

089 Columbia St Mary's Inc - Milwaukee Campus
 2323 N Lake Dr
 Milwaukee, WI 53201
 414-291-1000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.5%	59.2%	1.12	69.8%	0.95	69.4%	0.96	73.0%	0.91
Obstetrics	43.7%	41.5%	1.05	47.3%	0.92	51.3%	0.85	41.5%	1.05
Pediatrics	30.3%	52.2%	0.58	87.1%	0.35	40.6%	0.75	33.0%	0.92
Total Hospital	59.7%	57.2%	1.04	65.7%	0.91	65.1%	0.92	64.4%	0.93
Average Census (Patients)									
Adult Medical-Surgical	37.3	31.4	1.19	86.2	0.43	105.1	0.35	35.1	1.06
Obstetrics	22.3	5.3	4.21	20.3	1.10	16.7	1.34	24.1	0.93
Pediatrics	4.5	2.2	2.06	17.9	0.25	4.0	1.14	5.0	0.92
Total Hospital	130.1	53.6	2.43	122.4	1.06	194.0	0.67	137.2	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	3.6	1.24	4.1	1.09	3.8	1.17	4.3	1.05
Obstetrics	2.8	2.4	1.15	2.8	0.99	2.4	1.15	2.9	0.97
Pediatrics	4.7	2.2	2.14	2.1	2.24	2.9	1.62	3.5	1.33
Total Hospital	4.8	4.3	1.12	5.0	0.96	4.7	1.02	4.7	1.02
Surgical Operations									
Inpatient	2,367	1,903	1.24	4,942	0.48	7,008	0.34	2,579	0.92
Outpatient	3,841	4,240	0.91	7,148	0.54	12,695	0.30	3,994	0.96
Inpatient as % of All Surgeries	38.1%	31.0%	1.23	40.9%	0.93	35.6%	1.07	39.2%	0.97
Outpatient Visits									
Non-Emergency Visits	352,928	89,386	3.95	145,312	2.43	291,470	1.21	350,290	1.01
Emergency Visits	37,565	15,537	2.42	27,305	1.38	38,407	0.98	34,220	1.10
Full-Time Equivalents (FTEs)									
Administrators	99.0	17.1	5.79	36.5	2.71	44.5	2.22	99.5	0.99
Nurses, Licensed	500.8	180.9	2.77	356.0	1.41	623.4	0.80	377.6	1.33
Ancillary Nursing Personnel	64.7	35.0	1.85	75.9	0.85	122.5	0.53	65.6	0.99
All Other Personnel	1,402.7	419.6	3.34	709.0	1.98	1,378.7	1.02	1,480.0	0.95
Total FTEs	2,067.1	652.6	3.17	1,177.4	1.76	2,169.1	0.95	2,022.7	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	36.9	16.6	2.22	16.9	2.18	13.3	2.77	36.6	1.01
Nurses, Licensed	186.6	175.7	1.06	164.5	1.13	185.8	1.00	138.9	1.34
Ancillary Nursing Personnel	24.1	34.0	0.71	35.1	0.69	36.5	0.66	24.1	1.00
All Other Personnel	522.6	407.4	1.28	327.4	1.60	410.9	1.27	544.2	0.96
Total FTEs	770.1	633.7	1.22	543.8	1.42	646.4	1.19	743.8	1.04

Total Hospital:
 Beds Set Up & Staffed 218
 Discharges 9,863
 Inpatient Days 47,491

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 30
 Total Births 2,776
 Newborn Days 5,464

089 Columbia St Mary's Inc - Milwaukee Campus
Milwaukee, WI 53201

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	56	3,049	13,599	66.5%	37.3	4.5
Orthopedic	1	13	716	2,911	61.3%	8.0	4.1
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	15	352	1,658	30.3%	4.5	4.7
Obstetrics	1	51	2,942	8,140	43.7%	22.3	2.8
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	1	12	200	3,102	70.8%	8.5	15.5
Mixed Intensive Care	1	26	505	6,445	67.9%	17.7	12.8
Step-Down (Special Care)	1	28	1,987	7,878	77.1%	21.6	4.0
Neonatal Intensive/Intermediate Care	1	17	112	3,758	60.6%	10.3	33.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	98	2	99.0	Radiological Services Personnel	61	28	73.1
Physicians & Dentists	82	15	84.2	Respiratory Therapists	9	22	21.5
Medical & Dental Residents	0	7	0.0	Occupational Therapists	8	6	8.3
Registered Nurses	320	331	476.0	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	15	11	15.4
Licensed Practical Nurses	11	10	14.6	Physical Therapy Assistants/Aides	3	2	3.4
Ancillary Nursing Personnel	40	49	64.7	Recreational Therapists	0	0	0.0
Physician Assistants	1	1	1.8	Dietitians & Nutritionists	4	6	4.2
Nurse Practitioners	5	12	10.2	Psychologists	0	1	0.0
Medical Records Personnel	32	33	36.8	Social Workers	4	2	4.4
Pharmacy Personnel	26	17	27.8	All Other Health Professionals	280	268	383.1
Clinical Laboratory Personnel	15	30	18.5	All Other Personnel	607	193	700.6
Surgical Personnel	19	8	19.6	Total	1,640	1,054	2,067.1

089 Columbia St Mary's Inc - Milwaukee Campus
Milwaukee, WI 53201

Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$131,656,841	29.7%	41.4%	0.72	39.1%	0.76	41.2%	0.72	30.7%	0.97
Medical Assistance	\$75,484,005	17.0%	10.3%	1.65	15.6%	1.09	10.4%	1.64	16.5%	1.03
Commercial	\$208,938,712	47.1%	41.8%	1.13	38.0%	1.24	41.2%	1.14	45.6%	1.03
All Other	\$27,221,550	6.1%	6.5%	0.94	7.3%	0.84	7.1%	0.86	7.2%	0.85
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,569,920	19.1%	25.6%	0.75	26.2%	0.73	25.9%	0.74	18.7%	1.02
Medical Assistance	\$58,074,876	13.1%	7.7%	1.70	11.5%	1.14	7.8%	1.68	12.3%	1.06
Commercial	\$67,102,021	15.1%	10.6%	1.43	11.9%	1.27	11.3%	1.34	13.2%	1.15
Charity Care	\$8,635,271	1.9%	1.6%	1.22	1.6%	1.22	1.8%	1.08	3.7%	0.53
All Other	\$4,750,996	1.1%	1.4%	0.77	2.0%	0.54	1.6%	0.67	0.9%	1.20
Total Deductions	\$223,133,084	50.3%	47.0%	1.07	53.2%	0.95	48.5%	1.04	48.8%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.6%	4.5%	0.80	4.2%	0.86	5.3%	0.68	3.5%	1.04
Net Gains/Losses as % of Net Income		-333.8%	20.7%	N/A	27.9%	N/A	18.3%	N/A	32.9%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$133,525,272	58.0%	47.5%	1.22	42.2%	1.38	45.7%	1.27	59.7%	0.97
Supplies & Services	\$62,107,107	27.0%	40.1%	0.67	44.4%	0.61	42.9%	0.63	26.8%	1.01
Capital Component	\$22,294,234	9.7%	9.0%	1.08	9.9%	0.98	7.9%	1.23	8.5%	1.13
Bad Debt	\$12,103,132	5.3%	3.5%	1.50	3.5%	1.50	3.5%	1.50	4.9%	1.07
Fiscal Statistics										
Operating Margin (%)		-0.7%	5.9%	N/A	2.5%	N/A	5.7%	N/A	2.5%	N/A
Total Hospital Net Income (%)		-0.2%	7.3%	N/A	3.5%	N/A	6.9%	N/A	3.6%	N/A
Return on Equity (%)		0.0%	6.1%	N/A	3.0%	N/A	6.1%	N/A	4.3%	0.00
Current Ratio		2.3	3.0	0.76	2.6	0.88	2.9	0.79	3.2	0.72
Days in Net Patient Accounts Receivable		61.5	51.6	1.19	43.1	1.43	46.7	1.32	50.5	1.22
Average Payment Period		46.2	51.3	0.90	58.5	0.79	51.3	0.90	43.0	1.07
Equity Financing (%)		55.1%	60.2%	0.92	59.0%	0.93	60.4%	0.91	58.9%	0.94
Long-Term Debt to Equity Ratio		0.5	0.4	1.17	0.4	1.17	0.4	1.17	0.5	0.92
Times Interest Earned		0.8	6.1	0.13	3.5	0.22	7.0	0.11	6.3	0.13
Total Asset Turnover		1.0	0.8	1.31	0.8	1.31	0.9	1.16	1.2	0.89
Average Age of Plant (Years)		10.4	8.6	1.21	7.2	1.44	9.9	1.05	11.4	0.91
Increase (Decrease) Total Net Patient Revenue		1.7%	6.2%	0.27	3.7%	0.45	5.7%	0.29	1.5%	1.10
Outpatient Gross Revenue (% of Total GPR)		51.5%	48.0%	1.07	37.3%	1.38	42.2%	1.22	49.6%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,026	\$10,323	0.97	\$13,329	0.75	\$11,980	0.84	\$9,596	1.04
Inpatient Net Revenue per Day		\$2,082	\$2,382	0.87	\$2,670	0.78	\$2,574	0.81	\$2,024	1.03
Outpatient Net Revenue per Visit		\$311	\$450	0.69	\$422	0.74	\$413	0.75	\$300	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$443,301,108	Cash & Cash Equivalents	\$18,099,940	Current Liabilities	\$27,396,329
Less Deductions	\$223,133,084	Net Patient Receivables	\$37,093,378	Long-Term Debt	\$56,067,530
Net Patient Revenue	\$220,168,024	Other Receivables	\$851,593	Other Liabilities	\$14,274,686
Plus Other Revenue	\$8,216,480			Subtotal	\$97,738,545
Total Revenue	\$228,384,504	Land, Buildings & Equipment (Net)	\$124,329,963	Unrestricted Fund Balance	\$120,136,657
Less Expenses	\$230,029,745	Other Assets	\$37,500,330	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,265,961			Total Liabilities & Fund Balance	\$217,875,204
Net Income	-\$379,280	Total Assets	\$217,875,204		