

075 Children's Hospital of Wisconsin
 9000 W Wisconsin Ave MS#900
 Milwaukee, WI 53201
 414-266-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	59.2%	N/A	69.8%	N/A	58.1%	N/A	0.0%	N/A
Obstetrics	0.0%	41.5%	N/A	47.3%	N/A	37.7%	N/A	0.0%	N/A
Pediatrics	98.1%	52.2%	1.88	87.1%	1.13	84.0%	1.17	101.8%	0.96
Total Hospital	79.5%	57.2%	1.39	65.7%	1.21	55.7%	1.43	83.3%	0.95
Average Census (Patients)									
Adult Medical-Surgical	0.0	31.4	N/A	86.2	N/A	40.6	N/A	0.0	N/A
Obstetrics	0.0	5.3	N/A	20.3	N/A	6.4	N/A	0.0	N/A
Pediatrics	138.3	2.2	62.88	17.9	7.73	8.0	17.29	135.4	1.02
Total Hospital	187.7	53.6	3.50	122.4	1.53	81.4	2.31	184.9	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.6	N/A	4.1	N/A	3.7	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.8	N/A	2.5	N/A	0.0	N/A
Pediatrics	2.1	2.2	0.94	2.1	0.98	2.1	0.98	2.4	0.85
Total Hospital	5.3	4.3	1.24	5.0	1.07	4.2	1.27	5.2	1.03
Surgical Operations									
Inpatient	5,663	1,903	2.98	4,942	1.15	2,574	2.20	5,331	1.06
Outpatient	8,514	4,240	2.01	7,148	1.19	6,209	1.37	8,306	1.03
Inpatient as % of All Surgeries	39.9%	31.0%	1.29	40.9%	0.98	29.3%	1.36	39.1%	1.02
Outpatient Visits									
Non-Emergency Visits	251,334	89,386	2.81	145,312	1.73	112,584	2.23	245,409	1.02
Emergency Visits	60,018	15,537	3.86	27,305	2.20	22,560	2.66	51,518	1.16
Full-Time Equivalents (FTEs)									
Administrators	141.0	17.1	8.24	36.5	3.86	29.5	4.78	86.4	1.63
Nurses, Licensed	764.2	180.9	4.22	356.0	2.15	273.4	2.79	745.2	1.03
Ancillary Nursing Personnel	85.0	35.0	2.43	75.9	1.12	46.3	1.84	94.5	0.90
All Other Personnel	1,022.7	419.6	2.44	709.0	1.44	614.8	1.66	1,134.6	0.90
Total FTEs	2,012.8	652.6	3.08	1,177.4	1.71	964.1	2.09	2,060.8	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	52.4	16.6	3.16	16.9	3.10	18.4	2.85	32.5	1.61
Nurses, Licensed	284.0	175.7	1.62	164.5	1.73	170.6	1.66	280.3	1.01
Ancillary Nursing Personnel	31.6	34.0	0.93	35.1	0.90	28.9	1.09	35.6	0.89
All Other Personnel	380.1	407.4	0.93	327.4	1.16	383.7	0.99	426.8	0.89
Total FTEs	748.1	633.7	1.18	543.8	1.38	601.6	1.24	775.1	0.97

Total Hospital:

Beds Set Up & Staffed 236
 Discharges 12,810
 Inpatient Days 68,519

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	141	24,410	50,490	98.1%	138.3	2.1
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	30	1,632	7,867	71.8%	21.6	4.8
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	41	674	12,561	83.9%	34.4	18.6
Other Intensive Care	1	24	1,267	7,931	90.5%	21.7	6.3
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	139	4	141.0	Radiological Services Personnel	32	40	43.4
Physicians & Dentists	0	3	1.2	Respiratory Therapists	40	11	45.5
Medical & Dental Residents	9	0	9.0	Occupational Therapists	3	4	4.4
Registered Nurses	409	511	727.0	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	6	7	8.8
Licensed Practical Nurses	4	3	4.9	Physical Therapy Assistants/Aides	0	2	0.0
Ancillary Nursing Personnel	34	102	85.0	Recreational Therapists	0	0	0.0
Physician Assistants	5	0	5.0	Dietitians & Nutritionists	15	11	16.1
Nurse Practitioners	31	4	32.2	Psychologists	9	0	9.0
Medical Records Personnel	0	0	0.0	Social Workers	12	22	16.0
Pharmacy Personnel	38	38	48.2	All Other Health Professionals	127	167	127.0
Clinical Laboratory Personnel	36	14	41.0	All Other Personnel	583	231	627.4
Surgical Personnel	20	3	20.9				
				Total	1,552	1,177	2,012.8

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$4,239,322	0.7%	41.4%	0.02	39.1%	0.02	39.2%	0.02	0.9%	0.81
Medical Assistance	\$236,158,995	38.6%	10.3%	3.74	15.6%	2.47	10.7%	3.60	39.5%	0.98
Commercial	\$351,837,303	57.4%	41.8%	1.37	38.0%	1.51	45.3%	1.27	56.2%	1.02
All Other	\$20,214,990	3.3%	6.5%	0.51	7.3%	0.45	4.8%	0.69	3.5%	0.95
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,042,174	0.5%	25.6%	0.02	26.2%	0.02	25.7%	0.02	1.1%	0.45
Medical Assistance	\$160,323,036	26.2%	7.7%	3.40	11.5%	2.28	8.0%	3.27	26.7%	0.98
Commercial	\$65,024,203	10.6%	10.6%	1.00	11.9%	0.89	11.2%	0.95	10.3%	1.03
Charity Care	\$1,441,594	0.2%	1.6%	0.15	1.6%	0.15	1.2%	0.20	0.3%	0.71
All Other	\$6,070,644	1.0%	1.4%	0.71	2.0%	0.50	1.2%	0.83	0.9%	1.07
Total Deductions	\$235,901,650	38.5%	47.0%	0.82	53.2%	0.72	47.3%	0.81	39.4%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.9%	4.5%	1.53	4.2%	1.64	3.9%	1.76	6.8%	1.02
Net Gains/Losses as % of Net Income		12.0%	20.7%	0.58	27.9%	0.43	19.1%	0.63	11.1%	1.09
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$153,684,721	44.6%	47.5%	0.94	42.2%	1.06	48.7%	0.91	44.5%	1.00
Supplies & Services	\$154,192,326	44.7%	40.1%	1.11	44.4%	1.01	38.8%	1.15	45.5%	0.98
Capital Component	\$34,998,842	10.1%	9.0%	1.13	9.9%	1.02	9.6%	1.06	9.4%	1.08
Bad Debt	\$2,062,382	0.6%	3.5%	0.17	3.5%	0.17	2.8%	0.21	0.6%	0.95
Fiscal Statistics										
Operating Margin (%)		14.7%	5.9%	2.49	2.5%	5.88	8.8%	1.67	13.0%	1.13
Total Hospital Net Income (%)		16.4%	7.3%	2.24	3.5%	4.68	10.7%	1.53	14.3%	1.14
Return on Equity (%)		8.2%	6.1%	1.35	3.0%	2.75	8.1%	1.02	7.0%	1.17
Current Ratio		2.9	3.0	0.98	2.6	1.13	3.3	0.89	2.3	1.29
Days in Net Patient Accounts Receivable		48.8	51.6	0.94	43.1	1.13	55.1	0.88	43.9	1.11
Average Payment Period		56.2	51.3	1.10	58.5	0.96	49.9	1.13	75.6	0.74
Equity Financing (%)		66.1%	60.2%	1.10	59.0%	1.12	64.0%	1.03	65.0%	1.02
Long-Term Debt to Equity Ratio		0.3	0.4	0.85	0.4	0.85	0.4	0.85	0.4	0.87
Times Interest Earned		9.4	6.1	1.55	3.5	2.70	7.1	1.33	9.4	1.00
Total Asset Turnover		0.5	0.8	0.62	0.8	0.62	0.7	0.71	0.5	1.02
Average Age of Plant (Years)		6.2	8.6	0.72	7.2	0.86	8.3	0.75	6.6	0.94
Increase (Decrease) Total Net Patient Revenue		11.9%	6.2%	1.92	3.7%	3.21	5.0%	2.38	14.7%	0.81
Outpatient Gross Revenue (% of Total GPR)		30.2%	48.0%	0.63	37.3%	0.81	49.2%	0.61	30.4%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$20,337		\$10,323	1.97	\$13,329	1.53	\$9,923	2.05	\$17,907	1.14
Inpatient Net Revenue per Day	\$3,802		\$2,382	1.60	\$2,670	1.42	\$2,387	1.59	\$3,449	1.10
Outpatient Net Revenue per Visit	\$373		\$450	0.83	\$422	0.88	\$531	0.70	\$350	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$612,450,610	Cash & Cash Equivalents	\$78,688,026	Current Liabilities	\$49,556,366
Less Deductions	\$235,901,650	Net Patient Receivables	\$50,299,843	Long-Term Debt	\$183,969,785
Net Patient Revenue	\$376,548,960	Other Receivables	\$1,747,073	Other Liabilities	\$44,273,449
Plus Other Revenue	\$27,789,347			Subtotal	\$277,799,600
Total Revenue	\$404,338,307	Land, Buildings & Equipment (Net)	\$266,389,463	Unrestricted Fund Balance	\$541,249,703
Less Expenses	\$344,938,272	Other Assets	\$421,924,897	Restricted Fund Balance	\$109,626,694
Non-Operating Gains/Losses	\$8,124,314			Total Liabilities & Fund Balance	\$819,049,303
Net Income	\$67,524,349	Total Assets	\$819,049,302		