

**005 Franciscan Skemp Healthcare - Mayo Health System**  
 464 S St Joseph Avenue  
 Arcadia, WI 54612  
 608-323-3341

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Trempealeau  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	5.9%	60.0%	0.10	48.7%	0.12	17.2%	0.34	8.3%	0.71
Obstetrics	12.9%	42.5%	0.30	43.3%	0.30	16.0%	0.81	6.1%	2.10
Pediatrics	1.5%	55.1%	0.03	31.6%	0.05	21.4%	0.07	1.5%	1.00
Total Hospital	6.3%	57.1%	0.11	48.2%	0.13	19.2%	0.33	6.8%	0.92
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.2	32.2	0.04	14.3	0.08	3.0	0.39	1.7	0.71
Obstetrics	0.4	5.5	0.07	3.4	0.11	0.9	0.43	0.2	2.10
Pediatrics	0.0	2.3	0.01	0.9	0.03	0.9	0.04	0.0	1.00
Total Hospital	1.6	53.3	0.03	25.5	0.06	4.0	0.40	1.7	0.92
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.6	3.7	0.72	3.2	0.84	2.9	0.92	2.3	1.14
Obstetrics	1.9	2.3	0.81	2.5	0.76	2.4	0.78	1.3	1.48
Pediatrics	1.4	2.2	0.62	2.3	0.59	1.4	0.99	0.8	1.63
Total Hospital	2.3	4.2	0.54	3.7	0.62	3.3	0.69	2.4	0.94
<b>Surgical Operations</b>									
Inpatient	41	1,939	0.02	835	0.05	68	0.60	28	1.46
Outpatient	121	4,175	0.03	1,807	0.07	613	0.20	156	0.78
Inpatient as % of All Surgeries	25.3%	31.7%	0.80	31.6%	0.80	10.0%	2.54	15.2%	1.66
<b>Outpatient Visits</b>									
Non-Emergency Visits	16,124	90,979	0.18	39,198	0.41	14,049	1.15	21,889	0.74
Emergency Visits	1,458	15,916	0.09	8,240	0.18	2,079	0.70	1,616	0.90
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.5	16.4	0.09	6.4	0.23	3.4	0.44	1.3	1.20
Nurses, Licensed	13.7	187.1	0.07	120.3	0.11	23.8	0.57	10.9	1.25
Ancillary Nursing Personnel	1.9	37.2	0.05	29.8	0.06	7.3	0.25	2.2	0.86
All Other Personnel	33.1	437.1	0.08	261.8	0.13	55.3	0.60	22.6	1.47
Total FTEs	50.1	677.8	0.07	418.3	0.12	89.8	0.56	36.9	1.36
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	34.9	15.7	2.22	12.2	2.87	29.9	1.17	26.8	1.31
Nurses, Licensed	318.0	179.0	1.78	229.2	1.39	208.8	1.52	233.9	1.36
Ancillary Nursing Personnel	43.1	35.6	1.21	56.7	0.76	64.0	0.67	46.0	0.94
All Other Personnel	769.9	418.1	1.84	498.7	1.54	484.5	1.59	482.8	1.59
Total FTEs	1,165.9	648.4	1.80	796.7	1.46	787.1	1.48	789.5	1.48

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 252  
 Inpatient Days 572

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 3  
 Discharges 80  
 Inpatient Days 1,195

**Newborn Nursery:**  
 Bassinets 3  
 Total Births 76  
 Newborn Days 142

**005 Franciscan Skemp Healthcare - Mayo Health System**  
Arcadia, WI 54612

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	20	162	428	5.9%	1.2	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	2	8	11	1.5%	0.0	1.4
<b>Obstetrics</b>	1	3	74	141	12.9%	0.4	1.9
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	3	1.5	Radiological Services Personnel	2	2	2.2
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	1	0.2
Registered Nurses	5	11	11.7	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	1	0.4
Licensed Practical Nurses	0	6	2.0	Physical Therapy Assistants/Aides	0	2	0.9
Ancillary Nursing Personnel	1	2	1.9	Recreational Therapists	0	1	0.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.1
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	0	2	1.0	Social Workers	0	1	0.5
Pharmacy Personnel	0	1	0.2	All Other Health Professionals	0	3	1.1
Clinical Laboratory Personnel	2	2	3.7	All Other Personnel	0	53	21.7
Surgical Personnel	0	1	0.6	<b>Total</b>	<b>10</b>	<b>93</b>	<b>50.1</b>

**005 Franciscan Skemp Healthcare - Mayo Health System**

Arcadia, WI 54612

Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$3,498,807	38.0%	41.3%	0.92	44.5%	0.85	41.6%	0.91	42.4%	0.90
Medical Assistance	\$1,484,078	16.1%	10.5%	1.53	8.8%	1.84	10.7%	1.51	11.9%	1.36
Commercial	\$3,616,743	39.3%	41.4%	0.95	38.7%	1.02	42.5%	0.93	42.5%	0.92
All Other	\$599,914	6.5%	6.6%	0.99	7.5%	0.86	5.2%	1.25	3.2%	2.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$1,223,327	13.3%	25.8%	0.51	25.4%	0.52	17.9%	0.74	15.6%	0.85
Medical Assistance	\$810,261	8.8%	7.9%	1.11	6.5%	1.36	5.9%	1.48	7.8%	1.13
Commercial	\$440,282	4.8%	11.0%	0.44	5.9%	0.81	7.8%	0.62	3.7%	1.28
Charity Care	\$88,094	1.0%	1.6%	0.60	0.9%	1.01	0.6%	1.53	0.5%	1.89
All Other	\$80,967	0.9%	1.6%	0.54	2.6%	0.34	0.8%	1.07	0.8%	1.17
Total Deductions	\$2,642,931	28.7%	48.1%	0.60	41.3%	0.70	33.0%	0.87	28.3%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.5%	4.7%	0.11	4.1%	0.13	3.3%	0.16	0.3%	1.88
Net Gains/Losses as % of Net Income		0.0%	25.2%	N/A	4.8%	N/A	2.5%	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$3,666,348	59.9%	47.6%	1.26	51.0%	1.17	51.0%	1.17	62.1%	0.96
Supplies & Services	\$1,637,032	26.7%	40.1%	0.67	38.4%	0.70	37.5%	0.71	24.5%	1.09
Capital Component	\$395,161	6.5%	8.8%	0.74	6.0%	1.08	7.9%	0.82	7.1%	0.91
Bad Debt	\$424,536	6.9%	3.6%	1.92	4.6%	1.49	3.6%	1.92	6.4%	1.09
<b>Fiscal Statistics</b>										
Operating Margin (%)		7.1%	7.0%	1.01	11.5%	0.62	8.6%	0.82	13.4%	0.53
Total Hospital Net Income (%)		7.1%	9.2%	0.78	12.0%	0.59	8.8%	0.80	13.4%	0.53
Return on Equity (%)		12.9%	7.4%	1.75	9.6%	1.35	13.5%	0.95	26.0%	0.50
Current Ratio		26.1	3.1	8.31	7.9	3.29	2.1	12.73	26.5	0.99
Days in Net Patient Accounts Receivable		101.8	52.5	1.94	66.1	1.54	62.9	1.62	85.3	1.19
Average Payment Period		4.3	50.4	0.09	41.7	0.10	55.5	0.08	3.8	1.12
Equity Financing (%)		98.1%	60.8%	1.61	70.4%	1.39	46.4%	2.12	98.3%	1.00
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.7	N/A	0.0	N/A
Times Interest Earned		0.0	7.3	N/A	22.7	N/A	9.0	N/A	0.0	N/A
Total Asset Turnover		1.8	0.8	2.31	0.8	2.29	1.5	1.19	1.9	0.94
Average Age of Plant (Years)		25.3	9.2	2.76	12.2	2.08	11.4	2.22	22.8	1.11
Increase (Decrease) Total Net Patient Revenue		5.4%	7.5%	0.73	8.0%	0.68	6.4%	0.85	9.6%	0.57
Outpatient Gross Revenue (% of Total GPR)		63.5%	49.0%	1.29	51.4%	1.24	65.3%	0.97	63.6%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$6,679		\$11,671	0.57	\$11,014	0.61	\$9,237	0.72	\$6,583	1.01
Inpatient Net Revenue per Day	\$1,027		\$2,752	0.37	\$2,844	0.36	\$1,957	0.52	\$1,588	0.65
Outpatient Net Revenue per Visit	\$245		\$516	0.47	\$654	0.37	\$480	0.51	\$175	1.39

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$9,199,542	Cash & Cash Equivalents	\$0	Current Liabilities	\$70,000
Less Deductions	\$2,642,931	Net Patient Receivables	\$1,828,466	Long-Term Debt	\$0
Net Patient Revenue	\$6,556,611	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$34,352			Subtotal	\$70,000
Total Revenue	\$6,590,963	Land, Buildings & Equipment (Net)	\$1,795,962	Unrestricted Fund Balance	\$3,554,428
Less Expenses	\$6,123,077	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$3,624,428	Total Liabilities & Fund Balance	\$3,624,428
Net Income	\$467,886				