

030 Sacred Heart Hospital
 900 West Clairemont Avenue
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: Eau Claire
 Analysis Area: **West Central (5A)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 5A		Volume Group 6		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	71.5%	60.0%	1.19	50.5%	1.42	61.4%	1.16	71.5%	1.00
Obstetrics	31.3%	42.5%	0.74	32.1%	0.98	42.2%	0.74	33.8%	0.93
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	82.3%	N/A	0.0%	N/A
Total Hospital	60.0%	57.1%	1.05	49.5%	1.21	57.5%	1.04	59.1%	1.02
Average Census (Patients)									
Adult Medical-Surgical	81.5	32.2	2.53	7.0	11.69	49.4	1.65	80.8	1.01
Obstetrics	8.2	5.5	1.47	2.2	3.73	8.6	0.95	8.8	0.93
Pediatrics	0.0	2.3	N/A	0.1	N/A	9.9	N/A	0.0	N/A
Total Hospital	132.0	53.3	2.48	22.0	6.01	103.2	1.28	129.3	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	3.7	1.20	3.4	1.29	3.8	1.18	4.4	1.00
Obstetrics	2.2	2.3	0.95	2.3	0.95	2.5	0.88	2.3	0.98
Pediatrics	0.0	2.2	N/A	1.5	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.9	4.2	1.18	3.8	1.29	4.3	1.13	4.9	1.01
Surgical Operations									
Inpatient	3,159	1,939	1.63	592	5.33	3,476	0.91	2,934	1.08
Outpatient	1,758	4,175	0.42	1,691	1.04	7,518	0.23	1,576	1.12
Inpatient as % of All Surgeries	64.2%	31.7%	2.03	25.9%	2.48	31.6%	2.03	65.1%	0.99
Outpatient Visits									
Non-Emergency Visits	106,929	90,979	1.18	44,604	2.40	187,282	0.57	107,955	0.99
Emergency Visits	26,090	15,916	1.64	7,309	3.57	28,547	0.91	26,317	0.99
Full-Time Equivalents (FTEs)									
Administrators	9.0	16.4	0.55	11.4	0.79	30.3	0.30	6.0	1.50
Nurses, Licensed	267.4	187.1	1.43	89.8	2.98	354.1	0.76	296.5	0.90
Ancillary Nursing Personnel	57.5	37.2	1.55	18.9	3.04	68.4	0.84	40.3	1.43
All Other Personnel	691.1	437.1	1.58	218.5	3.16	799.4	0.86	725.9	0.95
Total FTEs	1,025.0	677.8	1.51	338.6	3.03	1,252.3	0.82	1,068.7	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.2	15.7	0.27	22.5	0.19	15.9	0.26	2.9	1.47
Nurses, Licensed	125.0	179.0	0.70	176.9	0.71	186.0	0.67	140.9	0.89
Ancillary Nursing Personnel	26.9	35.6	0.76	37.2	0.72	35.9	0.75	19.1	1.40
All Other Personnel	323.0	418.1	0.77	430.6	0.75	419.8	0.77	345.0	0.94
Total FTEs	479.0	648.4	0.74	667.3	0.72	657.6	0.73	507.9	0.94

Total Hospital:
 Beds Set Up & Staffed 220
 Discharges 9,769
 Inpatient Days 48,168

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 15
 Total Births 1,138
 Newborn Days 2,206

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	114	6,727	29,761	71.5%	81.5	4.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	331	5,207	59.4%	14.3	15.7
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	26	1,334	2,975	31.3%	8.2	2.2
Psychiatric	1	29	1,113	5,339	50.4%	14.6	4.8
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	264	4,886	60.8%	13.4	18.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	80	233	12.8%	0.6	2.9
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Radiological Services Personnel	33	17	43.3
Physicians & Dentists	1	1	1.2	Respiratory Therapists	9	14	16.5
Medical & Dental Residents	0	0	0.0	Occupational Therapists	5	12	10.6
Registered Nurses	154	205	265.8	Occupational Therapy Assistants/Aides	2	4	3.2
Certified Nurse Midwives	0	0	0.0	Physical Therapists	6	11	10.3
Licensed Practical Nurses	0	2	1.6	Physical Therapy Assistants/Aides	4	5	5.6
Ancillary Nursing Personnel	27	58	57.5	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	4	4.2
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	10	1	10.4	Social Workers	4	8	5.9
Pharmacy Personnel	14	19	19.9	All Other Health Professionals	90	87	126.9
Clinical Laboratory Personnel	22	15	30.3	All Other Personnel	321	137	379.8
Surgical Personnel	20	5	22.2	Total	735	605	1,025.0

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$154,086,839	48.4%	41.3%	1.17	43.9%	1.10	37.5%	1.29	49.1%	0.98
Medical Assistance	\$38,160,977	12.0%	10.5%	1.14	9.3%	1.29	13.5%	0.89	11.6%	1.03
Commercial	\$109,480,583	34.4%	41.4%	0.83	40.7%	0.84	42.9%	0.80	34.2%	1.00
All Other	\$16,946,678	5.3%	6.6%	0.80	6.1%	0.87	6.1%	0.88	5.0%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$100,876,870	31.7%	25.8%	1.23	24.3%	1.30	23.9%	1.32	31.6%	1.00
Medical Assistance	\$31,364,006	9.8%	7.9%	1.24	6.8%	1.44	10.2%	0.96	9.8%	1.01
Commercial	\$19,273,868	6.0%	11.0%	0.55	6.4%	0.94	11.2%	0.54	5.5%	1.09
Charity Care	\$6,595,867	2.1%	1.6%	1.30	1.6%	1.29	1.4%	1.46	2.0%	1.03
All Other	\$1,539,728	0.5%	1.6%	0.30	1.4%	0.35	1.3%	0.38	0.6%	0.85
Total Deductions	\$159,650,339	50.1%	48.1%	1.04	40.6%	1.23	48.3%	1.04	49.5%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.1%	4.7%	0.44	3.3%	0.62	7.9%	0.26	2.9%	0.70
Net Gains/Losses as % of Net Income		53.2%	25.2%	2.11	23.8%	2.23	21.3%	2.50	18.5%	2.88
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$75,980,961	50.9%	47.6%	1.07	51.8%	0.98	46.3%	1.10	51.7%	0.98
Supplies & Services	\$54,858,409	36.7%	40.1%	0.92	37.4%	0.98	41.8%	0.88	36.6%	1.00
Capital Component	\$13,252,045	8.9%	8.8%	1.01	7.4%	1.19	8.7%	1.02	8.2%	1.08
Bad Debt	\$5,318,435	3.6%	3.6%	0.99	3.3%	1.07	3.2%	1.12	3.5%	1.03
Fiscal Statistics										
Operating Margin (%)		8.0%	7.0%	1.14	9.6%	0.83	8.1%	0.98	8.1%	0.99
Total Hospital Net Income (%)		15.6%	9.2%	1.71	12.2%	1.28	10.1%	1.55	9.7%	1.61
Return on Equity (%)		9.3%	7.4%	1.26	11.0%	0.85	7.8%	1.19	6.3%	1.49
Current Ratio		2.2	3.1	0.70	2.5	0.86	3.3	0.65	1.8	1.19
Days in Net Patient Accounts Receivable		52.6	52.5	1.00	56.4	0.93	54.8	0.96	47.7	1.10
Average Payment Period		42.0	50.4	0.83	46.0	0.91	48.1	0.87	46.4	0.90
Equity Financing (%)		72.1%	60.8%	1.19	71.7%	1.01	60.9%	1.18	78.4%	0.92
Long-Term Debt to Equity Ratio		0.3	0.4	0.75	0.3	1.07	0.4	0.72	0.2	1.63
Times Interest Earned		24.2	7.3	3.30	17.4	1.39	7.4	3.26	17.1	1.41
Total Asset Turnover		0.5	0.8	0.69	0.9	0.63	0.8	0.72	0.6	0.86
Average Age of Plant (Years)		6.3	9.2	0.68	7.8	0.81	9.0	0.70	6.3	1.00
Increase (Decrease) Total Net Patient Revenue		8.3%	7.5%	1.11	10.0%	0.84	6.8%	1.22	10.4%	0.80
Outpatient Gross Revenue (% of Total GPR)		38.3%	49.0%	0.78	56.7%	0.68	45.8%	0.84	38.5%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,891		\$11,671	0.85	\$8,917	1.11	\$12,402	0.80	\$9,138	1.08
Inpatient Net Revenue per Day	\$2,006		\$2,752	0.73	\$2,214	0.91	\$2,855	0.70	\$1,879	1.07
Outpatient Net Revenue per Visit	\$469		\$516	0.91	\$518	0.91	\$433	1.08	\$432	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$318,675,077	Cash & Cash Equivalents	\$4,482,952	Current Liabilities	\$15,908,408
Less Deductions	\$159,650,339	Net Patient Receivables	\$22,934,924	Long-Term Debt	\$64,017,571
Net Patient Revenue	\$159,024,738	Other Receivables	\$568,665	Other Liabilities	\$2,754,846
Plus Other Revenue	\$3,342,953			Subtotal	\$82,680,825
Total Revenue	\$162,367,692	Land, Buildings & Equipment (Net)	\$91,485,402	Unrestricted Fund Balance	\$214,041,702
Less Expenses	\$149,409,850	Other Assets	\$177,250,607	Restricted Fund Balance	\$8,018,384
Non-Operating Gains/Losses	\$14,740,297			Total Liabilities & Fund Balance	\$296,722,527
Net Income	\$27,698,139	Total Assets	\$296,722,550		