

035 Fort HealthCare
 611 East Sherman Avenue
 Fort Atkinson, WI 53538
 920-568-5000

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Jefferson**
 Analysis Area: **Southern (1)**
 Volume Group: **5**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 1		Volume Group 5		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	63.3%	60.0%	1.05	62.0%	1.02	52.4%	1.21	54.2%	1.17
Obstetrics	22.4%	42.5%	0.53	43.9%	0.51	35.0%	0.64	21.8%	1.03
Pediatrics	3.4%	55.1%	0.06	50.2%	0.07	13.6%	0.25	4.6%	0.75
Total Hospital	72.7%	57.1%	1.27	60.0%	1.21	50.6%	1.44	63.5%	1.15
Average Census (Patients)									
Adult Medical-Surgical	22.8	32.2	0.71	31.3	0.73	23.4	0.97	19.5	1.17
Obstetrics	3.6	5.5	0.65	5.3	0.67	3.8	0.95	3.5	1.03
Pediatrics	0.1	2.3	0.06	1.9	0.07	0.3	0.43	0.2	0.75
Total Hospital	52.3	53.3	0.98	55.8	0.94	38.4	1.36	45.7	1.15
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	3.7	1.06	3.6	1.09	3.5	1.12	3.5	1.11
Obstetrics	2.5	2.3	1.07	1.9	1.32	2.3	1.11	2.9	0.86
Pediatrics	1.8	2.2	0.80	3.2	0.55	2.1	0.84	1.8	1.01
Total Hospital	5.1	4.2	1.22	4.4	1.18	3.6	1.41	4.8	1.06
Surgical Operations									
Inpatient	630	1,939	0.32	2,050	0.31	1,121	0.56	560	1.13
Outpatient	3,475	4,175	0.83	5,144	0.68	3,072	1.13	3,616	0.96
Inpatient as % of All Surgeries	15.3%	31.7%	0.48	28.5%	0.54	26.7%	0.57	13.4%	1.14
Outpatient Visits									
Non-Emergency Visits	155,132	90,979	1.71	127,971	1.21	81,094	1.91	145,204	1.07
Emergency Visits	21,554	15,916	1.35	15,741	1.37	17,884	1.21	20,165	1.07
Full-Time Equivalents (FTEs)									
Administrators	6.0	16.4	0.37	18.8	0.32	15.5	0.39	4.0	1.50
Nurses, Licensed	173.4	187.1	0.93	204.8	0.85	156.7	1.11	143.7	1.21
Ancillary Nursing Personnel	39.0	37.2	1.05	39.4	0.99	25.3	1.54	27.8	1.40
All Other Personnel	491.6	437.1	1.12	551.7	0.89	418.7	1.17	425.9	1.15
Total FTEs	709.9	677.8	1.05	814.6	0.87	616.1	1.15	601.4	1.18
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.1	15.7	0.20	14.7	0.21	14.8	0.21	2.5	1.26
Nurses, Licensed	90.9	179.0	0.51	160.3	0.57	149.7	0.61	89.3	1.02
Ancillary Nursing Personnel	20.4	35.6	0.57	30.8	0.66	24.2	0.85	17.3	1.18
All Other Personnel	257.6	418.1	0.62	431.9	0.60	399.9	0.64	264.9	0.97
Total FTEs	372.0	648.4	0.57	637.6	0.58	588.6	0.63	373.9	0.99

Total Hospital:
 Beds Set Up & Staffed 72
 Discharges 3,718
 Inpatient Days 19,096

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 10
 Total Births 516
 Newborn Days 1,136

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	36	2,128	8,315	63.3%	22.8	3.9
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	4	28	50	3.4%	0.1	1.8
Obstetrics	1	16	522	1,309	22.4%	3.6	2.5
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	316	1,398	47.9%	3.8	4.4
Step-Down (Special Care)	1	8	430	1,302	44.6%	3.6	3.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Radiological Services Personnel	14	20	24.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	3	9	5.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	6	15	13.4
Registered Nurses	37	158	151.6	Occupational Therapy Assistants/Aides	1	2	2.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	5	13.1
Licensed Practical Nurses	8	21	18.9	Physical Therapy Assistants/Aides	7	4	9.3
Ancillary Nursing Personnel	15	54	39.0	Recreational Therapists	0	1	0.6
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	4	2.5
Nurse Practitioners	1	3	2.9	Psychologists	1	2	1.5
Medical Records Personnel	13	7	18.2	Social Workers	3	4	5.2
Pharmacy Personnel	6	6	8.4	All Other Health Professionals	109	71	147.9
Clinical Laboratory Personnel	11	9	15.6	All Other Personnel	110	203	214.6
Surgical Personnel	4	5	7.4	Total	368	603	709.9

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$75,092,742	40.4%	41.3%	0.98	38.7%	1.04	44.2%	0.91	41.0%	0.99
Medical Assistance	\$12,354,804	6.6%	10.5%	0.63	8.4%	0.80	8.3%	0.80	6.3%	1.05
Commercial	\$92,013,323	49.5%	41.4%	1.19	45.6%	1.08	41.7%	1.19	49.0%	1.01
All Other	\$6,547,789	3.5%	6.6%	0.53	7.3%	0.48	5.9%	0.60	3.7%	0.94
Deductions as % of Total Gross Patient Revenue										
Medicare	\$48,683,568	26.2%	25.8%	1.01	23.5%	1.11	28.9%	0.91	26.1%	1.00
Medical Assistance	\$9,533,066	5.1%	7.9%	0.65	6.4%	0.80	6.6%	0.78	4.9%	1.05
Commercial	\$24,949,857	13.4%	11.0%	1.22	12.9%	1.04	9.9%	1.35	11.7%	1.15
Charity Care	\$1,937,069	1.0%	1.6%	0.66	2.1%	0.50	1.5%	0.70	0.7%	1.42
All Other	\$2,369,568	1.3%	1.6%	0.79	1.8%	0.69	1.1%	1.20	1.2%	1.04
Total Deductions	\$87,473,127	47.0%	48.1%	0.98	46.9%	1.00	48.1%	0.98	44.6%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	4.5%	4.7%	0.95	8.5%	0.52	3.8%	1.19	5.2%	0.86	
Net Gains/Losses as % of Net Income	53.6%	25.2%	2.13	35.9%	1.49	32.4%	1.65	90.8%	0.59	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$45,717,451	46.2%	47.6%	0.97	50.1%	0.92	51.0%	0.91	47.8%	0.97
Supplies & Services	\$37,898,311	38.3%	40.1%	0.96	38.9%	0.99	34.8%	1.10	37.4%	1.02
Capital Component	\$11,757,204	11.9%	8.8%	1.36	8.2%	1.45	9.8%	1.22	11.9%	1.00
Bad Debt	\$3,488,217	3.5%	3.6%	0.98	2.8%	1.24	4.5%	0.78	2.9%	1.22
Fiscal Statistics										
Operating Margin (%)	4.2%	7.0%	0.59	6.4%	0.65	5.2%	0.80	0.9%	4.49	
Total Hospital Net Income (%)	8.5%	9.2%	0.93	9.6%	0.89	7.5%	1.14	9.2%	0.93	
Return on Equity (%)	6.0%	7.4%	0.82	8.0%	0.75	5.5%	1.10	6.6%	0.91	
Current Ratio	2.5	3.1	0.79	2.2	1.13	2.8	0.89	2.1	1.21	
Days in Net Patient Accounts Receivable	59.9	52.5	1.14	50.4	1.19	54.2	1.11	56.9	1.05	
Average Payment Period	41.4	50.4	0.82	50.3	0.82	50.3	0.82	44.2	0.94	
Equity Financing (%)	50.7%	60.8%	0.83	53.3%	0.95	59.0%	0.86	53.4%	0.95	
Long-Term Debt to Equity Ratio	0.8	0.4	2.11	0.6	1.47	0.4	2.00	0.7	1.14	
Times Interest Earned	4.3	7.3	0.59	7.8	0.55	4.9	0.89	5.0	0.87	
Total Asset Turnover	0.7	0.8	0.85	0.8	0.84	0.7	0.94	0.7	1.02	
Average Age of Plant (Years)	8.7	9.2	0.94	9.3	0.93	8.6	1.00	8.7	1.00	
Increase (Decrease) Total Net Patient Revenue	22.8%	7.5%	3.05	7.3%	3.14	9.6%	2.37	3.3%	6.93	
Outpatient Gross Revenue (% of Total GPR)	72.6%	49.0%	1.48	47.9%	1.51	63.4%	1.15	71.6%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,932	\$11,671	0.59	\$12,759	0.54	\$8,162	0.85	\$6,332	1.09	
Inpatient Net Revenue per Day	\$1,350	\$2,752	0.49	\$2,919	0.46	\$2,243	0.60	\$1,309	1.03	
Outpatient Net Revenue per Visit	\$412	\$516	0.80	\$402	1.02	\$636	0.65	\$353	1.17	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$186,008,659	Cash & Cash Equivalents	\$6,646,561	Current Liabilities	\$10,408,372
Less Deductions	\$87,473,127	Net Patient Receivables	\$16,173,098	Long-Term Debt	\$65,254,425
Net Patient Revenue	\$98,535,532	Other Receivables	\$900,513	Other Liabilities	\$0
Plus Other Revenue	\$4,611,819			Subtotal	\$75,662,797
Total Revenue	\$103,147,351	Land, Buildings & Equipment (Net)	\$66,105,618	Unrestricted Fund Balance	\$77,745,063
Less Expenses	\$98,861,183	Other Assets	\$63,582,070	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,956,145			Total Liabilities & Fund Balance	\$153,407,860
Net Income	\$9,242,313	Total Assets	\$153,407,860		