

**037 Moundview Memorial Hospital & Clinics, Inc**  
 402 W Lake Street, PO Box 40  
 Friendship, WI 53934  
 608-339-3331

Fiscal Year: 07/01 to 06/30  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: **Adams**  
 Analysis Area: **North Central (6)**  
 Volume Group: **2**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 6		Volume Group 2		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	11.3%	60.0%	0.19	63.2%	0.18	28.7%	0.39	18.0%	0.63
Obstetrics	0.0%	42.5%	N/A	44.3%	N/A	14.8%	N/A	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	51.9%	N/A	8.9%	N/A	0.0%	N/A
Total Hospital	11.3%	57.1%	0.20	63.1%	0.18	33.8%	0.33	18.0%	0.63
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.8	32.2	0.09	24.3	0.12	4.6	0.62	4.5	0.63
Obstetrics	0.0	5.5	N/A	4.2	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	2.3	N/A	1.2	N/A	0.1	N/A	0.0	N/A
Total Hospital	2.8	53.3	0.05	44.4	0.06	6.9	0.41	4.5	0.63
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	3.7	0.87	3.3	0.95	3.1	1.02	3.6	0.89
Obstetrics	0.0	2.3	N/A	2.1	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	2.4	N/A	1.6	N/A	0.0	N/A
Total Hospital	3.2	4.2	0.76	4.1	0.79	3.2	0.99	3.6	0.90
<b>Surgical Operations</b>									
Inpatient	14	1,939	0.01	1,333	0.01	148	0.09	60	0.23
Outpatient	557	4,175	0.13	1,632	0.34	1,006	0.55	615	0.91
Inpatient as % of All Surgeries	2.5%	31.7%	0.08	45.0%	0.05	12.8%	0.19	8.9%	0.28
<b>Outpatient Visits</b>									
Non-Emergency Visits	19,988	90,979	0.22	53,271	0.38	23,696	0.84	27,769	0.72
Emergency Visits	5,172	15,916	0.32	11,659	0.44	5,229	0.99	5,279	0.98
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.8	16.4	0.23	8.6	0.45	4.3	0.89	5.0	0.77
Nurses, Licensed	28.6	187.1	0.15	140.9	0.20	34.4	0.83	27.5	1.04
Ancillary Nursing Personnel	21.5	37.2	0.58	32.5	0.66	8.1	2.65	21.2	1.01
All Other Personnel	100.2	437.1	0.23	375.0	0.27	85.8	1.17	104.6	0.96
Total FTEs	154.1	677.8	0.23	556.9	0.28	132.6	1.16	158.3	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	19.8	15.7	1.26	9.6	2.07	21.4	0.92	23.3	0.85
Nurses, Licensed	147.6	179.0	0.82	157.0	0.94	169.9	0.87	128.1	1.15
Ancillary Nursing Personnel	110.7	35.6	3.11	36.2	3.06	40.1	2.76	99.0	1.12
All Other Personnel	516.3	418.1	1.23	417.9	1.24	424.1	1.22	488.3	1.06
Total FTEs	794.3	648.4	1.23	620.6	1.28	655.5	1.21	738.7	1.08

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 321  
 Inpatient Days 1,030

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 2  
 Discharges 74  
 Inpatient Days 696

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	323	1,030	11.3%	2.8	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	1	3.8	Radiological Services Personnel	5	1	5.8
Physicians & Dentists	4	0	4.0	Respiratory Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	1	1.8
Registered Nurses	15	16	24.8	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	0	4.0
Licensed Practical Nurses	1	3	2.8	Physical Therapy Assistants/Aides	1	2	2.8
Ancillary Nursing Personnel	12	16	21.5	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	8	0	8.0	Social Workers	1	0	1.0
Pharmacy Personnel	2	0	2.0	All Other Health Professionals	7	5	10.3
Clinical Laboratory Personnel	8	1	8.6	All Other Personnel	38	17	48.7
Surgical Personnel	1	0	1.0	<b>Total</b>	<b>114</b>	<b>63</b>	<b>154.1</b>

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$13,396,767	56.4%	41.3%	1.37	48.5%	1.16	45.5%	1.24	60.4%	0.93
Medical Assistance	\$2,715,914	11.4%	10.5%	1.09	9.9%	1.16	7.7%	1.50	10.6%	1.08
Commercial	\$5,613,588	23.6%	41.4%	0.57	36.7%	0.64	40.7%	0.58	22.1%	1.07
All Other	\$2,011,113	8.5%	6.6%	1.28	4.9%	1.72	6.1%	1.39	6.9%	1.23
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$6,453,466	27.2%	25.8%	1.05	27.8%	0.98	22.1%	1.23	31.3%	0.87
Medical Assistance	\$1,711,089	7.2%	7.9%	0.91	7.2%	1.01	4.9%	1.47	6.5%	1.11
Commercial	\$1,356,588	5.7%	11.0%	0.52	5.1%	1.11	10.5%	0.54	4.1%	1.38
Charity Care	\$314,897	1.3%	1.6%	0.83	1.9%	0.70	1.0%	1.40	1.3%	1.03
All Other	\$112,934	0.5%	1.6%	0.29	0.2%	1.98	1.3%	0.36	0.7%	0.65
Total Deductions	\$9,948,974	41.9%	48.1%	0.87	42.5%	0.99	39.8%	1.05	43.9%	0.95
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.8%	4.7%	0.61	3.7%	0.76	5.1%	0.56	2.1%	1.37
Net Gains/Losses as % of Net Income		N/A	25.2%	N/A	29.7%	N/A	9.4%	N/A	-30.2%	7.77
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$6,773,298	47.2%	47.6%	0.99	47.1%	1.00	47.7%	0.99	49.5%	0.95
Supplies & Services	\$5,353,506	37.3%	40.1%	0.93	40.2%	0.93	38.6%	0.97	35.5%	1.05
Capital Component	\$1,456,951	10.1%	8.8%	1.16	9.7%	1.04	9.6%	1.06	9.8%	1.04
Bad Debt	\$773,618	5.4%	3.6%	1.49	3.0%	1.78	4.1%	1.31	5.2%	1.03
<b>Fiscal Statistics</b>										
Operating Margin (%)		-1.2%	7.0%	N/A	4.8%	N/A	9.0%	N/A	-1.1%	1.10
Total Hospital Net Income (%)		-0.3%	9.2%	N/A	6.7%	N/A	9.9%	N/A	-0.8%	0.42
Return on Equity (%)		0.0%	7.4%	N/A	5.6%	N/A	10.3%	N/A	-0.8%	0.00
Current Ratio		2.6	3.1	0.84	2.5	1.06	2.9	0.91	2.3	1.14
Days in Net Patient Accounts Receivable		75.8	52.5	1.44	59.3	1.28	54.3	1.40	73.7	1.03
Average Payment Period		39.4	50.4	0.78	57.6	0.68	50.9	0.77	45.6	0.86
Equity Financing (%)		44.2%	60.8%	0.73	56.0%	0.79	48.0%	0.92	42.6%	1.04
Long-Term Debt to Equity Ratio		1.0	0.4	2.57	0.5	2.02	0.8	1.25	1.1	0.96
Times Interest Earned		0.9	7.3	0.12	4.3	0.20	5.1	0.17	0.7	1.25
Total Asset Turnover		0.9	0.8	1.20	0.8	1.14	1.0	0.92	0.9	1.02
Average Age of Plant (Years)		9.7	9.2	1.06	8.8	1.09	8.0	1.21	9.1	1.06
Increase (Decrease) Total Net Patient Revenue		-3.4%	7.5%	N/A	8.8%	N/A	9.0%	N/A	12.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		85.5%	49.0%	1.74	48.6%	1.76	65.9%	1.30	79.0%	1.08
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$5,152		\$11,671	0.44	\$12,204	0.42	\$8,316	0.62	\$5,243	0.98
Inpatient Net Revenue per Day	\$1,123		\$2,752	0.41	\$2,967	0.38	\$2,233	0.50	\$1,137	0.99
Outpatient Net Revenue per Visit	\$463		\$516	0.90	\$725	0.64	\$493	0.94	\$342	1.35

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$23,737,382	Cash & Cash Equivalents	\$353,278	Current Liabilities	\$1,481,091
Less Deductions	\$9,948,974	Net Patient Receivables	\$2,863,484	Long-Term Debt	\$6,787,000
Net Patient Revenue	\$13,788,408	Other Receivables	\$62,908	Other Liabilities	\$114,225
Plus Other Revenue	\$403,339			Subtotal	\$8,382,316
Total Revenue	\$14,191,745	Land, Buildings & Equipment (Net)	\$10,022,802	Unrestricted Fund Balance	\$6,634,330
Less Expenses	\$14,357,373	Other Assets	\$1,714,174	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$116,166			Total Liabilities & Fund Balance	\$15,016,646
Net Income	-\$49,462	Total Assets	\$15,016,646		