

015 Luther Midelfort Chippewa Valley
 1501 Thompson Street
 Bloomer, WI 54724
 715-568-2000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: Chippewa
 Analysis Area: **West Central (5A)**
 Volume Group: **2**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	31.2%	60.0%	0.52	50.5%	0.62	28.7%	1.09	22.3%	1.40
Obstetrics	0.0%	42.5%	N/A	32.1%	N/A	14.8%	N/A	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	8.9%	N/A	0.0%	N/A
Total Hospital	133.9%	57.1%	2.34	49.5%	2.70	33.8%	3.96	22.3%	6.00
Average Census (Patients)									
Adult Medical-Surgical	2.5	32.2	0.08	7.0	0.36	4.6	0.55	2.2	1.12
Obstetrics	0.0	5.5	N/A	2.2	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	2.3	N/A	0.1	N/A	0.1	N/A	0.0	N/A
Total Hospital	10.7	53.3	0.20	22.0	0.49	6.9	1.55	2.2	4.80
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.7	0.76	3.4	0.82	3.1	0.90	2.8	1.00
Obstetrics	0.0	2.3	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.5	N/A	1.6	N/A	0.0	N/A
Total Hospital	7.5	4.2	1.78	3.8	1.96	3.2	2.31	2.8	2.67
Surgical Operations									
Inpatient	8	1,939	0.00	592	0.01	148	0.05	15	0.53
Outpatient	395	4,175	0.09	1,691	0.23	1,006	0.39	426	0.93
Inpatient as % of All Surgeries	2.0%	31.7%	0.06	25.9%	0.08	12.8%	0.15	3.4%	0.58
Outpatient Visits									
Non-Emergency Visits	37,378	90,979	0.41	44,604	0.84	23,696	1.58	23,245	1.61
Emergency Visits	1,898	15,916	0.12	7,309	0.26	5,229	0.36	1,728	1.10
Full-Time Equivalents (FTEs)									
Administrators	1.0	16.4	0.06	11.4	0.09	4.3	0.23	2.0	0.50
Nurses, Licensed	20.2	187.1	0.11	89.8	0.22	34.4	0.59	31.6	0.64
Ancillary Nursing Personnel	9.4	37.2	0.25	18.9	0.50	8.1	1.16	9.7	0.97
All Other Personnel	80.5	437.1	0.18	218.5	0.37	85.8	0.94	68.9	1.17
Total FTEs	111.0	677.8	0.16	338.6	0.33	132.6	0.84	112.3	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.9	15.7	0.12	22.5	0.08	21.4	0.09	25.6	0.07
Nurses, Licensed	38.1	179.0	0.21	176.9	0.22	169.9	0.22	404.4	0.09
Ancillary Nursing Personnel	17.8	35.6	0.50	37.2	0.48	40.1	0.44	124.4	0.14
All Other Personnel	152.1	418.1	0.36	430.6	0.35	424.1	0.36	881.1	0.17
Total FTEs	209.9	648.4	0.32	667.3	0.31	655.5	0.32	1,435.5	0.15

Total Hospital:
 Beds Set Up & Staffed 8
 Discharges 523
 Inpatient Days 3,910

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 146
 Inpatient Days 2,137

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	8	325	911	31.2%	2.5	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	2	3	4.7
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	1	1.2
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	0	1.0
Registered Nurses	13	11	19.2	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	2	2.9
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	1	1	1.6
Ancillary Nursing Personnel	8	3	9.4	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	3	0	3.0	Social Workers	1	0	1.0
Pharmacy Personnel	0	2	0.4	All Other Health Professionals	1	22	12.9
Clinical Laboratory Personnel	9	1	9.7	All Other Personnel	2	59	34.6
Surgical Personnel	2	0	2.0				
				Total	53	106	111.0

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$14,440,840	51.6%	41.3%	1.25	43.9%	1.18	45.5%	1.13	47.2%	1.10
Medical Assistance	\$1,261,422	4.5%	10.5%	0.43	9.3%	0.49	7.7%	0.59	2.6%	1.74
Commercial	\$10,749,653	38.4%	41.4%	0.93	40.7%	0.95	40.7%	0.94	19.0%	2.02
All Other	\$1,507,765	5.4%	6.6%	0.82	6.1%	0.88	6.1%	0.88	31.2%	0.17
Deductions as % of Total Gross Patient Revenue										
Medicare	\$1,366,949	4.9%	25.8%	0.19	24.3%	0.20	22.1%	0.22	-1.5%	N/A
Medical Assistance	\$958,088	3.4%	7.9%	0.43	6.8%	0.50	4.9%	0.70	2.4%	1.46
Commercial	\$460,771	1.6%	11.0%	0.15	6.4%	0.26	10.5%	0.16	1.3%	1.23
Charity Care	\$342,048	1.2%	1.6%	0.77	1.6%	0.76	1.0%	1.29	0.6%	1.89
All Other	\$715,047	2.6%	1.6%	1.58	1.4%	1.86	1.3%	1.96	2.2%	1.18
Total Deductions	\$3,842,904	13.7%	48.1%	0.29	40.6%	0.34	39.8%	0.35	5.1%	2.72
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.2%	4.7%	0.25	3.3%	0.35	5.1%	0.23	2.3%	0.51
Net Gains/Losses as % of Net Income		8.8%	25.2%	0.35	23.8%	0.37	9.4%	0.93	7.2%	1.22
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,804,112	52.2%	47.6%	1.10	51.8%	1.01	47.7%	1.09	56.5%	0.92
Supplies & Services	\$8,424,382	40.7%	40.1%	1.02	37.4%	1.09	38.6%	1.05	37.0%	1.10
Capital Component	\$821,376	4.0%	8.8%	0.45	7.4%	0.53	9.6%	0.41	4.1%	0.96
Bad Debt	\$650,376	3.1%	3.6%	0.87	3.3%	0.95	4.1%	0.76	2.3%	1.37
Fiscal Statistics										
Operating Margin (%)		15.2%	7.0%	2.16	9.6%	1.58	9.0%	1.68	12.3%	1.23
Total Hospital Net Income (%)		16.4%	9.2%	1.79	12.2%	1.34	9.9%	1.66	13.1%	1.25
Return on Equity (%)		33.5%	7.4%	4.53	11.0%	3.04	10.3%	3.25	23.0%	1.45
Current Ratio		1.1	3.1	0.37	2.5	0.45	2.9	0.40	1.1	1.04
Days in Net Patient Accounts Receivable		58.6	52.5	1.12	56.4	1.04	54.3	1.08	59.9	0.98
Average Payment Period		64.2	50.4	1.27	46.0	1.40	50.9	1.26	62.8	1.02
Equity Financing (%)		105.5%	60.8%	1.74	71.7%	1.47	48.0%	2.20	124.5%	0.85
Long-Term Debt to Equity Ratio		0.0	0.4	0.02	0.3	0.03	0.8	0.01	0.0	0.48
Times Interest Earned		746.4	7.3	102.02	17.4	42.95	5.1	145.28	138.5	5.39
Total Asset Turnover		2.0	0.8	2.55	0.9	2.30	1.0	1.95	1.7	1.16
Average Age of Plant (Years)		16.6	9.2	1.81	7.8	2.13	8.0	2.08	17.0	0.97
Increase (Decrease) Total Net Patient Revenue		65.6%	7.5%	8.77	10.0%	6.58	9.0%	7.27	35.2%	1.86
Outpatient Gross Revenue (% of Total GPR)		79.7%	49.0%	1.63	56.7%	1.41	65.9%	1.21	71.5%	1.12
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,823		\$11,671	0.93	\$8,917	1.21	\$8,316	1.30	\$13,079	0.83
Inpatient Net Revenue per Day	\$1,129		\$2,752	0.41	\$2,214	0.51	\$2,233	0.51	\$1,706	0.66
Outpatient Net Revenue per Visit	\$415		\$516	0.80	\$518	0.80	\$493	0.84	\$323	1.29

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$27,959,680	Cash & Cash Equivalents		Current Liabilities	\$3,573,449
Less Deductions	\$3,842,904	Net Patient Receivables	\$3,870,928	Long-Term Debt	\$109,186
Net Patient Revenue	\$24,116,776	Other Receivables	\$217,405	Other Liabilities	\$0
Plus Other Revenue	\$284,222			Subtotal	\$3,682,635
Total Revenue	\$24,400,998	Land, Buildings & Equipment (Net)	\$2,948,686	Unrestricted Fund Balance	\$12,792,125
Less Expenses	\$20,700,246	Other Assets	\$5,243,397	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$355,795			Total Liabilities & Fund Balance	\$16,474,760
Net Income	\$4,056,547	Total Assets	\$12,123,065		