2.46	95.3%	0.98
Long-Term Debt to Equity Ratio		0.0	0.4	0.02	0.3	0.03	1.1	0.01	0.0	0.57
Times Interest Earned		493.1	6.1	80.83	14.3	34.48	4.8	102.72	408.9	1.21
Total Asset Turnover		1.9	0.8	2.35	0.9	2.09	1.2	1.57	2.1	0.90
Average Age of Plant (Years)		13.3	8.6	1.55	7.9	1.69	9.4	1.42	13.9	0.96
Increase (Decrease) Total Net Patient Revenue		3.2%	6.2%	0.52	11.9%	0.27	10.8%	0.30	9.3%	0.34
Outpatient Gross Revenue (% of Total GPR)		68.2%	48.0%	1.42	56.5%	1.21	59.5%	1.15	68.3%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,644		\$10,323	0.74	\$8,061	0.95	\$7,850	0.97	\$6,901	1.11
Inpatient Net Revenue per Day	\$1,682		\$2,382	0.71	\$2,035	0.83	\$2,060	0.82	\$1,464	1.15
Outpatient Net Revenue per Visit	\$317		\$450	0.70	\$507	0.62	\$446	0.71	\$296	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$23,771,173	Cash & Cash Equivalents	\$2,917,013	Current Liabilities	\$1,242,559
Less Deductions	\$6,730,491	Net Patient Receivables	\$2,733,134	Long-Term Debt	\$65,424
Net Patient Revenue	\$17,040,682	Other Receivables	\$498,201	Other Liabilities	\$0
Plus Other Revenue	\$364,003			Subtotal	\$1,307,983
Total Revenue	\$17,404,684	Land, Buildings & Equipment (Net)	\$2,682,241	Unrestricted Fund Balance	\$8,612,234
Less Expenses	\$15,011,235	Other Assets	\$414,784	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$51,148			Total Liabilities & Fund Balance	\$9,920,217
Net Income	\$2,444,597	Total Assets	\$9,245,373		