

063 St Mary's Hospital Medical Center
 707 S Mills St
 Madison, WI 53715
 608-251-6100

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	83.9%	59.2%	1.42	58.1%	1.44	69.4%	1.21	81.6%	1.03
Obstetrics	71.8%	41.5%	1.73	43.1%	1.67	51.3%	1.40	70.3%	1.02
Pediatrics	51.1%	52.2%	0.98	48.9%	1.05	40.6%	1.26	54.1%	0.95
Total Hospital	76.5%	57.2%	1.34	57.8%	1.32	65.1%	1.18	75.6%	1.01
Average Census (Patients)									
Adult Medical-Surgical	107.4	31.4	3.42	31.9	3.37	105.1	1.02	104.4	1.03
Obstetrics	32.3	5.3	6.10	5.0	6.46	16.7	1.93	32.3	1.00
Pediatrics	6.1	2.2	2.79	1.8	3.41	4.0	1.53	6.5	0.95
Total Hospital	258.7	53.6	4.83	55.2	4.69	194.0	1.33	250.9	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	2.3	3.6	0.65	3.5	0.67	3.8	0.61	2.4	0.99
Obstetrics	1.3	2.4	0.54	1.9	0.68	2.4	0.54	1.3	1.00
Pediatrics	2.0	2.2	0.92	3.1	0.65	2.9	0.70	2.0	1.03
Total Hospital	4.3	4.3	1.00	4.3	1.00	4.7	0.91	4.0	1.06
Surgical Operations									
Inpatient	7,885	1,903	4.14	1,703	4.63	7,008	1.13	7,828	1.01
Outpatient	615	4,240	0.15	5,219	0.12	12,695	0.05	873	0.70
Inpatient as % of All Surgeries	92.8%	31.0%	2.99	24.6%	3.77	35.6%	2.61	90.0%	1.03
Outpatient Visits									
Non-Emergency Visits	61,548	89,386	0.69	124,955	0.49	291,470	0.21	58,362	1.05
Emergency Visits	34,015	15,537	2.19	15,019	2.26	38,407	0.89	33,231	1.02
Full-Time Equivalents (FTEs)									
Administrators	42.0	17.1	2.46	15.6	2.69	44.5	0.94	4.0	10.51
Nurses, Licensed	780.8	180.9	4.32	193.9	4.03	623.4	1.25	601.2	1.30
Ancillary Nursing Personnel	126.8	35.0	3.62	33.7	3.76	122.5	1.03	46.8	2.71
All Other Personnel	907.1	419.6	2.16	519.4	1.75	1,378.7	0.66	1,094.1	0.83
Total FTEs	1,856.7	652.6	2.85	762.7	2.43	2,169.1	0.86	1,746.2	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	12.8	16.6	0.77	12.7	1.00	13.3	0.96	1.3	9.86
Nurses, Licensed	236.9	175.7	1.35	157.8	1.50	185.8	1.28	194.4	1.22
Ancillary Nursing Personnel	38.5	34.0	1.13	27.4	1.40	36.5	1.05	15.1	2.54
All Other Personnel	275.2	407.4	0.68	422.8	0.65	410.9	0.67	353.7	0.78
Total FTEs	563.4	633.7	0.89	620.7	0.91	646.4	0.87	564.5	1.00

Total Hospital:
 Beds Set Up & Staffed 338
 Discharges 22,063
 Inpatient Days 94,426

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 30
 Total Births 3,486
 Newborn Days 6,654

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	128	16,797	39,197	83.9%	107.4	2.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	1,110	2,240	51.1%	6.1	2.0
Obstetrics	1	45	9,093	11,792	71.8%	32.3	1.3
Psychiatric	1	22	632	5,497	68.5%	15.1	8.7
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	14	1,526	3,840	75.1%	10.5	2.5
Cardiac Intensive Unit	1	12	1,572	3,291	75.1%	9.0	2.1
Pediatric Intensive Care	1	6	0	578	26.4%	1.6	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	68	6,357	20,395	82.2%	55.9	3.2
Neonatal Intensive/Intermediate Care	1	31	461	7,884	69.7%	21.6	17.1
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	42	1	42.0	Radiological Services Personnel	41	49	62.1
Physicians & Dentists	0	6	2.1	Respiratory Therapists	15	19	25.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	6	11	9.1
Registered Nurses	356	658	750.3	Occupational Therapy Assistants/Aides	0	2	1.3
Certified Nurse Midwives	0	0	0.0	Physical Therapists	10	14	15.7
Licensed Practical Nurses	13	29	30.0	Physical Therapy Assistants/Aides	5	12	9.1
Ancillary Nursing Personnel	60	119	126.8	Recreational Therapists	1	1	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	9	9.3
Nurse Practitioners	0	1	0.6	Psychologists	0	0	0.0
Medical Records Personnel	8	30	16.6	Social Workers	15	17	20.7
Pharmacy Personnel	25	30	39.4	All Other Health Professionals	104	109	146.6
Clinical Laboratory Personnel	41	31	57.1	All Other Personnel	328	298	457.9
Surgical Personnel	17	26	33.9	Total	1,092	1,472	1,856.7

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$251,849,465	46.4%	41.4%	1.12	38.5%	1.21	41.2%	1.13	46.2%	1.01
Medical Assistance	\$45,909,118	8.5%	10.3%	0.82	8.2%	1.03	10.4%	0.81	7.3%	1.16
Commercial	\$224,165,482	41.3%	41.8%	0.99	46.1%	0.90	41.2%	1.00	43.1%	0.96
All Other	\$20,676,782	3.8%	6.5%	0.59	7.2%	0.53	7.1%	0.54	3.5%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$135,347,001	24.9%	25.6%	0.97	22.5%	1.11	25.9%	0.96	25.0%	1.00
Medical Assistance	\$31,729,635	5.8%	7.7%	0.76	6.2%	0.94	7.8%	0.75	4.8%	1.21
Commercial	\$29,685,712	5.5%	10.6%	0.52	12.5%	0.44	11.3%	0.48	6.2%	0.88
Charity Care	\$8,359,898	1.5%	1.6%	0.96	1.8%	0.86	1.8%	0.86	1.4%	1.09
All Other	\$5,553,837	1.0%	1.4%	0.73	1.9%	0.54	1.6%	0.64	0.5%	2.01
Total Deductions	\$210,676,082	38.8%	47.0%	0.83	45.0%	0.86	48.5%	0.80	38.0%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.3%	4.5%	0.06	8.5%	0.03	5.3%	0.05	0.8%	0.33
Net Gains/Losses as % of Net Income		22.7%	20.7%	1.10	26.0%	0.87	18.3%	1.24	31.7%	0.72
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$142,225,389	50.1%	47.5%	1.05	49.7%	1.01	45.7%	1.10	46.9%	1.07
Supplies & Services	\$111,035,587	39.1%	40.1%	0.97	39.5%	0.99	42.9%	0.91	40.1%	0.97
Capital Component	\$23,012,001	8.1%	9.0%	0.90	8.0%	1.01	7.9%	1.03	9.6%	0.84
Bad Debt	\$7,881,843	2.8%	3.5%	0.79	2.8%	0.99	3.5%	0.79	3.3%	0.83
Fiscal Statistics										
Operating Margin (%)		14.6%	5.9%	2.48	7.0%	2.09	5.7%	2.57	11.0%	1.32
Total Hospital Net Income (%)		18.2%	7.3%	2.49	9.2%	1.97	6.9%	2.63	15.4%	1.18
Return on Equity (%)		13.7%	6.1%	2.24	7.8%	1.75	6.1%	2.24	11.8%	1.16
Current Ratio		1.9	3.0	0.62	2.5	0.74	2.9	0.64	1.3	1.43
Days in Net Patient Accounts Receivable		35.7	51.6	0.69	46.9	0.76	46.7	0.76	37.9	0.94
Average Payment Period		41.6	51.3	0.81	50.3	0.83	51.3	0.81	51.2	0.81
Equity Financing (%)		61.3%	60.2%	1.02	51.0%	1.20	60.4%	1.01	55.4%	1.11
Long-Term Debt to Equity Ratio		0.5	0.4	1.25	0.7	0.72	0.4	1.25	0.6	0.78
Times Interest Earned		16.6	6.1	2.71	7.5	2.21	7.0	2.36	7.9	2.10
Total Asset Turnover		0.7	0.8	0.90	0.8	0.90	0.9	0.80	0.7	0.99
Average Age of Plant (Years)		13.5	8.6	1.57	9.4	1.44	9.9	1.37	12.8	1.06
Increase (Decrease) Total Net Patient Revenue		13.0%	6.2%	2.10	9.2%	1.42	5.7%	2.29	7.7%	1.68
Outpatient Gross Revenue (% of Total GPR)		21.5%	48.0%	0.45	47.1%	0.46	42.2%	0.51	18.9%	1.14
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,831	\$10,323	1.15	\$11,083	1.07	\$11,980	0.99	\$10,433	1.13	
Inpatient Net Revenue per Day	\$2,764	\$2,382	1.16	\$2,562	1.08	\$2,574	1.07	\$2,580	1.07	
Outpatient Net Revenue per Visit	\$742	\$450	1.65	\$335	2.21	\$413	1.80	\$626	1.18	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$542,600,848	Cash & Cash Equivalents	\$18,723,417	Current Liabilities	\$31,122,605
Less Deductions	\$210,676,082	Net Patient Receivables	\$32,434,157	Long-Term Debt	\$141,614,317
Net Patient Revenue	\$331,924,766	Other Receivables	\$1,062,516	Other Liabilities	\$5,544,998
Plus Other Revenue	\$923,973			Subtotal	\$178,281,920
Total Revenue	\$332,848,739	Land, Buildings & Equipment (Net)	\$154,446,037	Unrestricted Fund Balance	\$282,297,650
Less Expenses	\$284,154,819	Other Assets	\$253,913,444	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$14,334,484			Total Liabilities & Fund Balance	\$460,579,571
Net Income	\$63,028,403	Total Assets	\$460,579,571		