

058 Rusk County Memorial Hospital and Nursing Home
 900 College Avenue West
 Ladysmith, WI 54848
 715-532-5561

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **County**

County: **Rusk**
 Analysis Area: **West Central (5A)**
 Volume Group: **2**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 5A		Volume Group 2		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	21.5%	60.0%	0.36	50.5%	0.43	28.7%	0.75	21.2%	1.02
Obstetrics	25.3%	42.5%	0.60	32.1%	0.79	14.8%	1.71	26.3%	0.96
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	8.9%	N/A	0.0%	N/A
Total Hospital	22.5%	57.1%	0.39	49.5%	0.45	33.8%	0.66	22.5%	1.00
Average Census (Patients)									
Adult Medical-Surgical	4.5	32.2	0.14	7.0	0.65	4.6	0.99	4.5	1.02
Obstetrics	0.5	5.5	0.09	2.2	0.23	0.5	1.01	0.5	0.96
Pediatrics	0.1	2.3	0.04	0.1	1.16	0.1	1.65	0.1	1.43
Total Hospital	5.6	53.3	0.11	22.0	0.26	6.9	0.81	5.6	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.7	0.88	3.4	0.95	3.1	1.04	3.0	1.07
Obstetrics	2.0	2.3	0.85	2.3	0.85	2.2	0.91	2.1	0.94
Pediatrics	1.8	2.2	0.82	1.5	1.23	1.6	1.14	1.4	1.28
Total Hospital	3.1	4.2	0.74	3.8	0.82	3.2	0.96	2.9	1.06
Surgical Operations									
Inpatient	526	1,939	0.27	592	0.89	148	3.55	512	1.03
Outpatient	423	4,175	0.10	1,691	0.25	1,006	0.42	423	1.00
Inpatient as % of All Surgeries	55.4%	31.7%	1.75	25.9%	2.14	12.8%	4.31	54.8%	1.01
Outpatient Visits									
Non-Emergency Visits	27,356	90,979	0.30	44,604	0.61	23,696	1.15	29,175	0.94
Emergency Visits	4,969	15,916	0.31	7,309	0.68	5,229	0.95	4,177	1.19
Full-Time Equivalents (FTEs)									
Administrators	5.1	16.4	0.31	11.4	0.45	4.3	1.18	5.3	0.96
Nurses, Licensed	28.1	187.1	0.15	89.8	0.31	34.4	0.82	29.9	0.94
Ancillary Nursing Personnel	7.3	37.2	0.20	18.9	0.39	8.1	0.90	7.3	1.00
All Other Personnel	73.2	437.1	0.17	218.5	0.34	85.8	0.85	73.8	0.99
Total FTEs	113.8	677.8	0.17	338.6	0.34	132.6	0.86	116.3	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	28.4	15.7	1.81	22.5	1.27	21.4	1.33	30.1	0.94
Nurses, Licensed	156.0	179.0	0.87	176.9	0.88	169.9	0.92	168.8	0.92
Ancillary Nursing Personnel	40.5	35.6	1.14	37.2	1.09	40.1	1.01	41.4	0.98
All Other Personnel	406.1	418.1	0.97	430.6	0.94	424.1	0.96	417.1	0.97
Total FTEs	631.0	648.4	0.97	667.3	0.95	655.5	0.96	657.4	0.96

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 660
 Inpatient Days 2,051

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 4
 Discharges 134
 Inpatient Days 1,370

Newborn Nursery:
 Bassinets 6
 Total Births 88
 Newborn Days 171

058 Rusk County Memorial Hospital and Nursing Home
Ladysmith, WI 54848

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	21	508	1,650	21.5%	4.5	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	18	33	0.0%	0.1	1.8
Obstetrics	1	2	93	185	25.3%	0.5	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	41	183	25.1%	0.5	4.5
Cardiac Intensive Unit	1	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	5	5.1	Radiological Services Personnel	7	3	9.5
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	0	2.0
Registered Nurses	17	20	27.1	Occupational Therapy Assistants/Aides	0	1	0.7
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	1	2.4
Licensed Practical Nurses	1	0	1.0	Physical Therapy Assistants/Aides	2	1	2.7
Ancillary Nursing Personnel	4	7	7.3	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	1	0	1.0	Social Workers	1	1	1.7
Pharmacy Personnel	3	0	3.0	All Other Health Professionals	14	7	16.7
Clinical Laboratory Personnel	5	3	7.1	All Other Personnel	6	41	23.7
Surgical Personnel	1	2	2.2	Total	68	93	113.8

058 Rusk County Memorial Hospital and Nursing Home

Ladysmith, WI 54848

			All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006	
Selected Financial Statistics			FY 2007		5A		2		FY 2006	
			Value	Ratio	Value	Ratio	Value	Ratio	Ratio	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$13,035,338	51.1%	41.3%	1.24	43.9%	1.16	45.5%	1.12	51.7%	0.99
Medical Assistance	\$2,842,770	11.2%	10.5%	1.06	9.3%	1.20	7.7%	1.46	11.3%	0.99
Commercial	\$8,296,873	32.5%	41.4%	0.79	40.7%	0.80	40.7%	0.80	31.8%	1.02
All Other	\$1,315,749	5.2%	6.6%	0.78	6.1%	0.84	6.1%	0.85	5.2%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,152,590	20.2%	25.8%	0.78	24.3%	0.83	22.1%	0.92	17.4%	1.16
Medical Assistance	\$1,592,817	6.2%	7.9%	0.79	6.8%	0.91	4.9%	1.27	7.5%	0.84
Commercial	\$523,277	2.1%	11.0%	0.19	6.4%	0.32	10.5%	0.20	1.9%	1.08
Charity Care	\$204,751	0.8%	1.6%	0.51	1.6%	0.50	1.0%	0.84	0.3%	2.49
All Other	\$325,900	1.3%	1.6%	0.79	1.4%	0.93	1.3%	0.98	1.2%	1.03
Total Deductions	\$7,799,335	30.6%	48.1%	0.64	40.6%	0.75	39.8%	0.77	28.3%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.8%	4.7%	0.39	3.3%	0.55	5.1%	0.36	2.1%	0.88
Net Gains/Losses as % of Net Income		9.5%	25.2%	0.38	23.8%	0.40	9.4%	1.01	2.1%	4.53
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$9,044,495	57.5%	47.6%	1.21	51.8%	1.11	47.7%	1.21	58.6%	0.98
Supplies & Services	\$5,300,085	33.7%	40.1%	0.84	37.4%	0.90	38.6%	0.87	33.0%	1.02
Capital Component	\$542,064	3.4%	8.8%	0.39	7.4%	0.46	9.6%	0.36	4.4%	0.79
Bad Debt	\$852,392	5.4%	3.6%	1.50	3.3%	1.63	4.1%	1.31	4.1%	1.33
Fiscal Statistics										
Operating Margin (%)		12.7%	7.0%	1.81	9.6%	1.32	9.0%	1.40	13.8%	0.92
Total Hospital Net Income (%)		13.8%	9.2%	1.51	12.2%	1.13	9.9%	1.40	14.0%	0.99
Return on Equity (%)		24.7%	7.4%	3.34	11.0%	2.24	10.3%	2.40	26.4%	0.93
Current Ratio		3.4	3.1	1.08	2.5	1.34	2.9	1.17	5.3	0.64
Days in Net Patient Accounts Receivable		59.2	52.5	1.13	56.4	1.05	54.3	1.09	58.5	1.01
Average Payment Period		53.2	50.4	1.06	46.0	1.16	50.9	1.04	31.5	1.69
Equity Financing (%)		85.9%	60.8%	1.41	71.7%	1.20	48.0%	1.79	93.2%	0.92
Long-Term Debt to Equity Ratio		0.0	0.4	0.04	0.3	0.06	0.8	0.02	0.0	2.33
Times Interest Earned		53.0	7.3	7.24	17.4	3.05	5.1	10.32	493.1	0.11
Total Asset Turnover		1.8	0.8	2.24	0.9	2.02	1.0	1.71	1.9	0.94
Average Age of Plant (Years)		18.7	9.2	2.04	7.8	2.41	8.0	2.35	13.3	1.41
Increase (Decrease) Total Net Patient Revenue		3.8%	7.5%	0.51	10.0%	0.38	9.0%	0.42	3.2%	1.19
Outpatient Gross Revenue (% of Total GPR)		68.8%	49.0%	1.40	56.7%	1.21	65.9%	1.04	68.2%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,992		\$11,671	0.68	\$8,917	0.90	\$8,316	0.96	\$7,644	1.05
Inpatient Net Revenue per Day	\$1,831		\$2,752	0.67	\$2,214	0.83	\$2,233	0.82	\$1,682	1.09
Outpatient Net Revenue per Visit	\$350		\$516	0.68	\$518	0.68	\$493	0.71	\$317	1.11
Income Statement			Assets			Liabilities & Fund Balances				
Gross Patient Revenue (GPR)	\$25,490,730		Cash & Cash Equivalents		\$3,682,843		Current Liabilities		\$2,230,288	
Less Deductions	\$7,799,335		Net Patient Receivables		\$2,871,069		Long-Term Debt		\$155,242	
Net Patient Revenue	\$17,691,395		Other Receivables		\$565,532		Other Liabilities		\$0	
Plus Other Revenue	\$329,972						Subtotal		\$2,385,530	
Total Revenue	\$18,021,367		Land, Buildings & Equipment (Net)		\$2,647,151		Unrestricted Fund Balance		\$8,770,355	
Less Expenses	\$15,739,036		Other Assets		\$437,807		Restricted Fund Balance		\$0	
Non-Operating Gains/Losses	\$238,778						Total Liabilities & Fund Balance		\$11,155,885	
Net Income	\$2,521,109		Total Assets		\$10,204,402					