

070 Mile Bluff Medical Center
 1050 Division St
 Mauston, WI 53948
 608-847-6161

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Juneau
 Analysis Area: North Central (6)
 Volume Group: 4

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	62.7%	59.2%	1.06	63.6%	0.99	51.2%	1.22	64.3%	0.98
Obstetrics	31.1%	41.5%	0.75	40.4%	0.77	31.9%	0.97	34.1%	0.91
Pediatrics	0.0%	52.2%	N/A	45.9%	N/A	10.7%	N/A	0.0%	N/A
Total Hospital	59.5%	57.2%	1.04	61.0%	0.98	47.8%	1.25	61.4%	0.97
Average Census (Patients)									
Adult Medical-Surgical	20.7	31.4	0.66	25.6	0.81	11.9	1.74	21.2	0.98
Obstetrics	1.2	5.3	0.23	3.6	0.35	1.6	0.78	1.4	0.91
Pediatrics	0.0	2.2	N/A	1.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	22.0	53.6	0.41	44.5	0.50	15.9	1.39	22.7	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.6	0.96	3.5	0.99	3.2	1.08	3.6	0.97
Obstetrics	2.1	2.4	0.86	2.1	0.99	2.1	0.99	2.2	0.92
Pediatrics	0.0	2.2	N/A	2.6	N/A	1.6	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.78	4.0	0.84	3.2	1.05	3.5	0.96
Surgical Operations									
Inpatient	575	1,903	0.30	1,384	0.42	462	1.24	626	0.92
Outpatient	1,244	4,240	0.29	1,849	0.67	1,992	0.62	1,131	1.10
Inpatient as % of All Surgeries	31.6%	31.0%	1.02	42.8%	0.74	18.8%	1.68	35.6%	0.89
Outpatient Visits									
Non-Emergency Visits	79,457	89,386	0.89	68,969	1.15	45,630	1.74	92,891	0.86
Emergency Visits	13,786	15,537	0.89	11,890	1.16	9,489	1.45	14,979	0.92
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.1	0.18	14.3	0.21	10.9	0.28	2.2	1.35
Nurses, Licensed	74.5	180.9	0.41	145.3	0.51	68.2	1.09	74.5	1.00
Ancillary Nursing Personnel	23.1	35.0	0.66	33.5	0.69	13.6	1.70	24.5	0.94
All Other Personnel	316.9	419.6	0.76	377.2	0.84	197.3	1.61	279.9	1.13
Total FTEs	417.5	652.6	0.64	570.2	0.73	290.0	1.44	381.1	1.10
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.1	16.6	0.31	15.8	0.32	23.8	0.21	3.8	1.35
Nurses, Licensed	125.9	175.7	0.72	160.0	0.79	149.0	0.84	126.3	1.00
Ancillary Nursing Personnel	39.0	34.0	1.15	36.9	1.06	29.8	1.31	41.5	0.94
All Other Personnel	535.4	407.4	1.31	415.4	1.29	431.3	1.24	474.9	1.13
Total FTEs	705.4	633.7	1.11	628.1	1.12	633.9	1.11	646.5	1.09

Total Hospital:

Beds Set Up & Staffed 37
 Discharges 2,404
 Inpatient Days 8,041

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 4
 Total Births 200
 Newborn Days 380

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	33	2,185	7,554	62.7%	20.7	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	219	454	31.1%	1.2	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	4	3.0	Radiological Services Personnel	15	10	25.3
Physicians & Dentists	11	12	19.9	Respiratory Therapists	4	2	5.2
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	2	1.6
Registered Nurses	57	27	70.5	Occupational Therapy Assistants/Aides	1	1	1.6
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	3	4.3
Licensed Practical Nurses	2	0	2.0	Physical Therapy Assistants/Aides	3	1	3.3
Ancillary Nursing Personnel	8	25	23.1	Recreational Therapists	0	0	0.0
Physician Assistants	13	1	13.6	Dietitians & Nutritionists	2	1	2.5
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Medical Records Personnel	18	1	18.4	Social Workers	0	5	1.8
Pharmacy Personnel	5	2	7.0	All Other Health Professionals	39	27	52.6
Clinical Laboratory Personnel	0	14	8.3	All Other Personnel	103	79	147.5
Surgical Personnel	4	0	4.0				
				Total	291	217	417.5

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$39,850,397	46.6%	41.4%	1.12	47.9%	0.97	43.8%	1.06	45.7%	1.02
Medical Assistance	\$12,149,770	14.2%	10.3%	1.38	9.3%	1.53	8.6%	1.65	13.9%	1.02
Commercial	\$28,943,526	33.8%	41.8%	0.81	37.4%	0.90	40.6%	0.83	33.8%	1.00
All Other	\$4,650,816	5.4%	6.5%	0.84	5.4%	1.01	7.0%	0.78	6.6%	0.82
Deductions as % of Total Gross Patient Revenue										
Medicare	\$26,926,512	31.5%	25.6%	1.23	27.4%	1.15	25.1%	1.25	30.9%	1.02
Medical Assistance	\$9,810,316	11.5%	7.7%	1.49	6.6%	1.74	6.2%	1.85	10.8%	1.07
Commercial	\$1,779,410	2.1%	10.6%	0.20	4.7%	0.44	8.7%	0.24	2.7%	0.77
Charity Care	\$1,808,300	2.1%	1.6%	1.32	1.9%	1.11	1.4%	1.51	1.6%	1.29
All Other	\$542,717	0.6%	1.4%	0.45	0.5%	1.27	1.2%	0.53	0.5%	1.33
Total Deductions	\$40,867,255	47.7%	47.0%	1.02	41.1%	1.16	42.7%	1.12	46.5%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.3%	4.5%	0.06	2.6%	0.10	2.8%	0.10	0.6%	0.45
Net Gains/Losses as % of Net Income		9.6%	20.7%	0.47	8.4%	1.15	25.9%	0.37	3.4%	2.81
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,971,707	60.8%	47.5%	1.28	46.9%	1.30	52.0%	1.17	59.9%	1.02
Supplies & Services	\$10,084,897	23.6%	40.1%	0.59	41.7%	0.57	34.9%	0.68	23.4%	1.01
Capital Component	\$4,346,216	10.2%	9.0%	1.13	8.6%	1.18	9.1%	1.12	11.0%	0.93
Bad Debt	\$2,300,177	5.4%	3.5%	1.54	2.8%	1.92	4.1%	1.31	5.7%	0.94
Fiscal Statistics										
Operating Margin (%)		4.8%	5.9%	0.81	6.1%	0.78	6.3%	0.76	6.0%	0.79
Total Hospital Net Income (%)		5.3%	7.3%	0.72	6.7%	0.79	8.3%	0.63	6.2%	0.85
Return on Equity (%)		4.4%	6.1%	0.73	6.0%	0.74	6.0%	0.74	5.0%	0.89
Current Ratio		2.1	3.0	0.71	2.3	0.92	2.8	0.76	1.8	1.15
Days in Net Patient Accounts Receivable		62.1	51.6	1.20	65.7	0.95	56.8	1.09	66.9	0.93
Average Payment Period		71.3	51.3	1.39	55.5	1.28	60.3	1.18	83.8	0.85
Equity Financing (%)		43.6%	60.2%	0.72	63.9%	0.68	56.6%	0.77	39.8%	1.10
Long-Term Debt to Equity Ratio		1.0	0.4	2.40	0.4	2.40	0.6	1.60	1.1	0.87
Times Interest Earned		2.8	6.1	0.46	6.2	0.46	5.2	0.54	2.9	0.97
Total Asset Turnover		0.8	0.8	1.05	0.9	0.93	0.7	1.20	0.8	1.04
Average Age of Plant (Years)		10.8	8.6	1.25	9.8	1.10	9.1	1.18	10.1	1.06
Increase (Decrease) Total Net Patient Revenue		4.7%	6.2%	0.75	9.7%	0.48	7.7%	0.61	10.0%	0.47
Outpatient Gross Revenue (% of Total GPR)		62.8%	48.0%	1.31	48.7%	1.29	65.3%	0.96	61.5%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,486		\$10,323	0.63	\$9,502	0.68	\$6,558	0.99	\$6,520	0.99
Inpatient Net Revenue per Day	\$1,939		\$2,382	0.81	\$2,336	0.83	\$1,982	0.98	\$1,876	1.03
Outpatient Net Revenue per Visit	\$312		\$450	0.69	\$467	0.67	\$438	0.71	\$252	1.24

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$85,594,508	Cash & Cash Equivalents	\$4,178,346	Current Liabilities	\$7,797,053
Less Deductions	\$40,867,255	Net Patient Receivables	\$7,609,410	Long-Term Debt	\$22,395,806
Net Patient Revenue	\$44,727,253	Other Receivables	\$20,507	Other Liabilities	\$0
Plus Other Revenue	\$120,564			Subtotal	\$30,192,859
Total Revenue	\$44,847,817	Land, Buildings & Equipment (Net)	\$35,541,632	Unrestricted Fund Balance	\$23,358,295
Less Expenses	\$42,702,997	Other Assets	\$6,201,259	Restricted Fund Balance	\$2,809
Non-Operating Gains/Losses	\$228,725			Total Liabilities & Fund Balance	\$53,551,154
Net Income	\$2,373,545	Total Assets	\$53,551,154		