

**300 Select Speciality Hospital - Milwaukee - St Lukes**  
 2900 W Oklahoma Avenue  
 West Allis, WI 53227  
 414-649-6991

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Long-Term Acute Care  
 Control: Corporation

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	0.0%	59.2%	N/A	69.8%	N/A	16.9%	N/A	0.0%	N/A
Obstetrics	0.0%	41.5%	N/A	47.3%	N/A	5.4%	N/A	0.0%	N/A
Pediatrics	0.0%	52.2%	N/A	87.1%	N/A	21.3%	N/A	0.0%	N/A
Total Hospital	77.2%	57.2%	1.35	65.7%	1.18	39.1%	1.98	76.8%	1.01
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	0.0	31.4	N/A	86.2	N/A	1.9	N/A	0.0	N/A
Obstetrics	0.0	5.3	N/A	20.3	N/A	0.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	17.9	N/A	1.0	N/A	0.0	N/A
Total Hospital	22.4	53.6	0.42	122.4	0.18	9.5	2.36	22.3	1.01
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	0.0	3.6	N/A	4.1	N/A	3.0	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.8	N/A	1.8	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	2.1	N/A	1.4	N/A	0.0	N/A
Total Hospital	25.5	4.3	5.92	5.0	5.09	9.0	2.83	27.0	0.94
<b>Surgical Operations</b>									
Inpatient	0	1,903	N/A	4,942	N/A	14	N/A	0	N/A
Outpatient	0	4,240	N/A	7,148	N/A	118	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	31.0%	N/A	40.9%	N/A	10.5%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	0	89,386	N/A	145,312	N/A	8,715	N/A	0	N/A
Emergency Visits	0	15,537	N/A	27,305	N/A	1,418	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	17.1	0.06	36.5	0.03	2.4	0.42	1.0	1.00
Nurses, Licensed	21.2	180.9	0.12	356.0	0.06	23.8	0.89	25.7	0.83
Ancillary Nursing Personnel	16.6	35.0	0.47	75.9	0.22	8.8	1.88	19.4	0.86
All Other Personnel	28.2	419.6	0.07	709.0	0.04	42.1	0.67	24.1	1.17
Total FTEs	67.0	652.6	0.10	1,177.4	0.06	77.1	0.87	70.1	0.96
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	4.5	16.6	0.27	16.9	0.26	17.1	0.26	4.5	0.99
Nurses, Licensed	94.7	175.7	0.54	164.5	0.58	170.5	0.56	115.3	0.82
Ancillary Nursing Personnel	74.0	34.0	2.18	35.1	2.11	63.2	1.17	86.9	0.85
All Other Personnel	125.7	407.4	0.31	327.4	0.38	301.2	0.42	108.0	1.16
Total FTEs	299.0	633.7	0.47	543.8	0.55	552.0	0.54	314.7	0.95

**Total Hospital:**  
 Beds Set Up & Staffed 29  
 Discharges 321  
 Inpatient Days 8,176

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	0	0	0	0.0%	0.0	0.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	29	321	8,176	77.2%	22.4	25.5
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	3	7.6
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	2	2.4
Registered Nurses	15	5	16.2	Occupational Therapy Assistants/Aides	0	2	0.6
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	0	1.0
Licensed Practical Nurses	5	0	5.0	Physical Therapy Assistants/Aides	1	0	1.0
Ancillary Nursing Personnel	15	6	16.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	1	0	1.0	Social Workers	0	0	0.0
Pharmacy Personnel	2	1	2.0	All Other Health Professionals	8	0	8.0
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	3	4	3.9
Surgical Personnel	0	0	0.0	<b>Total</b>	<b>61</b>	<b>24</b>	<b>67.0</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$20,166,102	86.9%	41.4%	2.10	39.1%	2.22	56.2%	1.55	82.3%	1.06
Medical Assistance	\$0	0.0%	10.3%	N/A	15.6%	N/A	9.5%	N/A	0.0%	N/A
Commercial	\$3,029,790	13.1%	41.8%	0.31	38.0%	0.34	29.0%	0.45	17.7%	0.74
All Other	\$0	0.0%	6.5%	N/A	7.3%	N/A	5.3%	N/A	0.0%	N/A
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$10,614,409	45.8%	25.6%	1.79	26.2%	1.75	24.9%	1.84	38.7%	1.18
Medical Assistance	\$0	0.0%	7.7%	N/A	11.5%	N/A	5.5%	N/A	0.0%	N/A
Commercial	\$1,073,826	4.6%	10.6%	0.44	11.9%	0.39	7.6%	0.61	6.9%	0.67
Charity Care	\$0	0.0%	1.6%	N/A	1.6%	N/A	0.4%	N/A	0.0%	N/A
All Other	\$0	0.0%	1.4%	N/A	2.0%	N/A	0.1%	N/A	0.0%	N/A
Total Deductions	\$11,688,235	50.4%	47.0%	1.07	53.2%	0.95	38.5%	1.31	45.6%	1.11
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.1%	4.5%	0.01	4.2%	0.01	3.1%	0.02	0.0%	5.19
Net Gains/Losses as % of Net Income		-1.8%	20.7%	N/A	27.9%	N/A	N/A	0.21	25.3%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$4,514,056	40.1%	47.5%	0.84	42.2%	0.95	50.2%	0.80	33.4%	1.20
Supplies & Services	\$5,968,762	53.1%	40.1%	1.32	44.4%	1.20	40.0%	1.33	61.8%	0.86
Capital Component	\$759,185	6.7%	9.0%	0.75	9.9%	0.68	7.6%	0.89	5.6%	1.21
Bad Debt	\$6,000	0.1%	3.5%	0.02	3.5%	0.02	2.2%	0.02	-0.8%	N/A
<b>Fiscal Statistics</b>										
Operating Margin (%)		2.3%	5.9%	0.39	2.5%	0.93	6.1%	0.38	-2.0%	N/A
Total Hospital Net Income (%)		2.3%	7.3%	0.31	3.5%	0.65	5.6%	0.41	-2.6%	N/A
Return on Equity (%)		27.0%	6.1%	4.42	3.0%	9.00	8.6%	3.14	-19.0%	N/A
Current Ratio		0.4	3.0	0.14	2.6	0.16	1.6	0.25	1.3	0.32
Days in Net Patient Accounts Receivable		-2.1	51.6	N/A	43.1	N/A	65.4	N/A	26.6	N/A
Average Payment Period		34.9	51.3	0.68	58.5	0.60	62.9	0.55	22.9	1.52
Equity Financing (%)		-8.6%	60.2%	N/A	59.0%	N/A	44.0%	N/A	5.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.4	N/A	0.8	N/A	0.1	0.00
Times Interest Earned		256.7	6.1	42.09	3.5	73.35	4.8	53.49	-30.6	N/A
Total Asset Turnover		11.9	0.8	14.85	0.8	14.85	1.6	7.42	7.2	1.64
Average Age of Plant (Years)		4.0	8.6	0.46	7.2	0.55	10.4	0.38	3.1	1.29
Increase (Decrease) Total Net Patient Revenue		-5.6%	6.2%	N/A	3.7%	N/A	6.6%	N/A	54.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		0.0%	48.0%	N/A	37.3%	N/A	32.1%	N/A	0.0%	N/A
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$35,849		\$10,323	3.47	\$13,329	2.69	\$15,322	2.34	\$40,493	0.89
Inpatient Net Revenue per Day	\$1,407		\$2,382	0.59	\$2,670	0.53	\$1,591	0.88	\$1,500	0.94
Outpatient Net Revenue per Visit	\$0		\$450	N/A	\$422	N/A	\$370	N/A	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$23,195,892	Cash & Cash Equivalents	\$2,000	Current Liabilities	\$1,052,651
Less Deductions	\$11,688,235	Net Patient Receivables	-\$65,873	Long-Term Debt	\$0
Net Patient Revenue	\$11,507,657	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$6,632			Subtotal	\$1,052,651
Total Revenue	\$11,514,289	Land, Buildings & Equipment (Net)	\$540,166	Unrestricted Fund Balance	-\$83,370
Less Expenses	\$11,248,003	Other Assets	\$492,988	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$4,667			Total Liabilities & Fund Balance	\$969,281
Net Income	\$261,619	Total Assets	\$969,281		