

020 St Joseph's Hospital
 2661 County Highway I
 Chippewa Falls, WI 54729
 715-726-3200

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: Chippewa
 Analysis Area: **West Central (5A)**
 Volume Group: **5**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 5A		Volume Group 5		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.6%	60.0%	0.51	50.5%	0.61	52.4%	0.58	32.8%	0.93
Obstetrics	31.0%	42.5%	0.73	32.1%	0.97	35.0%	0.89	32.7%	0.95
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	13.6%	N/A	0.0%	N/A
Total Hospital	38.0%	57.1%	0.66	49.5%	0.77	50.6%	0.75	37.5%	1.01
Average Census (Patients)									
Adult Medical-Surgical	12.2	32.2	0.38	7.0	1.76	23.4	0.52	13.1	0.93
Obstetrics	3.1	5.5	0.56	2.2	1.42	3.8	0.82	3.3	0.95
Pediatrics	0.0	2.3	N/A	0.1	N/A	0.3	N/A	0.0	N/A
Total Hospital	38.7	53.3	0.73	22.0	1.76	38.4	1.01	39.0	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.7	0.70	3.4	0.75	3.5	0.74	2.5	1.04
Obstetrics	2.1	2.3	0.88	2.3	0.89	2.3	0.92	2.2	0.95
Pediatrics	0.0	2.2	N/A	1.5	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.4	4.2	0.81	3.8	0.89	3.6	0.93	3.8	0.90
Surgical Operations									
Inpatient	657	1,939	0.34	592	1.11	1,121	0.59	758	0.87
Outpatient	2,392	4,175	0.57	1,691	1.41	3,072	0.78	2,161	1.11
Inpatient as % of All Surgeries	21.5%	31.7%	0.68	25.9%	0.83	26.7%	0.81	26.0%	0.83
Outpatient Visits									
Non-Emergency Visits	53,983	90,979	0.59	44,604	1.21	81,094	0.67	54,774	0.99
Emergency Visits	16,396	15,916	1.03	7,309	2.24	17,884	0.92	16,593	0.99
Full-Time Equivalents (FTEs)									
Administrators	47.3	16.4	2.88	11.4	4.15	15.5	3.05	47.3	1.00
Nurses, Licensed	125.9	187.1	0.67	89.8	1.40	156.7	0.80	125.4	1.00
Ancillary Nursing Personnel	26.0	37.2	0.70	18.9	1.37	25.3	1.03	26.3	0.99
All Other Personnel	313.2	437.1	0.72	218.5	1.43	418.7	0.75	313.3	1.00
Total FTEs	512.3	677.8	0.76	338.6	1.51	616.1	0.83	512.3	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	47.9	15.7	3.05	22.5	2.13	14.8	3.23	49.0	0.98
Nurses, Licensed	127.5	179.0	0.71	176.9	0.72	149.7	0.85	130.0	0.98
Ancillary Nursing Personnel	26.3	35.6	0.74	37.2	0.71	24.2	1.09	27.2	0.97
All Other Personnel	317.1	418.1	0.76	430.6	0.74	399.9	0.79	324.8	0.98
Total FTEs	518.8	648.4	0.80	667.3	0.78	588.6	0.88	531.0	0.98

Total Hospital:
 Beds Set Up & Staffed 102
 Discharges 4,169
 Inpatient Days 14,132

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 521
 Newborn Days 1,198

020 St Joseph's Hospital
Chippewa Falls, WI 54729

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	40	1,742	4,468	30.6%	12.2	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	10	545	1,130	31.0%	3.1	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	1	46	1,409	7,606	45.3%	20.8	5.4
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	266	928	42.4%	2.5	3.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	46	2	47.3	Radiological Services Personnel	11	10	17.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	3	8.7
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	6	5.3
Registered Nurses	43	112	117.0	Occupational Therapy Assistants/Aides	0	2	1.3
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	11	9.3
Licensed Practical Nurses	5	10	8.9	Physical Therapy Assistants/Aides	4	3	4.8
Ancillary Nursing Personnel	10	36	26.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	5	1.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	14	1	14.7	Social Workers	3	4	5.5
Pharmacy Personnel	5	20	13.5	All Other Health Professionals	42	30	53.1
Clinical Laboratory Personnel	7	8	10.7	All Other Personnel	130	72	161.9
Surgical Personnel	3	3	5.5	Total	336	338	512.3

020 St Joseph's Hospital
Chippewa Falls, WI 54729

Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$34,637,136	35.4%	41.3%	0.86	43.9%	0.80	44.2%	0.80	37.9%	0.93
Medical Assistance	\$17,484,764	17.9%	10.5%	1.70	9.3%	1.93	8.3%	2.16	16.1%	1.11
Commercial	\$37,992,613	38.8%	41.4%	0.94	40.7%	0.95	41.7%	0.93	38.3%	1.01
All Other	\$7,812,194	8.0%	6.6%	1.21	6.1%	1.30	5.9%	1.36	7.7%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$21,470,351	21.9%	25.8%	0.85	24.3%	0.90	28.9%	0.76	22.0%	1.00
Medical Assistance	\$14,054,187	14.4%	7.9%	1.81	6.8%	2.10	6.6%	2.17	12.7%	1.13
Commercial	\$5,390,667	5.5%	11.0%	0.50	6.4%	0.85	9.9%	0.56	4.8%	1.14
Charity Care	\$2,661,188	2.7%	1.6%	1.71	1.6%	1.69	1.5%	1.82	2.3%	1.17
All Other	\$1,225,158	1.3%	1.6%	0.77	1.4%	0.91	1.1%	1.18	1.6%	0.77
Total Deductions	\$44,801,551	45.8%	48.1%	0.95	40.6%	1.13	48.1%	0.95	43.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.5%	4.7%	0.74	3.3%	1.03	3.8%	0.92	3.8%	0.90
Net Gains/Losses as % of Net Income		12.1%	25.2%	0.48	23.8%	0.51	32.4%	0.37	56.0%	0.22
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$31,985,318	62.0%	47.6%	1.30	51.8%	1.20	51.0%	1.22	60.1%	1.03
Supplies & Services	\$15,631,200	30.3%	40.1%	0.76	37.4%	0.81	34.8%	0.87	31.5%	0.96
Capital Component	\$3,065,260	5.9%	8.8%	0.68	7.4%	0.80	9.8%	0.61	5.9%	1.00
Bad Debt	\$905,127	1.8%	3.6%	0.49	3.3%	0.53	4.5%	0.39	2.5%	0.69
Fiscal Statistics										
Operating Margin (%)		6.2%	7.0%	0.89	9.6%	0.65	5.2%	1.21	5.3%	1.18
Total Hospital Net Income (%)		7.0%	9.2%	0.77	12.2%	0.58	7.5%	0.94	11.2%	0.63
Return on Equity (%)		5.7%	7.4%	0.77	11.0%	0.52	5.5%	1.04	11.7%	0.48
Current Ratio		2.5	3.1	0.81	2.5	1.00	2.8	0.91	2.5	1.02
Days in Net Patient Accounts Receivable		54.6	52.5	1.04	56.4	0.97	54.2	1.01	58.0	0.94
Average Payment Period		34.8	50.4	0.69	46.0	0.76	50.3	0.69	33.1	1.05
Equity Financing (%)		63.7%	60.8%	1.05	71.7%	0.89	59.0%	1.08	75.4%	0.84
Long-Term Debt to Equity Ratio		0.4	0.4	0.95	0.3	1.35	0.4	0.91	0.2	1.77
Times Interest Earned		100.3	7.3	13.71	17.4	5.77	4.9	20.61	21.0	4.77
Total Asset Turnover		0.8	0.8	1.01	0.9	0.91	0.7	1.12	1.0	0.82
Average Age of Plant (Years)		11.3	9.2	1.23	7.8	1.45	8.6	1.31	12.1	0.94
Increase (Decrease) Total Net Patient Revenue		3.6%	7.5%	0.48	10.0%	0.36	9.6%	0.38	5.9%	0.61
Outpatient Gross Revenue (% of Total GPR)		60.8%	49.0%	1.24	56.7%	1.07	63.4%	0.96	59.6%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,520	\$11,671	0.47	\$8,917	0.62	\$8,162	0.68	\$5,767	0.96	
Inpatient Net Revenue per Day	\$1,628	\$2,752	0.59	\$2,214	0.74	\$2,243	0.73	\$1,534	1.06	
Outpatient Net Revenue per Visit	\$428	\$516	0.83	\$518	0.83	\$636	0.67	\$413	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$97,926,706	Cash & Cash Equivalents	\$2,297,437	Current Liabilities	\$4,689,307
Less Deductions	\$44,801,551	Net Patient Receivables	\$7,940,072	Long-Term Debt	\$16,695,804
Net Patient Revenue	\$53,125,155	Other Receivables	\$277,480	Other Liabilities	\$3,658,398
Plus Other Revenue	\$1,900,204			Subtotal	\$25,043,509
Total Revenue	\$55,025,359	Land, Buildings & Equipment (Net)	\$16,952,029	Unrestricted Fund Balance	\$43,890,865
Less Expenses	\$51,586,905	Other Assets	\$41,467,356	Restricted Fund Balance	\$7,549,039
Non-Operating Gains/Losses	\$473,008			Total Liabilities & Fund Balance	\$68,934,374
Net Income	\$3,911,462	Total Assets	\$68,934,374		