

076 Columbia St Mary's Inc - Columbia Campus
 2025 E Newport Ave
 Milwaukee, WI 53211
 414-961-3300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	44.9%	59.2%	0.76	69.8%	0.64	58.1%	0.77	46.3%	0.97
Obstetrics	0.0%	41.5%	N/A	47.3%	N/A	37.7%	N/A	0.0%	N/A
Pediatrics	0.0%	52.2%	N/A	87.1%	N/A	84.0%	N/A	0.0%	N/A
Total Hospital	43.4%	57.2%	0.76	65.7%	0.66	55.7%	0.78	44.0%	0.99
Average Census (Patients)									
Adult Medical-Surgical	53.4	31.4	1.70	86.2	0.62	40.6	1.31	55.1	0.97
Obstetrics	0.0	5.3	N/A	20.3	N/A	6.4	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	17.9	N/A	8.0	N/A	0.0	N/A
Total Hospital	107.7	53.6	2.01	122.4	0.88	81.4	1.32	109.1	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	3.6	1.18	4.1	1.03	3.7	1.14	4.4	0.96
Obstetrics	0.0	2.4	N/A	2.8	N/A	2.5	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	2.1	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.9	4.3	1.13	5.0	0.97	4.2	1.16	4.9	0.99
Surgical Operations									
Inpatient	3,130	1,903	1.64	4,942	0.63	2,574	1.22	3,232	0.97
Outpatient	7,147	4,240	1.69	7,148	1.00	6,209	1.15	8,484	0.84
Inpatient as % of All Surgeries	30.5%	31.0%	0.98	40.9%	0.74	29.3%	1.04	27.6%	1.10
Outpatient Visits									
Non-Emergency Visits	232,527	89,386	2.60	145,312	1.60	112,584	2.07	250,636	0.93
Emergency Visits	18,404	15,537	1.18	27,305	0.67	22,560	0.82	18,169	1.01
Full-Time Equivalents (FTEs)									
Administrators	79.5	17.1	4.65	36.5	2.18	29.5	2.69	75.5	1.05
Nurses, Licensed	311.6	180.9	1.72	356.0	0.88	273.4	1.14	293.4	1.06
Ancillary Nursing Personnel	62.2	35.0	1.78	75.9	0.82	46.3	1.34	87.1	0.71
All Other Personnel	1,120.5	419.6	2.67	709.0	1.58	614.8	1.82	1,118.5	1.00
Total FTEs	1,573.8	652.6	2.41	1,177.4	1.34	964.1	1.63	1,574.4	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	37.3	16.6	2.25	16.9	2.21	18.4	2.03	34.8	1.07
Nurses, Licensed	146.2	175.7	0.83	164.5	0.89	170.6	0.86	135.3	1.08
Ancillary Nursing Personnel	29.2	34.0	0.86	35.1	0.83	28.9	1.01	40.1	0.73
All Other Personnel	525.6	407.4	1.29	327.4	1.61	383.7	1.37	515.7	1.02
Total FTEs	738.3	633.7	1.16	543.8	1.36	601.6	1.23	725.9	1.02

Total Hospital:

Beds Set Up & Staffed 248
 Discharges 8,074
 Inpatient Days 39,310

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	119	4,600	19,481	44.9%	53.4	4.2
Orthopedic	1	46	1,733	5,907	35.2%	16.2	3.4
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	1	11	405	2,404	59.9%	6.6	5.9
Acute Long-Term Care	1	10	14	3,228	88.4%	8.8	230.6
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	1	28	726	3,452	33.8%	9.5	4.8
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	34	596	4,838	39.0%	13.3	8.1
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	79	1	79.5	Radiological Services Personnel	44	22	61.7
Physicians & Dentists	35	11	35.0	Respiratory Therapists	26	22	33.8
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	17	7.1
Registered Nurses	198	227	303.4	Occupational Therapy Assistants/Aides	2	2	2.1
Certified Nurse Midwives	0	0	0.0	Physical Therapists	20	16	24.4
Licensed Practical Nurses	4	1	4.6	Physical Therapy Assistants/Aides	5	1	5.6
Ancillary Nursing Personnel	42	65	62.2	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	3	1	3.9
Nurse Practitioners	3	1	3.6	Psychologists	4	2	4.6
Medical Records Personnel	21	15	24.0	Social Workers	9	23	11.7
Pharmacy Personnel	23	14	29.4	All Other Health Professionals	176	194	272.2
Clinical Laboratory Personnel	29	23	40.7	All Other Personnel	411	204	526.4
Surgical Personnel	35	14	37.2	Total	1,174	876	1,573.8

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$178,983,123	47.1%	41.4%	1.14	39.1%	1.20	39.2%	1.20	46.7%	1.01
Medical Assistance	\$18,487,908	4.9%	10.3%	0.47	15.6%	0.31	10.7%	0.45	5.0%	0.96
Commercial	\$174,099,983	45.8%	41.8%	1.09	38.0%	1.20	45.3%	1.01	45.4%	1.01
All Other	\$8,818,475	2.3%	6.5%	0.36	7.3%	0.32	4.8%	0.48	2.8%	0.81
Deductions as % of Total Gross Patient Revenue										
Medicare	\$117,322,944	30.8%	25.6%	1.20	26.2%	1.18	25.7%	1.20	31.6%	0.98
Medical Assistance	\$14,201,915	3.7%	7.7%	0.48	11.5%	0.32	8.0%	0.47	3.9%	0.96
Commercial	\$56,909,804	15.0%	10.6%	1.41	11.9%	1.26	11.2%	1.34	13.7%	1.09
Charity Care	\$3,988,003	1.0%	1.6%	0.66	1.6%	0.66	1.2%	0.87	1.3%	0.79
All Other	\$2,831,821	0.7%	1.4%	0.53	2.0%	0.37	1.2%	0.62	0.5%	1.55
Total Deductions	\$195,254,484	51.3%	47.0%	1.09	53.2%	0.96	47.3%	1.09	51.0%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.6%	4.5%	1.69	4.2%	1.81	3.9%	1.95	7.2%	1.06
Net Gains/Losses as % of Net Income		14.6%	20.7%	0.70	27.9%	0.52	19.1%	0.76	17.3%	0.84
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$97,791,776	52.8%	47.5%	1.11	42.2%	1.25	48.7%	1.08	53.3%	0.99
Supplies & Services	\$69,071,381	37.3%	40.1%	0.93	44.4%	0.84	38.8%	0.96	36.9%	1.01
Capital Component	\$13,780,970	7.4%	9.0%	0.83	9.9%	0.75	9.6%	0.78	7.4%	1.01
Bad Debt	\$4,550,951	2.5%	3.5%	0.70	3.5%	0.70	2.8%	0.88	2.4%	1.01
Fiscal Statistics										
Operating Margin (%)		7.6%	5.9%	1.29	2.5%	3.04	8.8%	0.86	5.2%	1.47
Total Hospital Net Income (%)		8.8%	7.3%	1.20	3.5%	2.51	10.7%	0.82	6.2%	1.42
Return on Equity (%)		9.1%	6.1%	1.50	3.0%	3.05	8.1%	1.13	6.6%	1.39
Current Ratio		8.1	3.0	2.72	2.6	3.13	3.3	2.47	5.6	1.44
Days in Net Patient Accounts Receivable		59.6	51.6	1.16	43.1	1.38	55.1	1.08	59.0	1.01
Average Payment Period		34.7	51.3	0.68	58.5	0.59	49.9	0.70	43.1	0.81
Equity Financing (%)		55.8%	60.2%	0.93	59.0%	0.95	64.0%	0.87	48.8%	1.14
Long-Term Debt to Equity Ratio		0.6	0.4	1.42	0.4	1.42	0.4	1.42	0.7	0.80
Times Interest Earned		8.0	6.1	1.32	3.5	2.30	7.1	1.13	6.9	1.17
Total Asset Turnover		1.0	0.8	1.29	0.8	1.29	0.7	1.47	1.1	0.98
Average Age of Plant (Years)		4.8	8.6	0.56	7.2	0.67	8.3	0.58	4.5	1.08
Increase (Decrease) Total Net Patient Revenue		5.7%	6.2%	0.92	3.7%	1.54	5.0%	1.14	3.1%	1.85
Outpatient Gross Revenue (% of Total GPR)		49.5%	48.0%	1.03	37.3%	1.33	49.2%	1.01	49.7%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,254		\$10,323	1.09	\$13,329	0.84	\$9,923	1.13	\$10,262	1.10
Inpatient Net Revenue per Day	\$2,311		\$2,382	0.97	\$2,670	0.87	\$2,387	0.97	\$2,095	1.10
Outpatient Net Revenue per Visit	\$376		\$450	0.83	\$422	0.89	\$531	0.71	\$341	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$380,389,489	Cash & Cash Equivalents	\$3,470,163	Current Liabilities	\$16,772,789
Less Deductions	\$195,254,484	Net Patient Receivables	\$30,251,324	Long-Term Debt	\$61,742,071
Net Patient Revenue	\$185,135,005	Other Receivables	\$1,200,138	Other Liabilities	\$7,486,191
Plus Other Revenue	\$15,272,992			Subtotal	\$86,001,051
Total Revenue	\$200,407,997	Land, Buildings & Equipment (Net)	\$19,268,507	Unrestricted Fund Balance	\$108,630,762
Less Expenses	\$185,195,078	Other Assets	\$140,441,681	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,595,563			Total Liabilities & Fund Balance	\$194,631,813
Net Income	\$17,808,482	Total Assets	\$194,631,813		