

031 Edgerton Hospital and Health Services
 313 Stoughton Road
 Edgerton, WI 53534
 608-884-3441

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Rock**
 Analysis Area: **Southern (1)**
 Volume Group: **1**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	10.3%	60.0%	0.17	62.0%	0.17	17.2%	0.60	15.1%	0.68
Obstetrics	0.0%	42.5%	N/A	43.9%	N/A	16.0%	N/A	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	50.2%	N/A	21.4%	N/A	0.0%	N/A
Total Hospital	10.3%	57.1%	0.18	60.0%	0.17	19.2%	0.54	15.2%	0.68
Average Census (Patients)									
Adult Medical-Surgical	2.6	32.2	0.08	31.3	0.08	3.0	0.87	3.8	0.68
Obstetrics	0.0	5.5	N/A	5.3	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	2.3	N/A	1.9	N/A	0.9	N/A	0.0	N/A
Total Hospital	2.6	53.3	0.05	55.8	0.05	4.0	0.65	3.8	0.68
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.7	0.70	3.6	0.72	2.9	0.89	3.8	0.68
Obstetrics	0.0	2.3	N/A	1.9	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	3.2	N/A	1.4	N/A	0.0	N/A
Total Hospital	3.1	4.2	0.73	4.4	0.71	3.3	0.93	3.1	0.98
Surgical Operations									
Inpatient	20	1,939	0.01	2,050	0.01	68	0.29	48	0.42
Outpatient	189	4,175	0.05	5,144	0.04	613	0.31	190	0.99
Inpatient as % of All Surgeries	9.6%	31.7%	0.30	28.5%	0.34	10.0%	0.96	20.2%	0.47
Outpatient Visits									
Non-Emergency Visits	1,917	90,979	0.02	127,971	0.01	14,049	0.14	1,878	1.02
Emergency Visits	5,713	15,916	0.36	15,741	0.36	2,079	2.75	5,157	1.11
Full-Time Equivalents (FTEs)									
Administrators	3.0	16.4	0.18	18.8	0.16	3.4	0.88	3.0	1.00
Nurses, Licensed	26.3	187.1	0.14	204.8	0.13	23.8	1.11	19.5	1.35
Ancillary Nursing Personnel	11.4	37.2	0.31	39.4	0.29	7.3	1.57	10.4	1.10
All Other Personnel	85.5	437.1	0.20	551.7	0.15	55.3	1.55	89.0	0.96
Total FTEs	126.2	677.8	0.19	814.6	0.15	89.8	1.41	121.9	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.0	15.7	1.85	14.7	1.97	29.9	0.97	17.8	1.63
Nurses, Licensed	254.5	179.0	1.42	160.3	1.59	208.8	1.22	115.9	2.20
Ancillary Nursing Personnel	110.5	35.6	3.11	30.8	3.58	64.0	1.73	61.6	1.79
All Other Personnel	826.2	418.1	1.98	431.9	1.91	484.5	1.71	528.3	1.56
Total FTEs	1,220.2	648.4	1.88	637.6	1.91	787.1	1.55	723.6	1.69

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 307
 Inpatient Days 944

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 5
 Discharges 0
 Inpatient Days 2,048

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	365	942	10.3%	2.6	2.6
Orthopedic	1	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	1	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	6	2	6.7
Physicians & Dentists	1	0	1.0	Respiratory Therapists	2	2	2.9
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	0	2.0
Registered Nurses	16	9	21.3	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	0	2.0
Licensed Practical Nurses	5	0	5.0	Physical Therapy Assistants/Aides	2	1	2.5
Ancillary Nursing Personnel	7	9	11.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	4	0	4.0	Social Workers	1	0	1.0
Pharmacy Personnel	2	1	2.7	All Other Health Professionals	5	1	5.3
Clinical Laboratory Personnel	7	4	8.9	All Other Personnel	28	27	43.3
Surgical Personnel	1	1	1.7	Total	95	58	126.2

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value ¹	Ratio	Value ¹	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$10,344,689	48.2%	41.3%	1.17	38.7%	1.24	41.6%	1.16	40.8%	1.18
Medical Assistance	\$1,281,002	6.0%	10.5%	0.57	8.4%	0.71	10.7%	0.56	6.9%	0.87
Commercial	\$8,183,458	38.1%	41.4%	0.92	45.6%	0.84	42.5%	0.90	30.7%	1.24
All Other	\$1,662,809	7.7%	6.6%	1.17	7.3%	1.06	5.2%	1.49	21.7%	0.36
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,418,132	20.6%	25.8%	0.80	23.5%	0.88	17.9%	1.15	20.4%	1.01
Medical Assistance	\$1,086,347	5.1%	7.9%	0.64	6.4%	0.79	5.9%	0.85	6.8%	0.74
Commercial	\$2,122,180	9.9%	11.0%	0.90	12.9%	0.76	7.8%	1.27	8.0%	1.23
Charity Care	\$34,681	0.2%	1.6%	0.10	2.1%	0.08	0.6%	0.26	0.3%	0.48
All Other	\$55,978	0.3%	1.6%	0.16	1.8%	0.14	0.8%	0.32	0.0%	N/A
Total Deductions	\$7,717,318	35.9%	48.1%	0.75	46.9%	0.77	33.0%	1.09	35.6%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.5%	4.7%	0.75	8.5%	0.41	3.3%	1.08	1.2%	2.92
Net Gains/Losses as % of Net Income		4.3%	25.2%	0.17	35.9%	0.12	2.5%	1.69	23.4%	0.18
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$6,664,489	50.4%	47.6%	1.06	50.1%	1.01	51.0%	0.99	54.4%	0.93
Supplies & Services	\$4,539,646	34.3%	40.1%	0.86	38.9%	0.88	37.5%	0.91	33.0%	1.04
Capital Component	\$1,011,467	7.6%	8.8%	0.87	8.2%	0.93	7.9%	0.97	6.4%	1.20
Bad Debt	\$1,013,947	7.7%	3.6%	2.12	2.8%	2.70	3.6%	2.12	6.2%	1.23
Fiscal Statistics										
Operating Margin (%)		7.2%	7.0%	1.03	6.4%	1.12	8.6%	0.83	1.0%	6.90
Total Hospital Net Income (%)		7.5%	9.2%	0.82	9.6%	0.78	8.8%	0.85	1.4%	5.52
Return on Equity (%)		13.4%	7.4%	1.82	8.0%	1.67	13.5%	0.99	2.7%	4.94
Current Ratio		2.9	3.1	0.93	2.2	1.33	2.1	1.43	2.0	1.47
Days in Net Patient Accounts Receivable		70.8	52.5	1.35	50.4	1.40	62.9	1.13	58.8	1.20
Average Payment Period		48.9	50.4	0.97	50.3	0.97	55.5	0.88	50.1	0.98
Equity Financing (%)		61.6%	60.8%	1.01	53.3%	1.16	46.4%	1.33	58.9%	1.05
Long-Term Debt to Equity Ratio		0.0	0.4	0.11	0.6	0.07	0.7	0.06	0.1	0.52
Times Interest Earned		32.4	7.3	4.42	7.8	4.13	9.0	3.60	5.1	6.29
Total Asset Turnover		1.8	0.8	2.27	0.8	2.22	1.5	1.17	2.0	0.89
Average Age of Plant (Years)		22.1	9.2	2.41	9.3	2.38	11.4	1.93	17.2	1.28
Increase (Decrease) Total Net Patient Revenue		-17.7%	7.5%	N/A	7.3%	N/A	6.4%	N/A	2.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.0%	49.0%	1.53	47.9%	1.56	65.3%	1.15	78.2%	0.96
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,271		\$11,671	0.97	\$12,759	0.88	\$9,237	1.22	\$5,301	2.13
Inpatient Net Revenue per Day	\$1,678		\$2,752	0.61	\$2,919	0.57	\$1,957	0.86	\$898	1.87
Outpatient Net Revenue per Visit	\$1,193		\$516	2.31	\$402	2.97	\$480	2.49	\$1,952	0.61

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$21,471,958	Cash & Cash Equivalents	\$1,600,490	Current Liabilities	\$1,706,290
Less Deductions	\$7,717,318	Net Patient Receivables	\$2,667,828	Long-Term Debt	\$207,557
Net Patient Revenue	\$13,754,640	Other Receivables	\$2,543	Other Liabilities	\$1,148,312
Plus Other Revenue	\$498,781			Subtotal	\$3,062,159
Total Revenue	\$14,253,421	Land, Buildings & Equipment (Net)	\$2,624,948	Unrestricted Fund Balance	\$4,911,855
Less Expenses	\$13,229,549	Other Assets	\$1,078,205	Restricted Fund Balance	\$17,047
Non-Operating Gains/Losses	\$45,869			Total Liabilities & Fund Balance	\$7,974,014
Net Income	\$1,069,741	Total Assets	\$7,974,014		