

008 St Clare Hospital & Health Services
 707 Fourteenth Street
 Baraboo, WI 53913
 608-356-1400

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: **Sauk**
 Analysis Area: **Southern (1)**
 Volume Group: **4**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 1		Volume Group 4		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	60.2%	60.0%	1.00	62.0%	0.97	51.2%	1.18	36.9%	1.63
Obstetrics	24.4%	42.5%	0.57	43.9%	0.56	33.6%	0.72	20.0%	1.22
Pediatrics	0.0%	55.1%	N/A	50.2%	N/A	5.1%	N/A	0.0%	N/A
Total Hospital	45.7%	57.1%	0.80	60.0%	0.76	47.6%	0.96	36.6%	1.25
Average Census (Patients)									
Adult Medical-Surgical	18.1	32.2	0.56	31.3	0.58	14.5	1.24	17.7	1.02
Obstetrics	2.4	5.5	0.44	5.3	0.46	2.1	1.19	2.2	1.11
Pediatrics	0.0	2.3	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	27.9	53.3	0.52	55.8	0.50	20.8	1.34	28.5	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.7	1.03	3.6	1.06	3.3	1.14	3.5	1.08
Obstetrics	2.4	2.3	1.01	1.9	1.26	2.1	1.11	2.3	1.03
Pediatrics	0.0	2.2	N/A	3.2	N/A	2.0	N/A	0.0	N/A
Total Hospital	4.1	4.2	0.97	4.4	0.93	3.3	1.23	4.0	1.01
Surgical Operations									
Inpatient	534	1,939	0.28	2,050	0.26	693	0.77	504	1.06
Outpatient	2,027	4,175	0.49	5,144	0.39	2,615	0.78	1,828	1.11
Inpatient as % of All Surgeries	20.9%	31.7%	0.66	28.5%	0.73	20.9%	1.00	21.6%	0.96
Outpatient Visits									
Non-Emergency Visits	56,335	90,979	0.62	127,971	0.44	45,937	1.23	54,382	1.04
Emergency Visits	19,170	15,916	1.20	15,741	1.22	11,035	1.74	18,368	1.04
Full-Time Equivalents (FTEs)									
Administrators	28.8	16.4	1.75	18.8	1.53	12.7	2.26	30.4	0.95
Nurses, Licensed	81.8	187.1	0.44	204.8	0.40	83.1	0.98	83.2	0.98
Ancillary Nursing Personnel	4.5	37.2	0.12	39.4	0.11	16.9	0.27	4.5	1.01
All Other Personnel	246.6	437.1	0.56	551.7	0.45	225.2	1.10	234.0	1.05
Total FTEs	359.8	677.8	0.53	814.6	0.44	337.8	1.07	352.0	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	38.5	15.7	2.45	14.7	2.62	23.3	1.65	42.4	0.91
Nurses, Licensed	109.4	179.0	0.61	160.3	0.68	152.4	0.72	116.1	0.94
Ancillary Nursing Personnel	6.0	35.6	0.17	30.8	0.20	31.0	0.19	6.2	0.96
All Other Personnel	329.8	418.1	0.79	431.9	0.76	413.0	0.80	326.6	1.01
Total FTEs	481.2	648.4	0.74	637.6	0.75	619.5	0.78	491.3	0.98

Total Hospital:
 Beds Set Up & Staffed 61
 Discharges 2,504
 Inpatient Days 10,172

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 11
 Total Births 347
 Newborn Days 736

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	30	1,742	6,596	60.2%	18.1	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	0	358	742	0.0%	2.0	2.1
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	10	374	890	24.4%	2.4	2.4
Psychiatric	1	10	107	1,262	34.6%	3.5	11.8
Alcoholism/chemical dependency	1	8	178	1,283	43.9%	3.5	7.2
ICU/CCU							
Medical-Surgical Intensive Care	1	3	110	205	18.7%	0.6	1.9
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	28	1	28.8	Radiological Services Personnel	14	3	16.0
Physicians & Dentists	3	2	4.2	Respiratory Therapists	3	1	3.6
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	1	1.6
Registered Nurses	49	36	70.0	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	3	1.7
Licensed Practical Nurses	5	8	10.2	Physical Therapy Assistants/Aides	2	1	2.6
Ancillary Nursing Personnel	2	4	4.5	Recreational Therapists	0	0	0.0
Physician Assistants	1	3	2.5	Dietitians & Nutritionists	0	2	1.2
Nurse Practitioners	1	1	1.6	Psychologists	1	0	1.0
Medical Records Personnel	3	0	3.0	Social Workers	1	3	2.9
Pharmacy Personnel	5	0	5.0	All Other Health Professionals	45	54	62.6
Clinical Laboratory Personnel	9	3	11.3	All Other Personnel	76	84	122.6
Surgical Personnel	5	0	5.0				
				Total	255	210	359.8

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$52,559,198	45.8%	41.3%	1.11	38.7%	1.18	44.5%	1.03	47.0%	0.97
Medical Assistance	\$10,761,420	9.4%	10.5%	0.89	8.4%	1.12	8.7%	1.08	8.5%	1.11
Commercial	\$43,148,169	37.6%	41.4%	0.91	45.6%	0.82	40.2%	0.93	37.1%	1.01
All Other	\$8,338,711	7.3%	6.6%	1.10	7.3%	0.99	6.5%	1.11	7.4%	0.98
Deductions as % of Total Gross Patient Revenue										
Medicare	\$38,677,223	33.7%	25.8%	1.30	23.5%	1.43	26.6%	1.27	30.5%	1.11
Medical Assistance	\$9,093,404	7.9%	7.9%	1.00	6.4%	1.24	6.7%	1.19	8.5%	0.93
Commercial	\$13,014,273	11.3%	11.0%	1.03	12.9%	0.88	9.4%	1.21	10.2%	1.12
Charity Care	\$2,553,085	2.2%	1.6%	1.40	2.1%	1.08	1.3%	1.71	1.8%	1.27
All Other	\$1,632,340	1.4%	1.6%	0.88	1.8%	0.77	0.9%	1.50	1.9%	0.75
Total Deductions	\$64,970,325	56.6%	48.1%	1.18	46.9%	1.21	45.3%	1.25	52.8%	1.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	4.4%	4.7%	0.94	8.5%	0.52	5.3%	0.84	4.4%	1.01	
Net Gains/Losses as % of Net Income	60.2%	25.2%	2.39	35.9%	1.68	36.2%	1.66	60.3%	1.00	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$28,393,286	56.7%	47.6%	1.19	50.1%	1.13	50.7%	1.12	55.9%	1.01
Supplies & Services	\$14,762,942	29.5%	40.1%	0.74	38.9%	0.76	34.8%	0.85	30.4%	0.97
Capital Component	\$4,002,198	8.0%	8.8%	0.91	8.2%	0.98	10.0%	0.79	7.2%	1.10
Bad Debt	\$2,951,648	5.9%	3.6%	1.63	2.8%	2.07	4.4%	1.34	6.5%	0.91
Fiscal Statistics										
Operating Margin (%)	3.9%	7.0%	0.56	6.4%	0.61	4.1%	0.94	2.4%	1.63	
Total Hospital Net Income (%)	9.3%	9.2%	1.01	9.6%	0.96	6.3%	1.46	5.8%	1.59	
Return on Equity (%)	7.5%	7.4%	1.02	8.0%	0.94	4.6%	1.65	4.7%	1.60	
Current Ratio	2.6	3.1	0.81	2.2	1.16	3.3	0.77	2.8	0.93	
Days in Net Patient Accounts Receivable	59.8	52.5	1.14	50.4	1.19	53.5	1.12	56.3	1.06	
Average Payment Period	38.1	50.4	0.76	50.3	0.76	59.4	0.64	31.8	1.20	
Equity Financing (%)	71.2%	60.8%	1.17	53.3%	1.33	58.2%	1.22	70.4%	1.01	
Long-Term Debt to Equity Ratio	0.3	0.4	0.65	0.6	0.45	0.5	0.49	0.3	0.90	
Times Interest Earned	10.9	7.3	1.49	7.8	1.39	3.5	3.12	7.6	1.44	
Total Asset Turnover	0.8	0.8	0.97	0.8	0.95	0.7	1.10	0.8	0.99	
Average Age of Plant (Years)	7.6	9.2	0.83	9.3	0.82	8.4	0.90	7.8	0.97	
Increase (Decrease) Total Net Patient Revenue	4.9%	7.5%	0.65	7.3%	0.67	9.0%	0.54	4.4%	1.11	
Outpatient Gross Revenue (% of Total GPR)	62.7%	49.0%	1.28	47.9%	1.31	61.9%	1.01	60.2%	1.04	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,535	\$11,671	0.65	\$12,759	0.59	\$8,855	0.85	\$7,051	1.07	
Inpatient Net Revenue per Day	\$1,855	\$2,752	0.67	\$2,919	0.64	\$2,634	0.70	\$1,760	1.05	
Outpatient Net Revenue per Visit	\$410	\$516	0.79	\$402	1.02	\$608	0.67	\$401	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$114,807,498	Cash & Cash Equivalents	\$440,433	Current Liabilities	\$4,928,645
Less Deductions	\$64,970,325	Net Patient Receivables	\$8,168,757	Long-Term Debt	\$12,581,855
Net Patient Revenue	\$49,837,173	Other Receivables	\$489,753	Other Liabilities	\$2,073,647
Plus Other Revenue	\$2,304,680			Subtotal	\$19,584,147
Total Revenue	\$52,141,853	Land, Buildings & Equipment (Net)	\$31,069,452	Unrestricted Fund Balance	\$48,328,240
Less Expenses	\$50,110,074	Other Assets	\$27,743,992	Restricted Fund Balance	\$819,510
Non-Operating Gains/Losses	\$3,077,881			Total Liabilities & Fund Balance	\$67,912,387
Net Income	\$5,109,660	Total Assets	\$67,912,387		