

010 Beaver Dam Community Hospitals Inc
 707 South University Avenue
 Beaver Dam, WI 53916
 920-887-7181

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Dodge**
 Analysis Area: **Southern (1)**
 Volume Group: **5**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	16.3%	60.0%	0.27	62.0%	0.26	52.4%	0.31	17.3%	0.94
Obstetrics	26.5%	42.5%	0.62	43.9%	0.60	35.0%	0.76	22.0%	1.21
Pediatrics	0.0%	55.1%	N/A	50.2%	N/A	13.6%	N/A	0.0%	N/A
Total Hospital	21.3%	57.1%	0.37	60.0%	0.36	50.6%	0.42	19.4%	1.10
Average Census (Patients)									
Adult Medical-Surgical	11.2	32.2	0.35	31.3	0.36	23.4	0.48	11.9	0.94
Obstetrics	3.2	5.5	0.57	5.3	0.59	3.8	0.84	2.6	1.21
Pediatrics	0.0	2.3	N/A	1.9	N/A	0.3	N/A	0.0	N/A
Total Hospital	18.6	53.3	0.35	55.8	0.33	38.4	0.48	18.0	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.7	0.71	3.6	0.72	3.5	0.75	2.8	0.92
Obstetrics	2.4	2.3	1.00	1.9	1.24	2.3	1.04	2.3	1.03
Pediatrics	0.0	2.2	N/A	3.2	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.7	4.2	0.65	4.4	0.63	3.6	0.75	2.8	0.97
Surgical Operations									
Inpatient	741	1,939	0.38	2,050	0.36	1,121	0.66	704	1.05
Outpatient	2,762	4,175	0.66	5,144	0.54	3,072	0.90	2,990	0.92
Inpatient as % of All Surgeries	21.2%	31.7%	0.67	28.5%	0.74	26.7%	0.79	19.1%	1.11
Outpatient Visits									
Non-Emergency Visits	56,581	90,979	0.62	127,971	0.44	81,094	0.70	64,698	0.87
Emergency Visits	14,170	15,916	0.89	15,741	0.90	17,884	0.79	13,326	1.06
Full-Time Equivalents (FTEs)									
Administrators	30.0	16.4	1.83	18.8	1.60	15.5	1.94	31.3	0.96
Nurses, Licensed	130.1	187.1	0.70	204.8	0.64	156.7	0.83	101.4	1.28
Ancillary Nursing Personnel	12.9	37.2	0.35	39.4	0.33	25.3	0.51	1.1	12.02
All Other Personnel	433.8	437.1	0.99	551.7	0.79	418.7	1.04	376.3	1.15
Total FTEs	606.8	677.8	0.90	814.6	0.74	616.1	0.98	510.1	1.19
FTEs per 100 Patient Census (Adjusted)									
Administrators	50.4	15.7	3.20	14.7	3.42	14.8	3.40	53.2	0.95
Nurses, Licensed	218.4	179.0	1.22	160.3	1.36	149.7	1.46	172.3	1.27
Ancillary Nursing Personnel	21.7	35.6	0.61	30.8	0.70	24.2	0.90	1.8	11.87
All Other Personnel	728.2	418.1	1.74	431.9	1.69	399.9	1.82	639.5	1.14
Total FTEs	1,018.7	648.4	1.57	637.6	1.60	588.6	1.73	866.8	1.18

Total Hospital:
 Beds Set Up & Staffed 87
 Discharges 2,478
 Inpatient Days 6,776

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 4
 Inpatient Days 19

Newborn Nursery:
 Bassinets 8
 Total Births 439
 Newborn Days 914

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	1,577	4,101	16.3%	11.2	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	493	1,161	26.5%	3.2	2.4
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	444	1,514	69.1%	4.1	3.4
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	0	30.0	Radiological Services Personnel	17	8	21.2
Physicians & Dentists	0	1	0.6	Respiratory Therapists	3	1	3.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	5	0	5.0
Registered Nurses	62	93	118.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	1	4.6
Licensed Practical Nurses	6	9	11.2	Physical Therapy Assistants/Aides	1	4	3.1
Ancillary Nursing Personnel	1	26	12.9	Recreational Therapists	0	0	0.0
Physician Assistants	1	1	3.0	Dietitians & Nutritionists	4	1	4.8
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	9	11	13.7	Social Workers	0	6	3.7
Pharmacy Personnel	8	7	11.2	All Other Health Professionals	33	64	70.3
Clinical Laboratory Personnel	13	1	13.6	All Other Personnel	205	114	267.0
Surgical Personnel	8	1	8.9	Total	410	349	606.8

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$47,576,395	42.0%	41.3%	1.02	38.7%	1.09	44.2%	0.95	40.7%	1.03
Medical Assistance	\$9,448,076	8.3%	10.5%	0.79	8.4%	1.00	8.3%	1.01	8.2%	1.02
Commercial	\$51,015,791	45.0%	41.4%	1.09	45.6%	0.99	41.7%	1.08	48.2%	0.93
All Other	\$5,203,295	4.6%	6.6%	0.69	7.3%	0.63	5.9%	0.79	3.0%	1.55
Deductions as % of Total Gross Patient Revenue										
Medicare	\$32,266,398	28.5%	25.8%	1.10	23.5%	1.21	28.9%	0.99	27.5%	1.04
Medical Assistance	\$9,001,076	7.9%	7.9%	1.00	6.4%	1.25	6.6%	1.20	6.5%	1.22
Commercial	\$14,818,883	13.1%	11.0%	1.19	12.9%	1.01	9.9%	1.32	13.6%	0.96
Charity Care	\$365,731	0.3%	1.6%	0.20	2.1%	0.16	1.5%	0.22	0.4%	0.79
All Other	\$627,515	0.6%	1.6%	0.34	1.8%	0.30	1.1%	0.52	0.4%	1.31
Total Deductions	\$57,079,603	50.4%	48.1%	1.05	46.9%	1.07	48.1%	1.05	48.5%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	9.6%	4.7%	2.04	8.5%	1.12	3.8%	2.54	9.1%	1.05	
Net Gains/Losses as % of Net Income	68.5%	25.2%	2.71	35.9%	1.91	32.4%	2.11	76.1%	0.90	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$27,782,168	46.4%	47.6%	0.97	50.1%	0.93	51.0%	0.91	45.5%	1.02
Supplies & Services	\$18,722,700	31.2%	40.1%	0.78	38.9%	0.80	34.8%	0.90	33.2%	0.94
Capital Component	\$10,443,276	17.4%	8.8%	1.99	8.2%	2.13	9.8%	1.79	16.6%	1.05
Bad Debt	\$2,982,415	5.0%	3.6%	1.38	2.8%	1.75	4.5%	1.11	4.7%	1.05
Fiscal Statistics										
Operating Margin (%)	3.5%	7.0%	0.50	6.4%	0.55	5.2%	0.68	1.6%	2.18	
Total Hospital Net Income (%)	10.3%	9.2%	1.13	9.6%	1.07	7.5%	1.38	6.4%	1.62	
Return on Equity (%)	5.0%	7.4%	0.68	8.0%	0.63	5.5%	0.92	3.1%	1.64	
Current Ratio	1.2	3.1	0.38	2.2	0.54	2.8	0.42	1.1	1.10	
Days in Net Patient Accounts Receivable	57.3	52.5	1.09	50.4	1.14	54.2	1.06	50.6	1.13	
Average Payment Period	93.6	50.4	1.86	50.3	1.86	50.3	1.86	101.4	0.92	
Equity Financing (%)	41.1%	60.8%	0.68	53.3%	0.77	59.0%	0.70	34.4%	1.20	
Long-Term Debt to Equity Ratio	1.2	0.4	2.94	0.6	2.05	0.4	2.79	1.6	0.74	
Times Interest Earned	2.7	7.3	0.37	7.8	0.35	4.9	0.56	2.9	0.93	
Total Asset Turnover	0.5	0.8	0.57	0.8	0.56	0.7	0.63	0.5	0.99	
Average Age of Plant (Years)	5.2	9.2	0.56	9.3	0.56	8.6	0.60	6.2	0.84	
Increase (Decrease) Total Net Patient Revenue	9.7%	7.5%	1.30	7.3%	1.34	9.6%	1.01	8.3%	1.18	
Outpatient Gross Revenue (% of Total GPR)	68.8%	49.0%	1.40	47.9%	1.44	63.4%	1.09	69.4%	0.99	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,396	\$11,671	0.55	\$12,759	0.50	\$8,162	0.78	\$6,145	1.04	
Inpatient Net Revenue per Day	\$2,336	\$2,752	0.85	\$2,919	0.80	\$2,243	1.04	\$2,169	1.08	
Outpatient Net Revenue per Visit	\$569	\$516	1.10	\$402	1.42	\$636	0.90	\$471	1.21	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$113,243,557	Cash & Cash Equivalents	\$3,380,004	Current Liabilities	\$13,992,917
Less Deductions	\$57,079,603	Net Patient Receivables	\$8,815,410	Long-Term Debt	\$66,171,579
Net Patient Revenue	\$56,163,954	Other Receivables	\$814,993	Other Liabilities	\$669,267
Plus Other Revenue	\$5,939,261			Subtotal	\$80,833,763
Total Revenue	\$62,103,215	Land, Buildings & Equipment (Net)	\$77,665,554	Unrestricted Fund Balance	\$56,505,635
Less Expenses	\$59,930,559	Other Assets	\$46,663,437	Restricted Fund Balance	\$699,507
Non-Operating Gains/Losses	\$4,719,584			Total Liabilities & Fund Balance	\$137,339,398
Net Income	\$6,892,240	Total Assets	\$137,339,398		