

**110 St Mary's Hospital - Ozaukee**  
 13111 N Port Washington Rd  
 Mequon, WI 53097  
 262-243-7300

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Ozaukee  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	70.7%	59.2%	1.19	66.0%	1.07	58.1%	1.22	60.3%	1.17
Obstetrics	37.3%	41.5%	0.90	42.3%	0.88	37.7%	0.99	37.8%	0.99
Pediatrics	0.0%	52.2%	N/A	19.6%	N/A	84.0%	N/A	0.0%	N/A
Total Hospital	65.6%	57.2%	1.15	60.8%	1.08	55.7%	1.18	56.8%	1.16
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	57.3	31.4	1.82	48.1	1.19	40.6	1.41	49.4	1.16
Obstetrics	5.2	5.3	0.99	6.8	0.77	6.4	0.82	5.3	0.99
Pediatrics	0.0	2.2	N/A	0.8	N/A	8.0	N/A	0.0	N/A
Total Hospital	76.1	53.6	1.42	81.2	0.94	81.4	0.93	66.4	1.15
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.9	3.6	1.09	3.6	1.09	3.7	1.06	3.8	1.03
Obstetrics	2.4	2.4	1.02	2.4	1.02	2.5	0.97	2.5	0.98
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.0	4.3	0.94	4.2	0.96	4.2	0.96	3.9	1.04
<b>Surgical Operations</b>									
Inpatient	1,926	1,903	1.01	2,019	0.95	2,574	0.75	1,830	1.05
Outpatient	4,686	4,240	1.11	4,558	1.03	6,209	0.75	4,707	1.00
Inpatient as % of All Surgeries	29.1%	31.0%	0.94	30.7%	0.95	29.3%	0.99	28.0%	1.04
<b>Outpatient Visits</b>									
Non-Emergency Visits	208,817	89,386	2.34	128,780	1.62	112,584	1.85	219,498	0.95
Emergency Visits	23,249	15,537	1.50	22,456	1.04	22,560	1.03	22,088	1.05
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	22.8	17.1	1.33	33.0	0.69	29.5	0.77	27.7	0.82
Nurses, Licensed	241.7	180.9	1.34	240.0	1.01	273.4	0.88	178.4	1.35
Ancillary Nursing Personnel	58.1	35.0	1.66	45.9	1.27	46.3	1.25	67.6	0.86
All Other Personnel	551.9	419.6	1.32	552.0	1.00	614.8	0.90	628.3	0.88
Total FTEs	874.5	652.6	1.34	870.9	1.00	964.1	0.91	901.9	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	12.2	16.6	0.74	17.1	0.72	18.4	0.67	15.2	0.80
Nurses, Licensed	129.8	175.7	0.74	124.5	1.04	170.6	0.76	98.4	1.32
Ancillary Nursing Personnel	31.2	34.0	0.92	23.8	1.31	28.9	1.08	37.2	0.84
All Other Personnel	296.5	407.4	0.73	286.2	1.04	383.7	0.77	346.4	0.86
Total FTEs	469.8	633.7	0.74	451.6	1.04	601.6	0.78	497.3	0.94

**Total Hospital:**  
 Beds Set Up & Staffed 116  
 Discharges 6,903  
 Inpatient Days 27,771

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 14  
 Total Births 764  
 Newborn Days 1,689

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	81	5,328	20,911	70.7%	57.3	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	14	783	1,908	37.3%	5.2	2.4
<b>Psychiatric</b>	1	10	508	2,411	66.1%	6.6	4.7
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	11	284	2,541	63.3%	7.0	8.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	22	1	22.8	Radiological Services Personnel	20	33	28.7
Physicians & Dentists	28	1	28.5	Respiratory Therapists	8	6	12.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	18	9.2
Registered Nurses	126	209	232.1	Occupational Therapy Assistants/Aides	1	1	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	18	5	21.6
Licensed Practical Nurses	2	7	4.7	Physical Therapy Assistants/Aides	3	3	4.3
Ancillary Nursing Personnel	30	68	58.1	Recreational Therapists	0	0	0.0
Physician Assistants	1	2	1.6	Dietitians & Nutritionists	1	2	2.1
Nurse Practitioners	4	2	5.0	Psychologists	0	0	0.0
Medical Records Personnel	12	5	13.9	Social Workers	0	0	0.0
Pharmacy Personnel	10	12	14.1	All Other Health Professionals	94	130	187.5
Clinical Laboratory Personnel	11	18	20.6	All Other Personnel	134	100	183.7
Surgical Personnel	18	11	23.3				
				<b>Total</b>	<b>546</b>	<b>634</b>	<b>874.5</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$137,172,286	45.2%	41.4%	1.09	43.1%	1.05	39.2%	1.15	42.1%	1.07
Medical Assistance	\$9,145,144	3.0%	10.3%	0.29	7.2%	0.42	10.7%	0.28	3.4%	0.89
Commercial	\$150,163,789	49.5%	41.8%	1.18	45.1%	1.10	45.3%	1.09	51.5%	0.96
All Other	\$6,789,282	2.2%	6.5%	0.34	4.6%	0.49	4.8%	0.47	3.0%	0.75
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$96,140,413	31.7%	25.6%	1.24	28.2%	1.12	25.7%	1.23	29.5%	1.07
Medical Assistance	\$6,327,031	2.1%	7.7%	0.27	5.6%	0.37	8.0%	0.26	2.4%	0.88
Commercial	\$43,951,799	14.5%	10.6%	1.37	12.4%	1.17	11.2%	1.29	14.0%	1.04
Charity Care	\$3,309,302	1.1%	1.6%	0.68	1.3%	0.84	1.2%	0.91	1.0%	1.04
All Other	\$608,921	0.2%	1.4%	0.14	0.7%	0.29	1.2%	0.17	0.3%	0.72
Total Deductions	\$150,337,466	49.6%	47.0%	1.05	48.2%	1.03	47.3%	1.05	47.2%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.0%	4.5%	0.22	3.1%	0.32	3.9%	0.25	1.0%	1.02
Net Gains/Losses as % of Net Income		19.1%	20.7%	0.92	15.4%	1.24	19.1%	1.00	11.0%	1.75
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$58,350,839	44.7%	47.5%	0.94	48.2%	0.93	48.7%	0.92	48.2%	0.93
Supplies & Services	\$57,564,502	44.1%	40.1%	1.10	38.9%	1.13	38.8%	1.14	40.0%	1.10
Capital Component	\$11,032,100	8.4%	9.0%	0.94	8.8%	0.96	9.6%	0.88	9.2%	0.92
Bad Debt	\$3,683,101	2.8%	3.5%	0.81	4.0%	0.70	2.8%	1.01	2.6%	1.09
<b>Fiscal Statistics</b>										
Operating Margin (%)		15.4%	5.9%	2.61	8.7%	1.77	8.8%	1.75	17.2%	0.90
Total Hospital Net Income (%)		18.4%	7.3%	2.52	10.2%	1.80	10.7%	1.72	18.9%	0.97
Return on Equity (%)		12.7%	6.1%	2.08	8.0%	1.58	8.1%	1.56	13.7%	0.92
Current Ratio		7.7	3.0	2.58	4.7	1.65	3.3	2.35	6.5	1.19
Days in Net Patient Accounts Receivable		56.0	51.6	1.08	49.3	1.13	55.1	1.02	50.1	1.12
Average Payment Period		32.4	51.3	0.63	39.2	0.83	49.9	0.65	24.8	1.31
Equity Financing (%)		69.0%	60.2%	1.15	70.1%	0.98	64.0%	1.08	65.5%	1.05
Long-Term Debt to Equity Ratio		0.3	0.4	0.81	0.3	1.07	0.4	0.81	0.4	0.79
Times Interest Earned		17.7	6.1	2.90	9.7	1.82	7.1	2.49	15.2	1.16
Total Asset Turnover		0.7	0.8	0.83	0.8	0.83	0.7	0.95	0.7	0.93
Average Age of Plant (Years)		7.1	8.6	0.82	9.5	0.75	8.3	0.85	6.7	1.05
Increase (Decrease) Total Net Patient Revenue		10.9%	6.2%	1.75	2.3%	4.73	5.0%	2.17	9.8%	1.11
Outpatient Gross Revenue (% of Total GPR)		59.1%	48.0%	1.23	55.8%	1.06	49.2%	1.20	63.4%	0.93
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$8,344	\$10,323	0.81	\$8,449	0.99	\$9,923	0.84	\$7,092	1.18	
Inpatient Net Revenue per Day	\$2,074	\$2,382	0.87	\$2,002	1.04	\$2,387	0.87	\$1,829	1.13	
Outpatient Net Revenue per Visit	\$411	\$450	0.91	\$513	0.80	\$531	0.77	\$387	1.06	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$303,270,501	Cash & Cash Equivalents	\$5,939,376	Current Liabilities	\$10,927,050
Less Deductions	\$150,337,466	Net Patient Receivables	\$23,444,407	Long-Term Debt	\$51,734,081
Net Patient Revenue	\$152,933,035	Other Receivables	\$77,356	Other Liabilities	\$9,343,859
Plus Other Revenue	\$1,510,541			Subtotal	\$72,004,990
Total Revenue	\$154,443,576	Land, Buildings & Equipment (Net)	\$85,627,329	Unrestricted Fund Balance	\$160,529,269
Less Expenses	\$130,630,542	Other Assets	\$117,454,791	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,632,145			Total Liabilities & Fund Balance	\$232,534,259
Net Income	\$29,445,179	Total Assets	\$232,543,259		