

**085 Wheaton Franciscan Healthcare-St Francis Inc**  
 3237 S 16th St  
 Milwaukee, WI 53215  
 414-647-5000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 6

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	64.5%	59.2%	1.09	69.8%	0.92	58.1%	1.11	79.8%	0.81
Obstetrics	29.9%	41.5%	0.72	47.3%	0.63	37.7%	0.79	42.3%	0.71
Pediatrics	0.0%	52.2%	N/A	87.1%	N/A	84.0%	N/A	0.0%	N/A
Total Hospital	51.4%	57.2%	0.90	65.7%	0.78	55.7%	0.92	70.9%	0.72
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	25.8	31.4	0.82	86.2	0.30	40.6	0.64	31.9	0.81
Obstetrics	9.9	5.3	1.86	20.3	0.49	6.4	1.54	14.0	0.71
Pediatrics	0.0	2.2	N/A	17.9	N/A	8.0	N/A	0.0	N/A
Total Hospital	98.7	53.6	1.84	122.4	0.81	81.4	1.21	117.8	0.84
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.6	3.6	1.29	4.1	1.13	3.7	1.25	5.4	0.85
Obstetrics	2.4	2.4	1.02	2.8	0.87	2.5	0.97	3.7	0.66
Pediatrics	0.0	2.2	N/A	2.1	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.1	4.3	0.96	5.0	0.83	4.2	0.98	4.0	1.02
<b>Surgical Operations</b>									
Inpatient	2,137	1,903	1.12	4,942	0.43	2,574	0.83	2,794	0.76
Outpatient	4,066	4,240	0.96	7,148	0.57	6,209	0.65	4,927	0.83
Inpatient as % of All Surgeries	34.5%	31.0%	1.11	40.9%	0.84	29.3%	1.18	36.2%	0.95
<b>Outpatient Visits</b>									
Non-Emergency Visits	116,173	89,386	1.30	145,312	0.80	112,584	1.03	126,769	0.92
Emergency Visits	36,374	15,537	2.34	27,305	1.33	22,560	1.61	38,190	0.95
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	47.1	17.1	2.75	36.5	1.29	29.5	1.60	48.9	0.96
Nurses, Licensed	284.1	180.9	1.57	356.0	0.80	273.4	1.04	306.3	0.93
Ancillary Nursing Personnel	82.0	35.0	2.34	75.9	1.08	46.3	1.77	88.6	0.93
All Other Personnel	532.5	419.6	1.27	709.0	0.75	614.8	0.87	527.1	1.01
Total FTEs	945.7	652.6	1.45	1,177.4	0.80	964.1	0.98	970.8	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	26.7	16.6	1.61	16.9	1.58	18.4	1.45	23.8	1.12
Nurses, Licensed	161.1	175.7	0.92	164.5	0.98	170.6	0.94	148.7	1.08
Ancillary Nursing Personnel	46.5	34.0	1.37	35.1	1.32	28.9	1.61	43.0	1.08
All Other Personnel	302.0	407.4	0.74	327.4	0.92	383.7	0.79	255.8	1.18
Total FTEs	536.4	633.7	0.85	543.8	0.99	601.6	0.89	471.2	1.14

**Total Hospital:**  
 Beds Set Up & Staffed 192  
 Discharges 8,719  
 Inpatient Days 36,041

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 20  
 Total Births 1,118  
 Newborn Days 2,290

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	40	2,032	9,412	64.5%	25.8	4.6
Orthopedic	1	24	1,549	5,612	64.1%	15.4	3.6
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	33	1,477	3,600	29.9%	9.9	2.4
<b>Psychiatric</b>	1	26	24	90	0.9%	0.2	3.8
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	20	371	4,497	61.6%	12.3	12.1
Step-Down (Special Care)	1	43	2,911	11,495	73.2%	31.5	3.9
Neonatal Intensive/Intermediate Care	1	6	123	718	32.8%	2.0	5.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	43	7	47.1	Radiological Services Personnel	36	32	53.5
Physicians & Dentists	3	0	3.0	Respiratory Therapists	11	21	17.8
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	8	7.7
Registered Nurses	146	232	271.5	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	8	10	14.0
Licensed Practical Nurses	2	5	5.5	Physical Therapy Assistants/Aides	5	2	6.1
Ancillary Nursing Personnel	33	101	82.0	Recreational Therapists	2	0	2.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	9	6.0
Nurse Practitioners	4	9	7.2	Psychologists	2	2	2.5
Medical Records Personnel	23	9	26.8	Social Workers	1	1	1.5
Pharmacy Personnel	21	12	25.1	All Other Health Professionals	44	31	53.7
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	218	138	290.8
Surgical Personnel	18	6	22.0	<b>Total</b>	<b>624</b>	<b>635</b>	<b>945.7</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$162,423,967	42.1%	41.4%	1.02	39.1%	1.08	39.2%	1.07	38.0%	1.11
Medical Assistance	\$66,014,948	17.1%	10.3%	1.66	15.6%	1.10	10.7%	1.60	14.0%	1.22
Commercial	\$137,001,985	35.5%	41.8%	0.85	38.0%	0.93	45.3%	0.78	43.5%	0.82
All Other	\$20,631,031	5.3%	6.5%	0.82	7.3%	0.73	4.8%	1.11	4.4%	1.21
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$117,271,860	30.4%	25.6%	1.19	26.2%	1.16	25.7%	1.18	27.2%	1.12
Medical Assistance	\$53,509,021	13.9%	7.7%	1.80	11.5%	1.21	8.0%	1.73	11.2%	1.24
Commercial	\$55,309,619	14.3%	10.6%	1.35	11.9%	1.20	11.2%	1.28	18.8%	0.76
Charity Care	\$7,114,856	1.8%	1.6%	1.15	1.6%	1.15	1.2%	1.54	1.8%	1.02
All Other	\$8,514,636	2.2%	1.4%	1.58	2.0%	1.10	1.2%	1.84	1.2%	1.84
Total Deductions	\$241,719,992	62.6%	47.0%	1.33	53.2%	1.18	47.3%	1.32	60.2%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.0%	4.5%	0.45	4.2%	0.48	3.9%	0.52	1.7%	1.16
Net Gains/Losses as % of Net Income		-0.3%	20.7%	N/A	27.9%	N/A	19.1%	N/A	4.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$66,403,580	42.0%	47.5%	0.88	42.2%	1.00	48.7%	0.86	41.0%	1.02
Supplies & Services	\$73,428,795	46.4%	40.1%	1.16	44.4%	1.05	38.8%	1.20	46.9%	0.99
Capital Component	\$11,665,413	7.4%	9.0%	0.82	9.9%	0.75	9.6%	0.77	6.6%	1.12
Bad Debt	\$6,645,021	4.2%	3.5%	1.20	3.5%	1.20	2.8%	1.50	5.6%	0.76
<b>Fiscal Statistics</b>										
Operating Margin (%)		-7.4%	5.9%	N/A	2.5%	N/A	8.8%	N/A	0.6%	N/A
Total Hospital Net Income (%)		-7.3%	7.3%	N/A	3.5%	N/A	10.7%	N/A	0.7%	N/A
Return on Equity (%)		0.0%	6.1%	N/A	3.0%	N/A	8.1%	N/A	1.1%	0.00
Current Ratio		2.0	3.0	0.66	2.6	0.76	3.3	0.60	2.3	0.84
Days in Net Patient Accounts Receivable		44.6	51.6	0.86	43.1	1.04	55.1	0.81	44.7	1.00
Average Payment Period		27.1	51.3	0.53	58.5	0.46	49.9	0.54	25.3	1.07
Equity Financing (%)		35.2%	60.2%	0.59	59.0%	0.60	64.0%	0.55	39.9%	0.88
Long-Term Debt to Equity Ratio		0.8	0.4	2.10	0.4	2.10	0.4	2.10	0.7	1.26
Times Interest Earned		-6.1	6.1	N/A	3.5	N/A	7.1	N/A	1.8	N/A
Total Asset Turnover		1.7	0.8	2.10	0.8	2.10	0.7	2.40	1.6	1.03
Average Age of Plant (Years)		10.0	8.6	1.17	7.2	1.39	8.3	1.21	9.2	1.09
Increase (Decrease) Total Net Patient Revenue		-15.4%	6.2%	N/A	3.7%	N/A	5.0%	N/A	-0.5%	28.03
Outpatient Gross Revenue (% of Total GPR)		44.0%	48.0%	0.92	37.3%	1.18	49.2%	0.89	42.8%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$8,634	\$10,323	0.84	\$13,329	0.65	\$9,923	0.87	\$8,386	1.03
Inpatient Net Revenue per Day		\$2,089	\$2,382	0.88	\$2,670	0.78	\$2,387	0.88	\$2,073	1.01
Outpatient Net Revenue per Visit		\$453	\$450	1.01	\$422	1.07	\$531	0.85	\$494	0.92

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$386,071,931	Cash & Cash Equivalents	\$1,123,863	Current Liabilities	\$11,059,329
Less Deductions	\$241,719,992	Net Patient Receivables	\$17,644,651	Long-Term Debt	\$25,920,777
Net Patient Revenue	\$144,351,939	Other Receivables	\$20,580	Other Liabilities	\$19,831,911
Plus Other Revenue	\$2,959,422			Subtotal	\$56,812,017
Total Revenue	\$147,311,361	Land, Buildings & Equipment (Net)	\$73,344,698	Unrestricted Fund Balance	\$30,926,467
Less Expenses	\$158,142,809	Other Assets	-\$4,395,308	Restricted Fund Balance	\$105,000
Non-Operating Gains/Losses	\$32,752			Total Liabilities & Fund Balance	\$87,738,484
Net Income	-\$10,798,696	Total Assets	\$87,738,484		