

**194 Children's Hospital of Wisconsin - Fox Valley**  
 130 2nd St  
 Neenah, WI 54956  
 920-969-7900

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 1

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	0.0%	59.2%	N/A	47.5%	N/A	16.9%	N/A	0.0%	N/A
Obstetrics	0.0%	41.5%	N/A	36.8%	N/A	5.4%	N/A	0.0%	N/A
Pediatrics	26.4%	52.2%	0.51	22.2%	1.19	21.3%	1.24	26.5%	1.00
Total Hospital	45.1%	57.2%	0.79	47.9%	0.94	39.1%	1.15	46.1%	0.98
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	0.0	31.4	N/A	22.9	N/A	1.9	N/A	0.0	N/A
Obstetrics	0.0	5.3	N/A	5.3	N/A	0.2	N/A	0.0	N/A
Pediatrics	5.0	2.2	2.28	0.5	10.04	1.0	5.02	4.2	1.18
Total Hospital	18.5	53.6	0.34	40.7	0.45	9.5	1.95	17.5	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	0.0	3.6	N/A	3.4	N/A	3.0	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.5	N/A	1.8	N/A	0.0	N/A
Pediatrics	1.5	2.2	0.70	1.6	0.97	1.4	1.11	1.9	0.81
Total Hospital	6.7	4.3	1.55	4.0	1.67	9.0	0.74	6.1	1.10
<b>Surgical Operations</b>									
Inpatient	0	1,903	N/A	1,278	N/A	14	N/A	0	N/A
Outpatient	0	4,240	N/A	4,836	N/A	118	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	31.0%	N/A	20.9%	N/A	10.5%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	3,619	89,386	0.04	58,165	0.06	8,715	0.42	3,610	1.00
Emergency Visits	0	15,537	N/A	13,251	N/A	1,418	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.2	17.1	0.25	15.5	0.27	2.4	1.75	4.0	1.05
Nurses, Licensed	63.1	180.9	0.35	151.9	0.42	23.8	2.65	48.3	1.31
Ancillary Nursing Personnel	0.0	35.0	N/A	22.6	N/A	8.8	N/A	5.2	0.00
All Other Personnel	18.4	419.6	0.04	297.3	0.06	42.1	0.44	12.9	1.42
Total FTEs	85.7	652.6	0.13	487.3	0.18	77.1	1.11	70.4	1.22
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	20.3	16.6	1.22	11.2	1.81	17.1	1.19	20.4	0.99
Nurses, Licensed	304.5	175.7	1.73	109.5	2.78	170.5	1.79	246.9	1.23
Ancillary Nursing Personnel	0.0	34.0	N/A	16.3	N/A	63.2	N/A	26.6	0.00
All Other Personnel	88.8	407.4	0.22	214.4	0.41	301.2	0.29	66.1	1.34
Total FTEs	413.6	633.7	0.65	351.4	1.18	552.0	0.75	360.0	1.15

**Total Hospital:**  
 Beds Set Up & Staffed 41  
 Discharges 1,013  
 Inpatient Days 6,749

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	19	1,183	1,832	26.4%	5.0	1.5
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	22	275	5,409	67.4%	14.8	19.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	1	4.2	Radiological Services Personnel	0	0	0.0
Physicians & Dentists	4	3	4.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	19	58	63.1	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	0	0	0.0	Social Workers	2	0	2.0
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	2	7	6.8
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	4	2	5.7
Surgical Personnel	0	0	0.0	<b>Total</b>	<b>35</b>	<b>71</b>	<b>85.7</b>

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$0	0.0%	41.4%	N/A	42.4%	N/A	56.2%	N/A	0.0%	N/A
Medical Assistance	\$4,470,028	24.8%	10.3%	2.41	6.7%	3.71	9.5%	2.61	14.3%	1.74
Commercial	\$11,834,431	65.8%	41.8%	1.57	46.3%	1.42	29.0%	2.27	70.4%	0.93
All Other	\$1,692,284	9.4%	6.5%	1.45	4.7%	2.00	5.3%	1.77	15.3%	0.62
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$0	0.0%	25.6%	N/A	24.3%	N/A	24.9%	N/A	0.0%	0.00
Medical Assistance	\$1,857,501	10.3%	7.7%	1.34	4.9%	2.11	5.5%	1.88	11.5%	0.90
Commercial	\$1,222,843	6.8%	10.6%	0.64	11.8%	0.58	7.6%	0.89	1.3%	5.28
Charity Care	\$18,278	0.1%	1.6%	0.06	1.5%	0.07	0.4%	0.25	0.0%	N/A
All Other	\$18,168	0.1%	1.4%	0.07	0.4%	0.25	0.1%	1.01	0.1%	1.17
Total Deductions	\$3,116,790	17.3%	47.0%	0.37	43.0%	0.40	38.5%	0.45	12.8%	1.35
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.6%	4.5%	1.02	2.8%	1.63	3.1%	1.47	4.2%	1.10
Net Gains/Losses as % of Net Income		0.0%	20.7%	N/A	42.9%	N/A	N/A	N/A	0.0%	0.00
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$7,155,726	48.7%	47.5%	1.02	47.2%	1.03	50.2%	0.97	49.2%	0.99
Supplies & Services	\$6,378,339	43.4%	40.1%	1.08	38.5%	1.13	40.0%	1.08	43.2%	1.00
Capital Component	\$1,049,907	7.1%	9.0%	0.79	11.1%	0.64	7.6%	0.94	6.7%	1.06
Bad Debt	\$117,539	0.8%	3.5%	0.23	3.2%	0.25	2.2%	0.36	0.9%	0.90
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.7%	5.9%	0.97	3.4%	1.68	6.1%	0.94	5.9%	0.97
Total Hospital Net Income (%)		5.7%	7.3%	0.78	5.8%	0.99	5.6%	1.02	5.9%	0.97
Return on Equity (%)		19.1%	6.1%	3.12	4.7%	4.05	8.6%	2.22	22.4%	0.85
Current Ratio		1.6	3.0	0.53	3.1	0.52	1.6	1.00	1.1	1.45
Days in Net Patient Accounts Receivable		68.5	51.6	1.33	56.8	1.21	65.4	1.05	89.6	0.76
Average Payment Period		53.8	51.3	1.05	47.9	1.12	62.9	0.86	57.7	0.93
Equity Financing (%)		54.6%	60.2%	0.91	53.9%	1.01	44.0%	1.24	44.6%	1.22
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.5	N/A	0.8	N/A	0.0	N/A
Times Interest Earned		0.0	6.1	N/A	3.3	N/A	4.8	N/A	0.0	N/A
Total Asset Turnover		3.3	0.8	4.17	0.8	4.17	1.6	2.08	3.8	0.88
Average Age of Plant (Years)		3.7	8.6	0.43	8.3	0.45	10.4	0.36	3.1	1.20
Increase (Decrease) Total Net Patient Revenue		9.8%	6.2%	1.58	5.4%	1.81	6.6%	1.48	9.7%	1.01
Outpatient Gross Revenue (% of Total GPR)		10.7%	48.0%	0.22	57.7%	0.19	32.1%	0.33	10.4%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$13,361	\$10,323	1.29	\$8,059	1.66	\$15,322	0.87	\$11,832	1.13
Inpatient Net Revenue per Day		\$2,005	\$2,382	0.84	\$1,996	1.00	\$1,591	1.26	\$1,952	1.03
Outpatient Net Revenue per Visit		\$372	\$450	0.83	\$585	0.64	\$370	1.00	\$294	1.26

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$17,996,743	Cash & Cash Equivalents	\$37,790	Current Liabilities	\$2,125,070
Less Deductions	\$3,116,790	Net Patient Receivables	\$2,791,319	Long-Term Debt	\$0
Net Patient Revenue	\$14,879,953	Other Receivables	\$60,405	Other Liabilities	\$0
Plus Other Revenue	\$712,420			Subtotal	\$2,125,070
Total Revenue	\$15,592,373	Land, Buildings & Equipment (Net)	\$1,275,280	Unrestricted Fund Balance	\$2,550,740
Less Expenses	\$14,701,511	Other Assets	\$511,016	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$4,675,810	Total Liabilities & Fund Balance	\$4,675,810
Net Income	\$890,862				