

032 Aurora Lakeland Medical Center in Elkhorn
W3985 Cty Rd NN
Elkhorn, WI 53121
262-741-2000

Fiscal Year: 01/01 to 12/31
Type: **GMS**
General Medical & Surgical
Control: **Other Not-For-Profit**

County: **Walworth**
Analysis Area: **Southeastern (2A)**
Volume Group: **5**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2A		Volume Group 5		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.4%	60.0%	1.11	66.7%	1.00	52.4%	1.27	66.5%	1.00
Obstetrics	36.6%	42.5%	0.86	43.4%	0.84	35.0%	1.05	38.5%	0.95
Pediatrics	0.0%	55.1%	N/A	19.7%	N/A	13.6%	N/A	0.0%	N/A
Total Hospital	58.1%	57.1%	1.02	55.2%	1.05	50.6%	1.15	59.5%	0.98
Average Census (Patients)									
Adult Medical-Surgical	26.6	32.2	0.82	46.1	0.58	23.4	1.13	26.6	1.00
Obstetrics	4.4	5.5	0.79	7.1	0.62	3.8	1.16	4.6	0.95
Pediatrics	0.0	2.3	N/A	0.8	N/A	0.3	N/A	0.0	N/A
Total Hospital	43.6	53.3	0.82	67.7	0.64	38.4	1.14	44.7	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.7	0.90	3.8	0.87	3.5	0.95	3.1	1.06
Obstetrics	2.0	2.3	0.86	2.4	0.84	2.3	0.89	2.1	0.97
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.6	4.2	0.87	3.8	0.95	3.6	1.00	3.5	1.04
Surgical Operations									
Inpatient	1,174	1,939	0.61	1,923	0.61	1,121	1.05	1,169	1.00
Outpatient	2,745	4,175	0.66	4,862	0.56	3,072	0.89	2,664	1.03
Inpatient as % of All Surgeries	30.0%	31.7%	0.94	28.3%	1.06	26.7%	1.12	30.5%	0.98
Outpatient Visits									
Non-Emergency Visits	55,590	90,979	0.61	127,076	0.44	81,094	0.69	48,119	1.16
Emergency Visits	15,041	15,916	0.95	22,628	0.66	17,884	0.84	14,683	1.02
Full-Time Equivalents (FTEs)									
Administrators	2.0	16.4	0.12	23.3	0.09	15.5	0.13	2.0	1.00
Nurses, Licensed	111.9	187.1	0.60	215.9	0.52	156.7	0.71	109.7	1.02
Ancillary Nursing Personnel	29.0	37.2	0.78	49.7	0.58	25.3	1.15	29.4	0.99
All Other Personnel	282.9	437.1	0.65	518.8	0.55	418.7	0.68	285.6	0.99
Total FTEs	425.8	677.8	0.63	807.7	0.53	616.1	0.69	426.6	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.0	15.7	0.13	14.2	0.14	14.8	0.14	2.1	0.98
Nurses, Licensed	114.7	179.0	0.64	131.0	0.88	149.7	0.77	114.1	1.00
Ancillary Nursing Personnel	29.7	35.6	0.84	30.2	0.99	24.2	1.23	30.6	0.97
All Other Personnel	289.9	418.1	0.69	314.7	0.92	399.9	0.72	297.2	0.98
Total FTEs	436.4	648.4	0.67	490.0	0.89	588.6	0.74	444.0	0.98

Total Hospital:
Beds Set Up & Staffed 75
Discharges 4,381
Inpatient Days 15,917

Contract with:
Health Maintenance Organization (HMO) Yes
Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
Beds Set Up & Staffed 0
Discharges 0
Inpatient Days 0

Newborn Nursery:
Bassinetts 12
Total Births 797
Newborn Days 1,503

032 Aurora Lakeland Medical Center in Elkhorn
Elkhorn, WI 53121

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	40	2,931	9,696	66.4%	26.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	10	172	2,236	61.3%	6.1	13.0
Hospice	2	1	55	196	53.7%	0.5	3.6
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	797	1,605	36.6%	4.4	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	202	1,318	60.2%	3.6	6.5
Step-Down (Special Care)	1	6	224	866	39.5%	2.4	3.9
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	18	18	22.4
Physicians & Dentists	0	0	0.0	Respiratory Therapists	6	3	6.9
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	2	3.2
Registered Nurses	84	61	109.5	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	7	5	10.2
Licensed Practical Nurses	2	1	2.4	Physical Therapy Assistants/Aides	2	1	2.0
Ancillary Nursing Personnel	12	30	29.0	Recreational Therapists	0	1	0.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.9
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	27	12	34.0	Social Workers	1	2	1.3
Pharmacy Personnel	8	5	8.0	All Other Health Professionals	42	43	61.7
Clinical Laboratory Personnel	9	1	9.3	All Other Personnel	78	67	115.6
Surgical Personnel	6	0	6.0				
				Total	308	254	425.8

032 Aurora Lakeland Medical Center in Elkhorn

Elkhorn, WI 53121

Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$78,239,399	49.3%	41.3%	1.19	43.0%	1.15	44.2%	1.11	49.5%	1.00
Medical Assistance	\$12,724,086	8.0%	10.5%	0.76	7.0%	1.15	8.3%	0.97	7.5%	1.06
Commercial	\$54,525,458	34.3%	41.4%	0.83	44.5%	0.77	41.7%	0.82	34.3%	1.00
All Other	\$13,266,589	8.4%	6.6%	1.26	5.0%	1.68	5.9%	1.43	8.7%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$54,098,533	34.1%	25.8%	1.32	28.2%	1.21	28.9%	1.18	34.2%	1.00
Medical Assistance	\$11,206,364	7.1%	7.9%	0.89	5.6%	1.26	6.6%	1.07	6.8%	1.03
Commercial	\$13,193,097	8.3%	11.0%	0.76	13.1%	0.64	9.9%	0.84	8.3%	1.01
Charity Care	\$1,677,654	1.1%	1.6%	0.66	1.4%	0.74	1.5%	0.71	1.5%	0.70
All Other	\$4,703,466	3.0%	1.6%	1.83	1.2%	2.43	1.1%	2.79	1.1%	2.76
Total Deductions	\$84,879,114	53.5%	48.1%	1.11	49.5%	1.08	48.1%	1.11	51.9%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	5.4%	4.7%	1.14	3.7%	1.43	3.8%	1.42	5.1%	1.04	
Net Gains/Losses as % of Net Income	0.0%	25.2%	N/A	20.8%	N/A	32.4%	N/A	0.0%	0.00	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$30,980,667	45.2%	47.6%	0.95	46.8%	0.97	51.0%	0.89	48.0%	0.94
Supplies & Services	\$28,106,159	41.0%	40.1%	1.02	39.3%	1.04	34.8%	1.18	44.4%	0.92
Capital Component	\$2,802,495	4.1%	8.8%	0.47	8.9%	0.46	9.8%	0.42	4.5%	0.91
Bad Debt	\$6,591,560	9.6%	3.6%	2.67	5.0%	1.92	4.5%	2.14	3.1%	3.09
Fiscal Statistics										
Operating Margin (%)	12.3%	7.0%	1.75	8.9%	1.38	5.2%	2.37	17.7%	0.69	
Total Hospital Net Income (%)	12.3%	9.2%	1.34	11.0%	1.12	7.5%	1.64	17.7%	0.69	
Return on Equity (%)	7.9%	7.4%	1.06	8.6%	0.91	5.5%	1.44	11.8%	0.66	
Current Ratio	16.9	3.1	5.37	5.8	2.92	2.8	6.03	16.9	1.00	
Days in Net Patient Accounts Receivable	57.1	52.5	1.09	51.0	1.12	54.2	1.05	73.4	0.78	
Average Payment Period	35.7	50.4	0.71	33.5	1.06	50.3	0.71	36.2	0.99	
Equity Financing (%)	90.5%	60.8%	1.49	71.3%	1.27	59.0%	1.53	90.8%	1.00	
Long-Term Debt to Equity Ratio	0.0	0.4	0.03	0.3	0.05	0.4	0.03	0.0	0.85	
Times Interest Earned	74.1	7.3	10.12	9.7	7.63	4.9	15.22	97.8	0.76	
Total Asset Turnover	0.6	0.8	0.81	0.8	0.84	0.7	0.90	0.7	0.96	
Average Age of Plant (Years)	10.3	9.2	1.12	9.6	1.07	8.6	1.19	9.7	1.06	
Increase (Decrease) Total Net Patient Revenue	5.3%	7.5%	0.71	6.7%	0.78	9.6%	0.55	6.4%	0.82	
Outpatient Gross Revenue (% of Total GPR)	55.3%	49.0%	1.13	56.4%	0.98	63.4%	0.87	53.5%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,405	\$11,671	0.63	\$9,113	0.81	\$8,162	0.91	\$6,856	1.08	
Inpatient Net Revenue per Day	\$2,038	\$2,752	0.74	\$2,392	0.85	\$2,243	0.91	\$1,966	1.04	
Outpatient Net Revenue per Visit	\$587	\$516	1.14	\$517	1.13	\$636	0.92	\$607	0.97	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$158,755,532	Cash & Cash Equivalents	\$98,023,365	Current Liabilities	\$6,545,212
Less Deductions	\$84,879,114	Net Patient Receivables	\$11,559,816	Long-Term Debt	\$1,485,170
Net Patient Revenue	\$73,876,418	Other Receivables	\$2,850	Other Liabilities	\$3,530,947
Plus Other Revenue	\$4,180,379			Subtotal	\$11,561,329
Total Revenue	\$78,056,797	Land, Buildings & Equipment (Net)	\$10,240,197	Unrestricted Fund Balance	\$110,269,817
Less Expenses	\$68,480,881	Other Assets	\$2,004,918	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$121,831,146	Total Liabilities & Fund Balance	\$121,831,146
Net Income	\$9,575,916				