

**005 Franciscan Skemp Healthcare - Arcadia**  
 464 S St Josephs Ave  
 Arcadia, WI 54612  
 608-323-3341

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Trempealeau  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	8.3%	59.2%	0.14	45.9%	0.18	16.9%	0.49	7.5%	1.11
Obstetrics	6.1%	41.5%	0.15	42.3%	0.14	5.4%	1.13	6.5%	0.94
Pediatrics	1.5%	52.2%	0.03	29.8%	0.05	21.3%	0.07	1.2%	1.22
Total Hospital	6.8%	57.2%	0.12	46.0%	0.15	39.1%	0.17	6.6%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.7	31.4	0.05	13.2	0.13	1.9	0.87	1.5	1.11
Obstetrics	0.2	5.3	0.03	2.7	0.07	0.2	0.92	0.2	0.94
Pediatrics	0.0	2.2	0.01	0.8	0.04	1.0	0.03	0.0	1.22
Total Hospital	1.7	53.6	0.03	25.2	0.07	9.5	0.18	1.6	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.3	3.6	0.64	3.1	0.75	3.0	0.77	2.9	0.81
Obstetrics	1.3	2.4	0.54	2.4	0.54	1.8	0.72	1.7	0.76
Pediatrics	0.8	2.2	0.38	2.3	0.37	1.4	0.60	1.5	0.56
Total Hospital	2.4	4.3	0.56	3.6	0.67	9.0	0.27	2.5	0.98
<b>Surgical Operations</b>									
Inpatient	28	1,903	0.01	818	0.03	14	2.00	20	1.40
Outpatient	156	4,240	0.04	1,706	0.09	118	1.32	154	1.01
Inpatient as % of All Surgeries	15.2%	31.0%	0.49	32.4%	0.47	10.5%	1.45	11.5%	1.32
<b>Outpatient Visits</b>									
Non-Emergency Visits	21,889	89,386	0.24	38,767	0.56	8,715	2.51	21,471	1.02
Emergency Visits	1,616	15,537	0.10	8,058	0.20	1,418	1.14	1,659	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.3	17.1	0.07	6.2	0.20	2.4	0.52	2.3	0.54
Nurses, Licensed	10.9	180.9	0.06	111.3	0.10	23.8	0.46	13.3	0.82
Ancillary Nursing Personnel	2.2	35.0	0.06	24.4	0.09	8.8	0.24	1.0	2.21
All Other Personnel	22.6	419.6	0.05	258.4	0.09	42.1	0.54	27.4	0.82
Total FTEs	36.9	652.6	0.06	400.3	0.09	77.1	0.48	44.0	0.84
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	26.8	16.6	1.61	12.3	2.18	17.1	1.57	47.3	0.57
Nurses, Licensed	233.9	175.7	1.33	220.2	1.06	170.5	1.37	271.0	0.86
Ancillary Nursing Personnel	46.0	34.0	1.35	48.3	0.95	63.2	0.73	19.8	2.32
All Other Personnel	482.8	407.4	1.19	511.2	0.94	301.2	1.60	556.2	0.87
Total FTEs	789.5	633.7	1.25	792.0	1.00	552.0	1.43	894.3	0.88

**Total Hospital:**

Beds Set Up & Staffed 25  
 Discharges 257  
 Inpatient Days 620

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Beds Set Up & Staffed 2  
 Discharges 85  
 Inpatient Days 1,076

**Newborn Nursery:**

Bassinets 3  
 Total Births 52  
 Newborn Days 95

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	20	261	605	8.3%	1.7	2.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	2	13	11	1.5%	0.0	0.8
<b>Obstetrics</b>	1	3	52	67	6.1%	0.2	1.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	3	1.3	Radiological Services Personnel	0	4	2.0
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	1	0.2
Registered Nurses	5	6	9.4	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	1	0.3
Licensed Practical Nurses	0	4	1.5	Physical Therapy Assistants/Aides	0	1	0.4
Ancillary Nursing Personnel	0	4	2.2	Recreational Therapists	0	1	0.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.1
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	0	4	1.6	Social Workers	0	2	1.0
Pharmacy Personnel	0	1	0.1	All Other Health Professionals	0	4	1.5
Clinical Laboratory Personnel	1	3	2.8	All Other Personnel	0	36	11.9
Surgical Personnel	0	1	0.4				
				<b>Total</b>	<b>6</b>	<b>77</b>	<b>36.9</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$3,679,834	42.4%	41.4%	1.02	45.2%	0.94	56.2%	0.75	41.3%	1.03
Medical Assistance	\$1,031,253	11.9%	10.3%	1.15	8.6%	1.38	9.5%	1.25	9.8%	1.21
Commercial	\$3,692,039	42.5%	41.8%	1.02	38.5%	1.11	29.0%	1.47	43.9%	0.97
All Other	\$275,221	3.2%	6.5%	0.49	7.7%	0.41	5.3%	0.60	5.0%	0.64
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$1,351,544	15.6%	25.6%	0.61	25.0%	0.62	24.9%	0.63	15.2%	1.03
Medical Assistance	\$675,071	7.8%	7.7%	1.01	6.2%	1.25	5.5%	1.41	5.6%	1.39
Commercial	\$324,020	3.7%	10.6%	0.35	6.1%	0.61	7.6%	0.49	4.2%	0.89
Charity Care	\$43,896	0.5%	1.6%	0.32	0.8%	0.63	0.4%	1.26	0.9%	0.56
All Other	\$65,411	0.8%	1.4%	0.54	2.4%	0.31	0.1%	7.54	0.6%	1.26
Total Deductions	\$2,459,942	28.3%	47.0%	0.60	40.5%	0.70	38.5%	0.74	26.4%	1.07
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.3%	4.5%	0.06	4.1%	0.07	3.1%	0.09	0.3%	0.98
Net Gains/Losses as % of Net Income		0.0%	20.7%	N/A	3.7%	N/A	N/A	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$3,352,289	62.1%	47.5%	1.31	50.0%	1.24	50.2%	1.24	65.1%	0.95
Supplies & Services	\$1,319,678	24.5%	40.1%	0.61	39.7%	0.62	40.0%	0.61	24.3%	1.00
Capital Component	\$381,649	7.1%	9.0%	0.79	5.7%	1.24	7.6%	0.93	6.5%	1.09
Bad Debt	\$343,529	6.4%	3.5%	1.82	4.6%	1.38	2.2%	2.89	4.0%	1.58
<b>Fiscal Statistics</b>										
Operating Margin (%)		13.4%	5.9%	2.28	11.3%	1.19	6.1%	2.20	12.0%	1.12
Total Hospital Net Income (%)		13.4%	7.3%	1.84	11.7%	1.15	5.6%	2.40	12.0%	1.12
Return on Equity (%)		26.0%	6.1%	4.26	9.7%	2.68	8.6%	3.02	19.9%	1.30
Current Ratio		26.5	3.0	8.84	6.4	4.14	1.6	16.57	34.4	0.77
Days in Net Patient Accounts Receivable		85.3	51.6	1.65	65.8	1.30	65.4	1.30	99.4	0.86
Average Payment Period		3.8	51.3	0.07	47.2	0.08	62.9	0.06	3.4	1.13
Equity Financing (%)		98.3%	60.2%	1.63	69.3%	1.42	44.0%	2.23	98.7%	1.00
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.8	N/A	0.0	N/A
Times Interest Earned		0.0	6.1	N/A	25.0	N/A	4.8	N/A	0.0	N/A
Total Asset Turnover		1.9	0.8	2.41	0.8	2.41	1.6	1.21	1.7	1.16
Average Age of Plant (Years)		22.8	8.6	2.65	13.0	1.75	10.4	2.19	21.9	1.04
Increase (Decrease) Total Net Patient Revenue		9.6%	6.2%	1.54	10.9%	0.88	6.6%	1.45	10.2%	0.94
Outpatient Gross Revenue (% of Total GPR)		63.6%	48.0%	1.33	50.1%	1.27	32.1%	1.98	66.5%	0.96
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$6,583		\$10,323	0.64	\$10,276	0.64	\$15,322	0.43	\$5,846	1.13
Inpatient Net Revenue per Day	\$1,588		\$2,382	0.67	\$2,719	0.58	\$1,591	1.00	\$1,174	1.35
Outpatient Net Revenue per Visit	\$175		\$450	0.39	\$587	0.30	\$370	0.47	\$167	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$8,678,347	Cash & Cash Equivalents	\$0	Current Liabilities	\$55,000
Less Deductions	\$2,459,942	Net Patient Receivables	\$1,453,283	Long-Term Debt	\$0
Net Patient Revenue	\$6,218,405	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$17,307			Subtotal	\$55,000
Total Revenue	\$6,235,712	Land, Buildings & Equipment (Net)	\$1,769,553	Unrestricted Fund Balance	\$3,172,920
Less Expenses	\$5,397,145	Other Assets	\$5,084	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$3,227,920	Total Liabilities & Fund Balance	\$3,227,920
Net Income	\$838,567				