

168 Aurora Sinai Medical Center Inc
 945 N 12th St
 Milwaukee, WI 53233
 414-219-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	63.4%	59.2%	1.07	69.8%	0.91	69.4%	0.91	71.6%	0.88
Obstetrics	47.1%	41.5%	1.14	47.3%	1.00	51.3%	0.92	44.6%	1.06
Pediatrics	0.0%	52.2%	N/A	87.1%	N/A	40.6%	N/A	0.0%	N/A
Total Hospital	58.5%	57.2%	1.02	65.7%	0.89	65.1%	0.90	59.3%	0.99
Average Census (Patients)									
Adult Medical-Surgical	52.6	31.4	1.68	86.2	0.61	105.1	0.50	33.7	1.56
Obstetrics	21.7	5.3	4.09	20.3	1.07	16.7	1.30	20.5	1.06
Pediatrics	0.0	2.2	N/A	17.9	N/A	4.0	N/A	0.0	N/A
Total Hospital	114.1	53.6	2.13	122.4	0.93	194.0	0.59	115.6	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.6	0.92	4.1	0.81	3.8	0.87	3.9	0.85
Obstetrics	2.5	2.4	1.06	2.8	0.91	2.4	1.06	2.5	1.02
Pediatrics	0.0	2.2	N/A	2.1	N/A	2.9	N/A	0.0	N/A
Total Hospital	4.3	4.3	1.01	5.0	0.87	4.7	0.92	4.2	1.03
Surgical Operations									
Inpatient	9,536	1,903	5.01	4,942	1.93	7,008	1.36	9,490	1.00
Outpatient	11,487	4,240	2.71	7,148	1.61	12,695	0.90	10,571	1.09
Inpatient as % of All Surgeries	45.4%	31.0%	1.46	40.9%	1.11	35.6%	1.27	47.3%	0.96
Outpatient Visits									
Non-Emergency Visits	243,130	89,386	2.72	145,312	1.67	291,470	0.83	149,000	1.63
Emergency Visits	45,139	15,537	2.91	27,305	1.65	38,407	1.18	42,315	1.07
Full-Time Equivalents (FTEs)									
Administrators	1.0	17.1	0.06	36.5	0.03	44.5	0.02	2.0	0.50
Nurses, Licensed	337.7	180.9	1.87	356.0	0.95	623.4	0.54	337.8	1.00
Ancillary Nursing Personnel	66.1	35.0	1.89	75.9	0.87	122.5	0.54	66.9	0.99
All Other Personnel	853.3	419.6	2.03	709.0	1.20	1,378.7	0.62	855.1	1.00
Total FTEs	1,258.0	652.6	1.93	1,177.4	1.07	2,169.1	0.58	1,261.8	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.5	16.6	0.03	16.9	0.03	13.3	0.04	1.0	0.48
Nurses, Licensed	168.4	175.7	0.96	164.5	1.02	185.8	0.91	174.7	0.96
Ancillary Nursing Personnel	32.9	34.0	0.97	35.1	0.94	36.5	0.90	34.6	0.95
All Other Personnel	425.5	407.4	1.04	327.4	1.30	410.9	1.04	442.1	0.96
Total FTEs	627.2	633.7	0.99	543.8	1.15	646.4	0.97	652.4	0.96

Total Hospital:
 Beds Set Up & Staffed 195
 Discharges 9,626
 Inpatient Days 41,640

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 38
 Total Births 2,813
 Newborn Days 5,239

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	83	5,784	19,201	63.4%	52.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	20	452	4,307	59.0%	11.8	9.5
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	3,112	7,915	47.1%	21.7	2.5
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	278	3,137	53.7%	8.6	11.3
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	30	359	7,080	64.7%	19.4	19.7
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	51	28	63.0
Physicians & Dentists	0	2	0.0	Respiratory Therapists	20	7	23.7
Medical & Dental Residents	77	0	77.0	Occupational Therapists	5	16	12.8
Registered Nurses	205	216	328.4	Occupational Therapy Assistants/Aides	2	2	2.6
Certified Nurse Midwives	0	0	0.0	Physical Therapists	26	20	32.3
Licensed Practical Nurses	3	2	4.1	Physical Therapy Assistants/Aides	1	4	2.5
Ancillary Nursing Personnel	40	46	66.1	Recreational Therapists	1	0	1.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	7	5	8.3
Nurse Practitioners	5	5	5.3	Psychologists	1	1	1.5
Medical Records Personnel	28	7	31.2	Social Workers	7	7	7.8
Pharmacy Personnel	40	14	45.8	All Other Health Professionals	135	57	151.7
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	346	59	374.1
Surgical Personnel	16	5	17.0	Total	1,018	503	1,258.0

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$126,779,974	30.0%	41.4%	0.72	39.1%	0.77	41.2%	0.73	31.9%	0.94
Medical Assistance	\$152,314,864	36.0%	10.3%	3.50	15.6%	2.31	10.4%	3.46	34.0%	1.06
Commercial	\$89,934,469	21.3%	41.8%	0.51	38.0%	0.56	41.2%	0.52	19.8%	1.07
All Other	\$53,937,295	12.8%	6.5%	1.96	7.3%	1.75	7.1%	1.80	14.3%	0.89
Deductions as % of Total Gross Patient Revenue										
Medicare	\$74,979,500	17.7%	25.6%	0.69	26.2%	0.68	25.9%	0.68	18.8%	0.94
Medical Assistance	\$116,720,688	27.6%	7.7%	3.58	11.5%	2.40	7.8%	3.54	25.8%	1.07
Commercial	\$32,245,992	7.6%	10.6%	0.72	11.9%	0.64	11.3%	0.67	4.4%	1.73
Charity Care	\$10,227,848	2.4%	1.6%	1.51	1.6%	1.51	1.8%	1.34	3.3%	0.73
All Other	\$8,301,587	2.0%	1.4%	1.40	2.0%	0.98	1.6%	1.23	3.5%	0.56
Total Deductions	\$242,475,615	57.3%	47.0%	1.22	53.2%	1.08	48.5%	1.18	55.9%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.0%	4.5%	0.88	4.2%	0.94	5.3%	0.75	4.2%	0.94
Net Gains/Losses as % of Net Income		1.0%	20.7%	0.05	27.9%	0.04	18.3%	0.05	0.3%	3.17
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$91,268,350	46.0%	47.5%	0.97	42.2%	1.09	45.7%	1.01	43.5%	1.06
Supplies & Services	\$82,618,578	41.6%	40.1%	1.04	44.4%	0.94	42.9%	0.97	45.2%	0.92
Capital Component	\$17,816,852	9.0%	9.0%	1.00	9.9%	0.91	7.9%	1.14	9.1%	0.99
Bad Debt	\$6,805,000	3.4%	3.5%	0.98	3.5%	0.98	3.5%	0.98	2.3%	1.52
Fiscal Statistics										
Operating Margin (%)		-5.6%	5.9%	N/A	2.5%	N/A	5.7%	N/A	-4.3%	1.30
Total Hospital Net Income (%)		-5.7%	7.3%	N/A	3.5%	N/A	6.9%	N/A	-4.4%	1.30
Return on Equity (%)		0.0%	6.1%	N/A	3.0%	N/A	6.1%	N/A	-10.2%	0.00
Current Ratio		-1.4	3.0	N/A	2.6	N/A	2.9	N/A	-1.0	1.42
Days in Net Patient Accounts Receivable		21.6	51.6	0.42	43.1	0.50	46.7	0.46	12.6	1.71
Average Payment Period		73.5	51.3	1.43	58.5	1.26	51.3	1.43	84.6	0.87
Equity Financing (%)		-117.6%	60.2%	N/A	59.0%	N/A	60.4%	N/A	-83.5%	1.41
Long-Term Debt to Equity Ratio		-1.1	0.4	N/A	0.4	N/A	0.4	N/A	-1.3	0.86
Times Interest Earned		-0.9	6.1	N/A	3.5	N/A	7.0	N/A	-0.4	2.15
Total Asset Turnover		3.0	0.8	3.74	0.8	3.74	0.9	3.32	2.3	1.28
Average Age of Plant (Years)		13.6	8.6	1.58	7.2	1.89	9.9	1.38	13.3	1.02
Increase (Decrease) Total Net Patient Revenue		2.8%	6.2%	0.44	3.7%	0.74	5.7%	0.48	3.5%	0.79
Outpatient Gross Revenue (% of Total GPR)		43.1%	48.0%	0.90	37.3%	1.16	42.2%	1.02	40.2%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,013		\$10,323	1.07	\$13,329	0.83	\$11,980	0.92	\$10,638	1.04
Inpatient Net Revenue per Day	\$2,546		\$2,382	1.07	\$2,670	0.95	\$2,574	0.99	\$2,527	1.01
Outpatient Net Revenue per Visit	\$258		\$450	0.57	\$422	0.61	\$413	0.63	\$361	0.72

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$422,966,602	Cash & Cash Equivalents		Current Liabilities	\$38,090,281
Less Deductions	\$242,475,615	Net Patient Receivables	\$10,675,890	Long-Term Debt	\$82,383,175
Net Patient Revenue	\$180,490,987	Other Receivables	\$417,545	Other Liabilities	\$16,287,602
Plus Other Revenue	\$7,433,112			Subtotal	\$136,761,058
Total Revenue	\$187,924,097	Land, Buildings & Equipment (Net)	\$90,310,029	Unrestricted Fund Balance	-\$73,916,794
Less Expenses	\$198,508,780	Other Assets	\$31,018,742	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$104,902			Total Liabilities & Fund Balance	\$62,844,264
Net Income	-\$10,689,585	Total Assets	\$62,844,264		