

**002 Langlade Hospital - An Aspirus Partner**  
 112 East Fifth Avenue  
 Antigo, WI 54409  
 715-623-2331

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Langlade  
 Analysis Area: North Central (6)  
 Volume Group: 5

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	63.2%	60.0%	1.05	63.2%	1.00	52.4%	1.21	61.2%	1.03
Obstetrics	26.8%	42.5%	0.63	44.3%	0.60	35.0%	0.77	28.8%	0.93
Pediatrics	0.0%	55.1%	N/A	51.9%	N/A	13.6%	N/A	0.0%	N/A
Total Hospital	50.5%	57.1%	0.88	63.1%	0.80	50.6%	1.00	49.4%	1.02
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	9.5	32.2	0.29	24.3	0.39	23.4	0.40	9.2	1.03
Obstetrics	1.6	5.5	0.29	4.2	0.39	3.8	0.43	1.7	0.93
Pediatrics	0.0	2.3	N/A	1.2	N/A	0.3	N/A	0.0	N/A
Total Hospital	12.6	53.3	0.24	44.4	0.28	38.4	0.33	12.3	1.02
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	3.7	0.89	3.3	0.99	3.5	0.95	3.3	0.99
Obstetrics	2.3	2.3	0.97	2.1	1.07	2.3	1.01	2.3	0.99
Pediatrics	0.0	2.2	N/A	2.4	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.2	4.2	0.77	4.1	0.79	3.6	0.89	3.3	0.99
<b>Surgical Operations</b>									
Inpatient	322	1,939	0.17	1,333	0.24	1,121	0.29	329	0.98
Outpatient	1,195	4,175	0.29	1,632	0.73	3,072	0.39	1,155	1.03
Inpatient as % of All Surgeries	21.2%	31.7%	0.67	45.0%	0.47	26.7%	0.79	22.2%	0.96
<b>Outpatient Visits</b>									
Non-Emergency Visits	42,887	90,979	0.47	53,271	0.81	81,094	0.53	37,655	1.14
Emergency Visits	11,593	15,916	0.73	11,659	0.99	17,884	0.65	11,349	1.02
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	16.4	0.30	8.6	0.58	15.5	0.32	5.0	1.00
Nurses, Licensed	99.7	187.1	0.53	140.9	0.71	156.7	0.64	86.4	1.15
Ancillary Nursing Personnel	36.4	37.2	0.98	32.5	1.12	25.3	1.44	32.8	1.11
All Other Personnel	270.5	437.1	0.62	375.0	0.72	418.7	0.65	233.8	1.16
Total FTEs	411.6	677.8	0.61	556.9	0.74	616.1	0.67	358.0	1.15
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.1	15.7	0.39	9.6	0.63	14.8	0.41	7.6	0.80
Nurses, Licensed	120.9	179.0	0.68	157.0	0.77	149.7	0.81	130.5	0.93
Ancillary Nursing Personnel	44.1	35.6	1.24	36.2	1.22	24.2	1.83	49.6	0.89
All Other Personnel	327.8	418.1	0.78	417.9	0.78	399.9	0.82	353.4	0.93
Total FTEs	498.8	648.4	0.77	620.6	0.80	588.6	0.85	541.1	0.92

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 1,431  
 Inpatient Days 4,612

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 1  
 Discharges 42  
 Inpatient Days 206

**Newborn Nursery:**  
 Bassinets 8  
 Total Births 221  
 Newborn Days 490

**002 Langlade Hospital - An Aspirus Partner**  
Antigo, WI 54409

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	15	1,050	3,459	63.2%	9.5	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	257	586	26.8%	1.6	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	122	579	39.7%	1.6	4.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Radiological Services Personnel	24	5	27.2
Physicians & Dentists	5	1	5.2	Respiratory Therapists	7	0	7.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	2	3.3
Registered Nurses	69	50	98.7	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	0	2.0
Licensed Practical Nurses	1	0	1.0	Physical Therapy Assistants/Aides	3	1	3.9
Ancillary Nursing Personnel	11	20	36.4	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	2	4	5.7	Social Workers	2	0	2.0
Pharmacy Personnel	3	3	5.1	All Other Health Professionals	39	35	58.4
Clinical Laboratory Personnel	11	3	13.2	All Other Personnel	96	51	125.1
Surgical Personnel	2	4	5.4				
				<b>Total</b>	<b>291</b>	<b>179</b>	<b>411.6</b>

**002 Langlade Hospital - An Aspirus Partner**

Antigo, WI 54409

Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$46,255,909	48.8%	41.3%	1.18	48.5%	1.01	44.2%	1.10	47.0%	1.04
Medical Assistance	\$11,884,007	12.5%	10.5%	1.19	9.9%	1.27	8.3%	1.52	12.7%	0.98
Commercial	\$30,945,985	32.7%	41.4%	0.79	36.7%	0.89	41.7%	0.78	31.9%	1.02
All Other	\$5,673,610	6.0%	6.6%	0.91	4.9%	1.22	5.9%	1.02	8.3%	0.72
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$21,925,492	23.1%	25.8%	0.90	27.8%	0.83	28.9%	0.80	21.5%	1.08
Medical Assistance	\$6,715,231	7.1%	7.9%	0.89	7.2%	0.99	6.6%	1.07	8.6%	0.83
Commercial	\$4,411,889	4.7%	11.0%	0.42	5.1%	0.91	9.9%	0.47	3.6%	1.31
Charity Care	\$918,308	1.0%	1.6%	0.61	1.9%	0.51	1.5%	0.65	1.2%	0.82
All Other	\$663,791	0.7%	1.6%	0.43	0.2%	2.92	1.1%	0.66	1.1%	0.65
Total Deductions	\$34,634,711	36.6%	48.1%	0.76	42.5%	0.86	48.1%	0.76	35.8%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.6%	4.7%	0.77	3.7%	0.97	3.8%	0.96	4.5%	0.80
Net Gains/Losses as % of Net Income		42.4%	25.2%	1.68	29.7%	1.43	32.4%	1.31	11.5%	3.67
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$28,226,046	47.4%	47.6%	1.00	47.1%	1.01	51.0%	0.93	50.6%	0.94
Supplies & Services	\$24,043,764	40.3%	40.1%	1.01	40.2%	1.00	34.8%	1.16	34.4%	1.17
Capital Component	\$3,905,377	6.6%	8.8%	0.75	9.7%	0.67	9.8%	0.67	7.8%	0.85
Bad Debt	\$3,416,481	5.7%	3.6%	1.59	3.0%	1.90	4.5%	1.28	7.3%	0.79
<b>Fiscal Statistics</b>										
Operating Margin (%)		4.5%	7.0%	0.64	4.8%	0.94	5.2%	0.86	6.6%	0.68
Total Hospital Net Income (%)		7.5%	9.2%	0.82	6.7%	1.13	7.5%	1.01	7.4%	1.02
Return on Equity (%)		10.4%	7.4%	1.41	5.6%	1.86	5.5%	1.91	9.0%	1.15
Current Ratio		1.9	3.1	0.61	2.5	0.77	2.8	0.69	2.9	0.66
Days in Net Patient Accounts Receivable		56.2	52.5	1.07	59.3	0.95	54.2	1.04	50.8	1.11
Average Payment Period		77.2	50.4	1.53	57.6	1.34	50.3	1.54	51.9	1.49
Equity Financing (%)		55.2%	60.8%	0.91	56.0%	0.99	59.0%	0.94	51.1%	1.08
Long-Term Debt to Equity Ratio		0.3	0.4	0.76	0.5	0.60	0.4	0.72	0.6	0.48
Times Interest Earned		8.3	7.3	1.14	4.3	1.92	4.9	1.71	5.8	1.43
Total Asset Turnover		1.3	0.8	1.70	0.8	1.63	0.7	1.88	1.2	1.11
Average Age of Plant (Years)		10.8	9.2	1.18	8.8	1.22	8.6	1.25	10.3	1.04
Increase (Decrease) Total Net Patient Revenue		32.7%	7.5%	4.37	8.8%	3.73	9.6%	3.40	8.4%	3.90
Outpatient Gross Revenue (% of Total GPR)		84.7%	49.0%	1.73	48.6%	1.74	63.4%	1.34	81.3%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$7,425		\$11,671	0.64	\$12,204	0.61	\$8,162	0.91	\$6,376	1.16
Inpatient Net Revenue per Day	\$2,269		\$2,752	0.82	\$2,967	0.76	\$2,243	1.01	\$1,921	1.18
Outpatient Net Revenue per Visit	\$902		\$516	1.75	\$725	1.24	\$636	1.42	\$741	1.22

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$94,759,509	Cash & Cash Equivalents	\$11,420,038	Current Liabilities	\$12,147,879
Less Deductions	\$34,634,711	Net Patient Receivables	\$9,262,034	Long-Term Debt	\$7,781,916
Net Patient Revenue	\$60,124,798	Other Receivables	\$1,146,566	Other Liabilities	\$891,101
Plus Other Revenue	\$2,256,355			Subtotal	\$20,820,896
Total Revenue	\$62,381,153	Land, Buildings & Equipment (Net)	\$19,557,456	Unrestricted Fund Balance	\$25,650,947
Less Expenses	\$59,591,668	Other Assets	\$5,085,749	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,054,151	Total Assets	\$46,471,843	Total Liabilities & Fund Balance	\$46,471,843
Net Income	\$4,843,636				