

**059 Grant Regional Health Center Inc**  
 507 S Monroe St  
 Lancaster, WI 53813  
 608-723-2143

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Grant  
 Analysis Area: Southern (1)  
 Volume Group: 3

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	25.4%	59.2%	0.43	58.1%	0.44	47.0%	0.54	58.0%	0.44
Obstetrics	27.8%	41.5%	0.67	43.1%	0.64	26.1%	1.06	26.2%	1.06
Pediatrics	0.0%	52.2%	N/A	48.9%	N/A	11.5%	N/A	10.1%	0.00
Total Hospital	21.4%	57.2%	0.37	57.8%	0.37	40.9%	0.52	35.5%	0.60
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.8	31.4	0.12	31.9	0.12	7.3	0.52	4.1	0.94
Obstetrics	0.8	5.3	0.16	5.0	0.17	0.9	0.93	0.8	1.06
Pediatrics	0.0	2.2	N/A	1.8	N/A	0.1	N/A	0.1	0.00
Total Hospital	4.9	53.6	0.09	55.2	0.09	8.6	0.57	5.3	0.93
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.8	3.6	0.76	3.5	0.79	3.1	0.89	2.4	1.13
Obstetrics	2.1	2.4	0.88	1.9	1.11	2.4	0.88	2.2	0.95
Pediatrics	0.0	2.2	N/A	3.1	N/A	1.7	N/A	1.5	0.00
Total Hospital	2.6	4.3	0.60	4.3	0.60	3.0	0.86	2.5	1.04
<b>Surgical Operations</b>									
Inpatient	89	1,903	0.05	1,703	0.05	256	0.35	124	0.72
Outpatient	938	4,240	0.22	5,219	0.18	1,251	0.75	963	0.97
Inpatient as % of All Surgeries	8.7%	31.0%	0.28	24.6%	0.35	17.0%	0.51	11.4%	0.76
<b>Outpatient Visits</b>									
Non-Emergency Visits	22,829	89,386	0.26	124,955	0.18	28,175	0.81	23,224	0.98
Emergency Visits	2,486	15,537	0.16	15,019	0.17	5,846	0.43	4,965	0.50
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.0	17.1	0.12	15.6	0.13	4.9	0.41	1.0	2.00
Nurses, Licensed	32.1	180.9	0.18	193.9	0.17	45.2	0.71	35.5	0.90
Ancillary Nursing Personnel	8.2	35.0	0.24	33.7	0.24	10.2	0.81	6.5	1.27
All Other Personnel	85.9	419.6	0.20	519.4	0.17	117.7	0.73	84.5	1.02
Total FTEs	128.3	652.6	0.20	762.7	0.17	178.0	0.72	127.5	1.01
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	9.8	16.6	0.59	12.7	0.77	17.6	0.56	4.6	2.14
Nurses, Licensed	157.8	175.7	0.90	157.8	1.00	164.0	0.96	163.3	0.97
Ancillary Nursing Personnel	40.4	34.0	1.19	27.4	1.47	37.0	1.09	29.9	1.35
All Other Personnel	422.1	407.4	1.04	422.8	1.00	427.0	0.99	388.5	1.09
Total FTEs	630.2	633.7	0.99	620.7	1.02	645.6	0.98	586.4	1.07

**Total Hospital:**  
 Beds Set Up & Staffed 23  
 Discharges 697  
 Inpatient Days 1,799

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 2  
 Discharges 35  
 Inpatient Days 143

**Newborn Nursery:**  
 Bassinets 3  
 Total Births 145  
 Newborn Days 269

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	15	504	1,388	25.4%	3.8	2.8
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	1	22	79	21.6%	0.2	3.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	1	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	3	144	304	27.8%	0.8	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	3	27	45	4.1%	0.1	1.7
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	3	1	3.7
Physicians & Dentists	1	0	1.0	Respiratory Therapists	0	1	0.9
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	1	0.5
Registered Nurses	20	14	29.4	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	0	4.0
Licensed Practical Nurses	1	0	1.0	Physical Therapy Assistants/Aides	4	3	5.3
Ancillary Nursing Personnel	4	7	8.2	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	1	1.7	Psychologists	0	0	0.0
Medical Records Personnel	6	2	7.4	Social Workers	0	1	0.9
Pharmacy Personnel	2	1	2.2	All Other Health Professionals	3	0	3.0
Clinical Laboratory Personnel	3	6	7.0	All Other Personnel	40	11	46.4
Surgical Personnel	0	1	0.8	<b>Total</b>	<b>97</b>	<b>50</b>	<b>128.3</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$10,037,406	47.6%	41.4%	1.15	38.5%	1.24	40.9%	1.16	47.9%	0.99
Medical Assistance	\$1,559,844	7.4%	10.3%	0.72	8.2%	0.90	9.6%	0.77	7.2%	1.02
Commercial	\$8,145,115	38.6%	41.8%	0.92	46.1%	0.84	44.6%	0.87	39.3%	0.98
All Other	\$1,334,052	6.3%	6.5%	0.97	7.2%	0.88	4.9%	1.29	5.5%	1.15
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$4,474,924	21.2%	25.6%	0.83	22.5%	0.94	17.1%	1.24	21.0%	1.01
Medical Assistance	\$946,259	4.5%	7.7%	0.58	6.2%	0.72	5.5%	0.82	4.5%	1.00
Commercial	\$1,691,126	8.0%	10.6%	0.76	12.5%	0.64	9.5%	0.84	8.6%	0.93
Charity Care	\$105,339	0.5%	1.6%	0.31	1.8%	0.28	0.9%	0.56	0.3%	1.50
All Other	\$68,645	0.3%	1.4%	0.23	1.9%	0.17	0.7%	0.47	0.3%	1.04
Total Deductions	\$7,286,292	34.6%	47.0%	0.74	45.0%	0.77	33.6%	1.03	34.7%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.4%	4.5%	0.74	8.5%	0.39	3.4%	0.99	3.8%	0.89
Net Gains/Losses as % of Net Income		56.2%	20.7%	2.72	26.0%	2.16	15.2%	3.70	-8.7%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$7,328,064	53.3%	47.5%	1.12	49.7%	1.07	50.5%	1.06	51.9%	1.03
Supplies & Services	\$4,457,609	32.4%	40.1%	0.81	39.5%	0.82	36.6%	0.89	33.5%	0.97
Capital Component	\$1,690,886	12.3%	9.0%	1.37	8.0%	1.54	8.4%	1.47	12.6%	0.97
Bad Debt	\$263,215	1.9%	3.5%	0.55	2.8%	0.68	4.6%	0.42	2.0%	0.98
<b>Fiscal Statistics</b>										
Operating Margin (%)		3.7%	5.9%	0.63	7.0%	0.53	10.3%	0.36	4.0%	0.93
Total Hospital Net Income (%)		8.1%	7.3%	1.11	9.2%	0.88	11.9%	0.68	3.7%	2.20
Return on Equity (%)		5.6%	6.1%	0.92	7.8%	0.72	9.4%	0.60	2.5%	2.23
Current Ratio		2.0	3.0	0.67	2.5	0.80	4.7	0.43	2.3	0.86
Days in Net Patient Accounts Receivable		46.4	51.6	0.90	46.9	0.99	60.8	0.76	43.1	1.08
Average Payment Period		40.8	51.3	0.79	50.3	0.81	45.1	0.90	38.1	1.07
Equity Financing (%)		59.6%	60.2%	0.99	51.0%	1.17	58.0%	1.03	56.6%	1.05
Long-Term Debt to Equity Ratio		0.6	0.4	1.41	0.7	0.81	0.4	1.41	0.7	0.87
Times Interest Earned		3.3	6.1	0.53	7.5	0.43	7.7	0.42	1.9	1.67
Total Asset Turnover		0.7	0.8	0.83	0.8	0.83	0.8	0.83	0.7	0.96
Average Age of Plant (Years)		8.9	8.6	1.03	9.4	0.95	8.4	1.06	8.2	1.09
Increase (Decrease) Total Net Patient Revenue		1.6%	6.2%	0.25	9.2%	0.17	13.3%	0.12	2.5%	0.63
Outpatient Gross Revenue (% of Total GPR)		75.8%	48.0%	1.58	47.1%	1.61	69.0%	1.10	75.5%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$5,432	\$10,323	0.53	\$11,083	0.49	\$6,776	0.80	\$4,655	1.17	
Inpatient Net Revenue per Day	\$2,047	\$2,382	0.86	\$2,562	0.80	\$2,010	1.02	\$1,831	1.12	
Outpatient Net Revenue per Visit	\$388	\$450	0.86	\$335	1.16	\$442	0.88	\$347	1.12	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$21,076,417	Cash & Cash Equivalents	\$30,605	Current Liabilities	\$1,442,904
Less Deductions	\$7,286,292	Net Patient Receivables	\$1,753,300	Long-Term Debt	\$7,234,069
Net Patient Revenue	\$13,790,125	Other Receivables	\$149,081	Other Liabilities	\$0
Plus Other Revenue	\$478,076			Subtotal	\$8,676,973
Total Revenue	\$14,268,201	Land, Buildings & Equipment (Net)	\$8,421,366	Unrestricted Fund Balance	\$12,817,867
Less Expenses	\$13,739,774	Other Assets	\$11,140,488	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$678,215			Total Liabilities & Fund Balance	\$21,494,840
Net Income	\$1,206,642	Total Assets	\$21,494,840		