

069 Saint Joseph's Hospital
 611 St Joseph Ave
 Marshfield, WI 54449
 715-387-1713

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	75.2%	59.2%	1.27	63.6%	1.18	69.4%	1.08	75.4%	1.00
Obstetrics	89.5%	41.5%	2.16	40.4%	2.22	51.3%	1.75	105.6%	0.85
Pediatrics	81.3%	52.2%	1.56	45.9%	1.77	40.6%	2.00	94.2%	0.86
Total Hospital	77.4%	57.2%	1.35	61.0%	1.27	65.1%	1.19	82.7%	0.94
Average Census (Patients)									
Adult Medical-Surgical	135.4	31.4	4.31	25.6	5.29	105.1	1.29	135.8	1.00
Obstetrics	9.8	5.3	1.86	3.6	2.74	16.7	0.59	11.6	0.85
Pediatrics	12.2	2.2	5.54	1.1	11.08	4.0	3.05	14.1	0.86
Total Hospital	247.0	53.6	4.61	44.5	5.55	194.0	1.27	263.8	0.94
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.6	0.98	3.5	1.01	3.8	0.93	3.6	0.98
Obstetrics	1.6	2.4	0.68	2.1	0.78	2.4	0.68	2.5	0.67
Pediatrics	2.7	2.2	1.21	2.6	1.02	2.9	0.91	3.0	0.88
Total Hospital	5.0	4.3	1.17	4.0	1.25	4.7	1.07	5.2	0.96
Surgical Operations									
Inpatient	6,685	1,903	3.51	1,384	4.83	7,008	0.95	7,343	0.91
Outpatient	1,348	4,240	0.32	1,849	0.73	12,695	0.11	1,336	1.01
Inpatient as % of All Surgeries	83.2%	31.0%	2.68	42.8%	1.94	35.6%	2.34	84.6%	0.98
Outpatient Visits									
Non-Emergency Visits	65,074	89,386	0.73	68,969	0.94	291,470	0.22	64,198	1.01
Emergency Visits	19,332	15,537	1.24	11,890	1.63	38,407	0.50	18,265	1.06
Full-Time Equivalents (FTEs)									
Administrators	16.0	17.1	0.94	14.3	1.12	44.5	0.36	52.0	0.31
Nurses, Licensed	645.3	180.9	3.57	145.3	4.44	623.4	1.04	669.6	0.96
Ancillary Nursing Personnel	143.8	35.0	4.11	33.5	4.29	122.5	1.17	147.8	0.97
All Other Personnel	1,136.9	419.6	2.71	377.2	3.01	1,378.7	0.82	1,146.7	0.99
Total FTEs	1,941.9	652.6	2.98	570.2	3.41	2,169.1	0.90	2,016.1	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.2	16.6	0.31	15.8	0.33	13.3	0.39	16.2	0.32
Nurses, Licensed	210.5	175.7	1.20	160.0	1.32	185.8	1.13	208.4	1.01
Ancillary Nursing Personnel	46.9	34.0	1.38	36.9	1.27	36.5	1.28	46.0	1.02
All Other Personnel	370.8	407.4	0.91	415.4	0.89	410.9	0.90	357.0	1.04
Total FTEs	633.4	633.7	1.00	628.1	1.01	646.4	0.98	627.6	1.01

Total Hospital:
 Beds Set Up & Staffed 319
 Discharges 17,967
 Inpatient Days 90,142

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 18
 Total Births 1,204
 Newborn Days 2,226

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	180	14,044	49,423	75.2%	135.4	3.5
Orthopedic	1	29	3,646	9,107	86.0%	25.0	2.5
Rehabilitation & Physical Medicine	1	12	344	3,324	75.9%	9.1	9.7
Hospice	1	5	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	15	1,677	4,449	81.3%	12.2	2.7
Obstetrics	1	11	2,196	3,595	89.5%	9.8	1.6
Psychiatric	1	7	347	2,771	108.5%	7.6	8.0
Alcoholism/chemical dependency	1	7	495	3,326	130.2%	9.1	6.7
ICU/CCU							
Medical-Surgical Intensive Care	1	21	1,587	4,303	56.1%	11.8	2.7
Cardiac Intensive Unit	1	9	1,374	2,868	87.3%	7.9	2.1
Pediatric Intensive Care	1	5	476	1,280	70.1%	3.5	2.7
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	18	337	5,628	85.7%	15.4	16.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	0	16.0	Radiological Services Personnel	57	3	59.6
Physicians & Dentists	0	0	0.0	Respiratory Therapists	32	8	38.4
Medical & Dental Residents	0	0	0.0	Occupational Therapists	9	2	10.7
Registered Nurses	583	145	630.9	Occupational Therapy Assistants/Aides	2	3	3.9
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	6	14.7
Licensed Practical Nurses	9	5	13.4	Physical Therapy Assistants/Aides	8	0	8.0
Ancillary Nursing Personnel	130	59	143.8	Recreational Therapists	1	2	2.4
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	8	0	8.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	6	1	6.6	Social Workers	10	0	10.0
Pharmacy Personnel	64	5	66.8	All Other Health Professionals	115	18	125.5
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	664	135	748.4
Surgical Personnel	33	1	33.8	Total	1,759	393	1,941.9

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$238,711,012	51.1%	41.4%	1.23	47.9%	1.07	41.2%	1.24	50.1%	1.02
Medical Assistance	\$45,890,144	9.8%	10.3%	0.95	9.3%	1.06	10.4%	0.94	10.6%	0.93
Commercial	\$164,468,196	35.2%	41.8%	0.84	37.4%	0.94	41.2%	0.85	34.9%	1.01
All Other	\$18,272,179	3.9%	6.5%	0.60	5.4%	0.72	7.1%	0.55	4.5%	0.87
Deductions as % of Total Gross Patient Revenue										
Medicare	\$131,020,358	28.0%	25.6%	1.10	27.4%	1.02	25.9%	1.08	27.0%	1.04
Medical Assistance	\$32,684,858	7.0%	7.7%	0.91	6.6%	1.06	7.8%	0.90	7.4%	0.95
Commercial	\$18,049,904	3.9%	10.6%	0.36	4.7%	0.82	11.3%	0.34	3.3%	1.18
Charity Care	\$9,703,197	2.1%	1.6%	1.30	1.9%	1.09	1.8%	1.15	1.8%	1.17
All Other	\$839,386	0.2%	1.4%	0.13	0.5%	0.36	1.6%	0.11	0.5%	0.33
Total Deductions	\$192,297,703	41.1%	47.0%	0.88	41.1%	1.00	48.5%	0.85	39.9%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.5%	4.5%	0.34	2.6%	0.58	5.3%	0.29	1.5%	1.02
Net Gains/Losses as % of Net Income		-17.6%	20.7%	N/A	8.4%	N/A	18.3%	N/A	-56.6%	0.31
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$118,925,035	46.7%	47.5%	0.98	46.9%	1.00	45.7%	1.02	46.0%	1.02
Supplies & Services	\$111,784,750	43.9%	40.1%	1.10	41.7%	1.05	42.9%	1.02	44.7%	0.98
Capital Component	\$20,151,334	7.9%	9.0%	0.88	8.6%	0.92	7.9%	1.00	7.7%	1.03
Bad Debt	\$3,530,815	1.4%	3.5%	0.40	2.8%	0.50	3.5%	0.40	1.7%	0.84
Fiscal Statistics										
Operating Margin (%)		8.9%	5.9%	1.51	6.1%	1.46	5.7%	1.56	9.2%	0.96
Total Hospital Net Income (%)		7.7%	7.3%	1.05	6.7%	1.15	6.9%	1.11	6.1%	1.26
Return on Equity (%)		10.5%	6.1%	1.72	6.0%	1.75	6.1%	1.72	8.8%	1.19
Current Ratio		2.3	3.0	0.77	2.3	1.01	2.9	0.80	2.5	0.94
Days in Net Patient Accounts Receivable		70.8	51.6	1.37	65.7	1.08	46.7	1.52	48.4	1.46
Average Payment Period		55.5	51.3	1.08	55.5	1.00	51.3	1.08	51.1	1.09
Equity Financing (%)		79.0%	60.2%	1.31	63.9%	1.24	60.4%	1.31	78.0%	1.01
Long-Term Debt to Equity Ratio		0.0	0.4	0.09	0.4	0.09	0.4	0.09	0.1	0.71
Times Interest Earned		32.9	6.1	5.40	6.2	5.31	7.0	4.70	20.4	1.61
Total Asset Turnover		1.4	0.8	1.73	0.9	1.54	0.9	1.54	1.5	0.93
Average Age of Plant (Years)		13.4	8.6	1.56	9.8	1.37	9.9	1.35	13.9	0.96
Increase (Decrease) Total Net Patient Revenue		-1.1%	6.2%	N/A	9.7%	N/A	5.7%	N/A	3.5%	N/A
Outpatient Gross Revenue (% of Total GPR)		19.4%	48.0%	0.41	48.7%	0.40	42.2%	0.46	17.9%	1.09
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$12,577	\$10,323	1.22	\$9,502	1.32	\$11,980	1.05	\$12,375	1.02
Inpatient Net Revenue per Day		\$2,507	\$2,382	1.05	\$2,336	1.07	\$2,574	0.97	\$2,371	1.06
Outpatient Net Revenue per Visit		\$581	\$450	1.29	\$467	1.25	\$413	1.41	\$604	0.96

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$467,341,531	Cash & Cash Equivalents	\$12,451,353	Current Liabilities	\$36,514,724
Less Deductions	\$192,297,703	Net Patient Receivables	\$53,349,757	Long-Term Debt	\$5,988,471
Net Patient Revenue	\$275,043,828	Other Receivables	\$4,023,927	Other Liabilities	\$0
Plus Other Revenue	\$4,242,828			Subtotal	\$42,503,195
Total Revenue	\$279,286,656	Land, Buildings & Equipment (Net)	\$86,142,109	Unrestricted Fund Balance	\$159,627,226
Less Expenses	\$254,391,934	Other Assets	\$46,163,275	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,728,781			Total Liabilities & Fund Balance	\$202,130,421
Net Income	\$21,165,941	Total Assets	\$202,130,421		