

**027 Chippewa Valley Hospital**  
 1220 Third Avenue, PO Box 224  
 Durand, WI 54736  
 715-672-4211

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Religious Organization**

County: **Pepin**  
 Analysis Area: **West Central (5A)**  
 Volume Group: **1**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Occupancy Rate (%)</b>										
Adult Medical-Surgical	4.2%	60.0%	0.07	50.5%	0.08	17.2%	0.24	17.6%	0.24	
Obstetrics	0.0%	42.5%	N/A	32.1%	N/A	16.0%	N/A	0.0%	N/A	
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	21.4%	N/A	0.0%	N/A	
Total Hospital	15.4%	57.1%	0.27	49.5%	0.31	19.2%	0.80	17.6%	0.88	
<b>Average Census (Patients)</b>										
Adult Medical-Surgical	1.1	32.2	0.03	7.0	0.15	3.0	0.35	4.4	0.24	
Obstetrics	0.0	5.5	N/A	2.2	N/A	0.9	N/A	0.0	N/A	
Pediatrics	0.0	2.3	N/A	0.1	N/A	0.9	N/A	0.0	N/A	
Total Hospital	3.8	53.3	0.07	22.0	0.18	4.0	0.97	4.4	0.88	
<b>Average Length of Stay (Days)</b>										
Adult Medical-Surgical	1.0	3.7	0.27	3.4	0.30	2.9	0.35	3.3	0.31	
Obstetrics	0.0	2.3	N/A	2.3	N/A	2.4	N/A	0.0	N/A	
Pediatrics	0.0	2.2	N/A	1.5	N/A	1.4	N/A	0.0	N/A	
Total Hospital	3.4	4.2	0.82	3.8	0.90	3.3	1.04	3.3	1.04	
<b>Surgical Operations</b>										
Inpatient	2	1,939	0.00	592	0.00	68	0.03	12	0.17	
Outpatient	140	4,175	0.03	1,691	0.08	613	0.23	121	1.16	
Inpatient as % of All Surgeries	1.4%	31.7%	0.04	25.9%	0.05	10.0%	0.14	9.0%	0.16	
<b>Outpatient Visits</b>										
Non-Emergency Visits	8,846	90,979	0.10	44,604	0.20	14,049	0.63	8,162	1.08	
Emergency Visits	1,640	15,916	0.10	7,309	0.22	2,079	0.79	1,570	1.04	
<b>Full-Time Equivalents (FTEs)</b>										
Administrators	1.0	16.4	0.06	11.4	0.09	3.4	0.29	1.0	1.00	
Nurses, Licensed	20.7	187.1	0.11	89.8	0.23	23.8	0.87	18.1	1.14	
Ancillary Nursing Personnel	4.8	37.2	0.13	18.9	0.26	7.3	0.66	4.2	1.14	
All Other Personnel	49.6	437.1	0.11	218.5	0.23	55.3	0.90	49.6	1.00	
Total FTEs	76.1	677.8	0.11	338.6	0.22	89.8	0.85	72.8	1.04	
<b>FTEs per 100 Patient Census (Adjusted)</b>										
Administrators	11.0	15.7	0.70	22.5	0.49	29.9	0.37	9.1	1.21	
Nurses, Licensed	226.8	179.0	1.27	176.9	1.28	208.8	1.09	163.5	1.39	
Ancillary Nursing Personnel	53.0	35.6	1.49	37.2	1.42	64.0	0.83	38.3	1.39	
All Other Personnel	544.3	418.1	1.30	430.6	1.26	484.5	1.12	448.7	1.21	
Total FTEs	835.1	648.4	1.29	667.3	1.25	787.1	1.06	659.5	1.27	

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 410  
 Inpatient Days 1,404

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 3  
 Discharges 35  
 Inpatient Days 1,154

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

**027 Chippewa Valley Hospital**  
Durand, WI 54736

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	380	384	4.2%	1.1	1.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	4	0	4.0
Physicians & Dentists	1	0	1.0	Respiratory Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	11	2	11.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	5	6	7.7	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	3	4	4.8	Recreational Therapists	0	1	0.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.7
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	4	0	4.0	Social Workers	1	0	1.0
Pharmacy Personnel	0	1	0.5	All Other Health Professionals	3	0	3.0
Clinical Laboratory Personnel	3	2	4.1	All Other Personnel	20	17	27.4
Surgical Personnel	2	1	2.5				
				<b>Total</b>	<b>60</b>	<b>35</b>	<b>76.1</b>

**027 Chippewa Valley Hospital**

Durand, WI 54736

Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$6,765,747	46.2%	41.3%	1.12	43.9%	1.05	41.6%	1.11	66.5%	0.69
Medical Assistance	\$442,381	3.0%	10.5%	0.29	9.3%	0.33	10.7%	0.28	4.2%	0.72
Commercial	\$7,246,313	49.4%	41.4%	1.19	40.7%	1.22	42.5%	1.16	26.2%	1.89
All Other	\$201,379	1.4%	6.6%	0.21	6.1%	0.22	5.2%	0.26	3.1%	0.45
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$1,944,201	13.3%	25.8%	0.51	24.3%	0.55	17.9%	0.74	19.2%	0.69
Medical Assistance	\$219,667	1.5%	7.9%	0.19	6.8%	0.22	5.9%	0.25	0.9%	1.74
Commercial	\$1,559,353	10.6%	11.0%	0.97	6.4%	1.65	7.8%	1.37	6.1%	1.75
Charity Care	\$82,999	0.6%	1.6%	0.36	1.6%	0.35	0.6%	0.90	0.4%	1.28
All Other	\$0	0.0%	1.6%	N/A	1.4%	N/A	0.8%	N/A	0.0%	N/A
Total Deductions	\$3,806,220	26.0%	48.1%	0.54	40.6%	0.64	33.0%	0.79	26.6%	0.98
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.6%	4.7%	0.55	3.3%	0.78	3.3%	0.80	3.7%	0.69
Net Gains/Losses as % of Net Income		N/A	25.2%	N/A	23.8%	N/A	2.5%	N/A	-5.8%	16.96
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$6,305,769	55.6%	47.6%	1.17	51.8%	1.07	51.0%	1.09	54.5%	1.02
Supplies & Services	\$4,031,119	35.6%	40.1%	0.89	37.4%	0.95	37.5%	0.95	35.7%	0.99
Capital Component	\$832,005	7.3%	8.8%	0.84	7.4%	0.99	7.9%	0.93	8.8%	0.84
Bad Debt	\$169,533	1.5%	3.6%	0.41	3.3%	0.45	3.6%	0.41	1.0%	1.43
<b>Fiscal Statistics</b>										
Operating Margin (%)		-1.8%	7.0%	N/A	9.6%	N/A	8.6%	N/A	-22.9%	0.08
Total Hospital Net Income (%)		-0.9%	9.2%	N/A	12.2%	N/A	8.8%	N/A	-21.4%	0.04
Return on Equity (%)		0.0%	7.4%	N/A	11.0%	N/A	13.5%	N/A	-25.7%	0.00
Current Ratio		2.0	3.1	0.63	2.5	0.79	2.1	0.97	2.3	0.86
Days in Net Patient Accounts Receivable		48.0	52.5	0.91	56.4	0.85	62.9	0.76	52.5	0.91
Average Payment Period		47.8	50.4	0.95	46.0	1.04	55.5	0.86	45.9	1.04
Equity Financing (%)		1.6%	60.8%	0.03	71.7%	0.02	46.4%	0.04	3.8%	0.43
Long-Term Debt to Equity Ratio		46.9	0.4	117.59	0.3	166.96	0.7	69.76	20.7	2.26
Times Interest Earned		0.6	7.3	0.08	17.4	0.03	9.0	0.07	-5.3	N/A
Total Asset Turnover		1.7	0.8	2.18	0.9	1.97	1.5	1.13	1.2	1.45
Average Age of Plant (Years)		14.4	9.2	1.58	7.8	1.86	11.4	1.27	14.8	0.98
Increase (Decrease) Total Net Patient Revenue		40.7%	7.5%	5.44	10.0%	4.08	6.4%	6.36	-24.5%	N/A
Outpatient Gross Revenue (% of Total GPR)		57.8%	49.0%	1.18	56.7%	1.02	65.3%	0.88	60.2%	0.96
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$9,923		\$11,671	0.85	\$8,917	1.11	\$9,237	1.07	\$5,925	1.67
Inpatient Net Revenue per Day	\$2,056		\$2,752	0.75	\$2,214	0.93	\$1,957	1.05	\$1,299	1.58
Outpatient Net Revenue per Visit	\$541		\$516	1.05	\$518	1.04	\$480	1.13	\$436	1.24

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$14,655,820	Cash & Cash Equivalents	\$1,236,059	Current Liabilities	\$1,413,691
Less Deductions	\$3,806,220	Net Patient Receivables	\$1,425,999	Long-Term Debt	\$4,967,704
Net Patient Revenue	\$10,849,600	Other Receivables	-\$13,950	Other Liabilities	\$0
Plus Other Revenue	\$289,844			Subtotal	\$6,381,395
Total Revenue	\$11,139,444	Land, Buildings & Equipment (Net)	\$3,466,631	Unrestricted Fund Balance	\$105,984
Less Expenses	\$11,338,426	Other Assets	\$364,714	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$98,773	Total Assets	\$6,479,453	Total Liabilities & Fund Balance	\$6,487,379
Net Income	-\$100,209				