

001 Amery Regional Medical Center
 265 Griffin Street East
 Amery, WI 54001
 715-268-8000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Polk**
 Analysis Area: **West Central (5A)**
 Volume Group: **3**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.8%	60.0%	0.90	50.5%	1.06	51.1%	1.05	53.8%	1.00
Obstetrics	32.1%	42.5%	0.76	32.1%	1.00	25.6%	1.26	20.2%	1.59
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	15.1%	N/A	0.0%	N/A
Total Hospital	46.1%	57.1%	0.81	49.5%	0.93	46.4%	0.99	45.8%	1.01
Average Census (Patients)									
Adult Medical-Surgical	9.7	32.2	0.30	7.0	1.39	7.7	1.25	9.7	1.00
Obstetrics	1.0	5.5	0.17	2.2	0.44	1.1	0.89	0.8	1.19
Pediatrics	0.0	2.3	N/A	0.1	N/A	0.1	N/A	0.1	0.00
Total Hospital	11.5	53.3	0.22	22.0	0.52	10.0	1.15	11.5	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.7	1.01	3.4	1.09	3.2	1.16	3.5	1.06
Obstetrics	2.3	2.3	0.96	2.3	0.96	2.3	0.97	2.4	0.93
Pediatrics	0.0	2.2	N/A	1.5	N/A	1.7	N/A	1.6	0.00
Total Hospital	3.1	4.2	0.74	3.8	0.82	3.2	0.96	3.1	1.02
Surgical Operations									
Inpatient	298	1,939	0.15	592	0.50	278	1.07	351	0.85
Outpatient	1,959	4,175	0.47	1,691	1.16	1,143	1.71	1,953	1.00
Inpatient as % of All Surgeries	13.2%	31.7%	0.42	25.9%	0.51	19.6%	0.67	15.2%	0.87
Outpatient Visits									
Non-Emergency Visits	96,278	90,979	1.06	44,604	2.16	36,962	2.60	79,385	1.21
Emergency Visits	5,532	15,916	0.35	7,309	0.76	7,769	0.71	4,392	1.26
Full-Time Equivalents (FTEs)									
Administrators	3.0	16.4	0.18	11.4	0.26	5.0	0.60	3.0	1.00
Nurses, Licensed	55.1	187.1	0.29	89.8	0.61	54.1	1.02	49.1	1.12
Ancillary Nursing Personnel	7.4	37.2	0.20	18.9	0.39	12.7	0.58	4.4	1.68
All Other Personnel	231.7	437.1	0.53	218.5	1.06	149.0	1.56	230.7	1.00
Total FTEs	297.2	677.8	0.44	338.6	0.88	220.8	1.35	287.2	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.7	15.7	0.43	22.5	0.30	15.0	0.45	6.6	1.02
Nurses, Licensed	123.2	179.0	0.69	176.9	0.70	162.1	0.76	107.4	1.15
Ancillary Nursing Personnel	16.6	35.6	0.47	37.2	0.45	38.2	0.44	9.7	1.72
All Other Personnel	517.9	418.1	1.24	430.6	1.20	446.3	1.16	505.1	1.03
Total FTEs	664.4	648.4	1.02	667.3	1.00	661.7	1.00	628.8	1.06

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,351
 Inpatient Days 4,210

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 13
 Inpatient Days 69

Newborn Nursery:
 Bassinets 5
 Total Births 150
 Newborn Days 311

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	949	3,532	53.8%	9.7	3.7
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	156	352	32.1%	1.0	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	263	415	28.4%	1.1	1.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	15	2	16.2
Physicians & Dentists	0	0	0.0	Respiratory Therapists	2	0	2.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	1	1.7
Registered Nurses	38	37	52.2	Occupational Therapy Assistants/Aides	0	3	1.1
Certified Nurse Midwives	0	0	0.0	Physical Therapists	5	3	6.7
Licensed Practical Nurses	0	3	1.9	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	5	5	7.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	11	1	11.6	Social Workers	1	0	1.0
Pharmacy Personnel	3	3	4.5	All Other Health Professionals	46	12	52.0
Clinical Laboratory Personnel	15	0	15.0	All Other Personnel	93	29	111.2
Surgical Personnel	5	2	5.6				
				Total	247	101	297.2

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$20,093,697	38.0%	41.3%	0.92	43.9%	0.87	42.6%	0.89	36.6%	1.04
Medical Assistance	\$5,989,734	11.3%	10.5%	1.08	9.3%	1.22	10.3%	1.10	8.4%	1.35
Commercial	\$24,557,331	46.5%	41.4%	1.12	40.7%	1.14	41.4%	1.12	51.2%	0.91
All Other	\$2,190,763	4.1%	6.6%	0.63	6.1%	0.68	5.7%	0.72	3.8%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$6,509,761	12.3%	25.8%	0.48	24.3%	0.51	18.6%	0.66	13.0%	0.94
Medical Assistance	\$3,284,539	6.2%	7.9%	0.78	6.8%	0.91	6.3%	0.98	4.4%	1.43
Commercial	\$4,255,755	8.1%	11.0%	0.73	6.4%	1.25	7.9%	1.02	7.7%	1.05
Charity Care	\$308,788	0.6%	1.6%	0.37	1.6%	0.36	1.3%	0.47	0.9%	0.68
All Other	\$740,570	1.4%	1.6%	0.87	1.4%	1.02	0.6%	2.41	1.5%	0.97
Total Deductions	\$15,099,413	28.6%	48.1%	0.59	40.6%	0.70	35.0%	0.82	27.4%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.9%	4.7%	0.61	3.3%	0.86	4.3%	0.67	1.9%	1.52
Net Gains/Losses as % of Net Income		N/A	25.2%	N/A	23.8%	N/A	26.4%	N/A	52.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$16,357,375	41.0%	47.6%	0.86	51.8%	0.79	51.9%	0.79	43.1%	0.95
Supplies & Services	\$18,144,603	45.5%	40.1%	1.14	37.4%	1.22	34.6%	1.32	46.1%	0.99
Capital Component	\$3,759,553	9.4%	8.8%	1.08	7.4%	1.27	9.0%	1.05	6.9%	1.37
Bad Debt	\$1,617,933	4.1%	3.6%	1.12	3.3%	1.22	4.5%	0.90	3.9%	1.04
Fiscal Statistics										
Operating Margin (%)		-2.7%	7.0%	N/A	9.6%	N/A	6.5%	N/A	6.1%	N/A
Total Hospital Net Income (%)		-1.5%	9.2%	N/A	12.2%	N/A	8.7%	N/A	11.9%	N/A
Return on Equity (%)		0.0%	7.4%	N/A	11.0%	N/A	6.8%	N/A	7.1%	0.00
Current Ratio		1.3	3.1	0.41	2.5	0.50	2.8	0.45	1.4	0.92
Days in Net Patient Accounts Receivable		55.7	52.5	1.06	56.4	0.99	60.6	0.92	59.9	0.93
Average Payment Period		72.0	50.4	1.43	46.0	1.57	54.5	1.32	76.2	0.94
Equity Financing (%)		28.0%	60.8%	0.46	71.7%	0.39	55.1%	0.51	30.7%	0.91
Long-Term Debt to Equity Ratio		2.1	0.4	5.36	0.3	7.61	0.6	3.56	1.9	1.12
Times Interest Earned		0.0	7.3	0.00	17.4	0.00	6.1	0.00	22.1	0.00
Total Asset Turnover		0.6	0.8	0.80	0.9	0.72	0.8	0.83	0.6	1.13
Average Age of Plant (Years)		6.2	9.2	0.68	7.8	0.80	8.3	0.75	11.6	0.54
Increase (Decrease) Total Net Patient Revenue		10.7%	7.5%	1.43	10.0%	1.07	11.5%	0.93	19.9%	0.54
Outpatient Gross Revenue (% of Total GPR)		74.2%	49.0%	1.51	56.7%	1.31	70.0%	1.06	74.9%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$7,467	\$11,671	0.64	\$8,917	0.84	\$8,250	0.90	\$6,224	1.20
Inpatient Net Revenue per Day		\$2,338	\$2,752	0.85	\$2,214	1.06	\$2,258	1.04	\$2,023	1.16
Outpatient Net Revenue per Visit		\$270	\$516	0.52	\$518	0.52	\$491	0.55	\$304	0.89

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$52,831,524	Cash & Cash Equivalents	\$3,154,873	Current Liabilities	\$7,491,797
Less Deductions	\$15,099,413	Net Patient Receivables	\$5,757,816	Long-Term Debt	\$36,772,199
Net Patient Revenue	\$37,732,111	Other Receivables	\$84,641	Other Liabilities	\$0
Plus Other Revenue	\$1,114,357			Subtotal	\$44,263,996
Total Revenue	\$38,846,468	Land, Buildings & Equipment (Net)	\$40,992,266	Unrestricted Fund Balance	\$17,206,407
Less Expenses	\$39,879,464	Other Assets	\$11,484,807	Restricted Fund Balance	\$4,000
Non-Operating Gains/Losses	\$459,066			Total Liabilities & Fund Balance	\$61,470,403
Net Income	-\$573,930	Total Assets	\$61,474,403		