

038 Burnett Medical Center
 257 W St George Avenue
 Grantsburg, WI 54840
 715-463-5353

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Burnett**
 Analysis Area: **Western Lake Superior (7)**
 Volume Group: **2**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	22.2%	60.0%	0.37	26.7%	0.83	28.7%	0.77	20.3%	1.09
Obstetrics	11.2%	42.5%	0.26	17.5%	0.64	14.8%	0.76	10.1%	1.11
Pediatrics	0.0%	55.1%	N/A	3.2%	N/A	8.9%	N/A	0.0%	N/A
Total Hospital	20.8%	57.1%	0.36	25.9%	0.80	33.8%	0.62	19.4%	1.08
Average Census (Patients)									
Adult Medical-Surgical	3.3	32.2	0.10	6.9	0.48	4.6	0.73	3.0	1.09
Obstetrics	0.2	5.5	0.04	0.8	0.28	0.5	0.45	0.2	1.11
Pediatrics	0.0	2.3	0.00	0.0	0.16	0.1	0.10	0.0	0.20
Total Hospital	3.5	53.3	0.07	9.0	0.40	6.9	0.51	3.3	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.7	0.72	3.2	0.84	3.1	0.85	2.7	0.97
Obstetrics	1.9	2.3	0.79	2.4	0.79	2.2	0.85	2.2	0.83
Pediatrics	1.0	2.2	0.45	1.7	0.60	1.6	0.62	1.7	0.60
Total Hospital	2.6	4.2	0.61	3.1	0.83	3.2	0.80	2.7	0.96
Surgical Operations									
Inpatient	56	1,939	0.03	165	0.34	148	0.38	68	0.82
Outpatient	685	4,175	0.16	848	0.81	1,006	0.68	744	0.92
Inpatient as % of All Surgeries	7.6%	31.7%	0.24	16.3%	0.46	12.8%	0.59	8.4%	0.90
Outpatient Visits									
Non-Emergency Visits	31,502	90,979	0.35	20,317	1.55	23,696	1.33	30,638	1.03
Emergency Visits	4,170	15,916	0.26	7,765	0.54	5,229	0.80	3,762	1.11
Full-Time Equivalents (FTEs)									
Administrators	3.0	16.4	0.18	2.9	1.02	4.3	0.69	2.0	1.50
Nurses, Licensed	24.5	187.1	0.13	45.1	0.54	34.4	0.71	22.3	1.10
Ancillary Nursing Personnel	0.0	37.2	N/A	8.3	N/A	8.1	N/A	1.5	0.00
All Other Personnel	55.8	437.1	0.13	109.5	0.51	85.8	0.65	57.8	0.97
Total FTEs	83.3	677.8	0.12	165.9	0.50	132.6	0.63	83.6	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.6	15.7	0.86	10.0	1.36	21.4	0.63	9.0	1.52
Nurses, Licensed	110.7	179.0	0.62	154.0	0.72	169.9	0.65	99.7	1.11
Ancillary Nursing Personnel	0.0	35.6	N/A	28.4	N/A	40.1	N/A	6.7	0.00
All Other Personnel	252.6	418.1	0.60	374.3	0.67	424.1	0.60	258.6	0.98
Total FTEs	376.9	648.4	0.58	566.8	0.66	655.5	0.57	374.0	1.01

Total Hospital:
 Beds Set Up & Staffed 17
 Discharges 502
 Inpatient Days 1,292

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 22
 Inpatient Days 187

Newborn Nursery:
 Bassinets 2
 Total Births 53
 Newborn Days 95

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	456	1,215	22.2%	3.3	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	2	2	0.0%	0.0	1.0
Obstetrics	1	2	44	82	11.2%	0.2	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	3	0	3.0
Physicians & Dentists	1	1	1.5	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	13	13	18.8	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	0	2.0
Licensed Practical Nurses	5	1	5.7	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	6	0	6.0	Social Workers	0	1	0.6
Pharmacy Personnel	3	0	3.0	All Other Health Professionals	2	0	2.0
Clinical Laboratory Personnel	4	0	4.0	All Other Personnel	25	12	30.0
Surgical Personnel	0	2	0.8				
				Total	70	30	83.3

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$9,607,417	47.3%	41.3%	1.14	43.4%	1.09	45.5%	1.04	43.9%	1.08
Medical Assistance	\$2,282,443	11.2%	10.5%	1.07	16.1%	0.70	7.7%	1.47	12.7%	0.89
Commercial	\$6,864,985	33.8%	41.4%	0.82	30.7%	1.10	40.7%	0.83	36.3%	0.93
All Other	\$1,568,756	7.7%	6.6%	1.17	9.7%	0.79	6.1%	1.27	7.1%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,077,930	20.1%	25.8%	0.78	20.9%	0.96	22.1%	0.91	19.6%	1.02
Medical Assistance	\$1,260,799	6.2%	7.9%	0.78	9.7%	0.64	4.9%	1.26	7.8%	0.79
Commercial	\$1,412,117	6.9%	11.0%	0.63	3.1%	2.25	10.5%	0.66	7.0%	0.99
Charity Care	\$321,526	1.6%	1.6%	1.00	0.9%	1.81	1.0%	1.66	1.5%	1.06
All Other	\$243,102	1.2%	1.6%	0.74	0.8%	1.44	1.3%	0.92	1.1%	1.07
Total Deductions	\$7,315,474	36.0%	48.1%	0.75	35.9%	1.00	39.8%	0.90	37.1%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.8%	4.7%	0.18		2.4%	0.34	5.1%	0.16	0.9%	0.93
Net Gains/Losses as % of Net Income	18.1%	25.2%	0.72		12.1%	1.50	9.4%	1.92	11.4%	1.59
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$6,036,259	49.3%	47.6%	1.04	57.6%	0.86	47.7%	1.03	51.0%	0.97
Supplies & Services	\$4,665,416	38.1%	40.1%	0.95	29.2%	1.31	38.6%	0.99	38.5%	0.99
Capital Component	\$590,371	4.8%	8.8%	0.55	7.2%	0.67	9.6%	0.50	4.5%	1.06
Bad Debt	\$947,555	7.7%	3.6%	2.14	6.0%	1.29	4.1%	1.88	6.0%	1.29
Fiscal Statistics										
Operating Margin (%)	6.7%	7.0%	0.95		7.0%	0.95	9.0%	0.74	8.8%	0.76
Total Hospital Net Income (%)	8.1%	9.2%	0.88		7.9%	1.02	9.9%	0.82	9.8%	0.82
Return on Equity (%)	3.8%	7.4%	0.51		8.5%	0.44	10.3%	0.37	11.0%	0.34
Current Ratio	3.3	3.1	1.04		3.0	1.07	2.9	1.13	4.1	0.79
Days in Net Patient Accounts Receivable	81.2	52.5	1.55		64.3	1.26	54.3	1.50	65.4	1.24
Average Payment Period	82.2	50.4	1.63		55.4	1.48	50.9	1.61	51.9	1.58
Equity Financing (%)	31.1%	60.8%	0.51		46.3%	0.67	48.0%	0.65	74.1%	0.42
Long-Term Debt to Equity Ratio	1.9	0.4	4.77		0.7	2.88	0.8	2.31	0.2	12.35
Times Interest Earned	20.6	7.3	2.81		9.4	2.18	5.1	4.01	20.8	0.99
Total Asset Turnover	0.5	0.8	0.58		1.1	0.43	1.0	0.45	1.1	0.42
Average Age of Plant (Years)	15.3	9.2	1.67		10.8	1.41	8.0	1.92	15.3	1.00
Increase (Decrease) Total Net Patient Revenue	5.3%	7.5%	0.71		11.5%	0.46	9.0%	0.59	7.9%	0.67
Outpatient Gross Revenue (% of Total GPR)	84.0%	49.0%	1.71		69.4%	1.21	65.9%	1.27	85.3%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$4,866	\$11,671	0.42		\$8,553	0.57	\$8,316	0.59	\$4,976	0.98
Inpatient Net Revenue per Day	\$1,728	\$2,752	0.63		\$2,313	0.75	\$2,233	0.77	\$1,693	1.02
Outpatient Net Revenue per Visit	\$293	\$516	0.57		\$672	0.44	\$493	0.59	\$290	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$20,323,601	Cash & Cash Equivalents	\$3,734,685	Current Liabilities	\$2,666,104
Less Deductions	\$7,315,474	Net Patient Receivables	\$2,893,435	Long-Term Debt	\$16,850,000
Net Patient Revenue	\$13,008,127	Other Receivables	\$347,814	Other Liabilities	\$104,835
Plus Other Revenue	\$109,070			Subtotal	\$19,620,939
Total Revenue	\$13,117,197	Land, Buildings & Equipment (Net)	\$8,956,155	Unrestricted Fund Balance	\$8,870,975
Less Expenses	\$12,239,601	Other Assets	\$12,559,825	Restricted Fund Balance	\$36,615
Non-Operating Gains/Losses	\$194,010			Total Liabilities & Fund Balance	\$28,491,914
Net Income	\$1,071,606	Total Assets	\$28,491,914		