

045 St Joseph's Community Health Services
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 1

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	156.8%	60.0%	2.61	48.7%	3.22	17.2%	9.13	176.4%	0.89
Obstetrics	20.8%	42.5%	0.49	43.3%	0.48	16.0%	1.30	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	31.6%	N/A	21.4%	N/A	0.0%	N/A
Total Hospital	111.0%	57.1%	1.94	48.2%	2.30	19.2%	5.77	184.5%	0.60
Average Census (Patients)									
Adult Medical-Surgical	3.1	32.2	0.10	14.3	0.22	3.0	1.05	3.5	0.89
Obstetrics	0.2	5.5	0.04	3.4	0.06	0.9	0.23	0.2	1.36
Pediatrics	0.0	2.3	N/A	0.9	N/A	0.9	N/A	0.0	N/A
Total Hospital	3.3	53.3	0.06	25.5	0.13	4.0	0.84	3.7	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.7	0.78	3.2	0.92	2.9	1.00	3.0	0.98
Obstetrics	2.1	2.3	0.90	2.5	0.84	2.4	0.86	2.1	1.02
Pediatrics	0.0	2.2	N/A	2.3	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.8	4.2	0.67	3.7	0.76	3.3	0.85	2.9	0.96
Surgical Operations									
Inpatient	69	1,939	0.04	835	0.08	68	1.02	58	1.19
Outpatient	276	4,175	0.07	1,807	0.15	613	0.45	260	1.06
Inpatient as % of All Surgeries	20.0%	31.7%	0.63	31.6%	0.63	10.0%	2.01	18.2%	1.10
Outpatient Visits									
Non-Emergency Visits	15,621	90,979	0.17	39,198	0.40	14,049	1.11	15,693	1.00
Emergency Visits	2,033	15,916	0.13	8,240	0.25	2,079	0.98	2,036	1.00
Full-Time Equivalents (FTEs)									
Administrators	5.0	16.4	0.30	6.4	0.78	3.4	1.47	11.0	0.45
Nurses, Licensed	16.6	187.1	0.09	120.3	0.14	23.8	0.70	12.5	1.33
Ancillary Nursing Personnel	5.3	37.2	0.14	29.8	0.18	7.3	0.73	6.0	0.89
All Other Personnel	82.1	437.1	0.19	261.8	0.31	55.3	1.49	71.0	1.16
Total FTEs	109.0	677.8	0.16	418.3	0.26	89.8	1.21	100.5	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	45.2	15.7	2.87	12.2	3.71	29.9	1.51	90.2	0.50
Nurses, Licensed	149.6	179.0	0.84	229.2	0.65	208.8	0.72	102.1	1.47
Ancillary Nursing Personnel	48.2	35.6	1.35	56.7	0.85	64.0	0.75	49.4	0.98
All Other Personnel	741.7	418.1	1.77	498.7	1.49	484.5	1.53	582.2	1.27
Total FTEs	984.6	648.4	1.52	796.7	1.24	787.1	1.25	823.8	1.20

Total Hospital:
 Beds Set Up & Staffed 3
 Discharges 435
 Inpatient Days 1,215

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 2
 Discharges 54
 Inpatient Days 483

Newborn Nursery:
 Bassinets 1
 Total Births 34
 Newborn Days 64

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	2	397	1,145	156.8%	3.1	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	7	32	0.0%	0.1	4.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	36	76	20.8%	0.2	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Radiological Services Personnel	4	2	4.1
Physicians & Dentists	5	1	5.8	Respiratory Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	0	1.0
Registered Nurses	16	4	16.6	Occupational Therapy Assistants/Aides	1	1	1.1
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	1	3.1
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	1	0	1.0
Ancillary Nursing Personnel	5	1	5.3	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	5	4	6.8	Social Workers	1	0	1.0
Pharmacy Personnel	2	4	2.9	All Other Health Professionals	0	0	0.0
Clinical Laboratory Personnel	2	4	4.6	All Other Personnel	40	10	47.2
Surgical Personnel	0	3	1.4	Total	93	35	109.0

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$8,826,918	43.7%	41.3%	1.06	44.5%	0.98	41.6%	1.05	41.7%	1.05
Medical Assistance	\$2,016,946	10.0%	10.5%	0.95	8.8%	1.14	10.7%	0.94	8.5%	1.18
Commercial	\$7,700,175	38.1%	41.4%	0.92	38.7%	0.98	42.5%	0.90	40.3%	0.95
All Other	\$1,662,322	8.2%	6.6%	1.24	7.5%	1.09	5.2%	1.58	9.5%	0.87
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,633,324	22.9%	25.8%	0.89	25.4%	0.90	17.9%	1.28	21.1%	1.09
Medical Assistance	\$1,113,189	5.5%	7.9%	0.69	6.5%	0.85	5.9%	0.93	5.7%	0.96
Commercial	\$1,867,216	9.2%	11.0%	0.84	5.9%	1.57	7.8%	1.19	11.4%	0.81
Charity Care	\$235,011	1.2%	1.6%	0.73	0.9%	1.23	0.6%	1.86	0.3%	4.56
All Other	\$581,454	2.9%	1.6%	1.78	2.6%	1.12	0.8%	3.51	2.9%	1.01
Total Deductions	\$8,430,192	41.7%	48.1%	0.87	41.3%	1.01	33.0%	1.26	41.3%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.8%	4.7%	0.16	4.1%	0.19	3.3%	0.24	0.8%	0.91
Net Gains/Losses as % of Net Income		6.7%	25.2%	0.27	4.8%	1.41	2.5%	2.64	21.6%	0.31
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$5,889,431	52.3%	47.6%	1.10	51.0%	1.02	51.0%	1.03	54.4%	0.96
Supplies & Services	\$3,536,837	31.4%	40.1%	0.78	38.4%	0.82	37.5%	0.84	32.7%	0.96
Capital Component	\$1,142,054	10.1%	8.8%	1.16	6.0%	1.70	7.9%	1.28	8.4%	1.20
Bad Debt	\$697,109	6.2%	3.6%	1.71	4.6%	1.33	3.6%	1.71	4.4%	1.40
Fiscal Statistics										
Operating Margin (%)		5.1%	7.0%	0.72	11.5%	0.44	8.6%	0.59	4.1%	1.23
Total Hospital Net Income (%)		5.4%	9.2%	0.59	12.0%	0.45	8.8%	0.61	5.2%	1.04
Return on Equity (%)		10.7%	7.4%	1.45	9.6%	1.12	13.5%	0.79	9.5%	1.13
Current Ratio		0.7	3.1	0.23	7.9	0.09	2.1	0.35	0.7	0.99
Days in Net Patient Accounts Receivable		84.3	52.5	1.61	66.1	1.28	62.9	1.34	95.8	0.88
Average Payment Period		149.0	50.4	2.96	41.7	3.57	55.5	2.69	152.2	0.98
Equity Financing (%)		-12.9%	60.8%	N/A	70.4%	N/A	46.4%	N/A	-12.5%	1.03
Long-Term Debt to Equity Ratio		-2.9	0.4	N/A	0.1	N/A	0.7	N/A	-3.4	0.85
Times Interest Earned		3.7	7.3	0.51	22.7	0.16	9.0	0.41	3.8	0.98
Total Asset Turnover		2.0	0.8	2.50	0.8	2.48	1.5	1.29	1.8	1.09
Average Age of Plant (Years)		15.2	9.2	1.66	12.2	1.25	11.4	1.33	23.1	0.66
Increase (Decrease) Total Net Patient Revenue		-11.9%	7.5%	N/A	8.0%	N/A	6.4%	N/A	11.5%	N/A
Outpatient Gross Revenue (% of Total GPR)		69.9%	49.0%	1.43	51.4%	1.36	65.3%	1.07	69.7%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,124		\$11,671	0.61	\$11,014	0.65	\$9,237	0.77	\$6,845	1.04
Inpatient Net Revenue per Day	\$1,865		\$2,752	0.68	\$2,844	0.66	\$1,957	0.95	\$1,728	1.08
Outpatient Net Revenue per Visit	\$464		\$516	0.90	\$654	0.71	\$480	0.97	\$480	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$20,206,361	Cash & Cash Equivalents	\$145,422	Current Liabilities	\$4,326,372
Less Deductions	\$8,430,192	Net Patient Receivables	\$2,721,209	Long-Term Debt	\$2,264,663
Net Patient Revenue	\$11,776,169	Other Receivables	\$0	Other Liabilities	\$203,547
Plus Other Revenue	\$90,877			Subtotal	\$6,794,582
Total Revenue	\$11,867,046	Land, Buildings & Equipment (Net)	\$2,361,820	Unrestricted Fund Balance	-\$774,544
Less Expenses	\$11,265,431	Other Assets	\$791,587	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$43,179			Total Liabilities & Fund Balance	\$6,020,038
Net Income	\$644,794	Total Assets	\$6,020,038		