

004 St Elizabeth Hospital
 1506 South Oneida Street
 Appleton, WI 54915
 920-738-2000

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: **Outagamie**
 Analysis Area: **Lake Winnebago (3)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 3		Volume Group 6		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	49.9%	60.0%	0.83	50.5%	0.99	61.4%	0.81	48.0%	1.04
Obstetrics	47.6%	42.5%	1.12	39.0%	1.22	42.2%	1.13	47.1%	1.01
Pediatrics	0.0%	55.1%	N/A	20.3%	N/A	82.3%	N/A	0.0%	N/A
Total Hospital	52.4%	57.1%	0.92	50.2%	1.04	57.5%	0.91	50.0%	1.05
Average Census (Patients)									
Adult Medical-Surgical	30.9	32.2	0.96	24.3	1.27	49.4	0.63	29.7	1.04
Obstetrics	9.0	5.5	1.63	5.5	1.64	8.6	1.06	8.9	1.01
Pediatrics	0.0	2.3	N/A	0.5	N/A	9.9	N/A	0.0	N/A
Total Hospital	102.2	53.3	1.92	42.6	2.40	103.2	0.99	98.6	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.7	1.00	3.6	1.04	3.8	0.98	3.5	1.04
Obstetrics	2.6	2.3	1.09	2.4	1.06	2.5	1.02	2.6	1.01
Pediatrics	0.0	2.2	N/A	1.5	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.6	4.2	1.09	4.0	1.14	4.3	1.05	4.4	1.03
Surgical Operations									
Inpatient	2,671	1,939	1.38	1,328	2.01	3,476	0.77	2,587	1.03
Outpatient	4,693	4,175	1.12	4,690	1.00	7,518	0.62	4,765	0.98
Inpatient as % of All Surgeries	36.3%	31.7%	1.14	22.1%	1.64	31.6%	1.15	35.2%	1.03
Outpatient Visits									
Non-Emergency Visits	108,825	90,979	1.20	64,388	1.69	187,282	0.58	47,526	2.29
Emergency Visits	26,368	15,916	1.66	13,618	1.94	28,547	0.92	27,031	0.98
Full-Time Equivalents (FTEs)									
Administrators	30.0	16.4	1.83	20.7	1.45	30.3	0.99	11.0	2.73
Nurses, Licensed	370.3	187.1	1.98	166.1	2.23	354.1	1.05	306.2	1.21
Ancillary Nursing Personnel	72.9	37.2	1.96	26.3	2.77	68.4	1.07	45.7	1.60
All Other Personnel	586.1	437.1	1.34	312.8	1.87	799.4	0.73	496.2	1.18
Total FTEs	1,059.3	677.8	1.56	525.9	2.01	1,252.3	0.85	859.0	1.23
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.3	15.7	0.97	14.7	1.04	15.9	0.96	6.1	2.52
Nurses, Licensed	188.4	179.0	1.05	117.8	1.60	186.0	1.01	168.6	1.12
Ancillary Nursing Personnel	37.1	35.6	1.04	18.7	1.99	35.9	1.03	25.2	1.47
All Other Personnel	298.3	418.1	0.71	221.9	1.34	419.8	0.71	273.2	1.09
Total FTEs	539.0	648.4	0.83	373.0	1.45	657.6	0.82	473.0	1.14

Total Hospital:
 Beds Set Up & Staffed 195
 Discharges 8,144
 Inpatient Days 37,309

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 35
 Total Births 1,131
 Newborn Days 2,456

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	62	3,059	11,288	49.9%	30.9	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	1,284	3,302	47.6%	9.0	2.6
Psychiatric	1	41	1,138	5,743	38.4%	15.7	5.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	165	2,860	65.3%	7.8	17.3
Step-Down (Special Care)	1	26	1,875	6,261	66.0%	17.2	3.3
Neonatal Intensive/Intermediate Care	1	15	165	3,021	55.2%	8.3	18.3
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	20	458	4,834	66.2%	13.2	10.6
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	0	30.0	Radiological Services Personnel	36	22	57.6
Physicians & Dentists	0	0	0.0	Respiratory Therapists	9	3	9.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	16	13.5
Registered Nurses	111	267	358.5	Occupational Therapy Assistants/Aides	3	4	4.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	13	17	27.6
Licensed Practical Nurses	4	8	11.8	Physical Therapy Assistants/Aides	6	7	9.4
Ancillary Nursing Personnel	29	43	72.9	Recreational Therapists	12	15	29.4
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	4	4.8
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	1	0	1.0	Social Workers	5	5	8.5
Pharmacy Personnel	17	7	18.0	All Other Health Professionals	7	16	21.1
Clinical Laboratory Personnel	44	21	65.3	All Other Personnel	154	156	275.5
Surgical Personnel	22	17	40.4	Total	508	628	1,059.3

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value ³	Ratio	Value ⁶	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$103,550,367	42.9%	41.3%	1.04	42.2%	1.02	37.5%	1.14	44.0%	0.98
Medical Assistance	\$21,762,234	9.0%	10.5%	0.86	6.9%	1.30	13.5%	0.67	8.2%	1.10
Commercial	\$102,367,163	42.4%	41.4%	1.02	45.6%	0.93	42.9%	0.99	44.2%	0.96
All Other	\$13,540,577	5.6%	6.6%	0.85	5.3%	1.07	6.1%	0.92	3.7%	1.53
Deductions as % of Total Gross Patient Revenue										
Medicare	\$62,731,958	26.0%	25.8%	1.01	24.8%	1.05	23.9%	1.09	25.8%	1.01
Medical Assistance	\$17,484,808	7.2%	7.9%	0.91	5.4%	1.35	10.2%	0.71	6.4%	1.14
Commercial	\$27,377,946	11.3%	11.0%	1.03	12.4%	0.91	11.2%	1.01	10.6%	1.07
Charity Care	\$3,421,133	1.4%	1.6%	0.89	1.5%	0.92	1.4%	1.00	1.6%	0.91
All Other	\$1,667,138	0.7%	1.6%	0.43	0.6%	1.13	1.3%	0.55	0.2%	2.82
Total Deductions	\$112,682,983	46.7%	48.1%	0.97	44.7%	1.04	48.3%	0.97	44.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		-1.8%	4.7%	N/A	2.7%	N/A	7.9%	N/A	-2.5%	0.71
Net Gains/Losses as % of Net Income		47.5%	25.2%	1.88	43.3%	1.10	21.3%	2.23	75.2%	0.63
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$61,429,067	50.7%	47.6%	1.06	47.0%	1.08	46.3%	1.09	50.1%	1.01
Supplies & Services	\$42,427,492	35.0%	40.1%	0.87	38.8%	0.90	41.8%	0.84	36.0%	0.97
Capital Component	\$11,455,215	9.4%	8.8%	1.08	10.6%	0.89	8.7%	1.08	9.9%	0.95
Bad Debt	\$5,949,545	4.9%	3.6%	1.36	3.6%	1.37	3.2%	1.54	4.0%	1.24
Fiscal Statistics										
Operating Margin (%)		4.0%	7.0%	0.57	4.3%	0.93	8.1%	0.49	1.3%	3.08
Total Hospital Net Income (%)		7.4%	9.2%	0.80	7.3%	1.01	10.1%	0.73	5.0%	1.46
Return on Equity (%)		4.7%	7.4%	0.63	5.9%	0.80	7.8%	0.60	3.2%	1.46
Current Ratio		1.3	3.1	0.41	2.8	0.47	3.3	0.38	1.2	1.11
Days in Net Patient Accounts Receivable		53.9	52.5	1.03	52.6	1.02	54.8	0.98	61.7	0.87
Average Payment Period		99.9	50.4	1.98	58.7	1.70	48.1	2.08	94.8	1.05
Equity Financing (%)		71.5%	60.8%	1.18	56.0%	1.28	60.9%	1.17	70.2%	1.02
Long-Term Debt to Equity Ratio		0.2	0.4	0.46	0.5	0.40	0.4	0.45	0.2	0.86
Times Interest Earned		5.4	7.3	0.74	4.2	1.30	7.4	0.73	4.2	1.30
Total Asset Turnover		0.6	0.8	0.78	0.8	0.79	0.8	0.81	0.6	1.00
Average Age of Plant (Years)		15.1	9.2	1.65	8.7	1.74	9.0	1.68	13.8	1.10
Increase (Decrease) Total Net Patient Revenue		6.2%	7.5%	0.82	9.5%	0.65	6.8%	0.91	5.7%	1.08
Outpatient Gross Revenue (% of Total GPR)		48.0%	49.0%	0.98	57.6%	0.83	45.8%	1.05	45.7%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,483		\$11,671	0.73	\$8,852	0.96	\$12,402	0.68	\$8,427	1.01
Inpatient Net Revenue per Day	\$1,852		\$2,752	0.67	\$2,166	0.85	\$2,855	0.65	\$1,899	0.98
Outpatient Net Revenue per Visit	\$440		\$516	0.85	\$569	0.77	\$433	1.02	\$707	0.62

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$241,220,341	Cash & Cash Equivalents	\$14,348,409	Current Liabilities	\$30,917,374
Less Deductions	\$112,682,983	Net Patient Receivables	\$18,981,532	Long-Term Debt	\$27,156,121
Net Patient Revenue	\$128,537,358	Other Receivables	\$3,566,601	Other Liabilities	\$430,972
Plus Other Revenue	-\$2,224,611			Subtotal	\$58,504,467
Total Revenue	\$126,312,746	Land, Buildings & Equipment (Net)	\$54,586,565	Unrestricted Fund Balance	\$147,122,606
Less Expenses	\$121,261,320	Other Assets	\$114,143,965	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,577,750			Total Liabilities & Fund Balance	\$205,627,072
Net Income	\$9,629,177	Total Assets	\$205,627,072		