

039 Bellin Hospital
 744 S Webster Ave, PO Box 23400
 Green Bay, WI 54305
 920-433-3500

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 6

| Selected Utilization Statistics | FY 2007 | All GMS Hospitals | | Analysis Area 4 | | Volume Group 6 | | FY 2007 vs. 2006 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2006 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 53.9% | 60.0% | 0.90 | 56.2% | 0.96 | 61.4% | 0.88 | 56.3% | 0.96 |
| Obstetrics | 45.5% | 42.5% | 1.07 | 37.8% | 1.20 | 42.2% | 1.08 | 42.4% | 1.07 |
| Pediatrics | 11.7% | 55.1% | 0.21 | 27.3% | 0.43 | 82.3% | 0.14 | 12.3% | 0.95 |
| Total Hospital | 46.6% | 57.1% | 0.82 | 51.3% | 0.91 | 57.5% | 0.81 | 45.7% | 1.02 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 45.8 | 32.2 | 1.42 | 30.4 | 1.51 | 49.4 | 0.93 | 47.9 | 0.96 |
| Obstetrics | 10.5 | 5.5 | 1.89 | 4.1 | 2.54 | 8.6 | 1.22 | 10.6 | 0.99 |
| Pediatrics | 1.8 | 2.3 | 0.77 | 1.3 | 1.39 | 9.9 | 0.18 | 1.8 | 0.95 |
| Total Hospital | 87.6 | 53.3 | 1.64 | 50.9 | 1.72 | 103.2 | 0.85 | 86.9 | 1.01 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.3 | 3.7 | 0.89 | 3.5 | 0.94 | 3.8 | 0.87 | 3.2 | 1.01 |
| Obstetrics | 2.8 | 2.3 | 1.19 | 2.4 | 1.16 | 2.5 | 1.11 | 2.9 | 0.97 |
| Pediatrics | 2.0 | 2.2 | 0.88 | 2.8 | 0.70 | 2.1 | 0.93 | 1.9 | 1.01 |
| Total Hospital | 4.1 | 4.2 | 0.98 | 3.8 | 1.07 | 4.3 | 0.95 | 4.0 | 1.02 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 3,693 | 1,939 | 1.90 | 1,696 | 2.18 | 3,476 | 1.06 | 3,720 | 0.99 |
| Outpatient | 11,918 | 4,175 | 2.85 | 6,002 | 1.99 | 7,518 | 1.59 | 11,236 | 1.06 |
| Inpatient as % of All Surgeries | 23.7% | 31.7% | 0.75 | 22.0% | 1.07 | 31.6% | 0.75 | 24.9% | 0.95 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 402,508 | 90,979 | 4.42 | 106,711 | 3.77 | 187,282 | 2.15 | 370,399 | 1.09 |
| Emergency Visits | 30,755 | 15,916 | 1.93 | 20,449 | 1.50 | 28,547 | 1.08 | 27,030 | 1.14 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 10.0 | 16.4 | 0.61 | 13.5 | 0.74 | 30.3 | 0.33 | 8.0 | 1.25 |
| Nurses, Licensed | 515.1 | 187.1 | 2.75 | 220.3 | 2.34 | 354.1 | 1.45 | 488.7 | 1.05 |
| Ancillary Nursing Personnel | 52.5 | 37.2 | 1.41 | 35.9 | 1.46 | 68.4 | 0.77 | 52.0 | 1.01 |
| All Other Personnel | 1,230.1 | 437.1 | 2.81 | 515.7 | 2.39 | 799.4 | 1.54 | 1,209.8 | 1.02 |
| Total FTEs | 1,807.7 | 677.8 | 2.67 | 785.4 | 2.30 | 1,252.3 | 1.44 | 1,758.4 | 1.03 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 4.7 | 15.7 | 0.30 | 10.9 | 0.43 | 15.9 | 0.30 | 3.9 | 1.19 |
| Nurses, Licensed | 241.8 | 179.0 | 1.35 | 177.3 | 1.36 | 186.0 | 1.30 | 240.4 | 1.01 |
| Ancillary Nursing Personnel | 24.7 | 35.6 | 0.69 | 28.9 | 0.85 | 35.9 | 0.69 | 25.6 | 0.96 |
| All Other Personnel | 577.6 | 418.1 | 1.38 | 415.1 | 1.39 | 419.8 | 1.38 | 595.3 | 0.97 |
| Total FTEs | 848.8 | 648.4 | 1.31 | 632.2 | 1.34 | 657.6 | 1.29 | 865.2 | 0.98 |

Total Hospital:
 Beds Set Up & Staffed 188
 Discharges 7,781
 Inpatient Days 31,971

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 35
 Total Births 1,277
 Newborn Days 3,236

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 09/30/2007 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 85 | 5,122 | 16,716 | 53.9% | 45.8 | 3.3 |
| Orthopedic | 1 | 30 | 1,380 | 4,119 | 37.6% | 11.3 | 3.0 |
| Rehabilitation & Physical Medicine | 1 | 12 | 247 | 2,785 | 63.6% | 7.6 | 11.3 |
| Hospice | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 1 | 15 | 328 | 642 | 11.7% | 1.8 | 2.0 |
| Obstetrics | 1 | 23 | 1,360 | 3,816 | 45.5% | 10.5 | 2.8 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 1 | 23 | 1,970 | 3,822 | 45.5% | 10.5 | 1.9 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|----------------|
| Administrators/Assistant Administrators | 10 | 0 | 10.0 | Radiological Services Personnel | 34 | 18 | 42.6 |
| Physicians & Dentists | 56 | 15 | 61.4 | Respiratory Therapists | 4 | 9 | 11.0 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Occupational Therapists | 9 | 7 | 13.4 |
| Registered Nurses | 280 | 292 | 453.8 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Physical Therapists | 24 | 11 | 29.6 |
| Licensed Practical Nurses | 28 | 41 | 48.2 | Physical Therapy Assistants/Aides | 9 | 11 | 15.3 |
| Ancillary Nursing Personnel | 25 | 54 | 52.5 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 12 | 3 | 13.3 | Dietitians & Nutritionists | 5 | 8 | 10.4 |
| Nurse Practitioners | 12 | 4 | 13.1 | Psychologists | 0 | 0 | 0.0 |
| Medical Records Personnel | 16 | 11 | 22.3 | Social Workers | 0 | 0 | 0.0 |
| Pharmacy Personnel | 24 | 7 | 27.5 | All Other Health Professionals | 221 | 100 | 277.4 |
| Clinical Laboratory Personnel | 33 | 18 | 45.5 | All Other Personnel | 446 | 315 | 610.3 |
| Surgical Personnel | 35 | 22 | 50.5 | Total | 1,283 | 946 | 1,807.7 |

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| | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2007 vs. 2006 | | |
|--|---------------|----------|-----------------------------------|-------|---------------|--|----------------------------------|-------|------------------|---------|-------|
| Selected Financial Statistics | | | FY 2007 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2006 | Ratio |
| | | | | | | | | | | | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$148,507,573 | 36.5% | 41.3% | 0.88 | 42.0% | 0.87 | 37.5% | 0.97 | 37.1% | 0.98 | |
| Medical Assistance | \$27,592,288 | 6.8% | 10.5% | 0.64 | 8.1% | 0.84 | 13.5% | 0.50 | 6.4% | 1.06 | |
| Commercial | \$198,326,269 | 48.7% | 41.4% | 1.17 | 42.9% | 1.14 | 42.9% | 1.13 | 48.4% | 1.00 | |
| All Other | \$32,945,467 | 8.1% | 6.6% | 1.22 | 7.1% | 1.14 | 6.1% | 1.33 | 8.0% | 1.01 | |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$90,769,054 | 22.3% | 25.8% | 0.86 | 27.0% | 0.83 | 23.9% | 0.93 | 22.1% | 1.01 | |
| Medical Assistance | \$22,393,467 | 5.5% | 7.9% | 0.69 | 6.6% | 0.84 | 10.2% | 0.54 | 4.8% | 1.15 | |
| Commercial | \$52,080,003 | 12.8% | 11.0% | 1.17 | 10.6% | 1.21 | 11.2% | 1.14 | 12.2% | 1.05 | |
| Charity Care | \$4,682,230 | 1.1% | 1.6% | 0.72 | 1.5% | 0.75 | 1.4% | 0.81 | 1.3% | 0.91 | |
| All Other | \$5,187,087 | 1.3% | 1.6% | 0.79 | 0.7% | 1.90 | 1.3% | 1.01 | 1.0% | 1.29 | |
| Total Deductions | \$175,111,841 | 43.0% | 48.1% | 0.89 | 47.1% | 0.91 | 48.3% | 0.89 | 41.3% | 1.04 | |
| Other Revenue & Net Gains or Losses | | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 3.2% | 4.7% | 0.69 | 3.2% | 1.00 | 7.9% | 0.41 | 3.0% | 1.07 | |
| Net Gains/Losses as % of Net Income | | 36.6% | 25.2% | 1.45 | 28.8% | 1.27 | 21.3% | 1.72 | 13.3% | 2.76 | |
| Expenses as % of Total Expenses | | | | | | | | | | | |
| Salary/Fringe Benefits | \$122,997,765 | 53.4% | 47.6% | 1.12 | 51.2% | 1.04 | 46.3% | 1.15 | 53.3% | 1.00 | |
| Supplies & Services | \$80,640,171 | 35.0% | 40.1% | 0.87 | 35.2% | 0.99 | 41.8% | 0.84 | 35.3% | 0.99 | |
| Capital Component | \$21,751,224 | 9.4% | 8.8% | 1.08 | 10.1% | 0.93 | 8.7% | 1.08 | 8.6% | 1.10 | |
| Bad Debt | \$5,138,999 | 2.2% | 3.6% | 0.62 | 3.5% | 0.64 | 3.2% | 0.70 | 2.7% | 0.81 | |
| Fiscal Statistics | | | | | | | | | | | |
| Operating Margin (%) | | 4.0% | 7.0% | 0.56 | 6.1% | 0.65 | 8.1% | 0.49 | 2.4% | 1.63 | |
| Total Hospital Net Income (%) | | 6.1% | 9.2% | 0.67 | 8.3% | 0.73 | 10.1% | 0.60 | 2.8% | 2.19 | |
| Return on Equity (%) | | 5.4% | 7.4% | 0.73 | 6.3% | 0.85 | 7.8% | 0.69 | 2.5% | 2.15 | |
| Current Ratio | | 2.6 | 3.1 | 0.83 | 2.8 | 0.93 | 3.3 | 0.78 | 3.0 | 0.88 | |
| Days in Net Patient Accounts Receivable | | 48.1 | 52.5 | 0.92 | 54.6 | 0.88 | 54.8 | 0.88 | 52.9 | 0.91 | |
| Average Payment Period | | 46.3 | 50.4 | 0.92 | 52.0 | 0.89 | 48.1 | 0.96 | 49.0 | 0.95 | |
| Equity Financing (%) | | 57.1% | 60.8% | 0.94 | 59.2% | 0.96 | 60.9% | 0.94 | 52.4% | 1.09 | |
| Long-Term Debt to Equity Ratio | | 0.6 | 0.4 | 1.43 | 0.5 | 1.12 | 0.4 | 1.38 | 0.7 | 0.83 | |
| Times Interest Earned | | 4.9 | 7.3 | 0.67 | 5.0 | 0.98 | 7.4 | 0.66 | 2.9 | 1.67 | |
| Total Asset Turnover | | 0.9 | 0.8 | 1.10 | 0.7 | 1.16 | 0.8 | 1.14 | 0.9 | 0.97 | |
| Average Age of Plant (Years) | | 9.6 | 9.2 | 1.05 | 9.1 | 1.06 | 9.0 | 1.07 | 9.7 | 0.99 | |
| Increase (Decrease) Total Net Patient Revenue | | 4.8% | 7.5% | 0.65 | 7.3% | 0.66 | 6.8% | 0.71 | 2.0% | 2.42 | |
| Outpatient Gross Revenue (% of Total GPR) | | 58.9% | 49.0% | 1.20 | 55.9% | 1.05 | 45.8% | 1.28 | 57.2% | 1.03 | |
| Net Revenue Statistics | | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$11,133 | \$11,671 | 0.95 | \$12,486 | 0.89 | \$12,402 | 0.90 | \$11,035 | 1.01 | |
| Inpatient Net Revenue per Day | | \$2,710 | \$2,752 | 0.98 | \$3,230 | 0.84 | \$2,855 | 0.95 | \$2,737 | 0.99 | |
| Outpatient Net Revenue per Visit | | \$336 | \$516 | 0.65 | \$663 | 0.51 | \$433 | 0.78 | \$339 | 0.99 | |
| Income Statement | | | Assets | | | Liabilities & Fund Balances | | | | | |
| Gross Patient Revenue (GPR) | \$407,371,597 | | Cash & Cash Equivalents | | \$29,259,774 | | Current Liabilities | | \$27,735,594 | | |
| Less Deductions | \$175,111,841 | | Net Patient Receivables | | \$30,617,159 | | Long-Term Debt | | \$90,681,686 | | |
| Net Patient Revenue | \$232,259,756 | | Other Receivables | | \$75,371 | | Other Liabilities | | \$757,124 | | |
| Plus Other Revenue | \$7,754,465 | | | | | | Subtotal | | \$119,174,404 | | |
| Total Revenue | \$240,014,220 | | Land, Buildings & Equipment (Net) | | \$109,288,703 | | Unrestricted Fund Balance | | \$158,543,175 | | |
| Less Expenses | \$230,528,159 | | Other Assets | | \$108,476,572 | | Restricted Fund Balance | | \$997,079 | | |
| Non-Operating Gains/Losses | \$5,471,955 | | | | | | Total Liabilities & Fund Balance | | \$277,717,579 | | |
| Net Income | \$14,958,016 | | Total Assets | | \$277,717,579 | | | | | | |