

074 Good Samaritan Health Center
 601 S Center Ave
 Merrill, WI 54452
 715-536-5511

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Lincoln
 Analysis Area: North Central (6)
 Volume Group: 3

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	107.1%	59.2%	1.81	63.6%	1.68	47.0%	2.28	125.7%	0.85
Obstetrics	0.0%	41.5%	N/A	40.4%	N/A	26.1%	N/A	49.6%	0.00
Pediatrics	0.0%	52.2%	N/A	45.9%	N/A	11.5%	N/A	0.0%	N/A
Total Hospital	94.9%	57.2%	1.66	61.0%	1.56	40.9%	2.32	101.7%	0.93
Average Census (Patients)									
Adult Medical-Surgical	9.6	31.4	0.31	25.6	0.38	7.3	1.32	11.3	0.85
Obstetrics	0.8	5.3	0.15	3.6	0.23	0.9	0.90	1.0	0.82
Pediatrics	0.1	2.2	0.06	1.1	0.12	0.1	1.29	0.2	0.70
Total Hospital	10.4	53.6	0.19	44.5	0.23	8.6	1.21	14.2	0.73
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.6	1.06	3.5	1.09	3.1	1.23	3.7	1.04
Obstetrics	2.8	2.4	1.15	2.1	1.31	2.4	1.15	2.9	0.93
Pediatrics	1.7	2.2	0.79	2.6	0.67	1.7	1.02	2.4	0.73
Total Hospital	3.2	4.3	0.74	4.0	0.79	3.0	1.05	3.5	0.91
Surgical Operations									
Inpatient	778	1,903	0.41	1,384	0.56	256	3.04	996	0.78
Outpatient	1,742	4,240	0.41	1,849	0.94	1,251	1.39	1,863	0.94
Inpatient as % of All Surgeries	30.9%	31.0%	1.00	42.8%	0.72	17.0%	1.82	34.8%	0.89
Outpatient Visits									
Non-Emergency Visits	30,560	89,386	0.34	68,969	0.44	28,175	1.08	34,167	0.89
Emergency Visits	6,033	15,537	0.39	11,890	0.51	5,846	1.03	6,091	0.99
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.1	0.18	14.3	0.21	4.9	0.61	4.0	0.75
Nurses, Licensed	46.9	180.9	0.26	145.3	0.32	45.2	1.04	35.9	1.31
Ancillary Nursing Personnel	13.3	35.0	0.38	33.5	0.40	10.2	1.30	10.4	1.27
All Other Personnel	125.1	419.6	0.30	377.2	0.33	117.7	1.06	130.1	0.96
Total FTEs	188.2	652.6	0.29	570.2	0.33	178.0	1.06	180.4	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.6	16.6	0.52	15.8	0.55	17.6	0.49	9.3	0.93
Nurses, Licensed	134.8	175.7	0.77	160.0	0.84	164.0	0.82	83.5	1.61
Ancillary Nursing Personnel	38.1	34.0	1.12	36.9	1.03	37.0	1.03	24.3	1.57
All Other Personnel	360.0	407.4	0.88	415.4	0.87	427.0	0.84	303.2	1.19
Total FTEs	541.6	633.7	0.85	628.1	0.86	645.6	0.84	420.4	1.29

Total Hospital:
 Beds Set Up & Staffed 11
 Discharges 1,204
 Inpatient Days 3,810

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 2
 Discharges 141
 Inpatient Days 851

Newborn Nursery:
 Bassinets 0
 Total Births 102
 Newborn Days 250

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	9	924	3,517	107.1%	9.6	3.8
Orthopedic	2	0	69	267	0.0%	0.7	3.9
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
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Pediatric, acute	2	0	27	47	0.0%	0.1	1.7
Obstetrics	1	0	108	297	0.0%	0.8	2.8
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
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ICU/CCU							
Medical-Surgical Intensive Care	1	2	124	345	47.3%	0.9	2.8
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
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Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	9	0	9.0
Physicians & Dentists	2	0	2.0	Respiratory Therapists	3	3	3.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	1	3.0
Registered Nurses	40	25	45.3	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	0	3.0
Licensed Practical Nurses	0	1	0.6	Physical Therapy Assistants/Aides	3	1	3.8
Ancillary Nursing Personnel	9	17	13.3	Recreational Therapists	0	0	0.0
Physician Assistants	1	2	1.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	9	1	9.5	Social Workers	0	0	0.0
Pharmacy Personnel	5	3	5.0	All Other Health Professionals	5	3	5.8
Clinical Laboratory Personnel	8	3	8.6	All Other Personnel	56	34	66.4
Surgical Personnel	2	3	3.4				
				Total	163	98	188.2

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$12,603,869	43.2%	41.4%	1.04	47.9%	0.90	40.9%	1.06	42.4%	1.02
Medical Assistance	\$2,392,831	8.2%	10.3%	0.80	9.3%	0.88	9.6%	0.85	8.0%	1.03
Commercial	\$12,647,510	43.4%	41.8%	1.04	37.4%	1.16	44.6%	0.97	43.7%	0.99
All Other	\$1,530,726	5.2%	6.5%	0.81	5.4%	0.97	4.9%	1.07	5.9%	0.89
Deductions as % of Total Gross Patient Revenue										
Medicare	\$2,757,165	9.5%	25.6%	0.37	27.4%	0.34	17.1%	0.55	19.3%	0.49
Medical Assistance	\$1,003,830	3.4%	7.7%	0.45	6.6%	0.52	5.5%	0.63	3.8%	0.91
Commercial	\$1,751,818	6.0%	10.6%	0.57	4.7%	1.28	9.5%	0.63	4.8%	1.25
Charity Care	\$731,080	2.5%	1.6%	1.57	1.9%	1.32	0.9%	2.78	2.1%	1.19
All Other	\$0	0.0%	1.4%	N/A	0.5%	N/A	0.7%	N/A	0.0%	N/A
Total Deductions	\$6,243,892	21.4%	47.0%	0.46	41.1%	0.52	33.6%	0.64	30.1%	0.71
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.5%	4.5%	0.55	2.6%	0.95	3.4%	0.73	3.6%	0.69
Net Gains/Losses as % of Net Income		23.9%	20.7%	1.15	8.4%	2.84	15.2%	1.57	-45.9%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,981,146	50.9%	47.5%	1.07	46.9%	1.08	50.5%	1.01	48.8%	1.04
Supplies & Services	\$8,816,243	40.8%	40.1%	1.02	41.7%	0.98	36.6%	1.12	39.1%	1.04
Capital Component	\$1,284,226	5.9%	9.0%	0.66	8.6%	0.69	8.4%	0.71	5.4%	1.10
Bad Debt	\$512,959	2.4%	3.5%	0.68	2.8%	0.85	4.6%	0.52	6.7%	0.36
Fiscal Statistics										
Operating Margin (%)		8.2%	5.9%	1.38	6.1%	1.34	10.3%	0.79	-5.4%	N/A
Total Hospital Net Income (%)		10.5%	7.3%	1.43	6.7%	1.56	11.9%	0.88	-3.7%	N/A
Return on Equity (%)		9.2%	6.1%	1.51	6.0%	1.53	9.4%	0.98	-3.3%	N/A
Current Ratio		1.4	3.0	0.47	2.3	0.61	4.7	0.30	3.9	0.36
Days in Net Patient Accounts Receivable		39.2	51.6	0.76	65.7	0.60	60.8	0.64	39.9	0.98
Average Payment Period		86.5	51.3	1.69	55.5	1.56	45.1	1.92	57.8	1.50
Equity Financing (%)		82.4%	60.2%	1.37	63.9%	1.29	58.0%	1.42	86.1%	0.96
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.4	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		15,859.7	6.1	2,599.9	6.2	2,558.0	7.7	2,059.7	0.0	N/A
Total Asset Turnover		0.9	0.8	1.07	0.9	0.95	0.8	1.07	0.9	0.97
Average Age of Plant (Years)		13.8	8.6	1.61	9.8	1.41	8.4	1.64	14.1	0.98
Increase (Decrease) Total Net Patient Revenue		15.9%	6.2%	2.56	9.7%	1.64	13.3%	1.19	9.3%	1.71
Outpatient Gross Revenue (% of Total GPR)		70.0%	48.0%	1.46	48.7%	1.44	69.0%	1.01	66.8%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,336		\$10,323	0.52	\$9,502	0.56	\$6,776	0.79	\$4,587	1.16
Inpatient Net Revenue per Day	\$1,542		\$2,382	0.65	\$2,336	0.66	\$2,010	0.77	\$1,207	1.28
Outpatient Net Revenue per Visit	\$432		\$450	0.96	\$467	0.93	\$442	0.98	\$305	1.42

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$29,174,936	Cash & Cash Equivalents	\$3,594,664	Current Liabilities	\$4,824,619
Less Deductions	\$6,243,892	Net Patient Receivables	\$2,460,593	Long-Term Debt	\$0
Net Patient Revenue	\$22,931,044	Other Receivables	\$42,523	Other Liabilities	\$0
Plus Other Revenue	\$583,543			Subtotal	\$4,824,619
Total Revenue	\$23,514,586	Land, Buildings & Equipment (Net)	\$7,862,985	Unrestricted Fund Balance	\$22,568,528
Less Expenses	\$21,594,574	Other Assets	\$13,432,382	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$601,519			Total Liabilities & Fund Balance	\$27,393,147
Net Income	\$2,521,531	Total Assets	\$27,393,147		